### Green Party of the United States

#### Income Analysis

**2009-2013**

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Revenues</th>
<th>Less</th>
<th>Net Revenues - Regular Donors</th>
</tr>
</thead>
<tbody>
<tr>
<td>2009</td>
<td>325,106.00</td>
<td>30,400.00</td>
<td>283,467.00</td>
</tr>
<tr>
<td>2010</td>
<td>261,370.00</td>
<td>30,400.00</td>
<td>224,811.00</td>
</tr>
<tr>
<td>2011</td>
<td>255,714.00</td>
<td>30,400.00</td>
<td>220,314.00</td>
</tr>
<tr>
<td>2012</td>
<td>243,509.00</td>
<td>5,349.00</td>
<td>238,160.00</td>
</tr>
<tr>
<td>2013</td>
<td>85,605.00</td>
<td>0.00</td>
<td>85,605.00</td>
</tr>
</tbody>
</table>

#### Green Party of the United States

#### Monthly Operating Expense

**June, 2013**

**PERSONNEL COSTS**

- **Employees**
  - Salaries for Office Mgr/Fundraiser/Media Director: 7,000.00
  - Payroll taxes: 597.00
  - Medical insurance (Brian and Scott only): 936.00
  - Worker's Comp & Temp Disability: 75.00
  
  **Total Staffing Costs**: 8,608.00

- **Outsourced Contractors**
  - Web Manager (budget $600/mo, but sometimes a bit less): 600.00
  
  **Total Outsourced Costs**: 600.00

**TOTAL PERSONNEL COSTS**: 9,208.00

**MONTHLY RECURRING COSTS**

- Office rent: 1,300.00
- Electrical service: 152.00
- Phone/Internet service: 129.00
- DIA/Salsa service (donor database and outreach tools): 500.00
- Pair Networks (hosting service for web & lists & email): 197.00
- Bank/Credit Card processing charges: 725.00
- Postage: 300.00
- Media Committee utilities: 350.00

**TOTAL RECURRING MONTHLY COSTS**: 3,653.00

**TOTAL MINIMUM MONTHLY OPERATING COSTS**: 12,861.00

**ALLOWANCE FOR OCCASIONALLY RECURRING COSTS**

(supplies, insurance, domains, media lists, quarterly & annual services) 500.00

**Average Monthly Operating Expense**: 13,361.00