

Neurological Hospitality House Profit & Loss Budget vs. Actual January through October 2021

	<u>Jan - Oct 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Income				
Gain on PPP Funds	7,532.00			
Grant Revenue	0.00	25,000.00	-25,000.00	0.0%
Income				
Amazon Smile Donations	38.38	416.68	-378.30	9.21%
Dedicated Service Fees	500.00			
Facebook Donations	410.00	3,333.34	-2,923.34	12.3%
Fall Fundraiser Revenue				
In-Kind Donations	1,574.00			
Fall Fundraiser Revenue - Other	37,000.00	37,500.00	-500.00	98.67%
Total Fall Fundraiser Revenue	38,574.00	37,500.00	1,074.00	102.86%
Fee for Service	0.00			
General Donations	19,793.09	61,666.66	-41,873.57	32.1%
Interest Income	8.48	333.34	-324.86	2.54%
Monthly	4,565.00	5,000.00	-435.00	91.3%
Other Donations/Fundraising	0.00	12,500.00	-12,500.00	0.0%
United Way Donations	1,801.63	2,500.00	-698.37	72.07%
Total Income	65,690.58	123,250.02	-57,559.44	53.3%
Rental and Cleaning Donations	15,325.43	15,000.00	325.43	102.17%
Total Income	88,548.01	163,250.02	-74,702.01	54.24%
Expense				
Administrative Expenses				
Advertising and Marketing	36.00	2,500.00	-2,464.00	1.44%
Bank Charges	3.00	416.66	-413.66	0.72%
Credit Card Fees	304.00			
Dues and Subscriptions	861.62	1,250.00	-388.38	68.93%
Independent Contractors	0.00	4,166.66	-4,166.66	0.0%
Legal and Professional Services	5,471.84	5,833.34	-361.50	93.8%
Total Administrative Expenses	6,676.46	14,166.66	-7,490.20	47.13%
Fundraising Expense				
Advertising and Marketing	42.16	1,666.66	-1,624.50	2.53%
Fall Fundraiser Expenses	2,854.00	8,333.34	-5,479.34	34.25%
Other Fundraising Expense	0.00	833.34	-833.34	0.0%
Total Fundraising Expense	2,896.16	10,833.34	-7,937.18	26.73%
Program (House) Expenses				
Advertising and Marketing	130.83	416.66	-285.83	31.4%
ED Payroll Taxes	3,867.03	6,250.00	-2,382.97	61.87%
ED Salary	50,549.47	62,500.00	-11,950.53	80.88%
Furnishings and Equipment	0.00	833.34	-833.34	0.0%
General House Supplies	359.77	833.34	-473.57	43.17%
House Manager Payroll Taxes	185.92	1,733.34	-1,547.42	10.73%
House Manager Salary	2,430.00	17,333.34	-14,903.34	14.02%
Independent Contractors	216.00	4,166.66	-3,950.66	5.18%
Insurance Expense	4,714.80	4,583.34	131.46	102.87%

Neurological Hospitality House

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	<u>Jan - Oct 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Interest Expense	0.00			
Meals	55.50	1,666.66	-1,611.16	3.33%
Office Supplies and Software	1,293.63	1,666.66	-373.03	77.62%
Postage and Delivery	0.00	833.34	-833.34	0.0%
Professional Development - Conf	0.00	1,250.00	-1,250.00	0.0%
Real Estate Taxes	2,764.00	2,916.66	-152.66	94.77%
Rent Expense	17,900.00	18,333.34	-433.34	97.64%
Repairs and Maintenance	1,025.17	3,333.34	-2,308.17	30.76%
Retreat Expense	0.00	416.66	-416.66	0.0%
Snow Removal/ Lawn Maintenance	995.00	1,000.00	-5.00	99.5%
Utilities Expense				
Cable	1,418.33	1,916.66	-498.33	74.0%
Electricity, Water, Sewer	2,020.37	2,083.34	-62.97	96.98%
Natural Gas	830.87	1,666.66	-835.79	49.85%
Telephone	344.16	416.66	-72.50	82.6%
Trash Removal	778.83	833.34	-54.51	93.46%
Total Utilities Expense	<u>5,392.56</u>	<u>6,916.66</u>	<u>-1,524.10</u>	<u>77.97%</u>
Total Program (House) Expenses	<u>91,879.68</u>	<u>136,983.34</u>	<u>-45,103.66</u>	<u>67.07%</u>
Total Expense	<u>101,452.30</u>	<u>161,983.34</u>	<u>-60,531.04</u>	<u>62.63%</u>
Net Income	<u><u>-12,904.29</u></u>	<u><u>1,266.68</u></u>	<u><u>-14,170.97</u></u>	<u><u>-1,018.75%</u></u>