

BARGAINING PROCESS FLOW CHART



MECA	Advocate	Negotiating Team	Bargaining Process Agreement (BPA)	Code of Good Faith	Mediator	Industrial Action	Strike Ballot
Multi-Employer Collective Agreement	The lead negotiator from the union's and employer's teams	People who represent either union members or the employer at negotiations	The agreement between the union and employer that sets out how the bargaining will happen	Part of the Employment Relations Act 2000, which provides guidance to employers and unions when negotiating Collective Agreements	A government appointed official who assists the bargaining teams to get a settlement if negotiations stall	Union members use their collective power by withdrawing some or all of their labour to make the employers listen	Formal ballot taken to vote on whether or not to take industrial action