

#### **Campaign Communications**

Raymond Partolan, Program Associate

Thursday, May 18, 2017

Building Power For Good In The South

# **Organizational Overview**

#### • Mission Statement:

- We are the first nonprofit law and advocacy center dedicated to protecting and promoting the civil, social, and economic rights of Asian Americans, Native Hawaiians, and Pacific Islanders in Georgia and the Southeast.
- Vision Statement:
  - Our vision is to create a social movement in the Southeast where individuals are fully empowered, active in civic life and working together to promote equity and fair treatment for all.
- Program Components:
  - Civic Engagement
  - Policy Advocacy
  - Legal Services
  - Leadership Development





#### **2016 Successes**

- Founded the Georgia Immigrant Alliance of Civic Empowerment
  - Co-convened by CPACS
  - Partner groups: Asian-serving, Latino-serving, African Diaspora-serving organizations
- Registered over 6,500 people to vote in Georgia alone (in over 51 counties)
- Made over 11,000 door knock attempts
- Made over 200,000 phone attempts
- Covered over 36 different voting precincts for *Election Protection* on Election Day
- Voter Education: Nonpartisan Voter Guide + Constitutional Amendments Guide
- 2017 Know your rights cards in 23 different languages





# **Strategies that Work**

- Multilingual Engagement
  - Door Hangers in 5 different languages
  - Voter Guide in 7 different languages
  - Robocalls
  - Volunteer pairings in the field
- Messaging
  - Simple and concise
  - Multi-generational
  - Consider self interest into your "ASK"
- Technology Solutions
  - MiniVan (field)
  - Canva (design)
  - Schedule social media posts
  - Use videos to your advantage: <u>CLICK</u>, <u>CLICK</u>, <u>CLICK</u>, <u>CLICK</u>
- Organizational Efficiency
  - Get creative with your office set up!
  - Overorder materials, but don't overdo it!
  - Attention-grabbing giveaways (e.g. stickers)
  - Delegate tasks and focus on overall strategy





#### **DOOR HANGERS**







# **VOTER GUIDE / BILLBOARD**

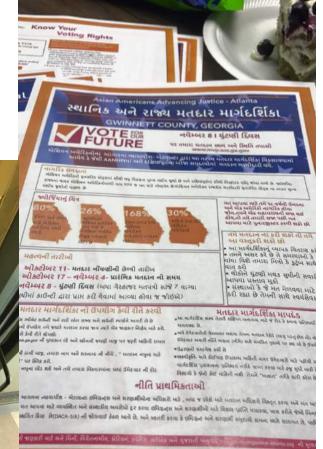


#### 286,000 weekly views for 3 weeks









# Media Engagement

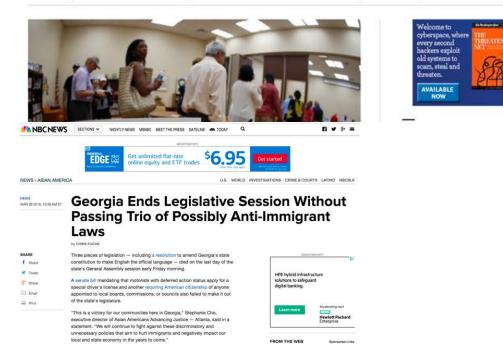
- Paid v. Earned Media
  - If you have the resources, invest in paid media:
    - Strategic billboard placement
    - Strategic ad placement (e.g. Newspaper Ads, TV Ads, etc.)
  - Earned Media:
    - Be able to write press releases at a moment's notice
    - Give the press a unique angle to cover the story
- Mainstream v. Ethnic Media
  - Develop rapport with ethnic media outlets
  - Ethnic media often re-reports mainstream media



## **MEDIA HITS**

The Wa	shington Post	
Welcome to cyberspace, where every second hackers exploit old systems to scam, steal and threaten.	THE THREATENED NET TRANSPORT	AVAILABLE

A growing conflict over voting rights is playing out in Georgia, where the presidential race is tightening



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#### Judge orders Georgia to release database records on voter registration

#### GEORGIA-POLITICS

By Kristina Torres - The Atlanta Journal-Constitution

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Sharon Hulf of Atlants fills in a voter registration form at a desk that the group Asian Americans Advancing Justice-Atlanta set up in The Sweet Aubum Curb Market in August. HYOSUB SHIN / HSHIN@AJC.COM

#### 215 Media Hits in 2016



## **LESSONS LEARNED**

- Consider strategic timing
  - Jump on press releases ASAP
  - Give voters sufficient time to consider your voter education materials
- Resources are limited
  - Strategically place giveaways and consider that people will swipe *all* your free stuff if you let them!
- Consider Limited English Proficiency (LEP)
  - In Georgia, more than 40% of AAPI adults are LEP
  - Put your LEP canvassers to work by assigning them ethnic-specific turf
- Be more intentional about mainstream media outreach
  - Ethnic media picks up mainstream media.
  - Mainstream media makes our voices heard in a larger segment of the community (shows legislators, constituents, etc. that Asians matter too)

#### • EVERYTHING IS COMMUNICATIONS!

 Even people who oversee field operations need to coordinate with communications staff to make sure the right message gets out!



# **CONTACT ME!**



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