

A leadership resource for Seder night



Read the Hagaddah text of the Four Sons / Children.
After each child, consider the leadership midrash below.



THE WISE CHILD

What is their leadership style?

They fully assess a situation and ask for details. They know the right questions to ask. The seriousness and respect of their words instils trust and they are met with a detailed response. This will be an ongoing conversation and a relationship with a future. They are a steady leader.

To learn more, read about the 'steady leader' in the [DISC model](#).

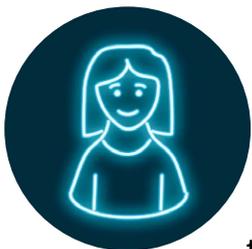


THE 'WICKED' CHILD

What is their leadership style?

This leader asks unsettling questions. They have no inclination towards sheep mentality – they are happy to take a lone stance. They don't care whether they bring people with them, but if they do, those followers will be fellow agitators. They are a disruptive leader.

[Disruptive leadership](#) can be productive! Learn more about how.



THE INNOCENT CHILD

What is their leadership style?

This leader is inquisitive about the situation. They come without a fixed stance and hence are able to ask truly open questions, without set expectations of the outcome. They are unconstrained and willing to be led by their followers. They are aware of the journey of learning that they too are on. They are an incomplete leader.

To learn more about the [Incomplete Leader](#), take a look at this [Harvard Business Review](#) article.



THE CHILD WHO KNOWS NOT HOW TO ASK

What is their leadership style?

Unlike the other leaders, this leader does not ask questions. They don't know how to ask because they are certain already. Asking does not occur to them – they have all the answers and their outlook on the world is absolute. Their followers feel frustrated and try to play this leader, opening up with their own agendas. This leader is a dogmatic leader.

[Dogmatic leadership](#) belongs in the past. Learn why.

Different leadership styles come together to make good teams. When you look for new leadership partners, try identifying people with a different approach to your own. Read more: [Why the four sons make an ideal startup team](#).



Questions for your Seder night guests

The Seder is about questions. Asking good questions is a leadership skill.

Which of the four children's questioning style (or lack of?) most resonates with your own?

Which style would you most like to work towards developing?

What's the next step on **your** leadership journey?



We've just launched the 2019/20 **Dangoor Senior Leadership Programme!** If you or someone you know is on a journey in their senior leadership position, check out www.jlead.org.uk/dslp

