

PARTNERSHIPS OFFICER



Oaktree is an ambitious non-for-profit, with the mission of young people leading, demanding and creating a just world. As with any organisation, Oaktree needs a solid foundation. The Community Engagement team ensures that Oaktree's fundraising campaigns and domestic grassroots activities create impact and run smoothly, while cementing Oaktree's position as a leader of young people in the Australian development sector.

As a Partnerships Officer for Live Below the Line, you'll be working behind the scenes of Australia's fastest growing youth empowerment campaign. You'll help raise millions for education overseas by liaising with and pitching to companies and organisations. You'll reach out to new partners through creative pitching tactics and engage with key corporate stakeholders to create long-lasting institutional relationships.

As Partnerships Officer, a typical day might look like:

- Representing Oaktree and our work to the corporate world in a way that is clear, concise and furthers our cause;
- Consolidating existing and developing new relationships with financial partners;
- Researching opportunities for potential corporate partnerships;
- Creating and delivering pitches for major new partnerships to support Oaktree's national campaigns;
- Creating or sourcing pitching resources and training for state teams to support their securing of more specific partnerships.

We value will over skill, determination over degrees, and passion over years of experience. So go for it. Put your name forward!

Who we are looking for:

- Is a confident speaker and pitcher
- Has an eye for detail and an ability to write succinctly and well
- Has the potential to learn and grow rapidly
- Is capable of working in a fast-paced and agile environment
- Can build and maintain strong external relationships
- Feels comfortable working both independently and in a team

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What you will get out of it:

- Help generate the revenues that directly support our direct social and political impact
- Build relationships with key stakeholders in partner organisations that operate across community and private sectors
- Work with and receive mentoring opportunities from industry and not for profit sector professionals
- Make a real and significant impact in Australia and globally in the increasing youth empowerment

TIME COMMITMENT: 1-2 days a week | This role is voluntary

REPORTS TO: Patrick Hwang | Director of Partnerships and PR

FOR QUESTIONS: p.hwang@theoaktree.org

APPLICATIONS CLOSE: Monday March 16th, 2020 11:59PM

APPLY AT: <https://oaktreeorg.typeform.com/to/EbakAC>