

JOB DESCRIPTION

Product Specialist

FIRM OVERVIEW:

Kabouter Management, LLC ("Kabouter"), is a registered investment adviser with approximately \$5 billion in AUM as of December 31, 2020. Located in downtown Chicago, Kabouter considers itself one of the premier boutique investment managers in the U.S. focused solely on investing in micro-and small-cap public companies internationally.

Kabouter currently provides investment management services by way of four primary international strategies to privately offered investment funds, separately managed accounts and other pooled investment vehicles. The investment style employed is best characterized as a fundamental, long-term holding strategy with a focus on friendly engagement.

POSITION SUMMARY:

The Product Specialist is a client-facing role with responsibility for collaboration between the research team and client servicing. This role also contributes to quarterly client requests and questionnaires, update calls, and represents the firm at industry conferences, diversity-focused events, and its ongoing relationships with other professional organizations.

RESPONSIBILITIES:

- Responsible for partnering with both the research and client services teams to ensure high quality engagement with clients and prospects.
- Maintain an in depth understanding of the firm's strategies, including portfolio characteristics and factor exposures, underlying stock holdings, reason to own, performance, and ESG capabilities.
- Develop and enhance client presentation materials and strategy commentary
- Work closely with portfolio managers, analysts and other internal constituents to service clients through quarterly and ad hoc fund strategy video updates, including script drafting/editing, development of content, recording logistics, and overall coordination.
- Contribute to editing RFP's/RFI's and quarterly client questionnaires.
- Represent the firm at industry conferences, diversity-focused events, and its ongoing relationships with professional organizations.
- Support friendly engagement efforts, as necessary, through enhanced investor relations, strategic and M&A advice, improved ESG disclosure and business practices
- Interact and work with quantitative fundamental research tools, including Bloomberg, Capital IQ and FactSet.
- Any additional projects as assigned by portfolio managers and/or client services.

**REQUIRED
QUALIFICATIONS:**

- BA or BS degree required
- Previous equity analysis, investment advisory or management consulting experience; Minimum of 10 years
- Fluency in English required; able to speak, read and write in at least one additional language preferred
- Legally authorized to travel internationally without restriction
- Strong analytic, presentation (both in-person and via video) and critical thinking skills
- Exceptional written, oral and interpersonal communication skills; able to succinctly articulate arguments for/against stock ownership
- Excellent client service/relationship building skills and demeanor
- Ability to both work well independently and collaborate as part of a team
- Advanced knowledge and use of fundamental research tools such as Bloomberg, Capital IQ and FactSet
- Experience working with data for primary research
- Proficient use of Microsoft Office tools including, Word, Excel, Power Point and Outlook; solid Internet search and browsing capabilities

**PREFERRED
QUALIFICATIONS:**

- MBA or relevant MA/MS in a subject that provides skills and context for analyzing international equities strongly preferred
- CFA designation or progress towards a plus
- CIPM designation or progress towards a plus
- Eligibility to work in the U.S. without company sponsorship
- International work experience and global orientation
- Client service mindset
- Advanced Microsoft Office skills, specifically Excel

CONTACT:

To be considered for this opportunity, interested candidates should apply by sending a cover letter, resume and any additional supporting documents to recruitment@kabouterfund.com.