LIVING IN ECONOMIC EXTREMES

A TERRIBLE YEAR, BUT MUCH BETTER THAN EXPECTED

CGAI Conference

Feb. 9, 2021

Stephen Tapp,
Deputy Chief Economist and
Director of Research



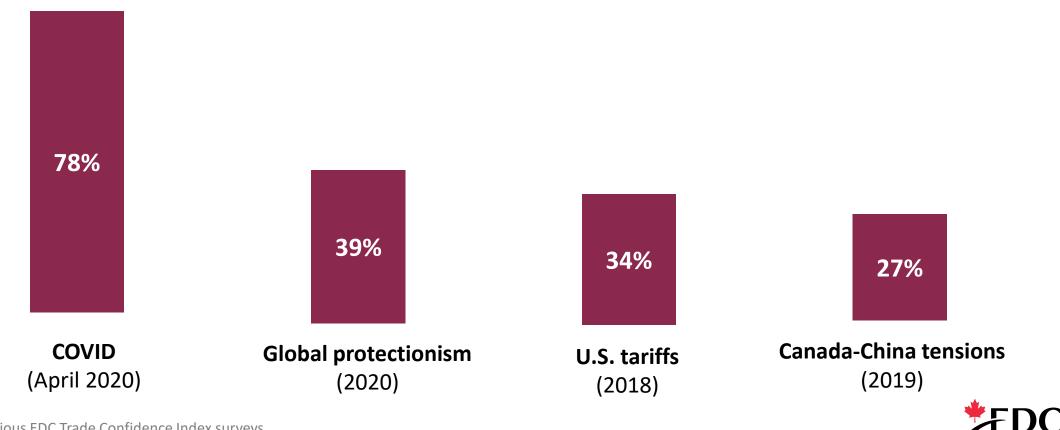
THE COVID SHOCK: PERVASIVE, PROFOUND, UNEQUAL



SCOPE

Negative impact reported by Canadian exporters

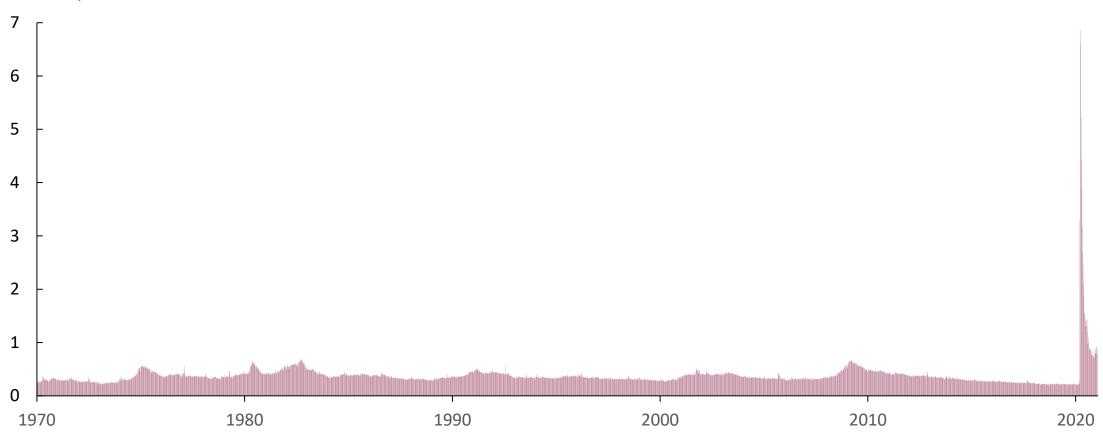
% of respondents



SCALE

U.S. initial unemployment claims

Millions per week

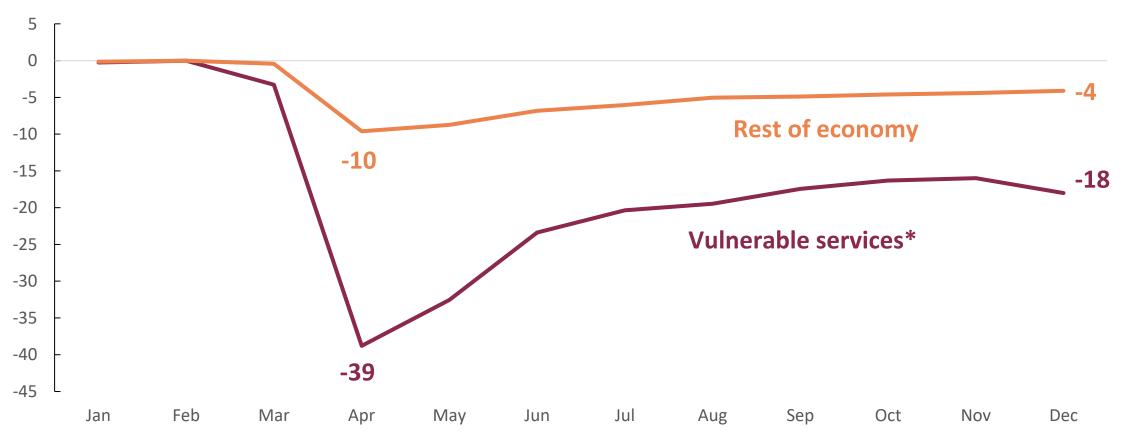




UNEQUAL ACROSS SECTORS...

U.S. employment

% change since Feb 2020



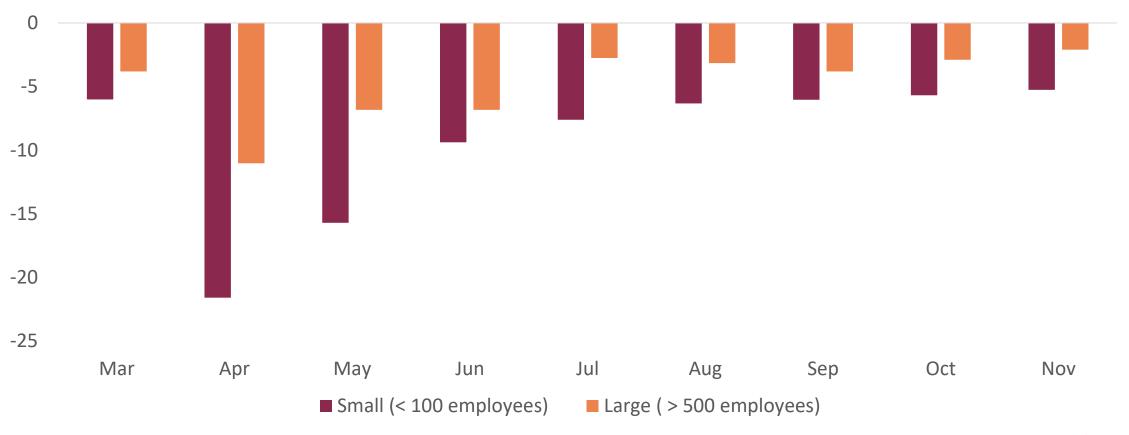
^{*}Includes restaurants, hospitality, arts, entertainment, recreation, other personal services



...AND FIRM SIZE

Number of Canadian goods exporters

% change since Feb 2020





THE POLICY RESPONSE: UNPRECEDENTED, EFFECTIVE

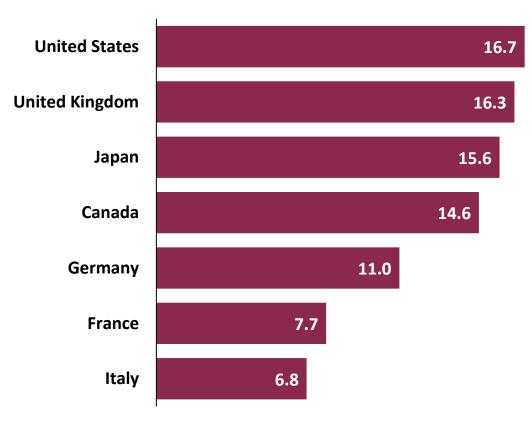


MASSIVE RESPONSE

Federal Reserve monetary policy % % of GDP 2.5 40% 2.0 35% 1.5 30% 1.0 25% 0.5 20% 0.0 15% Jul-18 Jul-19 Jan-19 Jan-20 Jul-20 Jan-18 —Policy rate, LHS —Assets, RHS

Direct discretionary fiscal support

% of GDP, as of Feb. 1, 2021





STABALIZED FINANCIAL MARKETS

U.S. stock market

% change since Jan. 2020



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan

U.S. investment grade debt yield

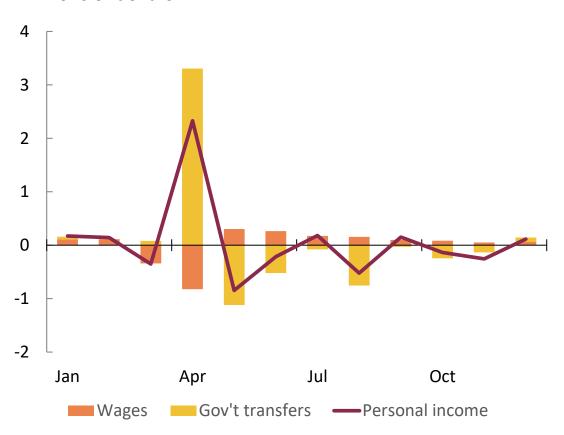




SUPPORTED CONSUMERS

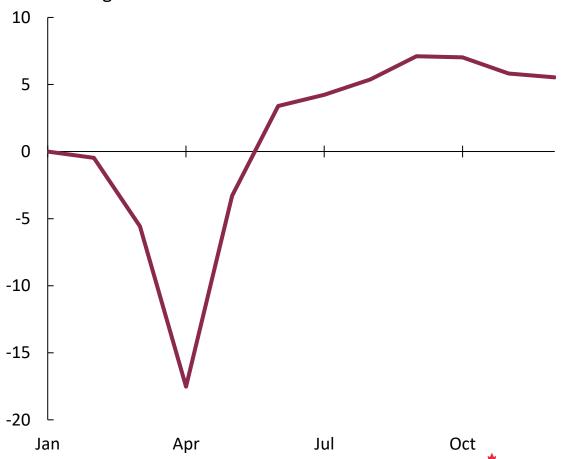
Monthly change in U.S. personal income

Trillions of dollars



U.S. retail sales

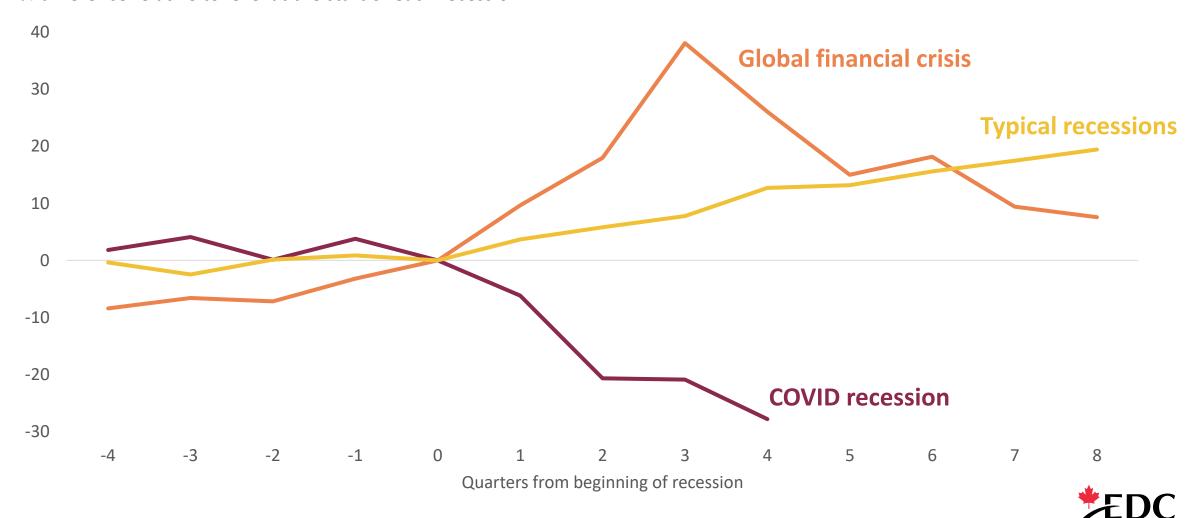
% change since Jan. 2020



PREVENTED BANKRUPTCIES

Business bankruptcy dynamics for major economies

% difference relative to level at the start of each recession



GLOBAL GOODS TRADE RESILIENCE



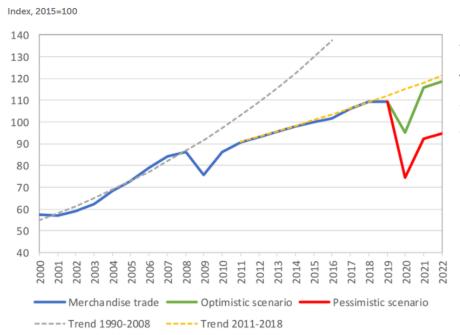


DIRE INITIAL PREDICTIONS

"2020 will show a trade collapse far larger than 2008-09."

Richard Baldwin, April 7, 2020

Chart 1 - World merchandise trade volume, 2000-2022



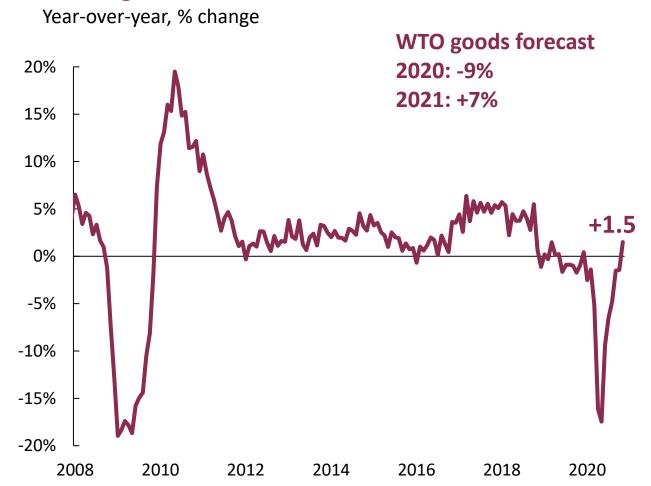
World goods trade 2020 forecast in April

- -13% (optimistic scenario)
- -32% (pessimistic scenario)

Sources: VoxEU; WTO

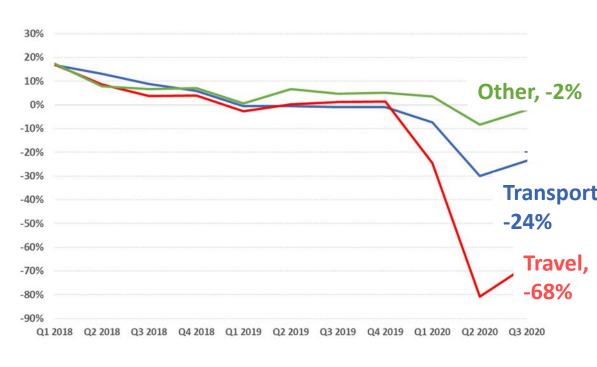
SUPPLY CHAINS LARGELY HELD UP, SERVICES HIT HARDEST

Global goods trade



Key services components

Year-over-year, % change





CANADA'S SURPRISING PERFORMANCE



V-SHAPED GOODS TRADE, L-SHAPED SERVICES

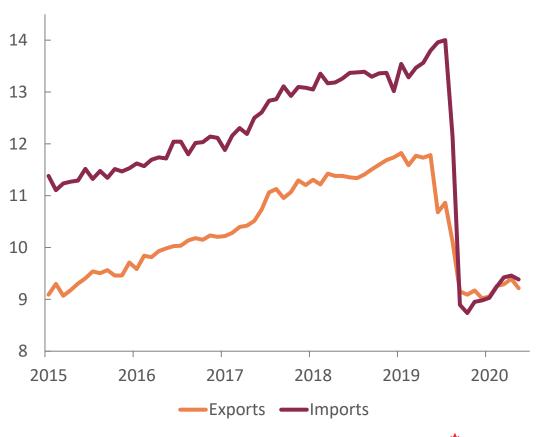
Merchandise trade

Billions of dollars



Services trade

Billions of dollars

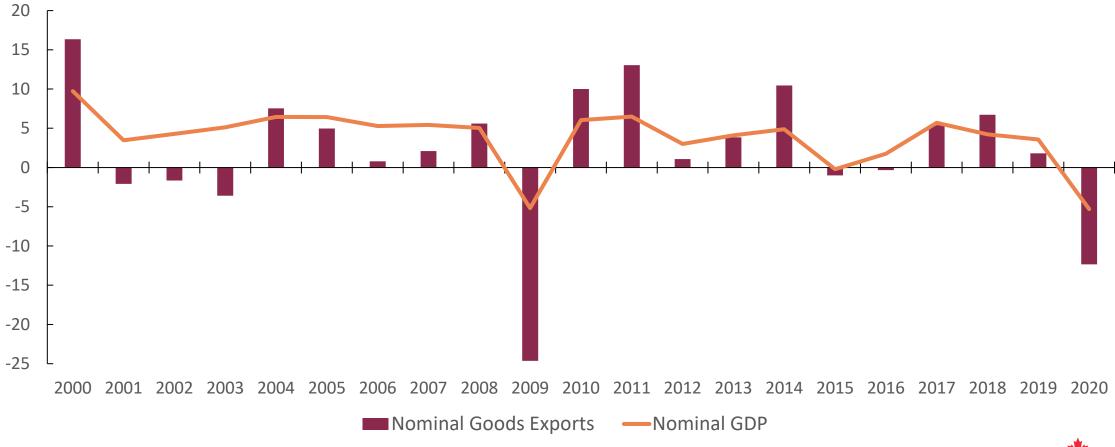




NOT AS BAD AS FEARED

Canadian economic performance

Year-over-year % change, annual

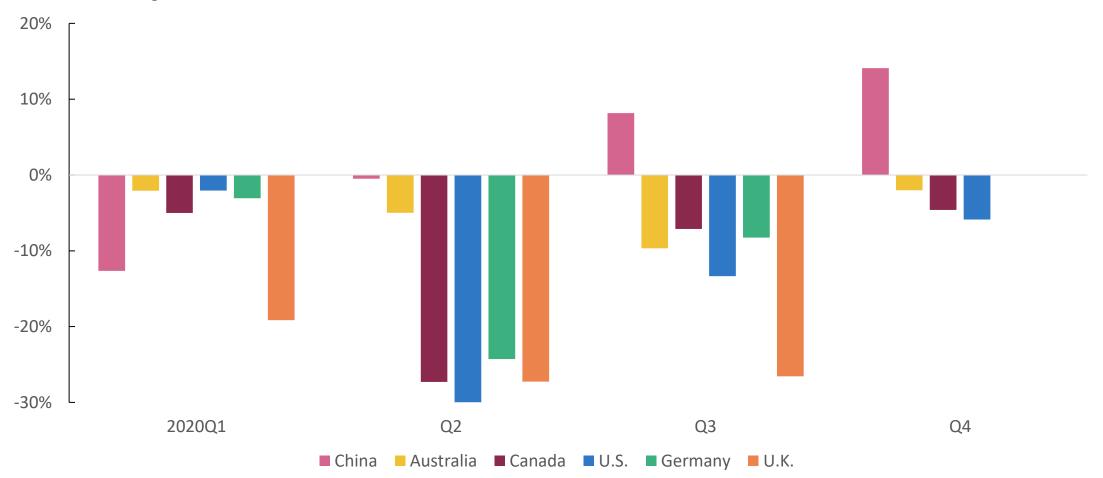




CHINA LEADING, BUT STRONG CANADIAN PERFORMANCE...

Goods exports

% nominal change from 2019Q4, in local currencies

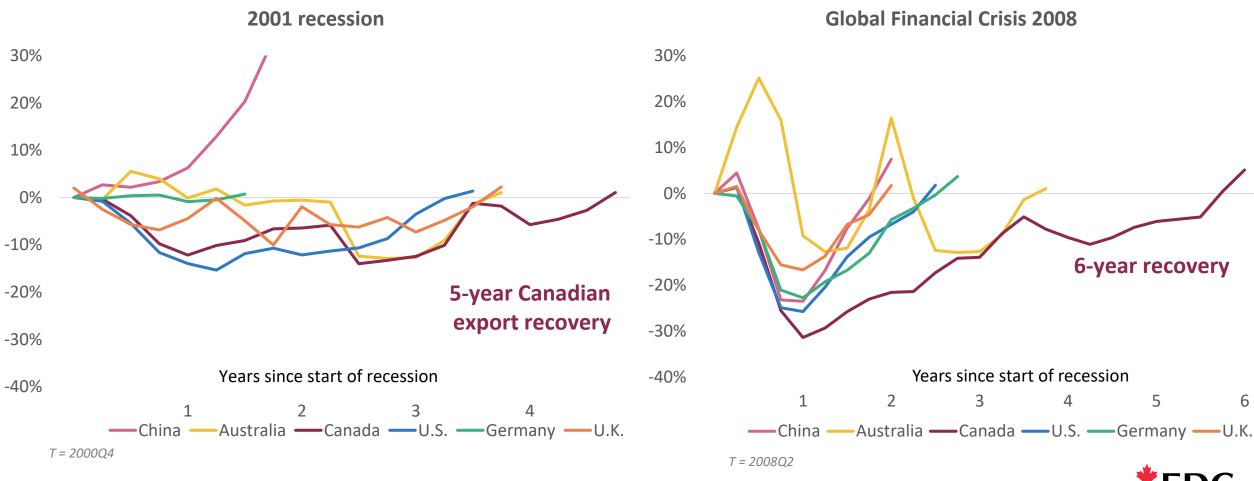




...UNLIKE PAST RECESSIONS WHEN CANADA LAGGED

Goods exports

% change from start of recession



Source: EDC Economics, General Administration of Customs (China), Australian Bureau of Statistics, Deutsche Bundesbank, Office for National Statistics (U.K.),
Census Bureau (U.S.), Statistics Canada, Haver Analytics

A WELCOME U.S. RESET









BIDEN TIME



THE POST-PANDEMIC ECONOMY

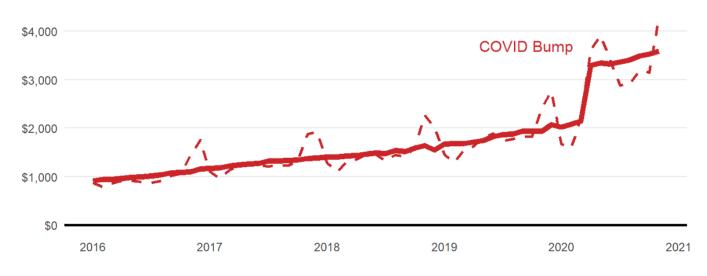




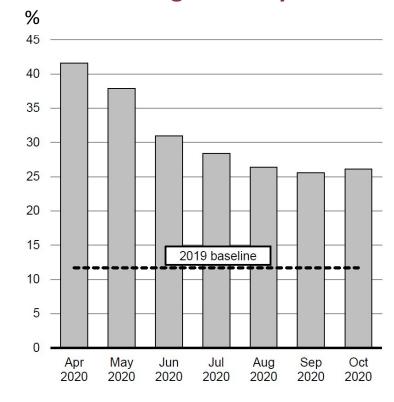
MORE ONLINE ACTIVITY

E-commerce sales in Canada

Millions of dollars per month change since Jan 2020



Share working remotely



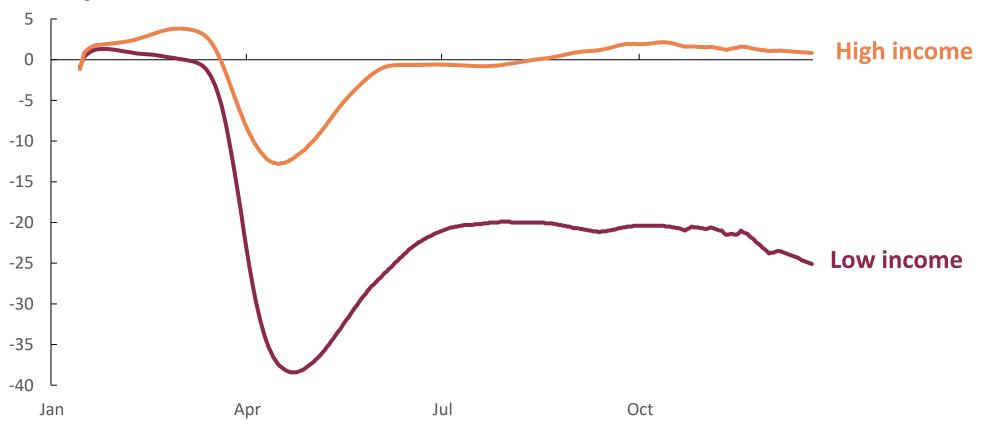




MORE INEQUALITY

Change in U.S. employment by income

% change since Jan 2020

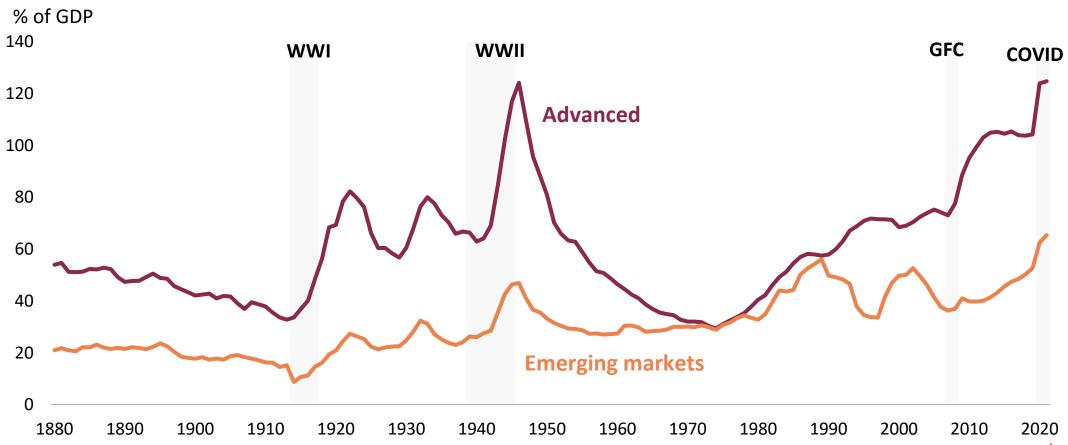






MORE PUBLIC DEBT

General Government Debt

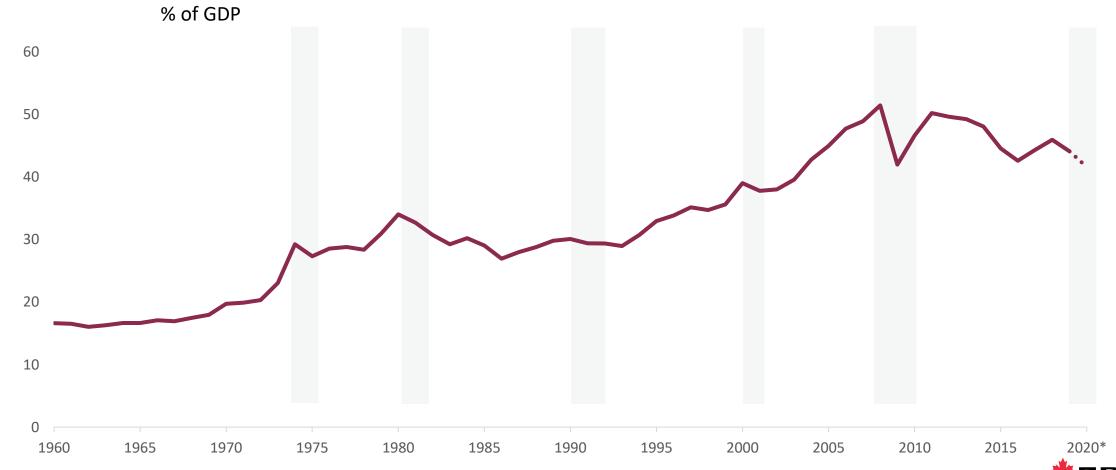






LESS GLOBALIZED?

Global merchandise trade





MORE RESILIENT SUPPLY CHAINS?

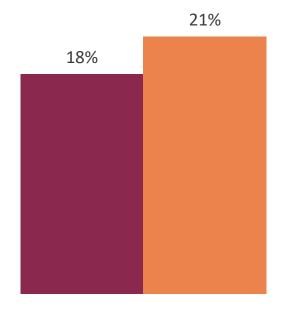
Have changed suppliers

% of respondents



Intend to *diversify* supply chains

% of respondents, "very likely" or "likely"



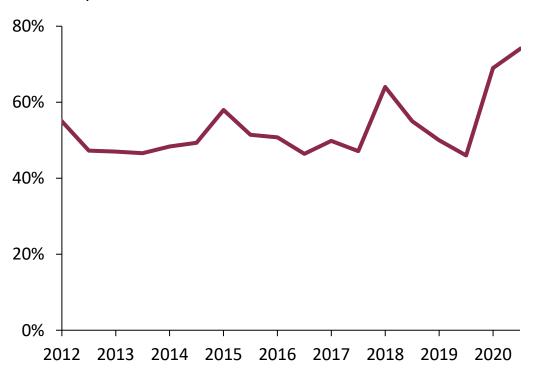




MORE DIVERSIFIED, DIRECT GLOBAL COMMERCE?

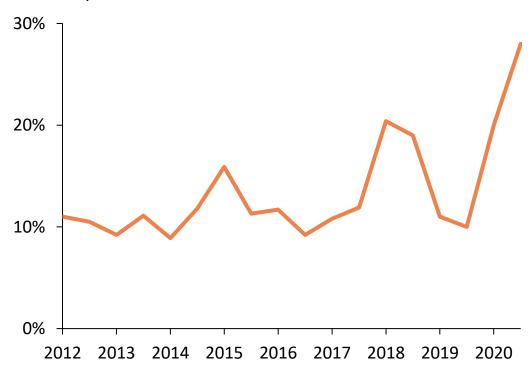
Planning to export to new countries

% of respondents



Planning to invest outside Canada

% of respondents





CONCLUSIONS

- COVID is the most disruptive, transformative shock of our lifetimes.
- Policy support has helped.
- Trade has been surprisingly resilient.
- A welcome U.S. reset is underway.
- The post-pandemic economy will be more digital, unequal and indebted, it might also be more local, resilient, diversified and direct.





NEXT YEAR?





EDC ECONOMICS RESOURCES

- Weekly Commentary, Economic Insights newsletter
- Global Economic Outlook
- Global Export Forecast
- Country Risk Quarterly
- Trade Confidence Index
- Top 10 Global Risks
- Trackers: Canadian Recovery, Commodities, Global Markets
- Research reports



Export Help Hub
ExportHelp@edc.ca







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RECOMMENDED READING

