

10-WORD RÉSUMÉS

Brief introductions from fabulous Michiganders looking for work. Hire them.

Old school bill collector. Ready for work. rozsandi@gmail.com

Healthcare Revenue Cycle Professional (Front-End) looking for Consulting Work. kenfoster_72481@yahoo.com

Spatial visual designer. All media. Full, part time or contract. original_innovative_fresh@yahoo.com

civil engineer, 30+ years construction experience, civil estimating, construction review. Jagdish846@gmail.com

Salesman. 25+ years medical industry experience. Will increase company revenue. jwmjr@wowway.com

Successful manufacturing executive in business turnarounds, startups, growth shutdowns. russroxie@att.net

Autobody Technician: Talented Autobody sheetmetal refabricator for hire. AutobodyArtisan1@hotmail.com

Experienced & Degreed IT professional looking for SQL internship opportunity. rzarczynski@yahoo.com

MICRO BUDGET FILM PRODUCER, DIRECTOR, CREW with MEDIA CONVERGENCE experience. DeanLach@junio.com

Available President: Delivers desired EBITDA, motivator, excellent communicator, positive results. vkoppang1@msn.com

Technical Writer, HW/SW 30 years Silicon Valley, B.A. Physics, leesteeleewriter@yahoo.com

CFO, CPA, help you get to next level. jim9runner@aol.com.

To place your 10-word résumé here, visit www.michigan.com/working

SPECIAL ADVERTISING SUPPLEMENT FROM THE DETROIT MEDIA PARTNERSHIP

NEXT PAGE:
GOOD COMPANY:
What Crêpe?



COMING NEXT MONDAY:
A company hiring
hundreds in metro
Detroit

Career Calendar



THE BIG EVENT
March 31 (SATURDAY)
G-TECH Career Fair/Open House
Dearborn Inn, Fairlane Ballroom, 20301 Oakwood Blvd., Dearborn 10 a.m.-3 p.m.; free
www.gtechcareerfair.eventbrite.com
More than 1,000 positions will be available in engineering, automotive design and IT. Employers are looking for cost analysts, computer programmers and project managers, among other positions. On-site interviews will be offered for qualified attendees.

ALSO ON THE CALENDAR:
April 9 (MONDAY)
Detroit Job Fair
Holiday Inn Southgate, 17201 Northline Road, Southgate 11 a.m.-2 p.m.; free
coasttocoastcareerairs.com
Meet with top local employers and receive career tips from industry experts. On-site interviews are available, and business casual is suggested. Hiring companies include First Financial Insurance Group, Prudential and DeVry University.

April 11 (WEDNESDAY)
Hiring Our Heroes Job Fair for Veterans
Ford Community and Performing Arts Center, 15801 Michigan Ave., Dearborn 11 a.m.-3 p.m.; free
hoh.greatjob.net or 202-463-5682
More than 100 companies – ranging from large employers to small companies from all over the state – will be seeking region veterans and their spouses for employment. Job seekers must preregister at hoh.greatjob.net by Tuesday, April 3, and must bring proof of military service.

GOT AN ITEM FOR CAREER CALENDAR?
Email date, time, place, description, cost and contact info (MUST include phone number for verification) to micareercalendar@gmail.com.

Shore Mortgage is more than a job... it's a career. Specializing in FHA/VA and conventional mortgage financing.
Equal Housing Equal Opportunity Lender
www.shoremortgage.com
800-678-6663

BACK ISSUES
View an archive of the Working pages at <http://bit.ly/AbfGol>

Working

Get ahead.
Get hired.
Get inspired.

Only the Best: Receiving Manager

Dedicated Gleaners employee shares tips for becoming key asset in any organization

When an organization's mission is distributing emergency food and a prolonged economic downturn hits, it needs workers that are ready to do all it takes to meet the challenges. And at Gleaners Community Food Bank of Southeastern Michigan, which collects 40 million pounds of food annually for residents of Wayne, Oakland, Macomb, Livingston and Monroe counties, backup receiving manager Reinaldo "Chino" Rodriguez has earned a place as a "true superstar," according to President W. DeWayne Wells.

With nearly 28 years of service, Rodriguez, who works at Gleaners' Detroit Distribution Center, is one of its longest-serving employees. Rodriguez – a native of Puerto Rico who moved in 1982 to Detroit from New Jersey – is a shining example of how dedication, hard work and willingness to learn can pay off. He came to Gleaners with no formal training, learning everything from driving a hi-lo to using a computer to managing inventory on the job. "His history and knowledge of our work means he is a great utility player," Wells says. "He has worked and can work just about every operations position, including distribution, receiving and with volunteers."

But the thing that makes Rodriguez truly stand out is his attitude, no matter how tough things get, says Anne Schenk, senior director of advancement.

"His work ethic is as strong as the smile on his face is wide," Schenk says. "If there is something that needs to be cleaned up or fixed, you will have to race Chino to the project. Without his efforts we would not have been able to exceed our 40-million pound distribution goal."

Good to Know

- Gleaners Community Food Bank of Southeastern Michigan distributes 40 million pounds of emergency food to more than 577 partner soup kitchens, shelters and pantries. It is headquartered in Detroit, with distribution centers in Detroit, Southfield, Pontiac, Taylor, Howell and Warren.
- Shipping, receiving and traffic clerks generally are entry-level workers who need no more than a high school diploma, according to the U.S. Bureau of Labor Statistics. Employment is expected to decline moderately as a result of increasing automation, but job openings will result from the need to replace workers.
- Median annual wage of shipping, receiving and traffic clerks in May 2008 is \$27,660, according to the bureau.
- Gleaners currently is hiring. To find out more about careers, volunteering or other information, visit www.gcfb.org or call 866-453-2637.



Reinaldo "Chino" Rodriguez has worked for Gleaners Community Food Bank of Southeastern Michigan for almost 28 years. Currently a backup receiving manager, he came to Gleaners with no formal training and learned everything from driving a hi-lo to managing inventory.

3 Ways to Succeed

According to Rodriguez, his dedication is fueled by remembering why he's there. "My favorite part of the job is helping those in need of receiving food deliveries," he says. "I am very satisfied and blessed to help many families who are in need."

Here, Rodriguez shares three other key components for becoming a key asset to any company or organization:

Work hard. Rodriguez arrives at work around 8 a.m., and doesn't stop moving for most of the workday. A typical day begins with taking inventory of food boxes or children's snack bags that volunteers have assembled the day before, then receiving and putting into inventory any food donations that get delivered that day. He doesn't have a desk, just a shared workstation.

Stay cool. No matter how hectic things get,

you won't see any signs of it on Rodriguez's face. "Chino never has a bad day at Gleaners, even when he is overwhelmed with too many deliveries and not enough assistance," Schenk says. "Chino learns from his mistakes because he is willing to make them."

Rodriguez's secret to keeping calm: "I pray for patience and perseverance. My mother taught me to keep a smile," he says.

Believe in what you're doing. Rodriguez says his advice to anyone who wants to work for an organization that makes a difference is simple. "Have the love, the passion and the compassion to help others in need," he says.

Put those qualities together, and you have a staff member who makes a difference to everyone – even the organization's president. "I've never seen Chino upset or flustered or stressed," Wells says. "He consistently maintains a smile and pleasant, positive attitude. He lives our mission in the service he provides each day."

Work Smarts

5 ways to easily rejoin workforce

If you are planning to reenter the workforce after a long-term gap in employment or a voluntary leave, then you might find yourself overwhelmed with today's environment. But don't worry – the following tips and resources will help guide you through the process:

■ **Care to prepare.** Ask yourself, "Did I really love what I was doing, and does my career choice fit with my lifestyle preferences today?" If you can't answer "yes," then now is the perfect time to consider other options. A great place to start is by utilizing career and personality as-

essments, which will help identify the top career choices that fit your personality and strengths.

■ **Freshen up.** Begin rebuilding your professional network and confidence by joining professional organizations, and attending networking events, continuing education courses and social media workshops. Create a LinkedIn page, and reach out to former colleagues. Because of your break in employment, you might not look as good on paper, so personal relationships could be the key to getting you hired.

■ **Take the "on ramp."** Don't feel pressured to jump right back into a 9-to-5 job. Many companies offer employ-

ment options such as job sharing, contract work, part time and flextime. A great place to find flexible companies is the Working Mother

100 Best Companies List.

■ **Be confident.** Just because you've been out of the workplace doesn't mean you have to start from the bottom. When marketing yourself, emphasize your transferable skills. And when it comes to salary, you deserve today's market rate for the position you're applying for. Glassdoor.com is a fantastic resource for information on salaries and employers.

■ **Be patient.** Finally, it's important to remember that today's work search is not the same as it was 10 years ago. Overcoming rejection, managing your emotions and perseverance are critical skills for success today.

Kelly Olin, MHRLR, CPC, is a certified career coach and professional trainer. For more career tools, coaching and resources or to request her for speaking engagements, contact 248-703-4024, kellyolincoaching@gmail.com or visit www.kellyolincoaching.com.



Kelly Olin

Paycheck

4 tips for finding financial planner

Many of life's events can lead workers to seek professional financial assistance. Choosing someone to help you with these decisions can be an intimidating task.

Consumers need a planner who has the education and experience to provide sound advice and who acts as a fiduciary by putting clients' interest first. The Certified Financial Planner Board of Standards, Inc. has set out to make this job more manageable and help consumers make good decisions. Here are tips to help point you in the right direction:

■ The term "financial planner" is used by many financial professionals. The CFP Board advises asking the planner what qualifies him or her to offer financial planning advice and whether he or she is recognized as a Certified Financial Planner professional or CFP practitioner, a Certified Public Accountant/Personal Financial Specialist (CPA/PFS), or a Chartered Financial Consultant (ChFC).



Paul E. Housey

While these designations don't guarantee excellence, each designation requires extensive education and adherence to an ethical standard typically not required by someone who simply uses the term "financial planner."

■ According to the CFP Board, the financial planner should clearly tell you in writing how he or she will be paid. Planners can be paid in a number of ways, including salary, fee-based, commission or a

combination of any of these. One method isn't necessarily better than another. The key is to understand how the adviser is compensated and that other payment methods may be available from that adviser or other advisers.

■ Several government and professional regulatory organizations, such as the Financial Industry Regulatory Authority, Inc., state insurance and securities departments, and the CFP Board keep records on the disciplinary history of financial planners and advisers. Ask what organizations the planner is regulated by; contact these groups to conduct a background check.

■ Visit www.CFP.net/learn for more information.
Paul E. Housey, MBA, CPA, CFP, is president of the Financial Planning Group of Snook Housey Advisors, Inc. in Troy and teaches financial planning at Walsh College. Contact him at 248-458-1100 or phousey@snookhousey.com.

To feature your business on the Working pages, or for information about this supplement, call 586-977-7577.

Consumer Solutions Center
Our LOCAL customer care reps are ready to take your calls.



Call us for help addressing issues concerning any of our products.

586-826-7000

800-395-3300

WE'RE LOCAL. WE'RE OPEN.
And we're here to help.

We're local!

Detroit Free Press The Detroit News
A GANNETT COMPANY