

PA-PAC Questionnaire for Mayor and City Council Candidates – 2017

When answering this questionnaire, please repeat the questions in your response document with each question numbered and organized as it appears here. Type your responses in italics, bold, or a different font to distinguish your responses from the questions. Please do not use colors. Please try to confine your responses within the word limits set for each question. They should be generous. Do not feel obliged to exhaust the limit for each question.

Please return the completed form along with your resume describing education, work history, community service, and prior political experience as soon as possible, but by July 30, 2017, at the latest.

You may email your responses to Tom Miller at tom-miller1@nc.rr.com or you may send a printed copy of your responses to Durham PA-PAC c/o Tom Miller 1110 Virginia Avenue, Durham, NC 27705-3262

Please note that following the July 30 deadline, the Durham People's Alliance PAC may publish your responses to this questionnaire and your resume.

Thank you for completing this questionnaire and your willingness to serve the people of Durham.

Candidate's Name: Robert Fluet

**Office for which you have filed for election (circle one): City Council Ward
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Government and the Public Good

Of all the issues confronting city government, which single issue is most important to you and why? What would you do about it if elected?

A City should not be judged by the number of millionaires dwelling in the city limits, but by how the cities weakest and most vulnerable are treated.

Durham is booming. It's the beginning of a Golden Age. Businesses are flocking in in droves. Developers are changing the skyline. While all of this momentum is exciting, it is not a "Golden" situation for all. This city has inequity at every turn. We must ensure, for this city to fulfill its potential, that every resident is valued, is cared for, and is thought of in every decision made. Durham must be a City for All.

Our city has a person shot every other day. We have children that go to bed hungry. We have hardworking people who are unable to make ends meet. Lifelong residents are being pushed out of their homes due to skyrocketing housing costs. This is not the definition of a "City for All". We must ensure that as we grow, we do not allow growth to push our residents out.

I'm here to bring those challenges Durhamites face daily to the forefront. To help find out how their challenges impact them, their families, and our community as a whole. I want to help paint a vision of a Durham for All with ALL of our Citizens, regardless of age, gender, affiliation, color, creed, who they love, what they worship, handicaps or the number of dollars in their pocket. I want to use that Vision to create solutions WITH the citizens of Durham.

As the father of two young daughters. who have made Durham HOME. I want to make this a city one where my children, and every child that calls Durham home, one they can be proud of, and feel that they belong. Very simply there is not just one challenge facing Durham, but I promise to our voters I want to help make this a City for All.

What can the city do to lift the wages of the lowest paid workers in Durham and reduce growing income inequality in our community? Where in our community do you see opportunities for city government to address the racial wealth gap?

I grew up in a family as the eldest of four children. Calling us a blue collar family would have been generous. My father is a high school graduate, he did not finish his college education, but he is the hardest working man I've ever met. When we were young there were times that he would be working 2 or 3 jobs at a time to make ends meet. There were weeks at a time that the few times I would see him were times he was asleep, exhausted from double or triple shifts. My mother stayed at home with us until my youngest sister entered kindergarten, because pre-school or day care was a pipe dream on their income.

The ability to provide for a family is becoming harder every day for people in this community. As we have more businesses enter our city, there seem to be fewer and fewer opportunities for those who do not have a college degree. The costs that come with growth of a city, rising rents and rising housing costs, are even less achievable at a minimum wage of \$7.25.

While the State mandates the minimum wage, there are absolutely ways to assist our citizens with this wage gap. Our City has the ability to be a leader on wage gap reform through a three fold experimental system I would propose:

- 1. Provide a temporary Tax incentive to companies that pay a living wage to their employees. Granted, the tax incentive will not be enough to make up the difference between minimum wage and a living wage, but the incentive is our first step toward shrinking the gap. These incentives can be funded through additional property tax income created through new developments as well as providing those businesses tax breaks.*

- 2. The city must team up with groups such as WorkNC and Durham tech to create programs within our community to ensure that our residents are educated and hold marketable skills to ensure that the livable wage is money well spent by the employers. We must also continue to ensure that there is Public Transportation to ensure that those who need this training can ACCESS it.*

- 3. After study and implementation of such a plan, we have to bring it to the state house to show data and facts supporting that this type of Living Wage improves life for the employees, for the employers, and for the community.*

A temporary incentive for a living wage is one step to address the racial wealth gap, for this plan to work we also must ensure that there is ADEQUATE and RELIABLE transportation for the people of Durham to access the jobs as well as jobs training.

If the City of Durham can create an ecosystem of livable wage jobs, with well trained potential employees that benefit employers, we can lift up the lives of those who are working their fingers to the bones, and their families as well, to create a stronger Durham and a City for All.

Describe your interest in and commitment to public amenities such as playing fields, open space, street trees, traffic calming, and walking and biking facilities. Are you willing to raise property taxes to provide for and maintain these amenities? Are public amenities allocated to neighborhoods of different wealth and income levels equitably? Please explain and cite examples.

Amenities are what separates a collection of houses, into a community. Our city has some beautiful parks, but not nearly enough for our growing population. The desire of the people of Durham would seem to include more parks, more open space, and more bike paths; however we must also review the costs and ensure that when property taxes are raised, they are still affordable.

As a Coach with the Durham Parks and Recreation Department, I've seen first-hand the lack of amenities offered within our City. The DPR does an amazing job with the limited budget they receive. In order to be competitive in attracting new homeowners to the city, the city must be competitive with our neighbors.

Durham is absolutely off to the right start for example, my wife and I love playing tennis in Bethesda park, and my daughter and her friends love the Valley Spring Soccer Fields, we must continue this progress, and make it progress for all. My family lives close to the Bethesda neighborhood. We're very lucky to have the wonderful amenities so close by. There are many Durhamites that don't have those amenities. Our lower income residents lack the same quality and quantity of parks that some of those in a different income level enjoy. When you compare the city funded amenities around McDougald Terrace and those around the Bethesda neighborhood there is no comparison.

So while I can personally attest how much my family and I enjoy the public amenities of Durham, we also must review what the residents of Durham want. In the 2016 Durham Resident survey (our most recent data analysis of resident sentiment) 28% of residents stated that Recreation, Pedestrian facilities including Greenways and Bicycle Facilities should be a top 3 funding priority for the city. If we include the somewhat similar group of Traffic Calming, an additional 21% of Durhamites believe these amenities are a priority.

I am a pragmatic data geek who thinks with his brain, but listens to his heart.,We must always weigh the desire and sentiment of the residents versus the costs that may come with additional expenditures. I promise when on the subject of property tax hikes, I will review Resident Sentiment before raising taxes.

We can not tax our citizens into financial burden. We must measure the costs and the benefits before making any decision regarding property taxes. While green spaces and facilities can help attract new residents, high taxes can just as easily deter new residents from buying locally.

As a City Councilor I would strive to find affordable and worthwhile opportunities for improving public amenities that would improve the quality of our city without creating an unruly tax burden in the process. If necessary, to satiate the desires of the community (as we will see in the 2017 survey) I would absolutely consider a measured property tax increase to fund public amenities, as long as we can balance the distribution to those of all income areas.

How should the city measure the benefits and costs of incentives to promote development especially as those benefits and costs affect low-income residents of Durham? How would you use these measurements when deciding to vote for or against a proposed incentive?

When making any decision I will always look back to this quote. “A City should not be judged by the number of millionaires dwelling in the city limits, but by how the cities weakest, and most vulnerable are treated.”

I believe that a cost benefit analysis of incentives is extremely important in all aspects of development. As a pragmatic thinker with a heart, I have to say I’m going to hold to my creedance of- is this vote going to result in making Durham a City for All.

We must remember that one of the beautiful things about Durham is that this city an eclectic mix of people and cultures. We need to ensure that this part of the fabric of Durham is not torn from the painting. Any time we have a potential for development in the city, elected officials must make sure they are making the right choice for all of Durham. As a City Councilor, I promise that any decision I make that would affect low-income residents would have off-setting language creating benefits for not just the low income residents, but all residents.

What actions should the city take to expand job creation and job quality? In your answer, please comment on the city's potential involvement in entrepreneurship, worker-owned cooperatives, and union organizing.

I had the great privilege to work under Duke Alumni Jesse Lipson at ShareFile. Jesse built the ShareFile platform in his kitchen, bootstrapped his software company starting with just himself, and finally scaled his company to about 100 employees before ShareFile was acquired by Citrix. Since then ShareFile has become one of Citrix' most successful business units. The small start-up grew into a behemoth and led to the revitalization of the Warehouse District in Downtown Raleigh. That's a Entrepreneur. That is the type of company I want to drive to Durham.

Durham Co-Op market was created by a group of like minded individuals who saw a need and had a vision. They built it. They brought jobs and a much needed grocery store to their neighborhood. That's forward thinking. Those are the type of community minded individuals whose business I want to support.

My Grandfather was a member of the Plumber's Union in Massachusetts. They worked hard to protect their members from unsafe conditions, they helped them with continuing education, and helped negotiate a fair wage. Unions should be the voice of the individual they represent. Those are the type of Unions I want to see rallying their members in Durham.

Those are all success stories. If elected, I would want to hear and build success stories like those from Durhamites. As I have stated previously with my living wage proposal, I believe in being forward looking community. I would reach out to potential employers and discuss with them the benefits of bringing their business to the City of Durham. Entrepreneurs, Cooperatives, and Unions should be brought to the table and given every incentive possible in order to bring in quality jobs that increase our tax rolls and offer a fair wage for our Residents. Efforts should include tax incentives for Minority owned businesses, incentives for start-ups, and a seat at the table for large and small corporations alike.

Housing, City Planning, and Neighborhoods

What does “gentrification” mean to you? What, if anything, should be done about it? How, if at all, is the issue of gentrification implicated in the Planning Department’s current review of zoning in East Durham, the proposed creation of an Alston Avenue Design District, and the redevelopment of the former Fayette Place property?

Gentrification is a double edged sword. Gentrification can lead to a flood of private dollars for improvement in a specific district, but the side effect is those district’s previous residents are pushed out due to rising costs in rent. The danger is the history, the fabric of the individual neighborhoods is lost as rising rent and taxes push out the existing ecosystem. While we consider the gains in property values (and property tax receipts), we must also consider the impacts it has on the individuals effectively pushed out of their homes. We have to remember, once again, that a City should not be measured by the number of Millionaires in the city limits, but by how it’s weakest and most vulnerable are treated.

Regarding East Durham, I believe the Planning Department is doing it’s job. They are tasked with researching, and recommending actions for potential rezoning. While a decision has not yet been finalized, I do empathize with the residents asking, after all this time of being ignored by the city, why the focus on rezoning our home now? There is absolutely a threat of long term residents being pushed out of that neighborhood with the completion of 147 expansion and a possible light rail. We must find a way to compromise with those who have been there, as well as have an eye for the future. We must ensure that any rezoning encourages affordable housing.

Alston Avenue faces a similar situation, with the potential addition of a light rail station and the close proximity to NCCU this is a location that is rife for development. While the development may bring positive aspects including new jobs and new transportation options for the city. The potential to be a light rail ride away from downtown may prove to be far too tempting, we must realize how quickly the property values and rents will become far too expensive for the existing homeowners and residents. I do not believe there is enough of a focus on providing, and requiring affordable housing for our residents of Alston Avenue.

The city council recently (June) approved the grant to repurchase Fayette Place by the Durham Housing Authority, and gives the city the the right to veto the next sale of the property. My goal for Fayette Place would be to build an affordable housing development that is built by a not for profit developer. I want a new development to be a beacon for affordable housing for cities to point to as an example of how to help the citizens, and how we can fight back against the gentrification crisis.

What should the city seek to accomplish through its power to stimulate and regulate growth? What principles and considerations will guide your decisions in zoning cases and other development issues? Illustrate your answer with a recent controversial zoning case. Did the city decide the case correctly?

I think it is the responsibility of elected officials to remember their constituents, but to keep in mind the constituents of the future. One of the most dangerous phrases anyone ever states is, "we do it this way because that's how it's always been done."

I will lean extremely heavily on groups such as the Planning Commission, the Coalition for Affordable Housing and Transit, as well as the public. I will personally hold rallies, meetings and coffee hours for residents to come meet with me to share their feelings. We must ensure that we are listening to our residents challenges, consider the impact decisions will make on them, and help build a vision of a Durham that works for all.

Data is extremely important to me, as I am a pragmatic thinker. I will promise that just because something is the right decision for today it does not necessarily guarantee that it is the right decision for the future. By tapping into the minds of our residents and reviewing all available data I will make efforts to ensure my decisions are fair and that the benefits of my decisions reach as many residents as possible. I want to contribute to the growth of a city where everyone's lives are improved in one fashion or another.

Let's look at the most recent controversy regarding zoning: North River Village. It's very clear to me that the people who live in the area historically have made it a suburban home center. While arguments made in support of the development included great points such as an influx of new jobs to the area as well as infrastructure improvement, I step back and say, does this make sense today? It did not. North River's surrounding area has historically been a residential area and I believe that there was not enough support by the public to make the change. Maybe one day in the future as our city population expands, but that is not a necessity as of yet.

Does the city adequately fund its affordable housing plan? If no, what funding are you willing to fight for in the next budget for affordable homes for lower income Durham renters, homebuyers and homeowners? Where will the money come from?

I currently believe that the city council is attempting to make progress in its plans to fund affordable housing with the newly approved budget. I do not believe that it is enough for our citizens.

The current property tax increase should average out to about \$38 / household in the upcoming fiscal year (based on a \$200,000 valuation). While the doubling of the affordable housing allocation is commendable, where would a 3rd penny have gotten our citizens. Imagine if we could have tripled our budget instead of just doubling it. We need to create a Circuit Breaker type program for our city that does not push them further into debt, but enables them to stay in their homes.

While reviewing newly developed neighborhoods a proposal I would want considered is, for areas that have created gentrification and have pushed out the original residents a percentage of those new property taxes would be earmarked to increase our budget for affordable homes for both renters and homebuyers in Durham.

Under what circumstances would you vote to approve a rezoning that does not include commitments to meet the city's affordable housing goal? If you answered yes, how would you ensure that the city meet its goal? Please illustrate your answer with a recent case.

I would not vote to approve a rezoning that did not include commitments to meet the city's affordable housing goal. I don't set goals to just to have a goal. I set goals to achieve them.

City Finances, Capital Improvements, Transportation, and City Services

If the city needs more revenue for a basic public service, do you, in general, favor a new or increased user fee or a property tax increase? Residential trash pickup is an example of a basic service.

Imagine trash piling up in the streets. Imagine that it's a warm July day, and the humidity is making the air feel wet. Now you're walking downtown or maybe towards the ball park or maybe down Alston Avenue. Imagine that trash is piling up because people are refusing to pay an additional fee. Let's consider where people may have a harder time paying that fee. Any potential fee for a basic service is going to affect citizens who have a lower income in a far harsher way than one with a higher income.

I grew up in a town where we paid for trash disposal by the bag. When instituted, the backlash was unsettling. A basic service was taken away from the citizens, and some of the citizens revolted. My family had to be extremely careful with our trash budget. Some residents couldn't afford the cost per bag this led to people dumping trash on public land, keeping trash on their property, and ultimately a failing situation.

When in doubt, if a basic Durham public service needs more operating revenue, I would push for a property tax increase. A property tax increase spreads the cost more equitably across the community, as opposed to a fee that is dumped without regard to affordability.

Do you support or oppose Durham's plans for rail-based transit? If federal funding for the project is denied, what must Durham do about transportation, urban planning, housing, taxes, and infrastructure?

I absolutely support the plans for a light-rail, as well as a commuter rail, however we do need Federal Funding or Private Funding to complete the project. I believe that those two lines will enable our city to become a stronger hub between Chapel Hill and Raleigh. If federal funding is denied, the tax burden may be too high for our city and collaborating communities to provide. We need to balance the needs of today, the needs of the future, as well as the costs placed on our citizens and future generations. The benefits of connecting a light rail are numerous. Cost effective mass transportation allows people from all walks of life to have transportation to employment, education, healthcare and community in an eco-friendly way.

If the federal money does not come through, we must go back to the drawing board, and re-imagine our plan. Our city has begun it's urban planning, zoning, and transportation plans with a light rail at the center of design. If the federal money does not come through we must huddle back up. Our citizens will still need mass transit. That may mean self funding a light rail or that could mean that we expand our bus transportation plans. We must have a plan in place for transportation,

planning and housing to best position Durham as a desirable city to live and work in, as well as one that does not fiscally handcuff our community. We must balance responsible spending and the need for growth.

Has the city's investment in bus transportation reached the population which needs it most? What else can be done to improve bus transportation access and affordability?

As of today, no. If the Durham County Bus and Rail Plan come to fruition, we'd have a much better solution for our citizens. Today though, there are people who have challenges getting to work, getting to doctor's appointments, and are unable to take care of their basic human needs. We need to study where the heaviest ridership is, and where we could find increased ridership if there was access available. We must ensure that the busses and bus stops are not only handicap accessible, but handicap friendly.

We need to continually review ridership patterns, ridership traffic, and how to evolve as the city evolves, we can not create a five year plan and blindly follow it. Our population has grown 15% since 2010. We must review this plan annually with that ridership data and ensure that all of our residents can access work, school, education, healthcare and all basic human needs.

Would you support a property tax relief program, for example, a circuit breaker, to reduce the tax burden on homeowners with limited resources and help them stay in their homes? If your answer is yes, please describe the program or programs you would support. If your answer is no, please explain.

My grandfather was taken from us by cancer and widowed my grandmother. The cost of his cancer treatment had left them with extremely little savings and had eaten into their retirement. About a year after my grandfather passed my grandmother came to my parents and shared that she was having trouble paying her property taxes. My grandmother was disabled, was recently widowed and had just been diagnosed with breast cancer. Now the city was threatening to push her out of her home. With a quiver in her voice, she asked for help.

That experience opened my eyes. People must have assistance from time to time, and we must ensure that our residents can stay in their homes. I would absolutely propose expanding the existing programs that the city provides for the elderly, disabled, and qualifying veterans to additional unites. Families that live under the poverty line, or have a life changing event (death of a primary breadwinner, medical expenses, loss of employment due to conditions outside of their control) must be protected and assisted and are be allowed to stay in their homes. It is crucial that all of our citizens do not fear the government taking their homes due to situations outside their control.

The Coalition for Affordable Housing and Transit has provided a wonderful proposal to the Deferred Loan Tax Relief Program that helps those people in need that I identified above. Currently, the program only serves the disabled and elderly. Their proposal removes startup fees, expands the program to low income homeowners that have had their taxes skyrocket due to the gentrification of their neighborhoods. This expands the Circuit Breaker Tax Relief program to all homeowners based on their income. I'd like to thank the Coalition for the tireless work, and let them know, passing and implementing a plan based on these proposals will be one of my priorities in office. Groups such as the Coalition are exactly who I will lean on for progressive ideas to assist our Durham community.

Policing and Public Safety

Is there a trust problem between the people of Durham and the police department? Are you satisfied with the department's responses to issues of use of force, racial profiling, deployment of personnel, searches, and communication with the public?

Durham is a violent city. The city had 44 murders in 2016. There have been 15 to date in 2017.

One of those murder victims was a 7 year old boy. 7 Years Old. Breathe that in. The young boy had barely started his life. As a father of a 9 year old and a newborn, I can not imagine the pain that his mother must be feeling.

Our police force is not trusted by the community. We've had more than our fair share of officer involved shootings. It's time to change that. I will push to institute a de-escalation training for our officers, such as the one instituted in Salt Lake City, Utah, a city larger than ours. Since 2014, there have been 0 officer involved shootings in that city. There is no reason Durham can not boast that same number.

We have residents that detest and do not feel that the Durham Police will protect them. I will push for stronger community policing ties. Using successful programs such as Miami's Do The Right Thing program or Chicago's CeaseFire Programs as successful examples, we must increase the trust of the community in our police officers.

We must review the use of force, perhaps taking advantage of some of the researchers at Research Triangle International that authored a study on racial disparities. That study found that an African American resident has a 12% higher chance than a white driver during the daylight hours. After dark when an officer has a harder time identifying the color of the driver there is no discernible difference in rates of traffic stops between races. To the department's credit, they have taken the information in the study and have since made training efforts based upon that. The efforts made in the last few years by our force are commendable, however we must better support them to get to the safe city we strive for. We must have a transparent and honest police force with stronger ties to our citizens. To do this, we must get our officers out of the patrol cars, and into the community.

To what degree, if any, should the city cooperate with U.S. Department of Immigration & Customs Enforcement? Should the city become a sanctuary city? If your answer is yes, for whom should the city provide sanctuary and by what means should sanctuary be provided? If your answer is no, please explain your reasons. In either case, please be specific.

The job of the Durham's Police force is to protect and serve the residents of Durham. As there is no current agreed upon definition of Sanctuary City, this makes me weary of stating that we should be one. I support the aspects of ensuring our police are not working as Trump's cronies, much like was decided by Massachusetts courts on July 25th, with that first legal blow to "federalization" of local police forces I believe that allows us to direct our Police to Protect and Serve.

We can not legally stop the Federal government from sending out ICE raids, however we as a local community can make every effort to support our neighbors.

Durham should support groups such as El Centro Hispanico and their Faith ID program that provide residents of Durham an ID of some sort when facing a traffic stop or police interaction. I believe we need to further support our friends and neighbors who are contributing to our community or working towards the betterment of their own lives, by assisting them on a path to citizenship.

A person shouldn't be afraid of deportation for going five miles per hour over the speed limit on their way to work. A woman should not be afraid of reporting a sexual assault and being deported. I will not allow Durham residents to live in fear of hate and tyranny.

Should the city allocate more, less, or about the same money to policing? Please explain your answer. If your answer is less, would you allocate more money to other services to improve public safety?

Once again, the city is on a stronger track after the recent budget vote. We are spending more on policing next year than we did this year. I believe we must continue to increase our public safety budget, but I would use those funds for trainings, including Community Policing, De-Escalation Training, and Drug and Gang Task Force Training. We must also study regional pay, and adjust as necessary to retain our best Public Safety workers.

While we look into the necessary training I point to the Salt Lake City Department has trained their force in De-Escalation Training. Since that training, they have had zero police involved shootings.

We need our police to spend time out of their cars and on the streets. We need to focus on a stronger community policing model. The Police must make connections in the city. Our officers can not be afraid of our citizens and our citizens must not be afraid of those who protect and serve them. There is absolutely no reason that an officer is not a trusted person to every single law abiding person in Durham. A child should look up to the police officers in their community. We need our police in the streets, in the neighborhoods, and meeting the members of the community we serve.

We need to increase the transparency of our Police Force. We are so worried about the litigious world we live in that we forget that people need to trust their officers of the law. We must ensure that our police department is HONEST in all aspects. Honor and Respect must be returned to the Durham Police Brand.

I completely support additional funding for our Police Force, however the focus needs to be on training, and retention of our best officers and not just hiring more rookie, inadequately trained, officers to hit a quota.

Civil Rights

Name one issue in Durham that directly impacts, or is directly impacted by, race inequity and how can the city incorporate a race equity framework in addressing this issue? Please limit your answer to 400 words.

There is not just one issue that directly impacts or is not directly impacted by race inequality.

Every Issue Is.

Education, employment, housing, all of those are affected by race inequality, But the most pressing challenge is crime and the police.

I'm well aware that I was born as a white male, and I was born into white privilege. That means, according to a study by RTI International, I'm less likely to be pulled over by Durham Police in the daylight. That is absurd. We must remove the stigma of Color from our Durham Police Officers. We must ensure that EVERY SINGLE PERSON is treated EQUALLY by our police officers. We must put them through trainings that focus on the behaviors of a criminal, not one that is based on racial stereotypes. We must review the data, review the analytics to ensure that the training is working. We must get our officers out of their cars, they must foster relationships with the people of color in Durham that is not just a job requirement, but something they believe that in their heart, is the right thing to do.

If the city could adopt an ordinance concerning the civil rights of members of the LGBTQ community, what provisions should that ordinance contain?

The city should adopt an ordinance supporting the civil rights of every single person.

Every single person deserves respect, protections and to be treated equally. Regardless of who they love, how they identify, the color of their skin, what they worship, their handicaps, their age, their income, national origin, gender, or gender-fluid status, familial status, or veteran status.

We are all in this community together, and we must treat each other with respect and love. We all (should have) learned in Kindergarten that we should treat others the way we want to be treated. Let's all start with that Golden Rule, and never deviate from it.

Personal and Political

19. Have you ever been convicted of a criminal offence other than a minor traffic offense? If your answer to this question is yes, please describe the charge or charges, the circumstances, and the outcome. Please limit your answer to 250 words.

No.

20. For whom did you vote in the 2012 and 2016 presidential and gubernatorial elections? For whom did you vote in the 2014 U. S. Senate election? Please limit your answer to 100 words.

I respect the right for every citizen to hold their ballot secret and believe that voting is a personal issue. With that, it is safe to say that I have supported the Democratic Party in all of those elections casting ballots for- Hillary Clinton, Roy Cooper in 2016. Kay Hagan in 2014. Barack Obama and Walter Dalton in 2012.

Resume

Robert (Robb) Fluet

Director of Client Development, Client Savvy-
January 1, 2016-Present- Raleigh, NC

Every day I consult with business leaders and their teams and identify their challenges and problems. I then get to hunt for the impact those challenges and problems have on their businesses, economically, strategically, as well as interpersonally. We then work together to build a vision that solves those problems, taking in to effect change management, costs involved, and the added benefits. Then comes the fun part. We implement, we test those solutions, we deliver new processes and we work towards success.

Senior Sales Executive, Netsertive-

June 2015 –December 2015,Morrisville, NC

SAAS model based Software Sales. Reaching out to Medical Professionals to help drive new patients through analytical and data driven logarithms.

Senior Corporate Sales Executive- Citrix ShareFile

April 2013–May 2015 Raleigh-Durham, NC

As a high producing sales expert I insure that my clients needs are met in a quick and efficient manner. From helping lead new teams to being the highest grossing sales representative in the division, I yearn for a challenge and love to win on a daily basis.

Business and Marketing Coach- Self Employed -

May 2010-April 2013 RDU

I worked with various businesses reviewing analytics, creating goals, building visions and implementing business and marketing plans.

Alternative Learning Classroom Teacher-
Millbrook High School, Raleigh NC 9/09-5/10
I teach students who can not be in the regular population due to infractions.

Student Services Administrator-
Newton Elementary School -Greenfield, MA (9/08- 6/09)

I was hired to handle the day to day operations of an elementary school. My main responsibilities were student behavior, safety, and pupil study team coordinator. Supervision of paraprofessionals as well as volunteers was a large responsibility.

Internal Suspension Teacher -
J.F.K. Middle School, Florence, MA (9/07-9/08)

Working under the Vice Principal, I taught students who, due to behavioral issues, could not be allowed in mainstream classes for a period of time. Over the year I learned how to manage difficult students, teach and engage students who are difficult to reach, and to balance a student's need to be educated with their need to be heard. The Vice Principal and I lowered all disciplinary reports by thirty eight percent in one year.

Political Experience

Member- Homeowners Association Transition Committee- Hanover Pointe (Durham NC) 12/16-Current

Member- Homeowners Architectural Review Board- Hanover Pointe (Durham NC) 7/17-Current

Student Representative- Greenfield Public Schools (MA) School Committee- September '99-May '01

Student Advisory Council to Massachusetts State Board of Education Representative June '99- May'01

Student Body President- Greenfield High School (MA) June'00-May'01

Education

University of Massachusetts- Amherst 2007 Bachelors of History