Date: 11/17/21 Tme: 6:30 pm

Location: Hybrid (Remote and Blue Door Consulting)

Minutes Recorded by: Molly

Board Member Attendance	
Brenda Haines x Warren Bergman x	
Molly Smiltneek x	Susan Vette x
Melissa Weyland x	Jay Stoflet x
Peter Westort x	Heidi Supple x
Vacant	Heather Seraphine (Adjunct)

Member, Staff & Guest Attendance				
Staff: Ryan Rasmussen				
Members:				
Guests: Amy Fields, NCG				

Topic	Facilitated by	Discussion	Actions
Call Meeting To Order	Brenda	Brenda called the meeting to order at 6:40	
Member Comments	All	Member Comments Note: Due to the risks associated with in-person gatherings, we are meeting virtually. If you would like to submit member comments, please do so in writing and email to oshkoshfoodcoop@qmail.com No member comments for this meeting.	
	All	 Consent Agenda Meeting Minutes - November 3, 2021 Weekly Store Report - October 31, 2021 Weekly Store Report - November 7, 2021 Weekly Store Report - November 14, 2021 	

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		Food Justice Team Meeting Minutes - November 10, 2021
		Committees with No Report
		 Grants Team Report Site Team
		Jay moves; Warren seconds motion to approve. Motion passes.
GM Reporting	Ryan	GM Reporting
		The Board may meet in closed session for the purposes of discussing strategy, competitive position, personnel and/or confidential negotiations.
		Discussion
		 Acting General Manager Operations Report (Verbal) Amy Fields from NCG is here, working on all kinds of projects: finance, coupons, rebates, inventory, restocking Staff Focus: holiday planning in every aspect, have pies out for Thanksgiving! Turkeys will be restocked tomorrow, organic turkeys to follow, Holiday eggnog, creamer, baking supplies, cranberries. Holiday promotions: in prepared foods friday-through next wednesday will have Thanksgiving meals to go. Michelle Hammett assisting with HR work. Will have more complete up to date files.

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0	The Comn	nunity	/ Room	is loo	king r	really	good.	Warı	ren ha	is be	een	an
	incredible	help	organiz	ing vo	lunte	ers a	nd hel	ping	himse	lf.		
											_	

- This weekend will help sponsor TedX with food donations, info bags and flyers.
- Rachel and Ryan working on distributing free samples during Small Business Saturday. Use #shoplocaloshkosh tag and maybe #loveoshkosh.
- December will have member appreciation days.
- Inventory: had conversation with inventory company, scheduled for Jan. 2. Have work to do to make it more seamless.
- Reworking cash procedures for front end
 - Do we need to update the finance manual? None of who is responsible is changing, just putting in place daily deposits, ensuring safe count, and having a bank to make change.
- Focusing staff and organizational chart to capture better interest and needs.
- Met with Retail Planit and Greenfire, tying up loose ends
- ECRS conversation re: webcart. Holding off on e-commerce.
- Sorted out IT issues
- Product Mix/Pricing Updates
 - Good movement, but spent a lot of time on holiday products
 - Tomorrow will reorganize dairy, cheese and egg cooler
 - Conventional bread is in; still working on price point
 - Jon (Produce) has local berries-6 oz blueberries 3 for \$5!
 - Bringing in more member request items.
 - o Palermos \$2.99 pizza is in store.
 - Billy from NCG will be here in December to move things around, bring in new, capitalize on co-op basics and deals. Highlight some of the super products we have and build products around them.
 - Working on Meat and Cheese Case

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	Susy moves, Peter seconds, moving into closed session for purposes of discussing confidential strategy and competitive information. Motion Passes. Warren moves, Heidi seconds moving out of closed session. Motion passes. • Action Item List • Reviewed all to-do items due Nov. 17. • Strategic Planning/Budget Planning for 2022 Recommendations n/a	
Finance Committee	 Progress Report on Financials: Current Financial Statements, Pre-open Expenses, Asset Log/Depreciation, Process Development/Training Should be getting updates from Nicole (financial statements) and RFS; Finance Committee will review on Monday. Nicole, Ryan and Ann have cleaned things up. Brenda appoints Susan Tatum to Finance Committee Recommendations n/a 	

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Food Justice Committee	Discussion
	 Website Content Will add a food justice page to the website; want input from the board. D/E/I statement (project headed by Alondra Sanchez) Series of videos or written statements discussion personal experience with food, culture, co-op, not necessarily all in english Barebones summary of history of food justice in the United States Suggest utilizing social media as well; share recipes, put electronic suggestion box on page. Share other sample content prior to draft language. Goal of page: (1) opportunity for board to state our values as a cooperative - state what our values are re: food justice and racial justice. (2) flesh out the slogan "everyone's welcome."
	Recommendations
	 Charge Food Justice Team with recruiting BIPOC individuals to run for the board, as well as for board appointments. Amend charter to include: Build relationships with potential BIPOC candidates within member owner pool, encourage potential

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		candidates to attend candidate information sessions, once board	
		utilizes discretion to determine process for appointing a board	
		member after a given vacancy, engage potential BIPOC candidates	
		as appropriate.	
		 Jay moves, Peter seconds approval of recommendation as 	
		refined. Motion passes.	
		·	
Manakanakin			
Membership Recruitment and Communicatio ns	All	 Promotional plan 3-6 months concentration on member-owners ■ Member-Owner Days: develop new shopping behaviors, engage, lift customer count and increase member shops ■ Simplicity within offers ■ No combined offers ■ Strategic use of swag □ trinkets will be gifts for engagement ■ Calendar out by month ■ Showcase sections of the store ■ Tier market our existing members ■ Want to engage Co-op Explorers Kids program to help guide consumers through the store more. ■ Our members tell the story best: testimonials and stories 	
		·	
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		Member-owner survey results	

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	 For now it is there for everyone to review. 239 responses There's no one story we can tell that will work for everyone, but we will find the common thread and allow everyone to hear their own version of the story There is a lot of room for growth in "% of your household's groceries are purchased at the Oshkosh Food Co-op" We want more promoters - need passives to become promoters. Recommendations	
	• n/a	
Executive Committee	Discussion ● n/a	
	 Recommendations Revisit GM search timeline in Q2 2022. Recruitment firm said holidays are a terrible time to recruit; we have a lot of transitions we need to handle now. 	

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		 Peter moved, Jay seconded, to postpone any discussion or action regarding national search for GM until sometime between April and June 2022. Motion passes.
Board-only Session	All	The Board may meet in closed session immediately following the regular board meeting. Jay moves, Susy seconds to move into board only closed session to discuss confidential matters related to human resources. Motion passes. Heidi was not present for this discussion. Warren moves to move out of closed session; Melissa seconds. Motion passes.
Adjourn		Meeting adjourned at 10:10