

# How to Become a Vendor

*Local Made Easy™*  
by Gordon Food Service®



# Expectations

- Food Safety & Traceability
- Consistent Packaging ex. Bushels, Bags, Boxes
- Proper Packaging Can it sustain itself through the supply chain?  
Farm, truck, GFS, truck, customer
- Consistent Supply All Year Long or for how long?
- Consistent Quality within Specs
- Product Gaps Are we in need of this item?
- Demand Do we have a demand for it?
- Competitive Pricing
- Vendor Consolidation Is this a possibility?
- Delivery & Backhaul