THE ALEXANDER HAMILTON SOCIETY FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2011 AND 2010

YEARS ENDED DECEMBER 31, 2011 AND 2010

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of The Alexander Hamilton Society Washington, DC

We have audited the accompanying statements of financial position of THE ALEXANDER HAMILTON SOCIETY (a nonprofit organization) as of December 31, 2011 and 2010, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Alexander Hamilton Society as of December 31, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Klatzkin & Company

Hamilton, New Jersey February 21, 2013

STATEMENTS OF FINANCIAL POSITION

| | December 31, <u>2011</u> <u>2010</u> | | | • |
|--|---|-------------------|-----------|-------------------------|
| ASSETS | | | | |
| Current Assets Cash and Cash Equivalents. Pledges Receivable. Grants Receivable. | | 128,499 65,820 | \$ | 165,844 - 135,000 |
| Total Current Assets | | 194,319 | | 300,844 |
| Property and Equipment, at Cost Less Accumulated Depreciation of \$8,742 and \$-0- | | 24,211 | | 20,200 |
| Other Assets Pledges Receivable - Long Term | | 7,500 | | <u> </u> |
| TOTAL ASSETS | \$ | 226,030 | \$ | 321,044 |
| LIABILITIES AND NET ASSETS | | | | |
| Current Liabilities | _ | | _ | |
| Accrued Expenses | <u>\$</u> | 5,288 | <u>\$</u> | <u>8,285</u> |
| Net Assets Unrestricted Temporarily Restricted Net Assets | | 128,592 92,150 | | 177,759 135,000 |
| Total Net Assets | | 220,742 | | 312,759 |
| TOTAL LIABILITIES AND NET ASSETS | \$ | 226,030 | \$ | 321,044 |

STATEMENT OF ACTIVITIES

| | <u>Unrestricted</u> | Temporarily <u>Restricted</u> | <u>Total</u> |
|--|---------------------|----------------------------------|--|
| Support and Revenue Corporate, Foundation and Other Grants Contributions Membership Dues In-Kind Contributions | 129,886 755 | \$ 141,375 - - - | \$ 147,375 129,886 755 1,800 |
| Total Support and Revenue | 138,441 | 141,375 | 279,816 |
| Net Assets Released from Restrictions | 184,225 | (184,225) | <u>-</u> |
| Total Support and Revenue and Net Assets Released from Restrictions | 322,666 | (42,850) | 279,816 |
| Expenses Program Expenses Management and General Fundraising Expense | | - - - | 331,237 29,443 11,153 |
| Total Expenses | 371,833 | | 371,833 |
| Change in Net Assets | (49,167) | (42,850) | (92,017) |
| Net Assets - Beginning of Year | 177,759 | 135,000 | 312,759 |
| Net Assets - End of Year | <u>\$ 128,592</u> | <u>\$ 92,150</u> | \$ 220,742 |

STATEMENT OF ACTIVITIES

| | Unrestricted | Temporarily Restricted | Total |
|--|-------------------|---------------------------|------------|
| Support and Revenue | | | <u> </u> |
| Corporate, Foundation and Other Grants | \$ 345,000 | \$ 135,000 | \$ 480,000 |
| • | | Ψ 133,000 | |
| Contributions | | - | 7,500 |
| In-Kind Contributions | 5,400 | | 5,400 |
| Total Support and Revenue | 357,900 | 135,000 | 492,900 |
| Net Assets Released from Restrictions | | | |
| Total Support and Revenue and Net | | | |
| Assets Released from Restrictions | <u>357,900</u> | 135,000 | 492,900 |
| Expenses | | | |
| Program Expenses | 135,118 | - | 135,118 |
| Management and General | 36,290 | _ | 36,290 |
| Fundraising Expense | | _ | 8,733 |
| · and along Exponde | <u> </u> | | 0,100 |
| Total Expenses | 180,141 | | 180,141 |
| Change in Net Assets | 177,759 | 135,000 | 312,759 |
| Net Assets - Beginning of Year | | | = |
| Net Assets - End of Year | <u>\$ 177,759</u> | <u>\$ 135,000</u> | \$ 312,759 |

STATEMENT OF FUNCTIONAL EXPENSES

| | Program <u>Services</u> | Management and <u>General</u> | <u>Fundraising</u> | <u>Total</u> |
|--------------------------|----------------------------|-------------------------------------|--------------------|-------------------|
| Personnel | | | | |
| Salaries | \$ 130,345 | \$ 15,040 | \$ 7,519 | \$ 152,904 |
| Employee Benefits | 7,199 | 847 | 423 | 8,469 |
| Payroll Taxes | 9,122 | 1,073 | 537 | 10,732 |
| Total Personnel | <u>146,666</u> | 16,960 | 8,479 | 172,105 |
| Operating Expenses | | | | |
| Outside Services | 7,419 | - | - | 7,419 |
| Depreciation | 6,557 | 1,748 | 437 | 8,742 |
| Dues and Subscriptions | 1,423 | 2,643 | 1,295 | 5,361 |
| Supplies | 135 | 17 | 17 | 169 |
| Office Expenses | 2,218 | 277 | 277 | 2,772 |
| Licenses and Fees | - | 351 | - | 351 |
| Postage | 123 | 15 | 15 | 153 |
| Professional Fees | - | 6,000 | - | 6,000 |
| Rent | 4,725 | 1,260 | 315 | 6,300 |
| Telephone | 992 | 124 | 124 | 1,240 |
| Travel | 49,984 | - | - | 49,984 |
| Conferences and Meetings | 109,813 | - | - | 109,813 |
| Printing | 383 | 48 | 48 | 479 |
| Website Expense | 799 | - | - | 799 |
| Fundraising Fees | | | 146 | 146 |
| Total Operating Expenses | 184,571 | 12,483 | 2,674 | 199,728 |
| Total Expenses | \$ 331,237 | <u>\$ 29,443</u> | <u>\$ 11,153</u> | <u>\$ 371,833</u> |

STATEMENT OF FUNCTIONAL EXPENSES

| | Program <u>Services</u> | Management and <u>General</u> | <u>Fundraising</u> | <u>Total</u> |
|--------------------------|----------------------------|-------------------------------------|--------------------|--------------|
| Personnel | | | | |
| Salaries | \$ 95,192 | \$ 25,385 | \$ 6,346 | \$ 126,923 |
| Employee Benefits | 4,050 | 1,079 | 270 | 5,399 |
| Payroll Taxes | 2,171 | 579 | 145 | 2,895 |
| r dyron ruxes | <u></u> | | | 2,000 |
| Total Personnel | 101,413 | 27,043 | 6,761 | 135,217 |
| Operating Expenses | | | | |
| Outside Services | - | _ | 522 | 522 |
| Dues and Subscriptions | 1,120 | 2,434 | 1,313 | 4,867 |
| Supplies | 348 | 44 | 44 | 436 |
| Miscellaneous | 85 | 11 | 11 | 107 |
| Office Expenses | 48 | 6 | 6 | 60 |
| Licenses and Permits | - | 500 | - | 500 |
| Payroll Service Charges | - | 323 | - | 323 |
| Postage | 2 | _ | - | 2 |
| Professional Fees | - | 453 | - | 453 |
| Rent | - | 5,400 | - | 5,400 |
| Staff Development | 285 | _ | - | 285 |
| Telephone | 607 | 76 | 76 | 759 |
| Travel | 18,726 | _ | - | 18,726 |
| Conferences and Meetings | 12,131 | - | - | 12,131 |
| Website | 353 | | | 353 |
| Total Operating Expenses | 33,705 | 9,247 | 1,972 | 44,924 |
| Total Expenses | \$ 135,118 | \$ 36,290 | \$ 8,733 | \$ 180,141 |

STATEMENTS OF CASH FLOWS

| | Years Ended December 31, 2011 2010 | | | 31, |
|--|--|----------|-----------|----------|
| Increase (Decrease) in Cash and Cash Equivalents | | | | |
| Cash Flows from Operating Activities: | | | | |
| Cash Received from Grants, Contracts and Others Cash Paid to Suppliers and Employees | | - | | • |
| Net Cash Provided by (Used in) Operating Activities | | (24,592) | | 186,044 |
| Cash Flows from Investing Activities: | | | | |
| Capital Expenditures | | (12,753) | | (20,200) |
| Net Cash Provided by (Used in) Investing Activities | | (12,753) | | (20,200) |
| (Decrease) Increase in Cash and Cash Equivalents | | (37,345) | | 165,844 |
| Cash and Cash Equivalents at Beginning of Year | | 165,844 | | <u>-</u> |
| Cash and Cash Equivalents at End of Year | <u>\$</u> | 128,499 | <u>\$</u> | 165,844 |

Supplemental Disclosure:

There were no amounts paid for income taxes or interest for the years ended December 31, 2011 and 2010.

STATEMENTS OF CASH FLOWS

| | Years Ended December 31, | | | |
|---|--------------------------|-------------|-----------|-----------------|
| | | <u>2011</u> | | <u>2010</u> |
| Reconciliation of Change in Net Assets to Net Cash Provided by (Used in) Operating Activities | | | | |
| Change in Net Assets | \$ | (92,017) | \$ | 312,759 |
| Adjustments to Reconcile Change in Net Assets to Cash Provided by (Used in) Operating Activities: | | | | |
| Depreciation and Amortization | | 8,742 | | _ |
| (Increase) Decrease in Support Receivable | | 69,180 | | (135,000) |
| (Increase) Decrease in Pledges Receivable - Long Term | | (7,500) | | - |
| Increase (Decrease) in Accrued Expenses | | (2,997) | | 8,285 |
| Total Adjustments | | 67,425 | | (126,715) |
| Net Cash Provided by (Used in) Operating Activities | <u>\$</u> | (24,592) | <u>\$</u> | <u> 186,044</u> |

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

Note 1. Summary of Significant Accounting Policies

Operations:

The Alexander Hamilton Society (AHS) is an independent, non-partisan, not-for-profit organization dedicated to promoting constructive debate on basic principles and contemporary issues in foreign, economic, and national security policy. The Organization is supported primarily through contributions from foundations and individuals.

Financial Statement Presentation:

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of AHS and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met, either by actions of AHS and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restriction.

Management's Use of Estimates and Assumptions:

Management uses estimates and assumptions in preparing its financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Revenue and Support Recognition:

Contributions are recognized as revenue when they are received or unconditionally pledged.

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily restricted net assets, depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Grants receivable represent amounts committed by donors that have not been received by AHS.

NOTES TO FINANCIAL STATEMENTS (CONT'D)

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

Note 1. Summary of Significant Accounting Policies (Cont'd)

Promises to Give:

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

The Organization uses the allowance method to determine uncollectible unconditional promises receivable. The allowance is based on management's analysis of specific promises made.

Cash and Cash Equivalents:

The Organization's cash and cash equivalent accounts and interest bearing deposits in banks may at times exceed the federally insured limits. The Organization has not experienced any losses in these accounts. Management believes that the Organization is not exposed to any significant risk on these deposits.

Property and Equipment:

AHS capitalizes all expenditures in excess of \$1,000 for property and equipment, at cost. The fair market value of donated fixed assets is similarly capitalized. Expenditures for maintenance and repairs are charged to operating expenditures. Donations are recorded as unrestricted support, unless the donor has restricted the donated assets to a specific purpose. Depreciation of furniture and equipment is capitalized using the straight-line method over the estimated useful lives of the assets.

Income Taxes:

AHS is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, and therefore has made no provision for federal income taxes.

AHS is subject to routine audits by taxing jurisdictions. There are currently no such audits for any tax period in progress. AHS believes it is no longer subject to income tax examinations for years prior to 2010.

AHS's policy is to classify income tax related interest and penalties in interest expense and miscellaneous operating costs, respectively.

NOTES TO FINANCIAL STATEMENTS (CONT'D)

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

Note 1. Summary of Significant Accounting Policies (Cont'd)

Functional Allocation of Expenses:

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statements of Activities. Accordingly, certain costs have been allocated among the program, supporting services, and fundraising events benefited.

Compensated Absences:

Employees of AHS are entitled to paid vacation, paid sick days, and personal days off, depending on job classification, length of service, and other factors. It is impracticable to estimate the amount of compensation for future absences, and accordingly, no liability has been recorded in the accompanying financial statements. AHS's policy is to recognize the cost of compensated absences when actually paid to employees.

Date of Management Evaluation of Subsequent Events:

Management has evaluated subsequent events through February 21, 2013, the date on which the financial statements were available to be issued.

Note 2. Grants Receivable

Grants receivable, which are all due within one year, consist of the following:

| | <u>2011</u> | | <u>2010</u> |
|-------------------------|-------------|---|-------------|
| Temporarily restricted: | | | |
| Hertog foundation | \$ | _ | \$135,000 |

NOTES TO FINANCIAL STATEMENTS (CONT'D)

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

Note 3. Pledges Receivable

Pledges receivable consist of the following at December 31, 2011:

| Individual contributionsLess: unamortized discount | \$ 73,320 |
|--|------------------|
| Net pledges receivable | <u>\$ 73,320</u> |
| The pledges receivable are due as follows: | |
| Less than one year One to five years | \$ 65,820 |
| Total pledges receivable | <u>\$ 73,320</u> |

Management has determined that the pledge discount amortization is not material to the financial statements as a whole.

All pledges are expected to be collected.

Note 4. Property and Equipment

The following is a summary of property and equipment at December 31, 2011 and 2010:

| | Estimated useful lives in years | <u>2011</u> | <u>2010</u> |
|--------------------------|---------------------------------|---------------------------|----------------|
| Software | | \$ 1,853 <u>31,100</u> | \$ - 20,200 |
| Accumulated depreciation | | 32,953 <u>8,742</u> | 20,200 |
| | | <u>\$ 24,211</u> | \$ 20,200 |

NOTES TO FINANCIAL STATEMENTS (CONT'D)

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

Note 4. Property and Equipment (Cont'd)

Non-expendable property acquired with grant funds is considered to be owned by The Alexander Hamilton Society, while used in the program for which it was acquired, or in future authorized programs; however, the funding sources have a reversionary interest in the property. Its disposition, as well as the ownership of any proceeds therefrom, are subject to their regulations.

Depreciation expense was \$8,742 and \$-0- for the years ended December 31, 2011 and 2010, respectively.

Note 5. Net Assets - Temporarily Restricted

Temporarily restricted net assets are available for the following purposes:

| | <u>2011</u> | <u>2010</u> |
|--|-------------------------------|---------------------------|
| Expansion of campus program Educational activities Program expenses in New York and New Jersey only Other time restricted funds | \$ 64,894 12,979 14,277 | \$ - - - 135,000 |
| | <u>\$ 92,150</u> | <u>\$135,000</u> |

Note 6. Reclassifications

Certain reclassifications have been made to the 2010 financial statements to correspond to the current year's formats. Net assets and changes in net assets are unchanged due to these reclassifications.