MARITIME TRADES DEPARTMENT

AMERICAN FEDERATION OF LABOR and CONGRESS OF INDUSTRIAL ORGANIZATIONS

815 16TH STREET, NW WASHINGTON, D.C. 20006-4101 (202) 628-6300 FAX: (202) 637-3989 www.maritimetrades.org

MICHAEL SACCO PRESIDENT

DANIEL W. DUNCAN
EXECUTIVE SECRETARY-TREASURER

AFFILIATES:

Bakery, Confectionery, Tobacco Workers and Grain Millers International Union International Brotherhood of Boilermakers. Iron Ship Builders, Blacksmiths, Forgers and Helpers Communications Workers of America International Brotherhood of Electrical International Union of Elevator Constructors International Union of Operating Engineers International Association of Fire Fighters Glass, Molders, Pottery, Plastics and Allied Workers International Union, AFL-CIO/CLC International Association of Bridge, Structural, Ornamental and Reinforcing Iron Workers International Association of Machinists and Aerospace Workers United Mine Workers of America International Union of Allied, Novelty and Production Workers, AFL-CIO Office and Professional Employees International Union International Union of Painters and Allied Trades

of the United States and Canada Operative Plasterers' and Cement Masons' International Association of the United States and Canada United Association of Journeymen and Apprentices of the Plumbing and Pipe Fitting Industry of the United States and Canada Seafarers International Union of North America International Association of Sheet Metal, Air, Rail and Transportation Workers American Federation of State, County and Municipal Employees United Steel, Paper and Forestry, Rubber, Manufacturing, Energy, Allied Industrial & Service Workers International Union Transportation · Communications Union, IAM

May 16, 2016

The Honorable Anthony R. Foxx Secretary of Transportation West Building, 9th Floor 1200 New Jersey Avenue, SE Washington, DC 20590-9898

Dear Secretary Foxx:

On behalf of the 22 international unions affiliated with the Maritime Trades Department, AFL-CIO, we urge the Department of Transportation to reverse its April 15 "Show Cause" order and reject Norwegian Air International's (NAI) application for a foreign air carrier permit.

We take this stand because this department's history is based on a similar circumstance that took place right after World War II. The MTD received its charter from the American Federation of Labor in 1946 as a direct result of the sell-off of American merchant vessels at extremely discounted prices to foreign operators to rebuild their war-torn fleets. To gain the business that was being carried by American-flag vessels with American crews, these foreign operators reduced costs drastically – including cutting wages, benefits and working standards – creating the "flag-of-convenience" (FOC) system that continues to this day to bedevil legitimate maritime nations and companies.

The American government was complaisant 70 years ago. It should not repeat today this same mistake regarding American-flag air carriers.

While the International Association of Machinists and Communications Workers of America are directly involved in this fight, several other MTD affiliates also are affected. We stand by our affiliates who state the NAI application violates the U.S.-E.U. Air Transport Agreement, particularly with regard to labor standards.

Allowing NAI to offer service to the United States through a company that would benefit from offering its crew the lowest common denominator for pay, benefits and working standards is a prescription for disaster. It would open the door to allowing other like companies to suck business away from American-flag airlines – and the jobs of hard-working Americans with it.

For 70 years, U.S.-flag shipping companies have dealt with the race-to-the-bottom mentality orchestrated by FOC shippers. We have seen the low standards forced upon uninformed foreign crewmembers. We have worked with the International Transport Workers' Federation around the world to force unscrupulous shipowners and charterers to pay the meager salaries earned by these mariners. And we have witnessed trade between the U.S. and other nations steadily increase, while the U.S.-flag share of this cargo has precipitously decreased.

For these reasons alone, we again respectfully request that the Department of Transportation rescind its "Show Cause" decision of April 15 and reject the NAI application for a foreign air carrier permit. The FOC model remains bad for maritime and should not be an example for aviation.

Thank you for your consideration.

Sincerely,

Michael Sacco President