

# The U.S. Economy: "Bracing for Higher Interest Rates"

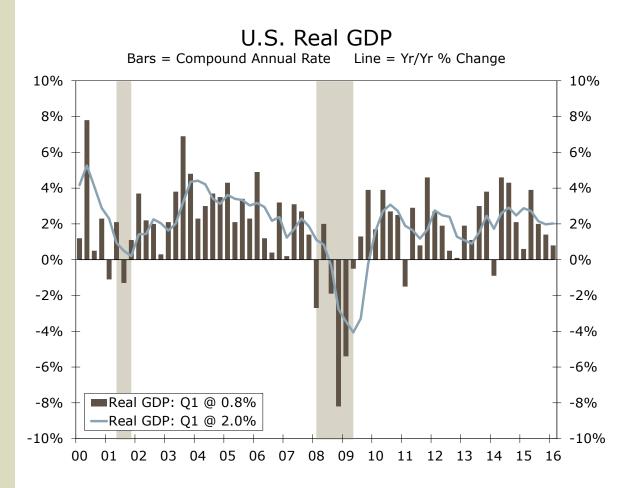
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June 2016

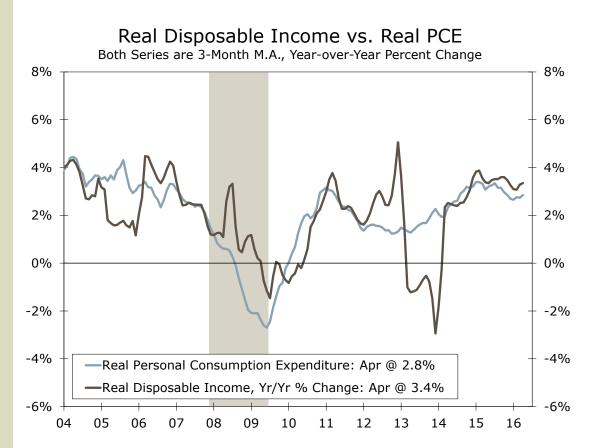
Together we'll go far



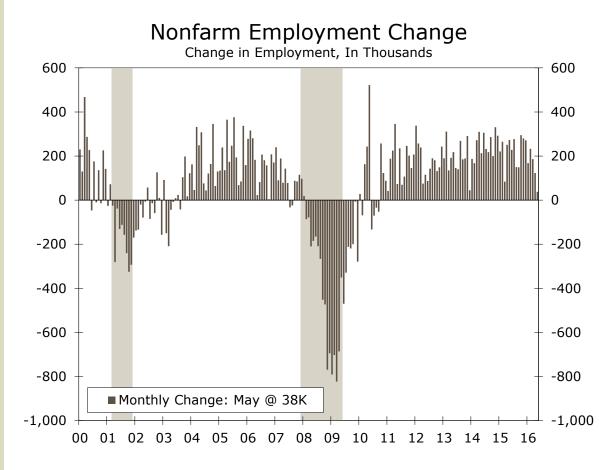
The U.S. economy continues to grow



Relatively strong growth in disposable income is helping to support growth in consumer spending



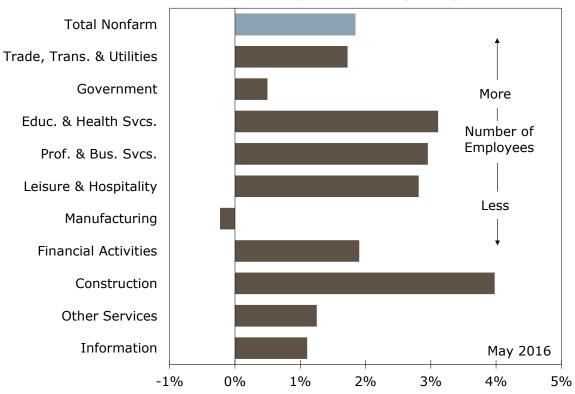
Very weak employment number in May



Employment growth is positive almost across the board

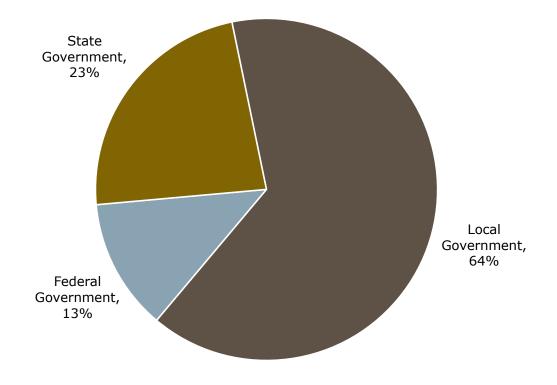
## U.S. Employment by Industry

Year-over-Year Percent Change of 3-M Moving Average

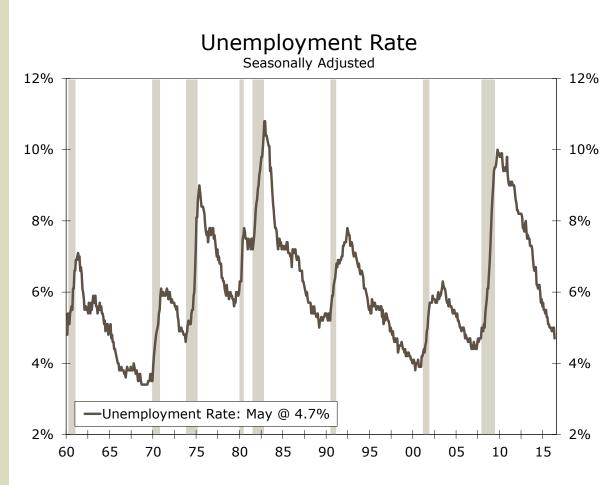


# It is not the Federal Government!

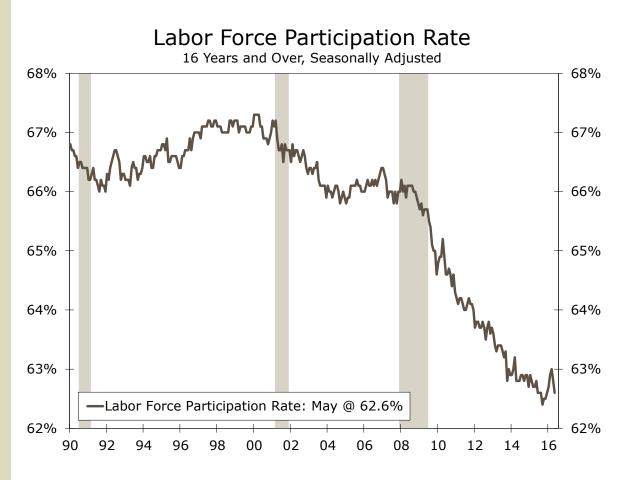
# U.S. Government Employment Composition



Unemployment rate dropped to 4.7 percent in May



One of the reasons for the decline in the unemployment rate is tied to the drop-off in the labor force participation rate

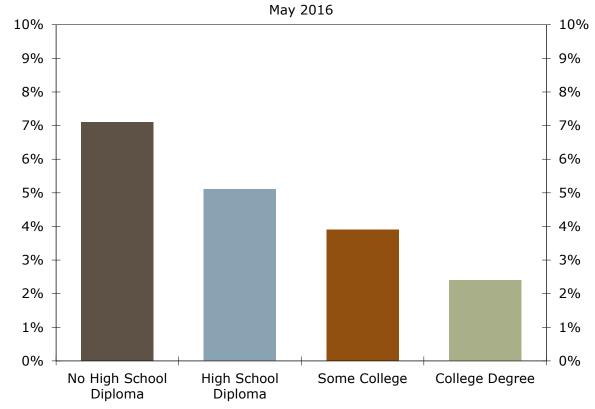


Finally, the mean duration of unemployment has started to improve but it is still too high

#### Mean Duration Unemployment Average Weeks Unemployed -Average Duration of Unemployment: May @ 26.7 10 12 14 16

Unemployment continues to come down, especially for those with education

# Unemployment Rate by Education Level

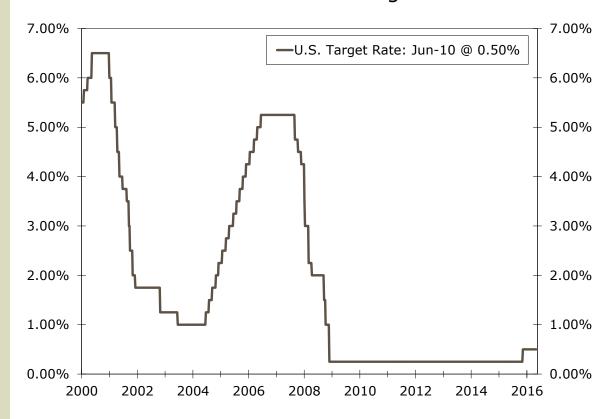


Inflation? What inflation?

#### U.S. Consumer Price Index Both Series are 3-Month Moving Averages 9% 9% 6% 6% 3% 3% 0% 0% -3% -3% -6% -6% -9% -9% CPI 3-Month Annual Rate: May @ 1.3% -12% -12% —CPI Year-over-Year Percent Change: May @ 1.0% -15% -15% 92 94 96 00 02 12 16 98 04 06 80 10 14

Monetary policy remains extremely expansive

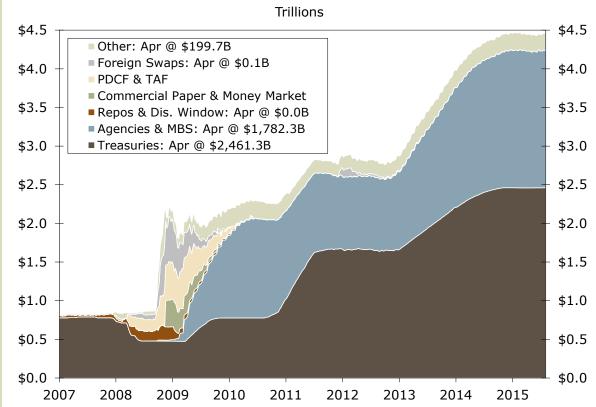
# U.S. Federal Reserve Target Rate



Source: Federal Reserve Board and Wells Fargo Securities, LLC

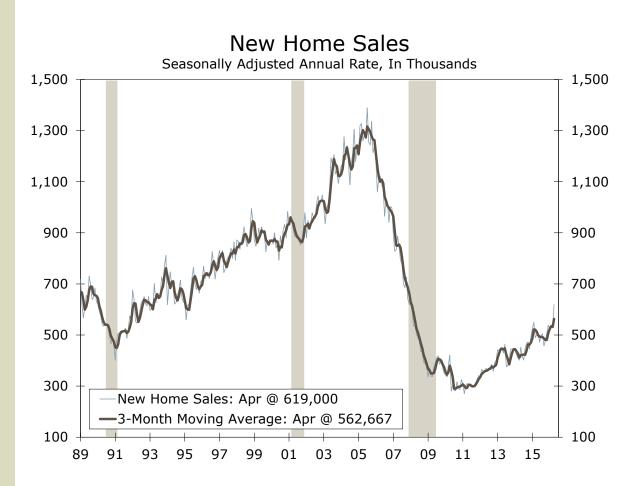
The Fed's balance sheet is no longer growing

#### Federal Reserve Balance Sheet

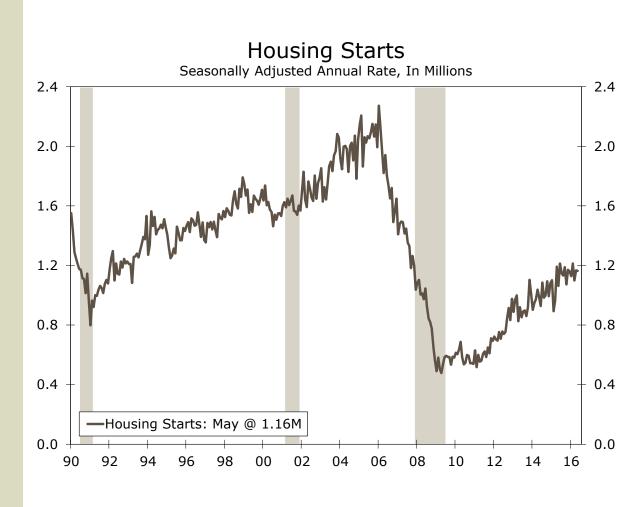


Source: Federal Reserve Board and Wells Fargo Securities, LLC

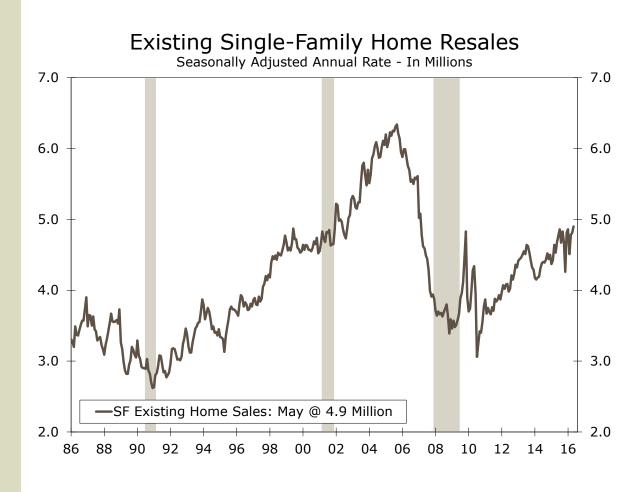
New home sales are improving but remain weak



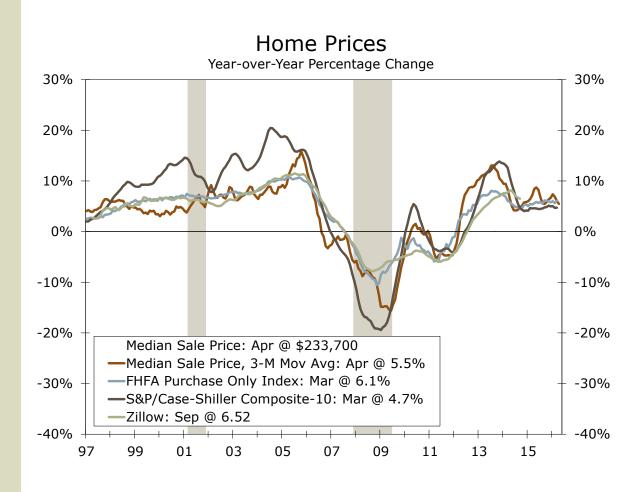
Housing starts continue to recover



Existing home sales remain strong



Home price growth has stabilized somewhat



 $Source:\ National\ Association\ of\ Realtors,\ FHFA,\ S\&P\ Case-Shiller\ and\ Wells\ Fargo\ Securities,\ LLC$ 

Mortgage lending is still weak but has improved over the past several years

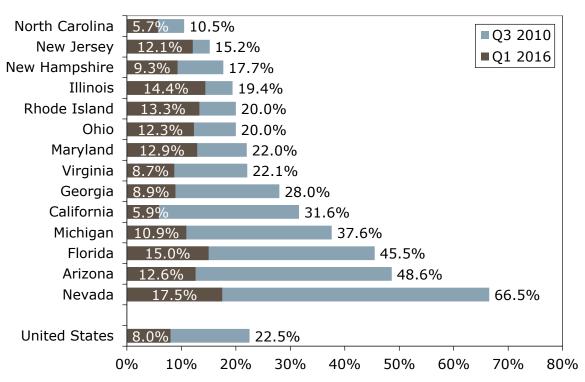
#### Real Estate Lending By Commerical Banks, Year-over-Year Percent Change 25% 25% 20% 20% 15% 15% 10% 10% 5% 5% 0% 0% -5% -5% —Year-over-Year Change: Apr @ 6.4% -10% -10% 1973 1977 1981 1985 1989 1993 1997 2001 2005 2009 2013

Source: Federal Reserve Board and Wells Fargo Securities, LLC

Negative equity continues to improve

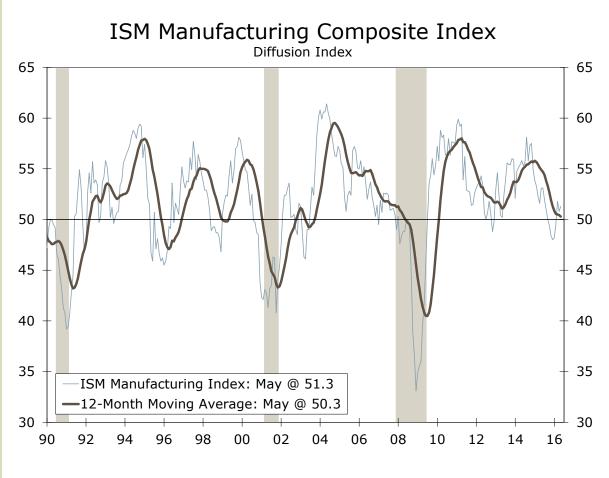
## Negative Equity by State

Percent of Mortgages Outstanding



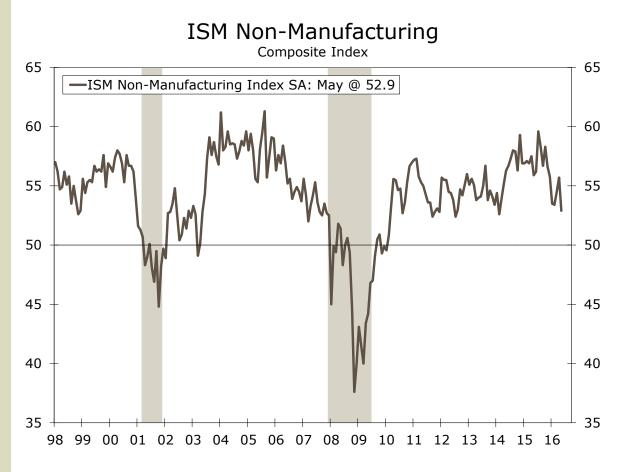
Source: CoreLogic and Wells Fargo Securities, LLC

Manufacturing activity remains weak



Source: Institute for Supply Management and Wells Fargo Securities, LLC

The service economy continues to move along

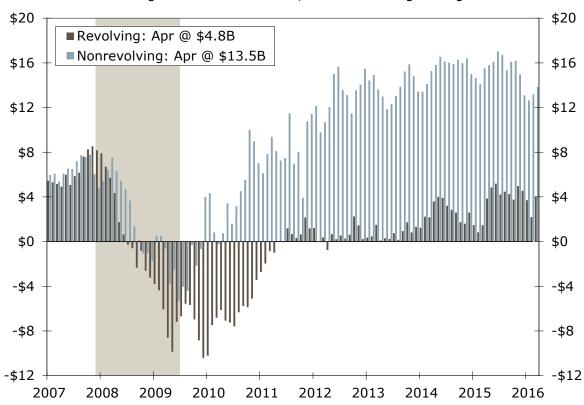


Source: Institute for Supply Management and Wells Fargo Securities, LLC

# Credit card lending is improving

## Revolving & Nonrevolving Debt

Change in Billions of Dollars, 3-Month Moving Average



Source: Federal Reserve Board and Wells Fargo Securities, LLC

Households continue to deleverage

#### Household Debt - Consumer & Mortgage As a Percent of Disposable Personal Income 130% 130% 120% 120% 110% 110% 100% 100% 90% 90% 80% 80% 70% 70% 60% 60% 50% 50%

85

80

Source: Federal Reserve Board and Wells Fargo Securities, LLC

70

75

65

40%

60

10

40%

15

-Household Debt: Q1 @ 94.9%

05

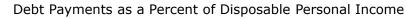
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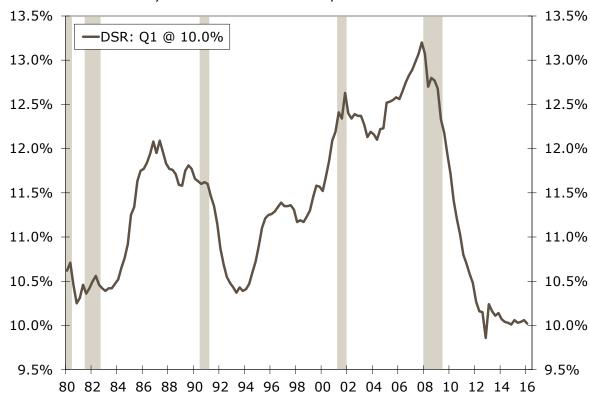
95

90

Households are feeling pretty good today!

#### Household Debt Service Ratio

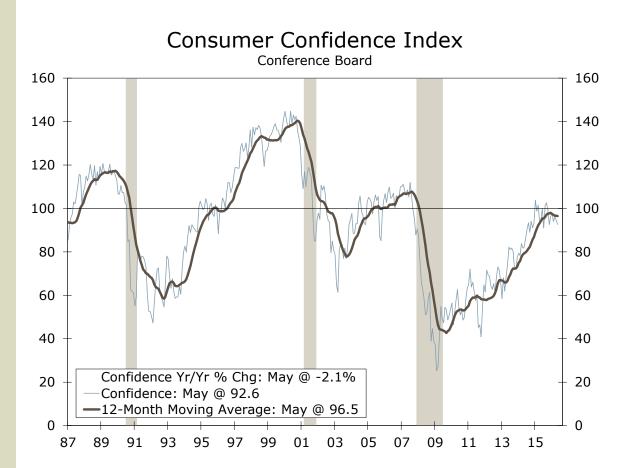




Source: Federal Reserve Board and Wells Fargo Securities, LLC

24

Consumer confidence has improved but remains below other recovery periods

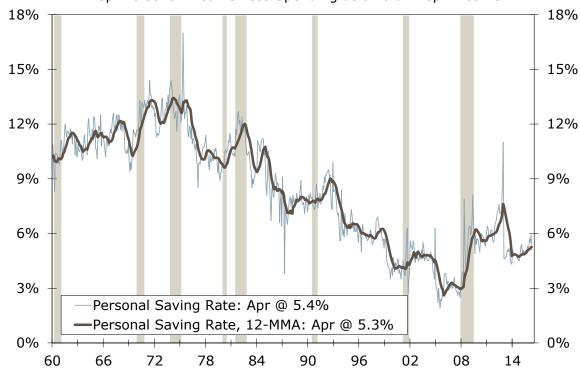


Source: The Conference Board and Wells Fargo Securities, LLC

The saving rate has inched up a bit in the last several months

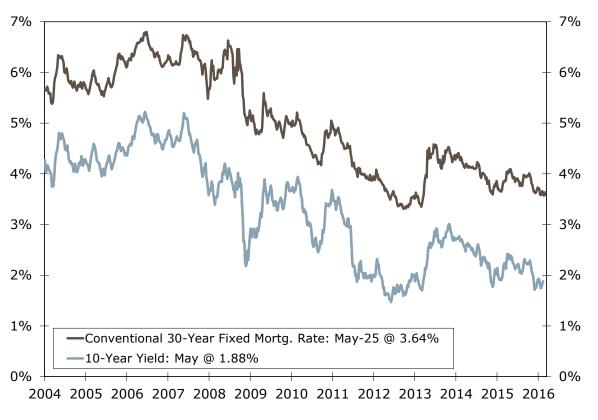
# Personal Saving Rate

Disp. Personal Income Less Spending as a % of Disp. Income



Mortgage interest are still at almost historic lows

# Conventional Mortgage Rate vs. 10-Year Treasury Yield Percent



Source: Freddie Mac, Federal Reserve Board and Wells Fargo Securities, LLC

U.S. economic growth will remain range-bound

Wells Fargo International Economic Forecast							
· ·							
(Year-over-Year Percent Change)		GDP				CDI	
						CPI	
	<u>2015</u>	<u>2016</u>	<u>2017</u>		<u>2015</u>	<u>2016</u>	<u>2017</u>
Global (PPP Weights)	3.0%	2.9%	3.1%		2.6%	3.2%	3.4%
Global (Market Exchange Rates)	2.8%	2.7%	2.9%		n/a	n/a	n/a
Advanced Economies <sup>1</sup>	1.9%	1.8%	2.2%		0.3%	0.9%	1.5%
United States	2.4%	2.0%	2.2%		0.1%	1.4%	2.4%
Eurozone	1.5%	1.6%	1.9%		0.0%	0.2%	1.2%
United Kingdom	2.3%	1.6%	1.9%		0.0%	0.6%	1.4%
Japan	0.6%	0.3%	1.2%		0.8%	0.0%	1.0%
Korea	2.6%	2.6%	2.8%		0.7%	0.9%	1.9%
Canada	1.1%	1.9%	2.7%		1.1%	1.3%	1.9%
Developing Economies <sup>1</sup>	4.0%	3.9%	4.0%		4.7%	5.5%	5.3%
China	6.9%	6.5%	5.7%		1.4%	2.1%	2.0%
India <sup>2</sup>	6.6%	7.2%	7.6%		6.0%	4.9%	5.2%
Mexico	2.5%	2.6%	2.8%		2.7%	2.9%	2.8%
Brazil	-3.9%	-4.2%	-1.0%		9.0%	9.0%	7.2%
Russia	-3.7%	0.3%	1.7%		15.6%	7.3%	5.9%

Forecast as of: June 8, 2016

<sup>1</sup>Aggregated Using PPP Weights

<sup>2</sup>Forecasts Refer to Fiscal Year

Source: IMF and Wells Fargo Securities, LLC

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