

March 25, 2019

Supervisor Janice Hahn  
Chair of the Board of Supervisors  
Kenneth Hahn Hall of Administration  
500 W. Temple Street, Room 822  
Los Angeles, CA 90012

**Re: Clarifying County Policy on Enhanced Infrastructure Financing Districts –  
(SUPPORT)**

To the Honorable Supervisor Janice Hahn, Chair of the Board of Supervisors,

The Los Angeles County Business Federation, which is a grassroots alliance of more than 180 business organizations that represent 400,000 employers with 3.5 million employees in LA County are writing in support of Supervisor Barger's motion to amend County policy adopted on August 1, 2017 requiring minimum property tax thresholds to evaluate Enhanced Infrastructure Financing Districts (EIFD) and Community Revitalization and Investment Authority Projects (CRIA).

BizFed believes the proposed amended policy would enable the County to consider city revenues from other local, state, and federal sources when evaluating participation in an EIFD- opening the door for more cities to partner with the County on EIFDs. EIFDs and CRIAs are critical tools for multiple public entities to collaboratively address the state's housing crisis, infrastructure deficit, sustainability goals, and economic development needs through tax increment financing.

The current County *minimum requirement* that a "City's share of property tax increment must equal a minimum of 15 cents (\$0.15) for every dollar (\$1.00) captured in the EIFD Project Area," **preemptively eliminates the opportunity for 71 cities to approach the County to participate in an EIFD.**

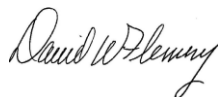
An example, the current County policy would limit the economic redevelopment opportunities for cities along the West Santa Ana Transit Corridor. Of the fourteen cities along the current alignment from Union Station to Artesia, only one the City of Los Angeles would benefit based on the current County policy. Amending this policy would enable other cities to use this EIFD tool to actively foster the economic development they are looking to achieve.

Without this amendment by the Board, we believe cities are deterred from engaging the County on a variety of essential infrastructure and economic development projects that would produce significant social and economic benefits for Los Angeles County for many years to come. We urge the Board of Supervisors to take action to support this amendment to ensure that all communities have an opportunity to foster growth and economic opportunity.

Sincerely,



Steve Bullock  
BizFed Chair  
Cerrell Associates



David Fleming  
BizFed Founding Chair



Tracy Hernandez  
BizFed Founding CEO  
IMPOWER, Inc.

CC: Supervisor Hilda Solis,  
Supervisor Mark Ridley-Thomas,  
Supervisor Sheila Kuehl,  
Supervisor Kathryn Barger

## BizFed Association Members

Action Apartment Association  
 AIA - Los Angeles  
 Alhambra Chamber  
 American Beverage Association  
 American Hotel & Lodging Association  
 Antelope Valley Board of Trade  
 Angeles Emeralds  
 Apartment Association, California Southern Cities  
 Apartment Association of Greater Los Angeles  
 Arcadia Association of Realtors  
 AREAA North Los Angeles SFV SCV  
 Asian Business Association  
 Association of Independent Commercial Producers  
 Azusa Chamber  
 Beverly Hills Bar Association  
 Beverly Hills Chamber  
 Beverly Hills / Greater LA Association of Realtors  
 BNI4SUCCESS  
 Burbank Association of Realtors  
 Building Industry Association, LA / Ventura Counties  
 Building Owners & Managers Association, Greater LA  
 Business & Industry Council for Emergency Planning & Preparedness  
 CalAsian Chamber  
 California Apartment Association, Los Angeles  
 California Asphalt Pavement Association  
 California Business Roundtable  
 California Cannabis Industry Association  
 California Construction Industry and Materials Association  
 California Contract Cities Association  
 California Fashion Association  
 California Gaming Association  
 California Grocers Association  
 California Hotel & Lodging Association  
 California Independent Oil Marketers  
 California Independent Petroleum Association  
 California Life Sciences Association  
 California Metals Coalition  
 California Restaurant Association  
 California Small Business Alliance  
 California Sportfishing League  
 California Trucking Association  
 CALInnovates  
 Carson Chamber of Commerce  
 Carson Dominguez Employers Alliance  
 CDC Small Business Finance  
 Central City Association  
 Century City Chamber of Commerce  
 Cerritos Chamber  
 Citrus Valley Association of Realtors  
 Commerce Industrial Council/Chamber of Commerce  
 Construction Industry Air and Water Quality Coalitions  
 Consumer Healthcare Products Association  
 Council on Trade and Investment for Filipino Americans  
 Covina Chamber of Commerce

Culver City Chamber of Commerce  
 Downey Association of Realtors  
 Downtown Long Beach Alliance  
 El Monte/South El Monte Chamber Employers Group  
 Engineering Contractor's Association  
 F.A.S.T.-Fixing Angelenos Stuck In Traffic FilmLA  
 Foreign Trade Association  
 FuturePorts  
 Gardena Valley Chamber of Commerce Gateway to LA  
 Glendale Association of Realtors  
 Glendale Chamber  
 Glendora Chamber  
 Greater Antelope Valley AOR  
 Greater Lakewood Chamber  
 Greater Los Angeles African American Chamber  
 Greater Los Angeles New Car Dealers Association  
 Harbor Trucking Association  
 Historic Core Bid  
 Hollywood Chamber  
 Hong Kong Trade Development Council  
 Hospital Association of Southern California  
 Hotel Association of Los Angeles  
 Independent Cities Association  
 Industry Manufacturers Council  
 International Warehouse Logistics Association  
 Investing in Place  
 Irwindale Chamber  
 Japan Business Association of Southern California  
 La Canada Flintridge Chamber  
 LAX Coastal Area Chamber  
 League of California Cities  
 Long Beach Area Chamber  
 Los Angeles Area Chamber  
 Los Angeles Cleantech Incubator  
 Los Angeles County Bicycle Coalition  
 Los Angeles County Medical Association  
 Los Angeles County Waste Management Association  
 Los Angeles Gateway Chamber of Commerce  
 Los Angeles Gay & Lesbian Chamber of Commerce  
 Los Angeles Latino Chamber  
 Los Angeles Parking Association  
 Maple Business Council  
 Motion Picture Association of America  
 MoveLA  
 NAIOP Southern California Chapter  
 National Association of Royalty Owners  
 National Association of Tobacco Outlets  
 National Association of Women Business Owners  
 National Association of Women Business Owners, LA  
 National Hispanic Medical Association  
 National Latina Business Women's Association  
 Nederlands-America Foundation

Orange County Business Council  
 Pacific Merchant Shipping Association  
 Pacific Palisades Chamber  
 Panorama City Chamber  
 Paramount Chamber of Commerce  
 Pasadena Chamber  
 Pasadena-Foothills Association of Realtors  
 PhRMA  
 Planned Parenthood Southern California Affiliates  
 Pomona Chamber  
 Rancho Southeast Association of Realtors  
 Recording Industry Association of America  
 Regional Black Chamber - San Fernando Valley  
 Regional San Gabriel Valley Chamber  
 Rosemead Chamber  
 San Gabriel Chamber  
 San Gabriel Valley Civic Alliance  
 San Gabriel Valley Economic Partnership  
 Santa Clarita Valley Chamber  
 Santa Clarita Valley Economic Development Corp.  
 San Pedro Peninsula Chamber  
 Santa Monica Chamber  
 Santa Monica Junior Chamber  
 Sherman Oaks Chamber of Commerce  
 South Bay Association of Chambers  
 South Bay Association of Realtors  
 Southern California Contractors Association  
 Southern California Golf Association  
 Southern California Grantmakers  
 Southern California Minority Supplier Development Council Inc.  
 Southern California Water Coalition  
 Southland Regional Association of Realtors  
 The Young Professionals at the Petroleum Club  
 Torrance Area Chamber  
 Town Hall Los Angeles  
 Tri-Counties Association of Realtors  
 United Chambers San Fernando Valley  
 United States-Mexico Chamber  
 Unmanned Autonomous Vehicle Systems Association  
 US Resiliency Council  
 Valley Economic Alliance  
 Valley Economic Development Corp.  
 Valley Industry & Commerce Association  
 Vernon Chamber  
 Vietnamese American Chamber  
 Warner Center Association  
 West Hollywood Chamber  
 West Los Angeles Chamber  
 West San Gabriel Valley Association of Realtors  
 West Valley/Warner Center Chamber  
 Western Manufactured Housing Association  
 Western States Petroleum Association  
 Westside Council of Chambers  
 Westwood Village Rotary Club  
 Wilmington Chamber  
 World Trade Center  
 Young Professionals in Energy - LA Chapter