Dear Mr. Smith,

We are writing to you today to urge FedEx to terminate its business and public relationships with the National Football League’s (NFL) Washington D.C. franchise, if it does not stop using the name “Redskins.” Many of us have raised this issue with FedEx for years to little avail. But in light of the Black Lives Matter movement that have focused the world’s attention on centuries of systemic racism, we are witnessing a fresh outpouring of opposition to the team name. Therefore, it is time for FedEx to meet the magnitude of this moment, to make their opposition to the racist team name clear, and to take tangible and meaningful steps to exert pressure on the team to cease using it.

It is heartening to see the outpouring of company statements and future looking programs addressing systemic racism that have emerged. The actions being taken are wide ranging from workplace diversity to public policy. One specific action has been the evaluation of racist symbols and stereotypes. For example we see the rebranding of consumer products that are offensive such as Pepsi’s decision to sunset their Aunt Jemima brand and Land O’Lakes removing the “Native American” woman image from its packaging. Also we note that Nike has stepped back from using the D.C. football team name on some products.

Thus it is timely and urgent for FedEx to also review its own business relationships.

Since the murder of George Floyd on May 25th, every corner of the country has seen a wave of anger over racial discrimination and violence. Perhaps not since the civil rights era of the 1960s, which led to the Indian Civil Rights Act of 1968, have citizens spoken with a more clear and compelling demand to end racism and discrimination in all its forms.

Yet, today, the NFL’s Washington D.C. team still uses a racist name as its mascot. “Redskins” remains a de-humanizing word characterizing people by skin color and a racial slur with hateful connotations. Virtually every major national American Indian organization has denounced use of Indian and Native related images, names and symbols disparaging or offending American Indian peoples, with over 2,000 academic institutions eliminating “Indian” sports references.

We need to remember that the franchise name is not just a word, it is a symbol that loudly and clearly signals that Native Americans are not worthy of respect. This bears out in all arenas of life, from the doctor’s office where more than one in five Native Americans report experiencing discrimination in clinical encounters, to the classroom where Native American students reported being bullied because of their race over three times as often as white students.

In 2018, the National Congress of American Indians passed a resolution (#DEN-18-044) stating:
the continued use of racist language and images, stereotypes by national sports franchises

detracts from the proud indigenous history and traditions of Native peoples and perpetuates
inaccurate and harmful stereotypes about American Indian and Alaska Native peoples, exploits
and degrades our culture, and relegates our people as vestiges of the past or cartoonish
caricatures; and ...

the use of the R-word as the name and mascot of the Washington National Football League
team is offensive and hurtful to American Indian and Alaska Native people and causes direct,
harmful effects on the physical and mental health and academic achievement of the American
Indian and Alaska Native populations, particularly youth; and ...

despite the team’s arguments to the contrary, the R-word is not a term of honor or respect, but
rather, a term that still connotes racism and genocide for Native peoples and for all others who
know of this history and recognize that it is wrong to characterize people by the color of their
skin;

Over 200 civil rights organizations have condemned the name. Just this past February, a University of
Michigan/University of California, Berkeley study concluded that Native American participants
significantly oppose the Redskins team name and the use of Native mascots in general. This rigorous
study underscores the flaws in earlier surveys used to justify the continued use of the name.

Many companies have acknowledged the racism of the name and have distanced themselves from
names and symbols disparaging native peoples, including Anheuser-Busch, Philip Morris, Coca-Cola,
Denny’s, and Miller Brewing. But still, FedEx holds the naming rights to the Washington D.C. NFL team’s
home stadium known as FedExField located in Landover, Maryland.

It is commendable that FedEx has asserted that “There is absolutely no place for racism or unequal
treatment anywhere, and we must unequivocally speak out and reject it when we see it. ...It’s also about
fostering acceptance, promoting anti-biases, and encouraging a more inclusive society. These values are
core to who we are and how we operate.”

However, FedEx is facilitating the perpetuation of this racist logo and name by sponsoring the team
stadium. In doing so, FedEx is associating its brand with a symbol of hate and prejudice – giving it the
company’s imprimatur. This association with and facilitation of the racism inherent in the name and logo
runs contrary to the very sentiments expressed by the company.

Therefore, the undersigned ### investors representing ### trillions in assets, ask you to move beyond
the words on paper and to live up to the principles FedEx is asserting by apply them to your stadium
sponsorship relationship to the Washington D.C. NFL football franchise - terminate your business and
public relationships with the franchise, if it does not stop using the name “Redskins.”