

WINDUSTRY'S

# Community Wind Energy 2006



*Expanding the Know-How  
Expanding the Market*



*March 7-8, 2006 • Iowa Events Center, Des Moines*



PRESENTED BY





## WELCOME

*Welcome to Community Wind Energy 2006!* This is Windustry's second national conference focusing on enhancing the local benefits of wind energy and our first time holding the event in Iowa, one of the leading community wind states. This conference brings agriculture and wind energy together to advance opportunities for locally-owned clean energy production and rural economic development. We will share experiences and information to harness the growing momentum for new models, new policies, and new projects. As more successful community projects are installed and interest spreads across the country, we are learning that community investment in wind energy can maximize local economic benefits while building support for wind development in general. These local and publicly owned projects come in many shapes and sizes. Examples include farmer-owned wind turbines, school projects, and municipal utility installations.

Interest in community wind is growing like wildfire, but projects are only really flourishing in places where there is public policy to support them. Day one of this conference will focus on creating the conditions that allow community wind to thrive through public policy, regulations, access to financing, and the establishment of working models. Day two will focus on providing "how to" advice for landowners and communities interested in developing or getting involved in wind projects.

New this year, we are excited to have a track featuring home and farm size wind systems (generally under 100kW). This track is complete with the nuts-and-bolts of small wind, as well as an in-depth policy outlook.

We aimed to put together a program that covers both the challenges and the enormous potential of home, farm, and community wind. We hope you will find it to be a valuable and enjoyable conference. Thank you for coming.

Warmest Regards,

Lisa Daniels  
Windustry Executive Director

## CONFERENCE GOALS

### *Expanding the Market*

Open dialogue on local, state, and national public policies for community wind energy and options for financing projects.

### *Expanding the Know-How*

Hear practical information on how to put together a successful community wind project from the experts.

## ABOUT WINDUSTRY

Windustry is a non-profit organization working to increase wind energy opportunities for rural landowners and communities. We provide technical support, create tools for analysis, research case studies, and build collaborations with rural landowners, local communities and utilities, as well as state and national organizations.

Windustry's areas of special focus include: economic development from wind energy; landowner rights, risks, and benefits; and community wind energy. We augment these tools and materials by presenting at and organizing local, state, regional, and national meetings and conferences.



## CONFERENCE PLANNING TEAM

This conference is presented by Windustry in collaboration with a diverse planning committee with representatives from around the country.

### *WINDUSTRY STAFF CONFERENCE ORGANIZERS*

Lisa Daniels, Windustry Executive Director  
Brian Antonich, Windustry Small Wind Program Analyst  
Sarah Johnson, Windustry Program Analyst  
Cole McVey, Windustry Program Associate  
David Tidball, Windustry Office Assistant

### *PLANNING TEAM AND COLLABORATING ORGANIZATIONS*

Leigh Adcock, Iowa Farmers Union  
Don Andre, Northwest Sustainable Energy for Economic Development  
Peggy Beltrone, National Association of Counties and Cascade County, MT  
David Blecker, Seventh Generation Energy  
Michael Bowman, The 25 x 25 Initiative  
Cameron Brooks, Clean Energy Group/Clean Energy States Alliance  
Craig Cox, Western Business Coalition for New Energy Technologies & the Interwest Energy Alliance  
Alex Depillis, Wisconsin Division of Energy  
Carel DeWinkel, Oregon Department of Energy  
Trudy Forsyth, National Renewable Energy Laboratory  
Teresa Galluzzo, Iowa Policy Project  
Robert Gough, Intertribal Council on Utility Policy  
Jeffrey Haase, Minnesota Department of Commerce  
Bill Haman, Iowa Energy Center  
Denny Harding, Iowa Farm Bureau  
Gregg Heide, Iowa farmer  
Iowa Department of Natural Resources  
Susan Innis, Western Resource Advocates  
Marguerite Kelly, National Renewable Energy Laboratory  
Charles Kubert, Environmental Law & Policy Center  
Mark Lindquist, The Minnesota Project  
Rich Leopold, Iowa Environmental Council  
Dan McGuire, American Corn Growers Association & American Corn Growers Foundation  
David Miller, Iowa Farm Bureau  
Laura Miner-Nordstrom, U.S. Department of Energy  
Robert Mulqueen, Iowa Environmental Council  
Erin Peiffer, Iowa Association of Municipal Utilities  
Heather Rhoads-Weaver, eFormative Options, LLC  
Mick Sagrillo, Sagrillo Power and Light  
Mike Taylor, Minnesota Department of Commerce  
Tom Wind, Wind Utility Consulting  
Ed Woolsey, Union of Concerned Scientists

## SCHEDULE OF EVENTS:

### TUESDAY, MARCH 7, 2006: EXPANDING THE MARKET

#### CONFERENCE TRACKS

**Community Wind** We will focus on commercial-scale wind turbines and projects that feature local ownership and participation and are generally larger than 100 kW. Local ownership may be either a private enterprise or a public endeavor.

**Home and Farm Wind** Here the focus will be on home and farm applications, generally systems smaller than 100 kW.

**Tuesday** focuses on public policy and financing options for community wind, and practical how-to information for home and farm wind energy.

**Wednesday** features practical how-to information for community wind energy, and focuses on expanding the market for home and farm wind energy.

#### EVENT HIGHLIGHTS

##### TUESDAY, MARCH 7

**7:30 am, Hy-Vee Hall Lobby**  
Registration opens

**7:30 am - 7:30 pm, Exhibit Hall C Exhibition** with wind energy equipment suppliers, service providers, consultants, advocacy groups, government agencies, and electric utilities.

**12:30 - 2:00 pm, Exhibit Hall C Lunch with keynote speakers**  
Arctic explorer Will Steger will be introduced by David Kolsrud to answer the question "what do an arctic explorer and a farmer have in common?"

**5:30 - 7:30 pm, Exhibit Hall C Networking Reception and Forum**  
Iowa-themed refreshments, music, and a short program from 6:00 to 6:45 pm.

7:30-8:30 am

**Registration and Continental Breakfast**

8:30-10:15am

**Opening Plenary Session** (Exhibit Hall C)

Welcome featuring Iowa leaders, followed by a wind industry update, keynote address on community energy, and snapshots of community wind.

Moderator: Lisa Daniels, Executive Director, Windustry

**Introducing the Governor:** Bob Haug, Executive Director, Iowa Association of Municipal Utilities

**Featured Speakers:**

• Iowa Governor Tom Vilsack

• Peter Dreyfuss, Director, US Department of Energy Midwest Regional Office

**How has the Landscape Changed for Wind Energy?** Roby Roberts, Board President, American Wind Energy Association

**What does Community Wind Look Like?** Lisa Daniels, Executive Director, Windustry

**Snapshots of Community Wind:**

• Mark Willers, CEO, Minwind Energy

• Tom Wind, Wind Utility Consulting

• Hans D. Feddersen, German Wind Energy Cooperatives

**Keynote Speaker: Community Energy,** David Morris, Vice President, Institute for Local Self-Reliance

10:15-10:40 am

**Morning Break - among exhibits**

10:40 am-12:25 pm

**Breakout Sessions - lower level**

#### COMMUNITY WIND TRACK

**Home, Farm, and Community Wind Basics and Understanding your Wind Resource** (Rooms 2-3)

Fundamentals of wind energy, costs, feasibility, basics of wind assessment, and commercial-scale and small wind turbine technology

Moderator: David Miller, Director Research & Commodity Services, Iowa Farm Bureau

**Speakers:**

• **Wind Industry Overview and Commercial-Scale Turbines,** John Dunlop, Senior Outreach Representative, American Wind Energy Association

• **Understanding Your Wind Resource,** Lee Alnes, Vice President and General Manager, WindLogics Inc.

• **Home and Farm-sized Wind Turbines,** David Blecker, Executive Director, Seventh Generation Energy Systems

**Public Policy: What Works and What's Needed** (Rooms 7-8)

Moderator: Carol Werner, Executive Director, Environmental and Energy Study Institute

**National Policy,** Lola Spradley, 25 x 25 Initiative and former speaker of the Colorado State House

**State Incentive Highlights:**

• **Minnesota's Community-Based Energy Development (C-BED) Tariff,** Mike Taylor, Program Administrator, Minnesota Department of Commerce

• **Oregon's Community Wind Policies,** Carel Dewinkel, Senior Policy Analyst, Oregon Department of Energy

• **Iowa's Community Wind Tax Credit,** John Norris, Chairman, Iowa Utilities Board  
**Public Policy for Community Wind in Germany,** Henning Holst, small wind project developer from Germany

**Tribal Initiatives,** Pat Spears, President, Intertribal Council on Utility Policy

**Financing Community Wind: Equity Panel** (Rooms 4-6)

Community wind and the PTC, what kinds of deals are being made, and what equity investors are looking for in a project

Moderator: Keith Martin, Partner, Chadbourne & Parke LLP

**Speaker/Panelist:**

• **Using the Production Tax Credit,** James Duffy, Partner, Nixon Peabody LLP

• **David Brijja-Towery,** Business Development Manager, John Deere Credit

**Panelists:**

• **David Giordano,** Director, Babcock & Brown

• **John P. Harper,** Principal, Birch Tree Capital, LLC

• **Tim MacDonald,** Senior Vice President, Meridian Clean Fuels, LLC

• **Michael Skelly,** Chief Development Officer, Horizon Wind Energy

#### HOME AND FARM WIND TRACK



12:30-2:00 pm **Lunch** - Featuring "A Taste of Iowa" menu (Exhibit Hall C)  
**What does a farmer have in common with an arctic explorer?**  
*Keynote Speaker: David Kolsrud, Farmer and Manager of Corner Stone Farmers Cooperative*  
*Keynote Speaker: Will Steger, Educator/Arctic Explorer*

2:00-3:45 pm **Breakout Sessions - lower level**

**COMMUNITY WIND TRACK**

**Supporting Community Wind with State Clean Energy Funds** (Rooms 7-8)  
Creating and using State Clean Energy Funds for community wind projects  
*Moderator: Cameron Brooks, Project Director, Clean Energy Group*

**Panelists:**

- Ed Miller, Illinois Clean Energy Community Foundation
- Jason Gifford, Manager, Industry Investment & Development, Massachusetts Technology Collaborative
- Alan Cowan, Renewable Energy Program Manager, Energy Trust of Oregon, Inc.
- Roger Clark, Manager for Technology and Policy, The TRF Sustainable Development Fund (Pennsylvania)
- Mark Daugherty, Wisconsin Focus on Energy

**Public Power Projects: Case Studies and New Opportunities** (Rooms 4-6)  
Case studies of public projects, successful strategies, and practical experiences  
*Moderator: Bob Haug, Executive Director, Iowa Association of Municipal Utilities*

**Speakers/Panelists:**

- Sean Middleton, Manager of Engineering, Illinois Rural Electric Cooperative
- Dan Hayes, Southern Minnesota Municipal Power Agency
- **New Financing Model for Public Power**, Tim MacDonald, Senior Vice President, Meridian Clean Fuels, LLC
- **Dairyland's Renewable Energy Strategy**, John McWilliams, Dairyland Power Cooperative

**HOME AND FARM WIND TRACK**

**Home and Farm Wind Turbines: How to Choose Equipment and Select an Installer** (Rooms 2-3)

Choosing the right equipment, questions to ask before you buy, and what to expect from an installer  
*Moderator: Brian Antonich, Windustry*

**Speakers:**

- David Blecker, Seventh Generation Energy Systems
- Roy Butler, Four Winds Renewable Energy LLC
- Victor Creazzi, AeroFire Windpower

3:45-4:10 pm **Afternoon Break - among exhibits**

4:10-5:30 pm **Breakout Sessions - lower level**

**COMMUNITY WIND TRACK**

**Local Benefits: Economic Development and Building Local Policy** (Rooms 7-8)  
How wind energy contributes to local economies, public benefits of wind energy through taxes, and comments from local officials  
*Moderator: Mark Lindquist, The Minnesota Project*

**From Snack Bars to Rebar**, Craig Cox, Western Business Coalition for New Energy Technologies and the Interwest Energy Alliance

**Windustry Report: Tax Treatment of Wind Energy**, Warren Ault, National Account Manager, LM Glasfiber

**Local Officials:**

- Jack Keers, Chair, Rural Minnesota Energy Board and Pipestone County Commissioner
- Beth Bilyeu-Hesse, Executive Director, Forest City, Iowa Economic Development Corp.

**Utility Forum: Perspectives on Community Wind** (Rooms 4-6)  
Large utilities on the role of community wind, power purchase agreements, and how they choose power suppliers  
*Moderator: Ed DeMeo, Renewable Energy Consulting Services, Inc.*

**Panelists:**

- Karen Hyde, Director, Purchase Power, Xcel Energy
- Mark Rathbun, Great River Energy
- Kim Zuhlke, Vice President, New Energy Resources, Alliant Energy
- Dean Crist, Vice President of Regulatory Projects, MidAmerican Energy

**HOME AND FARM WIND TRACK**

**Addressing Barriers: Siting, Permitting, Zoning, and Utility Interconnection** (Rooms 2-3)

When and how to approach local and state agencies to secure permits and gather support for your installation  
*Moderator: Brian Antonich, Windustry*

**Speakers:**

- Victor Creazzi, AeroFire Windpower
- David Blecker, Seventh Generation Energy Systems
- Roy Butler, Four Winds Renewable Energy LLC

5:30-7:30 pm **Networking Reception** (Exhibit Hall C) **Sharing a Clean Energy Vision**  
Featuring an informal public policy forum with Iowa-themed refreshments served among the exhibits. Music entertainment with World Port. All conference participants are welcome.  
*Reception Host: Iowa State Senator Mary Lundby*  
*Short Presentation: The Dollars and Sense of Wind Energy, Larry Flowers, National Renewable Energy Laboratory*

## SCHEDULE OF EVENTS:

WEDNESDAY, MARCH 8, 2006: EXPANDING THE KNOW-HOW

### EVENT HIGHLIGHTS

#### WEDNESDAY, MARCH 8

7:00 am, Hy-Vee Hall Lobby  
Registration opens

7:30 am - 3:00 pm, Exhibit Hall C  
**Exhibition** with wind energy equipment suppliers, service providers, consultants, advocacy groups, government agencies, and electric utilities.

11:30 am - 12:30 pm  
**Lunch** Keynote speakers from Germany on community wind development

*Windustry's Community Wind Energy 2006 is powered by locally-produced wind energy.*

*The estimated 4,000kWh of electricity used for this conference is produced by Iowa Energy Tags from Waverly Light and Power.*

*Private meeting space is available for all conference participants at no cost in two separate locations. A large meeting room on the first floor can be reserved by signing-up at the registration table. A smaller room, directly across from the exhibit hall entrance is available any time without sign-up.*

7:00-8:00 am **Registration and Continental Breakfast**

8:00 -9:40 am **Breakout Sessions - lower level**

#### COMMUNITY WIND TRACK

**So You Want to be a Wind Developer** (Rooms 4-6)  
A summary overview of the wind development process, best practices, and interconnection

Moderator/Speaker: Iowa Farmers Union (invited)

#### Speakers:

- **Wind Development Process Overview**, Wes Slaymaker, P.E., Director of Wind Energy Development, EcoEnergy LLC
- **Interconnection Challenges and Processes**, Mike Michaud, Energy Consulting Services
- **Best Practices for Easements, Land Leases, and Siting**, Ed DeMeo, Renewable Energy Consulting Services, Inc.
- **Community Wind Project Business Models**, Mark Bolinger, Lawrence Berkeley National Laboratory

#### HOME AND FARM WIND TRACK

**Home and Farm Wind: Practical Economics and Life-Cycle Cost** (Rooms 2-3)

Determining "break-even" variables of small wind systems, considering wind resources, equipment packages, installation costs, and incentives.

Moderator: Heather Rhoads-Weaver, eFormative Options, LLC

#### Speakers:

- **Practical Economics**, David Blecker, Seventh Generation Energy Systems
- **Equipment Package Cost Analysis**, Jim Green, National Renewable Energy Laboratory
- Panelists:** Small wind turbine owner panel discussion
  - Robert Olson, Clarion-Goldfield Community School District: 50kW Iowa school project
  - Larry Grimstad, Iowa farmer/banker: 10kW turbine
  - Jennifer Eigenberger, Lake Shore Technical College: 65kW turbine
  - Tom Hurd, Spatial Designs: 1kW and 3.6kW turbines

9:40-10:00 am **Morning Break - among exhibits**

10:00-11:30 am **Breakout Sessions - lower level**

#### COMMUNITY WIND TRACK

**Business Models: Community Wind Developer Panel** (Rooms 4-6)  
Community wind project developers discuss how they put together their projects and their business models

Moderator: Ed Ritger, Ritger Law Offices, Attorney & Counselors at Law

#### Panelists:

- Dan Juhl, DanMar & Associates
- Mark Willers, Minwind Energy
- Ryan Wolf, Farmer/Small Wind Developer
- Paul Woodin, Western Wind Power

**Public Projects: Schools, Financing and Practical Information** (Rooms 7-8)

Drivers and tools for public wind energy projects including case studies and financing with clean renewable energy bonds (CREBs)

Moderator/Speaker: **Clean Renewable Energy Bonds**, Charles Kubert, Environmental Law and Policy Center

#### Speakers:

- **Wind and Schools**, Tony Jimenez, National Renewable Energy Laboratory
- **Wind Energy and Turbine Technology Program at Iowa Lakes Community College**, Alden Zeitz, Instructor/Engineer, Iowa Lakes Community College
- **Wind for Schools in Iowa**, Teresa Galluzzo, Research Associate, Iowa Policy Project
- **O&M for School Wind Projects**, Jim Tirevold, Director of Buildings and Grounds, Spirit Lake Community Schools

#### HOME AND FARM WIND TRACK

**Home and Farm Wind: Designing Policies for Zoning, Permitting, and Utility Interconnection** (Rooms 2-3)

Speaker/Moderator: Heather Rhoads-Weaver, eFormative Options LLC

#### Speakers:

- **Home and Farm Wind Turbines in the Eyes of the Rural Electric Cooperatives**, Jim Green, National Renewable Energy Laboratory
- Panelists:**
  - **Interconnection in Iowa**, John Pearce, Iowa Utilities Board
  - **Policy for Utility Interconnection**, Andy Kruse, Southwest Windpower
  - **Local Zoning Ordinance Development in Wisconsin**, Jennifer Eigenberger, Lake Shore Technical College
  - **Urban Zoning Ordinances for Wind**, Tricia Sandahl, Mason City Planning & Zoning



11:30 am-12:30 pm **Lunch** - Featuring an Iowa-themed menu (Exhibit Hall C)

*Keynote speakers from Germany on community wind development: Henning Holst and Hans D. Feddersen*

12:45-2:15 pm **Breakout Sessions - lower level**

**COMMUNITY WIND TRACK**

**A Million Little Pieces (Non-Fiction)** (Rooms 4-6)

*Working with a utility, hiring attorneys, and making your project cash flow*

*Moderator: Dan McGuire, American Corn Growers Foundation*

**Speakers:**

- **Negotiating Your Power Purchase Agreement: Be Smart and Hire Smart People**, Jeff Paulson, Jeffrey C. Paulson & Associates
- **Farm Bill Update**, Teresa Bomhoff, Iowa Rural Development, USDA
- **Building Your Proforma**, Tom Wind, Wind Utility Consulting

**HOME AND FARM WIND TRACK**

**Home and Farm Wind: Incentive Program Highlights and Organizing to Impact Policy** (Rooms 2-3)

*What kinds of state incentive programs have been effective throughout the nation, and how did they get into place?*

*Speaker/Moderator: Heather Rhoads-Weaver, eFormative Options, LLC*

**Speakers:**

- **Federal and State Policy Priorities**, Mike Bergey, Bergey Windpower Co.
- **Iowa State Grants and Loan Programs**, Keith Kutz, Iowa Energy Center
- **Incentive Programs for Home and Farm Wind in California**, Bill Blackburn, California Energy Commission
- **NYSERDA and Other New York Energy Smart Programs**, Roy Butler, Four Winds Renewable Energy LLC

2:15-2:30 pm **Afternoon Break - lower level**

2:30-3:40 pm **Breakout Sessions - lower level**

**COMMUNITY WIND TRACK**

**Financing Community Wind: Debt Panel** (Rooms 4-6)

*What makes a good wind project from a lender's perspective*

*Moderator: Ed Woolsey, Green Prairie Energy*

**Speaker/Panelists:**

- **What makes a Good Wind Project from a Banker's Perspective?** Ken Reiners, Agstar Financial Services
- **Investment Banking Options and Clean Renewable Energy Bonds**, Lee White, Executive Vice President, George K. Baum & Company
- **Using Wind Data for Due Diligence**, Mark Ahlstrom, CEO, WindLogics Inc.

**Community Wind – Water Projects** (Rooms 7-8)

*A look at several approaches to powering local water treatment and supply systems with wind power*

*Moderator: Laura Miner-Nordstrom, U.S. Department of Energy*

**Speakers:**

- **Texas Wind Powered Desalination**, Jamie Chapman, Texas Tech University
- **Other speakers to be announced on wind powered desalination and municipal water treatment plants**

3:40-5:00 pm **Breakout and Wrap-Up Session** (Rooms 4-6)

**Wind Industry Forum: Turbine Supply, Technology, Operations, and Maintenance** (Rooms 4-6)

*Moderator: Larry Flowers, National Renewable Energy Laboratory*

**Panelists:**

- **Leif Anderson**, Suzlon Wind Energy Corp.
- **Tom Feiler**, Clipper Windpower
- **Mark Eilers**, GE Energy

# COMMUNITY WIND ENERGY EXHIBITORS AND SPONSORS

## PARTNERING SPONSORS

### **The Energy Foundation & The McKnight Foundation**

1012 Torney Avenue, #1  
San Francisco, CA 94129

Contact: Ben Paulos  
Phone: 415.561.6700  
Email: ben@ef.org  
Web: www.ef.org

*The Energy Foundation is a partnership of foundations promoting sustainable energy. We support policy development in the areas of renewable power, biofuels, energy efficiency, advanced motor vehicles, and global warming in the United States and China.*

## GOLD SPONSORS

### ● **Clipper Windpower, Inc.**

1821 Blake Street, Denver, CO 80202  
201 East 9th Street, Storm Lake, IA 50588  
Contact: Tom Feiler, Midwest Development Leader  
Phone: 303.295.7320 / 712.732.8344  
Email: Tom@ClipperWind.com  
Web: www.clipperwind.com

*Since 1980, Clipper Windpower's management and engineering team has been at the forefront of the wind power industry, both in turbine design and project development. The Clipper 2.5 MW turbine is the fourth generation of commercial turbines designed by Clipper's engineers. The patented Distributed Generation Drivetrain provides the most cost competitive wind turbine in the market, with extended operating life, and reduced operating costs. The Clipper Development team has years of experience developing, financing, constructing and commissioning over 1,000 MW of wind energy projects throughout the United States. Clipper also has additional projects under development in Canada, the Americas, and the United Kingdom amounting to a portfolio of over 4,000 MW of project sites.*

### ● **John Deere Credit**

**Wind Energy**  
PO Box 6600  
Johnston, IA 50131-6600  
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Web: www.deere.com

*Deere & Co. is the world's leading manufacturer of agricultural and forestry equipment, a major manufacturer of construction equipment and a leading supplier of equipment used in lawn, grounds and turf care. Additionally, John Deere manufactures and markets engines used in heavy equipment and provides world-wide financial services as well as landscape and health-care services.*

## SILVER SPONSORS

### ● **Alliant Energy**

4902 N. Biltmore Lane  
Madison, WI 53718  
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Phone: 608.458.2305  
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Web: www.alliantenergy.com

*Headquartered in Madison, Wis., Alliant Energy Corporation is an energy-services provider with subsidiaries serving approximately 1.5 million customers. Its domestic utility subsidiaries, serve 990,000 electric and 418,000 natural gas customers. Alliant Energy's WindConnect is a Balance of Plant general contractor for developers and owners of wind energy facilities and has provided engineering, procurement and construction services for more than 1,600 MW wind energy in 14 states.*

### ● **Iowa Energy Center**

2521 Elwood Drive, Suite 124  
Ames, IA 50010  
Contact: Bill Haman, PE, Alternate Energy Revolving Loan Program Manager  
Phone: 515.294.8819  
Email: iec@energyiastate.edu  
Web: www.energyiastate.edu

*The Iowa Energy Center is dedicated to improving Iowa's energy efficiency and use of renewable energy through research, demonstration, and education. The Energy Center develops in-house energy-related research and education programs and sponsors energy projects developed by other groups. The Energy Center also administers the Alternate Energy Revolving Loan Program, which plays a supporting role in stimulating Iowa's renewable energy development. AERLP funds are reserved for solar, biomass, small hydro and small and large wind turbine facilities.*

### ● **LM Glasfiber**

1580 S. 48th Street  
Grand Forks, ND 58206-5637  
Contact: Warren Ault, National Account Manager  
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*LM Glasfiber is the world's leading supplier of blades for wind turbines, and the only supplier that operates on a global basis. With North American manufacturing plants in Grand Forks, North Dakota and Gaspé, Quebec, LM Glasfiber employs more than 400 Americans with a focus on one goal: to maintain the competitiveness of wind energy by making sure that electricity produced this way gets cheaper all the time. Our contribution to this is reliable, high-performance blades that exploit the wind energy to the fullest throughout the 20-year service life of a turbine*

### ● **Suzlon Wind Energy Corporation**

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Web: www.suzlon.com

*Suzlon wind turbine engineering philosophy focuses on robust design and simplicity in operation to improve overall reliability of the equipment. Components and technology with a proven track record from the international wind turbine industry are at the heart of Suzlon design. The S88-2.1MW and S64-1.25MW wind turbines are the premier machines for the North American market. Suzlon Wind Energy Corporation, which focuses on the North American market, is a subsidiary of Suzlon Energy A/S of Aarhus, Denmark. The headquarters are based in Chicago, while the company also features sales and service offices located throughout the U.S.*

### ● **WindLogics Inc.**

1217 Bandana Boulevard N.  
St. Paul, MN 55108  
Contact: Lee Alnes, Vice President & General Manager  
Phone: 651.556.4264  
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Web: www.WindLogics.com

*WindLogics Inc., a world leader in atmospheric modeling and analysis, has developed innovative methodologies for assessing long-term financial risk associated with wind energy development. Using the most accurate diagnostic windfield models for complex terrain along with exclusive meteorological data archives and your on-site observations, we provide the most comprehensive solutions for wind resource assessment. Founded in 1989, WindLogics also provides 24/7 energy forecasting services to customers around the world.*

### ● **Winkelman's Environmentally Responsible Construction (WERC)**

9121 CR 23  
Brainerd, MN 56401  
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*Winkelman's Environmentally Responsible Construction (WERC) team has over 30 years experience in designing/building energy efficient commercial and residential buildings, installing/operating energy generation systems and teaching energy efficiency. Our own sustainable facilities (The Eco-Domes) are powered by the wind, the sun, the earth and used vegetable oil. We have been successful installers of Jacobs Wind Turbines, Whisper Turbines and other small turbines since 1998. Our team can write grants, find funding and help customers obtain permits for wind turbines. Our team also installs geothermal heat pump systems, Wirsbo hydronic systems, composting toilets, greywater systems and can convert diesel engines to run on vegetable oil in any climate.*





### **Xcel Energy**

1099 18th Street  
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Web: www.xcelenergy.com

*Our involvement in wind generation extends back to 1980. Today, Xcel Energy is the second largest retail provider of wind-generated electricity in the United States, according to the American Wind Energy Association (AWEA). Companywide, Xcel Energy had more than 1,100 megawatts of owned or purchased wind capacity on its system as of early 2006. Our Windsource® program, the largest voluntary green pricing energy program in the country, is now available in Colorado, New Mexico and Minnesota.*

### **BRONZE SPONSORS**

#### **American Corn Growers Association American Corn Growers Foundation**

4540 Oak Ridge Circle  
Lincoln, NE 68516  
Contact: Dan McGuire, Director  
Phone: 402.489.1346

Email: dm McGuire@acgf.org  
Web: <http://www.acgf.org>

*The American Corn Growers Association is America's leading progressive commodity association, representing the interests of corn producers in 35 states. Since its inception in 1987, the ACGA has worked tirelessly to enhance farm income and protect rural communities. The ACGA recognizes that farmers here and abroad need to have the opportunity to be rewarded for their time, investment, and commitment to feeding the world.*

#### ● **Consulting Engineers Group**

4300 220th Street West  
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Web: www.ceg-engineers.com

*Consulting Engineers Group (CEG) is a subsidiary of Dakota Electric Association in Farmington Minnesota and was formed with a mission to provide high quality, high tech transmission and distribution engineering services at competitive prices. CEG provides transmission and distribution services to industrial clients and municipal, cooperative and investor owned utilities. A full range of services is available including planning, design, and project management and construction services. We can handle wind farm interconnection for any transmission voltage. CEG is setup to do design/build projects if desired by the owner or can provide services in the traditional owner/engineer relationship.*

#### ● **EcoEnergy LLC**

2511 Technology Drive, Suite 110  
Elgin, IL 60123  
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Email: wslaymaker@EcoEnergyLLC.com  
Web: www.EcoEnergyLLC.com

*EcoEnergy, a part of The Morse Group of Companies, is a renewable energy development company that specializes in projects involving energy production from diverse renewable sources, such as wind, biomass, and landfill gas. EcoEnergy acts as a developer by matching owners with design resources, financial assistance, and qualified contractors. EcoEnergy fills a niche by offering the unique ability to provide a complete project that is developed, designed, and built by a single group of affiliated companies. As part of The Morse Group, EcoEnergy has the professional staffing, equipment, and financial stability to manage all of your renewable energy projects.*

#### ● **Energy Maintenance Service LLC**

129 Main Avenue, PO Box 158  
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Web: www.energymys.com

*EMS builds, operates and maintains commercial wind farms. The company also owns and operates a remanufacturing facility that specializes in rebuilding turbine components and complete wind turbine systems.*

#### ● **GE Energy**

2201 France Avenue South  
Saint Louis Park, MN 55416  
Contact: Mark Eilers, Sales, Mid American Region  
Phone: 952.922.0798  
Email: mark.eilers@ps.ge.com  
Web: www.gewindenergy.com

*GE Energy is among the leading providers of wind energy products and support services ranging from commercial wind turbines and grid integration products to project development assistance and operation and maintenance. With wind turbine design, manufacturing and assembly facilities in Germany, Spain, China, Canada and the United States, the company's knowledge base includes the development and/or installation of more than 7,500 wind turbines with a total rated capacity of 6,200 megawatts.*

#### **George K. Baum & Company**

717 Seventeenth Street, Suite 2500  
Denver, CO 80202  
Contact: Lee White, Executive Vice President  
Phone: 303.292.1600  
Email: whitel@gkbaum.com  
Web: www.gkbaum.com

*Founded in 1928, George K. Baum & Company is one of the nation's oldest privately held investment banking*

*firms. We have been at the forefront of financing our nation's infrastructure for more than seven decades. Since 1990, Baum has been involved with more than 5,470 municipal bond issues, totaling more than \$179 billion. George K. Baum & Company is committed to providing underwriting and financial advisory services for Clean Renewable Energy Bond ("CREB") financings. In the past, George K. Baum & Company has served as underwriter for Qualified Zone Academy Bond ("QZABs") financings, a program similar in structure to CREBs.*

#### **Horizon Wind Energy**

808 Travis, Suite 700  
Houston, TX 77002  
Contact: Michael Skelly  
Phone: 713.265.0350  
Email: mail@horizonwind.com  
Web: www.horizonwind.com

*Horizon Wind Energy, formerly Zilkha Renewable Energy, develops, constructs, owns, and operates wind farms throughout the United States. With nearly 600 megawatts of wind farms operating in New York, Iowa, Pennsylvania, Oklahoma, and Costa Rica, Horizon is developing a portfolio of projects in a dozen states and plans to construct nearly 1000 MW in 2006. Horizon Wind Energy is owned by Goldman Sachs, a leading global investment banking, securities, and investment management firm. More information is available at [www.horizonwind.com](http://www.horizonwind.com).*

#### ● **Iowa Farm Bureau**

5400 University Avenue  
West Des Moines, IA 50266  
Contact: David Miller, Director Research & Commodity Services  
Phone: 515.225.5430  
Email: damiller@ifbf.org  
Web: www.iowafarmbureau.com

*The Iowa Farm Bureau is a general farm organization that is dedicated to helping farm families prosper and improve their quality of life.*

#### ● **JW Prairie Windpower LLC**

3211 Clinton Parkway Ct., Suite 2  
Lawrence, KS 66047  
Contact: Jennifer States, Managing Director  
Phone: 785.856.5997  
Email: states@juwi-international.com  
Web: www.juwi-international.com

*JW Prairie Windpower LLC (JWPW), the U.S. headquarters of JUWI International, is based in Lawrence, Kansas. Founded in Germany in 1996, JUWI is one of the country's leading renewable energy companies. We have emerged from the European model of wind energy, developing over thirty projects in the 1-33 MW size. Working with land-owners, local communities, utilities and other interested stakeholders, we have familiarity with alternative models of cooperative ownership. Because wind farms affect the entire community, JWPW prides itself on excellent relations with local communities and their representatives. We make energy that makes sense - locally and globally.*

# COMMUNITY WIND ENERGY EXHIBITORS AND SPONSORS

## ● **Minnesotans for an Energy Efficient Economy (ME3)**

Suite 220, Hamm Building, 408 St. Peter Street  
St. Paul, MN 55102  
Contact: Michael Noble, Executive Director  
Phone: 651.225.0878  
Email: noble@me3.org  
Web: www.me3.org

*Minnesotans for an Energy-Efficient Economy (ME3) is a nonprofit organization leading the transition to a clean, efficient, and fair energy system. ME3 uses a combination of strategies to ensure significant and sustained progress toward a clean energy future. First, ME3 is working for a phased-in adoption of clean energy technologies and the retirement of the inefficient, dirty technologies of the past. Second, ME3 encourages behavior changes that support clean technologies and the efficient use of our energy resources. And third, ME3 pushes for policy reforms to change the economic factors that drive energy decisions and investments. Throughout all of our work, ME3 acts to empower citizens to influence decisions on energy and the environment.*

## **Minnesota Power**

3215 Arrowhead Road  
Duluth, MN 55811  
Contact: Dean Talbott, Program Manager  
Phone: 218.722.5642 ext. 2843  
Email: dtalbott@mnpower.com  
Web: www.mnpower.com

*Minnesota Power, a division of ALLETE, provides electricity in a 26,000-square-mile electric service territory located in northeastern Minnesota. Minnesota Power supplies retail electric service to 135,000 retail customers and wholesale electric service to 16 municipalities. MP generates and buys power generated from a variety of sources, including coal, gas, biomass and wind, in locations from North Dakota to northern Illinois. Minnesota Power promotes energy conservation and renewable energy primarily through the Conservation Improvement Program, (CIP). A variety of incentives are available to residential, commercial and industrial customers in identifying opportunities to save energy, utilize renewable energy, and improve the operation of their home or business.*

## **NRG Systems, Inc.**

110 Riggs Road  
Hinesburg, VT 05461  
Contact: David Simkins, NRG Systems US Sales Representative  
Phone: 802.482.2255  
Email: davids@nrgsystems.com  
Web: www.nrgsystems.com

*Since 1982, NRG Systems has been making products to measure and understand the wind. NRG Systems' products are distributed to over 108 countries worldwide and are recognized, 'industry standard': NRG strong 'TallTowers', NRG accurate wind sensors and NRG reliable data logging instruments. NRG Systems is committed to developing the best technology, improving our world and protecting the environment. Wind is changing the way power is produced...NRG Systems is there.*

## **PPM Energy**

2221 Riverwood Place  
St. Paul, MN 55104  
Contact: Tim Seck  
Phone: 651.917.9285  
Email: timothy.seck@PPMEnergy.com  
Web: www.ppmenergy.com

*Portland, Oregon-based PPM Energy is part of the ScottishPower group of companies. With a portfolio of more than 1,600 MW of wind power under its control in operation or under construction, PPM Energy is well on its way toward its goal of bringing 2,300 MW of new wind power to market by 2010. PPM Energy balances its supply portfolio with sales to wholesale customers, placing almost all of its output in long-term contracts. Major customers include cities such as Seattle, Sacramento, and Anaheim, as well as investor-owned utilities such as Alliant Energy and Xcel Energy and the federal Bonneville Power Administration.*

## **US Department of Energy – Midwest Regional Office**

Chicago Board of Trade Building, Suite 1710A  
141 W. Jackson Boulevard  
Chicago, IL 60604  
Contact: Bill Hui, Project Manager  
Phone: 312.886.8570  
Email: William.Hui@ee.doe.gov  
Web: www.eere.energy.gov

*The Midwest Regional Office, US Department of Energy works with states, cities, counties and other in the public and private sectors to implement programs, deliver technical and financial assistance, and help develop clean energy technologies that meet the nation's energy needs, enhance the environment and strengthen our national competitiveness. The Midwest region serves eight states: Illinois, Indiana, Iowa, Michigan, Minnesota, Missouri, Ohio and Wisconsin.*

## **Vestas**

1881 SW Naito Parkway, Suite 100  
Portland, OR 97201  
Phone: 503.327.2000  
Email: vestas-america@vestas.com  
Web: www.vestas.com

*Vestas is the world leader in wind technology and a driving force in the development of the wind power industry. Vestas' core business comprises the development, manufacture, sale, marketing and maintenance of installations that use wind energy to generate electricity. Through decades of involvement in the dynamic wind power industry and installing thousands of turbines in over 50 countries, Vestas has built up a wealth of experience and expertise used to benefit customers worldwide.*

## **Wind Utility Consulting**

412 S. Locust Street  
Jefferson, IA 50129  
Contact: Tom Wind  
Phone: 515.386.3405

Email: tomwind@netins.net

*Wind Utility Consulting is a consulting engineering firm specializing in wind generation and resource planning studies. The wind generation work includes studies on the feasibility, grid interconnection, engineering design, procurement, and construction of wind generation. Planning studies include load forecasting, energy resources, electric transmission, and demand side management. Wind Utility Consulting has been in business since 1989.*

## **IN-KIND SPONSORS**

### **Anderson Trucking Service, Inc.**

**Wind Energy Services**  
203 Cooper Avenue North, PO Box 1377  
St. Cloud, MN 56302  
Phone: 877.556.9420  
Web: www.ats-inc.com

### **Iowa Environmental Council**

711 East Locust Street  
Des Moines, IA 50309  
Contact: Rich Leopold, Executive Director  
Phone: 515.244.1194  
Email: leopold@earthweshare.org  
Web: www.iaenvironment.org

*The Iowa Environmental Council consists of 83 organizations ranging from agricultural, conservation, and public health organizations, to educational institutions, municipal utilities, business associations, and churches. We work to ensure that environmental, renewable energy and related public health considerations are integral to the public policy decisions. Priority issues include environmental funding, water quality, agricultural policy, and energy policy. Our work is accomplished by (1) forming partnerships and coalitions, (2) providing research and reliable data to members, partners, the general public, the media, government agencies, and legislators, (3) public education through forums, publications, and the media, and (4) advocacy for sound and sustainable environmental policy.*

### **Iowa Farmers Union**

PO Box 8988, 528 Billy Sunday Road  
Ames, IA 50014  
Contact: Leigh Adcock, Member Services  
Phone: 800.775.5227  
Email: iafu@isunet.net  
Web: www.iafu.org

*Iowa Farmers Union is a non-profit advocacy group representing family farmers across the state. IFU also collaborates on legislative work and educational programming with Women, Food and Agriculture Network, NFO-Iowa, United Steelworkers Local 9310, and the Iowa Renewable Energy Association. IFU is a chapter of National Farmers Union, a general farm organization representing a quarter of a million family farmers and ranchers nationwide. NFU serves its membership by providing educational opportunities, supporting farmer-owned cooperative development, and presenting the organization's*



policies to lawmakers at the local, state and national levels.

#### **North Dakota Clean Water Action**

118 N. Broadway, Suite #316  
Fargo, ND 58102

Contact: Scot Kelsh, ND State Coordinator

Phone: 701.235.5431

Email: scotkelsh@aol.com

Web: [www.cleanwateraction.org](http://www.cleanwateraction.org)

*North Dakota CWA is the state's largest non-profit environmental organization with over 4,000 members. CWA has been working to for a cleaner environment in North Dakota for the past 20 years. ND CWA works throughout the state to make certain that the citizens of ND have a voice when it comes to environmental concerns. ND CWA works on many important issues including Wind Energy, Pesticide Notification, Water Quality, Air Quality, Environmental Cleanup and many others.*

## **EXHIBITORS**

#### **Bergey Windpower Co.**

2200 Industrial Boulevard  
Norman, OK 73069

Contact: Mike Bergey, President

Phone: 405.364.42125

Email: [mbergey@bergey.com](mailto:mbergey@bergey.com)

Web: [www.bergey.com](http://www.bergey.com)

*Bergey Windpower manufactures small wind turbines rated at 1 kW, 10 kW, and 50 kW for homes, farms, small business, and institutions. A 5 kW turbine is in development. Bergey wind turbines have been installed in all 50 states and more than 100 countries. Numerous tower options are available in heights up to 140 ft. Bergey turbines are sold, installed, and serviced through a network of ~400 dealers and we offer direct support on special projects.*

#### **Energy Engineering Solutions**

26050 200 Street  
Leon, IA 50144

Contact: Todd Blanton, Authorized Southwest

Windpower Dealer

Phone: 641.446.6433

Email: [ees@grm.net](mailto:ees@grm.net)

Web: [www.windenergy.com](http://www.windenergy.com)

*Energy Engineering Solutions is an authorized dealer of Southwest Windpower's line of small wind generators ranging from 400Watts to 3000watts. Harness the power of the wind for battery charging and utility connected applications.*

#### **Holmes Murphy & Associates**

##### **Wind Energy Insurance Division**

PO Box 1234  
Sioux Falls, SD 57101

Contact: T.J. Roling, Account Executive

Phone: 800.477.2797

Email: [troling@holmesmurphy.com](mailto:troling@holmesmurphy.com)

Web: [www.holmesmurphy.com](http://www.holmesmurphy.com)

*Holmes Murphy is one of the nation's leading*

*independently owned insurance brokerage firms, specializing in the wind power industry. We're a company of down-to-earth people dedicated to protecting the promise of renewable energy and safeguarding the providers of emission-free electricity.*

#### **Iowa Lakes Community College – Wind Energy & Turbine Technology Program**

300 South 18th Street

Estherville, IA 51334

Contact: Alden Zeitz, Instructor/Engineer

Phone: 712.362.8374

Email: [azeitz@ilcc.cc.ia.us](mailto:azeitz@ilcc.cc.ia.us)

Web: [www.iowalakes.edu](http://www.iowalakes.edu)

*The Wind Energy & Turbine Technology program at Iowa Lakes Community College is a stringent, two-year, Associate in Applied Science degree program. The emphasis of the program is to train technicians in operations and maintenance of wind turbines. Through the guidance of industry members, courses of study have been designed to include electrical theory & practical application, mechanical theory and application, as well as basic communications.*

#### **Iowa Department of Natural Resources, Energy and Waste Management Bureau**

502 East 9th Street

Des Moines, IA 50319

Contact: Dave Evans, Program Planner

Phone: 515.281.6150

Email: [dave.evans@dnr.state.ia.us](mailto:dave.evans@dnr.state.ia.us)

Web: [www.iowadnr.com](http://www.iowadnr.com)

*The Energy and Waste Management Bureau of the Iowa Department of Natural Resources assists Iowans in adopting energy efficiency and using renewable energy resources. The Bureau implements environmentally and economically sound energy programs by partnering with utilities, the federal government, public associations, financiers, and others. Bureau personnel provide marketing expertise, technical expertise, financial market analysis, and a variety of training and educational programs. The Energy and Waste Management Bureau is Iowa's State Energy Office.*

#### **M.A. Mortenson**

700 Meadow Lane North  
Minneapolis, MN 55422

Contact: Cal Dufault, Director of Business

Development

Phone: 763.287.5532

Email: [cal.dufault@mortenson.com](mailto:cal.dufault@mortenson.com)

Web: [www.mortenson.com](http://www.mortenson.com)

*Mortenson, a Minneapolis-based general contractor since 1954 completed its first wind power project in 1998. To date, Mortenson has 39 wind projects completed or under construction totaling 1936 Turbines and 2413 megawatts. As a design-build contractor, BOP contractor, EPC contractor or sub-contractor, we have executed roads, foundations, electrical collection systems, substations, grid interconnections, transmission lines and turbine installation. We offer our customers the depth*

*and financial capability to provide a full range of services.*

#### **Midwest Wind Energy Finance, LLC**

12 South Sixth Street, Suite 211  
Minneapolis, MN 55402

Contact: Gary Pietruszewski, Sales Representative

Phone: 612.332.0607

Email: [wind@mnwind.com](mailto:wind@mnwind.com)

Web: [www.mnwind.com](http://www.mnwind.com)

*Midwest Wind Energy Finance, LLC is a provider of equity and financing for the one million to thirty million dollar wind turbine projects.*

#### **Minnesota Department of Commerce**

85 7th Place East, Suite #500

St. Paul, MN 55101

Contact: Mike Taylor, State Program Administrator

Phone: 651.296.5175 / 800.657.3710

Email: [energy.info@state.mn.us](mailto:energy.info@state.mn.us)

Web: [www.commerce.state.mn.us](http://www.commerce.state.mn.us)

*The Minnesota Department of Commerce is the state's lead energy regulatory and information agency, specializing in wind resource assessment and community wind energy development.*

#### **National Renewable Energy Laboratory/Wind Powering America**

1617 Cole Boulevard  
Golden, CO 80401

Contact: Ruth Baranowski, Wind Powering America  
Communicator

Phone: 303.384.6973

Email: [ruth\\_baranowski@nrel.gov](mailto:ruth_baranowski@nrel.gov)

Web: [www.windpoweringamerica.gov](http://www.windpoweringamerica.gov)

*Wind Powering America is a commitment to dramatically increase the use of wind energy in the United States.*

#### **Staub Design, LLC**

706 E Walnut  
Sisseton, SD 57262

Contact: Dave Staub

Phone: 605.698.3217

Email: [dave@TheAffordableHouse.com](mailto:dave@TheAffordableHouse.com)

Web: [www.TheAffordableHouse.com](http://www.TheAffordableHouse.com)

*Staub Design is a father/son informational entity, dedicated to informing the public of the benefits of mass in buildings, utilizing cementitious and natural products, including AAC (aerated autoclaved concrete block).*

#### **USDA Rural Development**

210 Walnut Street, Room 873  
Des Moines, IA 50309

Contact: Teresa Bomhoff, Business Specialist

Phone: 515.284.4663

Email: [teresa.bomhoff@ia.usda.gov](mailto:teresa.bomhoff@ia.usda.gov)

Web: [www.rurdev.usda.gov/ia](http://www.rurdev.usda.gov/ia)

*USDA Rural Development provides financial assistance in the form of guaranteed loans and grants to agricultural producers and rural small businesses to purchase renewable energy systems or make energy efficient*

## SPONSORS



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