Supporters of Leveling the Playing Field,

I am personally honored and humbled to have put together this report for all of our donors, volunteers, community advocates, and general supporters. It is only because of the support we have received from the community that we have been able to donate over $1.8M worth of sporting equipment to over 350 organizations over the past 4 years.

This impact is only made possible by the hundreds of families who emptied their garages this year and donated over $1M worth of sporting equipment into our 4,000 sq. ft. warehouse. Additionally, we were fortunate this year to have over 500 volunteers spend time sorting gear in our warehouse every day and collecting sporting equipment throughout the youth sports community every weekend.

Lastly, the addition of our third full-time staff member, Maitlyn Healy, has paid huge dividends by giving us someone with a sole focus on engaging affluent youth sports communities behind our mission. The increase of support and awareness through this investment in outreach has allowed us to grow our impact by over 85%.

As you read through this report, I hope that you take notice of all of the great supporters we have throughout the community and appreciate the widespread need throughout the United States for affordable athletic options available to the now 22% of children living under the poverty line. The gap continues to widen, and, as the annual Sports & Fitness Industry Association (SFIA) 2015 survey shows, only 38 percent of kids from families with a household income of $25,000 or less are playing team sports, contrasted with 67 percent of kids from homes with annual incomes of $100,000 or more.

The Secret Is Out!

This year we were featured in a story on the front page of the Washington Post, spoke on a panel at the Aspen Institute’s “Project Play Initiative” and were profiled nationwide on “CBS This Morning” with Charlie Rose. As a result of the incredible media exposure and our continuous community outreach efforts, it is clear that LPF is no longer a hidden gem.

Nothing exemplifies our expanded profile more than the 225 grant requests we received in 2016 from groups eager to take advantage of our equipment program. Title I schools, neighborhood sports leagues and a myriad of other organizations were made aware of what Leveling The Playing Field is trying to accomplish and we could not be happier. We believe now more than ever that the demand for Leveling The Playing Field is far greater than we ever imagined.

Equipping Kids for Sports & Life!

It was during a typical D.C. summer afternoon thunderstorm that we heard someone frantically banging on our office door. Already soaked, Torbin Green walked into LPF after driving from the St. Francis Neighborhood Center in West Baltimore. He had sent us an
application in the spring with hopes of engaging low-income students from Baltimore’s tough Reservoir Hill neighborhood in summer and after-school activities. His challenge was similar to what so many other community leaders face on a daily basis: finding the resources necessary to help empower Baltimore City youth to overcome their adverse situations.

The look on Torbin’s face when we walked him through the warehouse said it all; he was beside himself as he laid eyes on LPF’s 4,000 square feet of sporting equipment. He told us that “keeping the children of Reservoir Hill active after school and during the summer is a difficult task. Being able to provide them with this sort of sporting equipment will help us keep them active and alert.” A few hours later, he walked out with over $2,000 worth of football, basketball and soccer balls that he has put to good use throughout the summer and into the fall for his students.

2017 Goals

As a byproduct of the growth in LPF’s brand throughout the past year, we have begun hearing from more and more programs in communities that did not even know we existed. This understanding of just how vast the need is for affordable youth sports activities led us to establish the goal for LPF to donate over $1M worth of sporting equipment across more than 500 programs in 2017. That outreach will allow us to impact at least 50,000 students whose families, schools and sports leagues are currently struggling to give them the opportunity to enjoy what we believe should be the right of every child.

Baltimore Here We Come!

In direct response to the needs of our neighbors to the north, we are delighted to announce our plans to expand our physical presence to Baltimore in the spring of 2017. To better meet that demand and in order to secure local private and public funding, LPF will soon open a second warehouse in the Baltimore area. We look forward to receiving new and continued support from groups and individuals to grow our warehouse inventory, distribute equipment to programs in need and make a real difference in the lives of lots of children.
LPF Year in Review

1750 Volunteer Hours

Who Received LPF's Equipment Donations?
130 Youth Programs
75 Schools
16 Countries

The Facts

$764
Median PE budget for a school in the United States

$2,266
Average amount spent by a parent on youth sports per child

38% vs. 67%
The discrepancy in participation rates between kids in families with <$25k household income vs. kids in families with >$100k in household income

2016 Totals

Money Saved  Children Impacted  New Programs  Items Collected

$800,000+  89,500+  240+  $833,000+
2016 Grantees

- Abbottson Elementary
- Achievement Prep Public Charter School
- AFYA Baltimore
- Alexandria Soccer Association
- American Special Hockey Association
- Armisted Gardens Elementary/Middle School
- Arundel Elementary/Middle School
- Avenue Bears
- Baltimore City Cadets
- Baltimore Resident Services
- Baltimore Youth Lacrosse League
- Barry Farms Beavers
- Baseball Escolar
- Bay-Brook Elementary/Middle School
- Beach Tennis
- Beacon House
- Because Baseball
- Bell/Lincoln Middle High School
- Benin Investment Soccer Academy
- Benjamin Franklin High School
- Benning Courts
- Bikes for the World
- Boys and Girls Club of Cecil County
- Boys and Girls Club of Frederick County
- Boys and Girls Club of Harford County
- Boys and Girls Club of Germantown
- Boys and Girls Club of New Carrolton
- Boys and Girls Club of Upper Marlboro
- Boys and Girls Club of Palmer Park
- Braddock Elementary School
- Brown and Healthy
- C.A.R.E. INC
- C.O.I.N.S. INC
- C&C Advocacy
- Cal Ripken Collegiate Baseball League
- Capital City Public Charter School
- Carl Sandburg Learning Center
- Central Illinois Sled Hockey Association
- Central Union Mission
- Charles Hart Middle School
- Chesapeake Center for Youth Development
- Child First Authority
- Chillum Youth Project
- Choppin the Field
- Chrisma Charities
- City of Rockville Latino Youth Development
- City Springs Elementary/Middle School
- Civic Works: REACH! Partnership Middle/High School
- Club Eastern Soccer
- Col E Brooke Lee Middle School
- Commodore John Rodgers Elementary/Middle School
- Communities in Schools of the Nation's Capital (CIS)
- Community Ministries
- Conquerors Youth Sports Association
- DaCoach Fitness
- DC Scholars Public Charter School
- DC Scores
- Deanwood Saints
- Diamond City All Stars
- Digital Harbor High School
- District of Columbia Housing Authority
- Dorothy I. Heights Elementary School
- Dreams for Kids
- Dunbar High School
- Dynamic Works
- Eagle Academy
- Eastern High School
- Eastport Skipjacks
- East Silver Spring Elementary School
- Elite Soccer Youth Development Academy
- Episcopal Center for Children
- Equip for Children
- Escuela Secundaria El Transito (El Transito High School)
- Every Day is Christmas
- Eyes Wide Open Mentoring
- Fabetto Foundation
- FC Frederick
- Football in the Village - Temple of Nyame Dua
- Fort Dupont Ice Arena
• Frederick Douglass High School
• Fredericksburg Youth Roller Hockey
• Friendship Public Charter School
• Friendship Tech Prep
• Friends of Patterson Park
• Friends of Ridge Road Baseball
• Furman Templeton Elementary School
• Galway Elementary School
• Gilmour Elementary School
• Glenallen Elementary School
• Glen Burnie High School
• Graceland Park O'donnel Heights Elementary
• Green Castle Elementary School
• Green Street Academy
• Guyana Baseball League
• Hamilton Baseball
• Hampden Elementary School
• Harmony Hills Elementary School
• Hearts & Homes for Youth
• Hellgate Middle School
• High Point High School
• Hillendale PAL Center
• Hockey for Everyone
• Holabird Academy
• Hope for Children
• Horn of Africa Services
• Howard University Middle School
• iCarre Foundation
• Ice Hockey in Harlem
• Identity
• Imagine Hope
• Impact Silver Spring
• Israel Manor
• It Takes a Village
• James McHenry Elementary
• James Mosher Elementary School
• James Mosher Little League
• Jo Ann Leleck at Broad Acres
• John Carroll Elementary School
• KCE INC
• KIPP Baltimore
• LAYC Hyattsville
• LAYC Riverdale
• Leo Bernstein Jewish Academy of Fine Arts
• Liberian Maritime Training Institute
• Life Connection Mission
• Life Pieces to Masterpieces
• LIFE Success Center for Children, Youth, and Families
• Living Classrooms Patterson Park
• Loving Arms INC
• Luke C Moore Alternative High School
• Mamie Johnson Little League
• Maryland School for the Blind
• Mary McLeod Bethune Day Academy
• Massanutten Muddogs Lacrosse
• Meade High School
• Metro Washington Association for Blind Athletes
• Montgomery Blair HS
• Montgomery Village Football
• MOST Network
• Mount Rainier Sports Club
• MY International
• NAICA East Tremont
• National Collegiate Prep PCHS
• New Era Academy
• New Fit Kids
• New Hope Academy
• New Song Community Learning Center
• North Bend Elementary Middle School
• North County Lacrosse
• Northeast Youth Association
• Northern Virginia Family Services
• Northwest High School
• One Common Unity
• Park Heights Saints
• Patterson Park Defenders Tennis Club
• Patterson Park Public Charter School
• Paul Lawrence Dunbar High School
• Paul Public Charter School
• Payne Elementary School
• Peppermill Football
• Perry St Prep Academy
• Phoenix Bikes
• Piscataway Indians
• Playworks DC
• Playworks Maryland
• POAS Baseball
• POP Inc
$827,890 of Equipment Donated!
Where We Collected!

Live Like Blaine Foundation • Town of Summit, NJ • Golden Skate World • TPSS Baseball • Thompson Sporting Goods • Laurel Ice Dogs • McLean/Great Falls Spartans • KOA Sports • NAYS • 1800 GOT JUNK • Severna Park MS • Herndon Optimist Youth Baseball • Bryn Mawr School • Special Olympics • DC Stoddert • West Springfield Little League • Benjamin Wander • BCC Baseball • JDS • Reuse & Replay • Country Glen Swim & Tennis • Under Armour • Cheryl Campbell • Performance Sports • George C Marshall HS • Dawn England • Morgan Caylor • Tristan Burrows • Sean Feldman • The Gilman Middle School • Cabin John Ice Rink • Flagstar Football • Great Falls Little League • Andrew Silver • PPA Soccer League • Anaconda Baseball • Skate Frederick • Pam Kurland • Gary Fuller • Jacob Ventura • Loudon Soccer • Maren Pearson • ReMax • Steve Casboni • Lauren Finklestein • Fairfax Park Authority • Montgomery County Recreation • Leon Cardiff • McDonough Varsity Lacrosse • Tracy Scarrow • Maria Brown • Vaughn Jordan • Ethan Segerman • Stonegate ES • Morgan Sullivan • Melinda Bieber • Gary Keisha • MD SoccerPlex • Skatequest Reston • Rosie Siegel • Pierre Welch • Capital Hill Little League • Kettler Capitals Iceplex • Olney Boys & Girls Club • Capitol Hill Volleyball Classic • KidzMatz • Elite Tournaments • Alex Wolk • Max Nathan • Montgomery Village Rotary Club • Nancy Wayne • Temple Shalon • AON • Northwest Washington Little League • Shulman Rogers

$1,075,665 Collected!
Volunteer of the Year

Bob Truesdell

Recently retired, Bob began spending about 6 hours a week this year working in our warehouse. Bob spends his time sorting through incoming donations, reorganizing our shelves and helping pack donations that will be sent out to programs in need. With multiple donations being dropped off at our warehouse every day, we are always hustling to make sure all of our inflow bins are kept available and that donations are inventoried in a timely manner so that tax receipts can be sent out on time. With the growth in awareness we have seen throughout the youth sports world, it has become almost impossible to keep up with the flood of gear coming into the warehouse. There is no way we would have been able to withstand the onslaught without Bob’s help!

Co-Collectors of the Year

Live Like Blaine Foundation & The Town of Summit, NJ

This Spring we were so fortunate to be the recipients of two incredible collection drives in both Philadelphia and North New Jersey. Each collection drive brought us over $30,000 worth of great sporting equipment that we have since distributed out to schools and youth development programs in need.

The Live Like Blaine Foundation was established to honor Blaine Steinberg who was an accomplished athlete. She passed away suddenly in March of 2014, and her family and friends have honored her love of sports through this foundation. We were honored to be given the opportunity to help low income kids participate in athletics through her memory.

After the Washington Post featured LPF on the front page this Spring we received an email from community leaders in Summit, NJ who were looking to help out in some way. The entire town congregates every weekend for a plethora of youth sports activities, and we were fortunate that this spring they decided to use that enthusiasm for sport to run a town-wide collection over an entire weekend!
Grantee of the Year

In spring 2016 we received a grant application from the Piscataway Indian Nation in Waldorf, Maryland. The application described a precarious situation where the tribe was combatting obesity issues and a prevalence of diabetes among their tribe members. What was even sadder was the fact that we learned that while soccer, basketball and lacrosse all have indigenous roots in Native American history, they did not even have the money to teach those sports to their kids. After reviewing the application and conducting our required site visit, we invited Program Manager Amanda Dangle to our warehouse. Four hours later, Amanda left with a truck full of over $5,000 worth of sporting equipment that she took back to her kids. Amanda reached out this summer to tell us:

“With the sporting equipment from LPF, we were able to incorporate sports into our public programs and even began introducing lacrosse, basketball and soccer during our summer camps for the first time. For many of our kids, this was their first opportunity to learn these sports! This would never have happened without Leveling the Playing Field’s equipment donations.”

This is just one of hundreds of stories we are lucky enough to hear every year from the wonderful people who we are fortunate enough to help. We look forward to hearing even more of these success stories in 2017 and beyond!
Supporters List

$25,000-$60,000
Montgomery County Council
Montgomery County Executive
Kids Connect Network
The Bender Foundation
Philip L. Graham Fund

$10,000-$25,000
Abell Foundation
The Good People Fund
Monumental Sports & Entertainment
The Henry & Ruth Blaustein Rosenberg Foundation

$5,000-$10,000
Play it Again Sports
B-Thrifty

$2,500-$5,000
Clark Charitable Foundation
The Levitt Foundation
Amy & Aquiba Benaroch
Skate for Eddie Harre
Barry Gudelsky
SidelineSwap.com

$1,000-$2,500
The Nationals Dream Foundation
The Center Family Foundation
Lisa & Jeff Glazer
The P. Richard & Cindy Kramer Zitelman Foundation
Jeff & Liz Schwaber
Anna Glazer
Robert Burman
Tracy Scarrow
Whole Foods
Kra Energy Drink

In-Kind Supporters
TW Perry
MatWorks
Kamco
Reliant Drywall
Community Forklift
FASTSIGNS
Lawson Carpeting
PVI Furniture
Top Banana
## Financial Report

### Revenue

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<thead>
<tr>
<th>Source</th>
<th>Amount</th>
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<td>Private Foundations</td>
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<tr>
<td>Corporate Donors</td>
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<td>Individual Donors</td>
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<td>Government Grants</td>
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<td>Earned Income</td>
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<td>Events</td>
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<td><strong>Cash Total</strong></td>
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<td><strong>Subtotal Revenue</strong></td>
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### Expense

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<tr>
<td>Administrative Expense</td>
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<td>Warehouse Rental/Utilities</td>
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<td>Evaluation</td>
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<td>Payroll Taxes</td>
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<td>Board Meetings</td>
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<td>Evaluation Costs</td>
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<td><strong>P&amp;L (Cash)</strong></td>
<td><strong>$82,282.78</strong></td>
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Staff & Board of Directors

LPF Staff

Max Levitt – Executive Director
Maitlyn Healy – Director of Operations
Ian Cohen – Client Services Director
Daniel Figueroa – Warehouse/Office Assistant
John Kosciesza - Administrative Assistant

LPF Board of Directors

David Borgida – Chairman of the Board
Alonso Zamora – Vice Chairman of the Board
Willie Tate – Treasurer
Tracy Scarrow – Board Member
Laura Starr - Board Member
Danny Criswell - Board Member
Lee Eliav - Board Member
Evan Waghelstein - Board Member
Sam Lituchy - Board Member

****Special thanks to the wonderful staff at 1800-GOT-JUNK in Chantilly, Virginia for allowing us to use a portion of their warehouse throughout the year to make our Northern Virginia donors’ lives easier.

Additional thanks for transporting the donations they receive in Northern Virginia****
“Baltimore Youth Lacrosse League is a newly formed league based in NW Baltimore City. The goal of the program is to grow the sport of lacrosse in Baltimore and the surrounding area by providing clinics and complete season league format to elementary and middle school aged children.
One of the factors that has limited lacrosse at the youth level in Baltimore City is cost of equipment. Leveling the Playing Field has removed that barrier by donating player and field equipment to our Spring Boy’s Lacrosse program. When we added the girls lacrosse program LPF was right there to assist with the necessary equipment to get it started.”

Baltimore Youth Lax

“It is because of your program that Franklin Square Elementary/Middle School will now have some wonderful equipment for students of all ages to use during their time at school. The scooters have already been implemented with the elementary level classes. The students are having fun, enjoying themselves, and learning thanks to you and the "Level the Playing Field" team.
I look forward to continue working with your program as that you are helping both the school and the students achieve rigorous levels of physical activity throughout the year.”

Ryan Ferri
Franklin Square ES

“We have struggled to get our organization off the ground due to various funding, equipment and logistical issues. It is quite hard to fundraise to get an organization like ours off the ground due to it being what some would call a "start-up". Although our reputations in the past with youth sports have helped us greatly through networking and connections in the youth sports arena, none of these things seemed to come to fruition until your organization stepped in and literally uplifted us. Thanks to your generosity and vision to help the community and the youth within it we are able to have our very first season, and for that we cannot thank you enough.”

Mount Rainier Sports Club

“Leveling the Playing field had an incredible impact on the blind community in Washington DC. They helped the Capitals and the Washington Wheelers blind hockey team put 75 blind and low vision skaters on the ice to try hockey, equip 20 students from the Maryland School for the Blind with full gear, and send 6 players to the US Disabled Hockey Festival in Detroit. We couldn’t have done any of this without LPF, and we can’t wait to work with Ian on our next event!”

Craig Fitzpatrick
Washington Wheelers Blind Hockey

“Through LPF’s donations we were able to provide uniforms, cleats, gloves, balls and bats to our kids who have typically never even held a baseball or put on a glove. With this equipment I was able to introduce the kids to baseball by forming two teams this year and building towards more for next season. We also received several sets of weight lifting equipment to begin putting together a weight room for our football teams. The best part of this was that through this generosity we are now able to have one of the lowest registration fees in our area which makes it easier for parents to manage.”

Southwest Seminoles
Thank you for your support!

Leveling the Playing Field, Inc.
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Silver Spring, MD 20910
(301) 844-5620

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www.levelingtheplayingfield.org

FIND US ON SOCIAL MEDIA!