



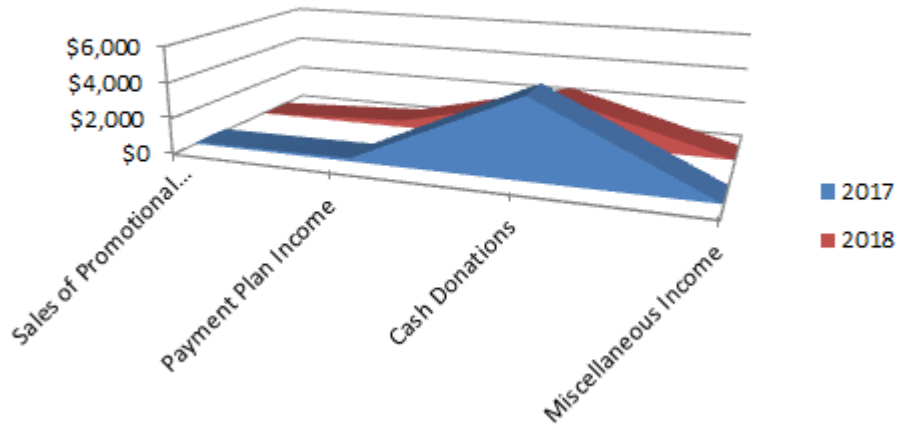
Oshkosh Food Co-op
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| OSHKOSH FOOD COOPERATIVE | | | | | |
|---------------------------------------|----|---------------------|---------------------------------------|----|---------------------|
| BALANCE SHEET | | | | | |
| YEAR ENDING 2017 | | | YEAR ENDING 2018 | | |
| ASSETS: | | | ASSETS: | | |
| Cash | \$ | 57,296.09 | Cash | \$ | 76,257.10 |
| Petty Cash | \$ | 20.00 | Petty Cash | \$ | 20.00 |
| Shares Receivable | \$ | 5,615.00 | Shares Receivable | \$ | 9,277.00 |
| TOTAL ASSETS | | \$ 62,931.09 | TOTAL ASSETS | | \$ 85,554.10 |
| LIABILITIES: | | | LIABILITIES: | | |
| Expenses Payable | \$ | - | Expenses Payable | \$ | - |
| Sales Tax Payable | \$ | - | Sales Tax Payable | \$ | - |
| TOTAL LIABILITIES: | | \$ - | TOTAL LIABILITIES: | | \$ - |
| EQUITY: | | | EQUITY: | | |
| Net Income | \$ | (14,505.30) | Net Income | \$ | (16,795.99) |
| Retained Earnings | \$ | (23,853.61) | Retained Earnings | \$ | (38,359.91) |
| Shares Sold - MEMBER | \$ | 5,620.00 | Shares Sold - MEMBER | \$ | 7,810.00 |
| Shares Sold - CAPITAL | \$ | 95,540.00 | Shares Sold - CAPITAL | \$ | 132,770.00 |
| Shares Sold - COMMUNITY | \$ | 130.00 | Shares Sold - COMMUNITY | \$ | 130.00 |
| TOTAL EQUITY: | | \$ 62,931.09 | TOTAL EQUITY: | | \$ 85,554.10 |
| TOTAL LIABILITIES & EQUITY | | \$ 62,931.09 | TOTAL LIABILITIES & EQUITY | | \$ 85,554.10 |

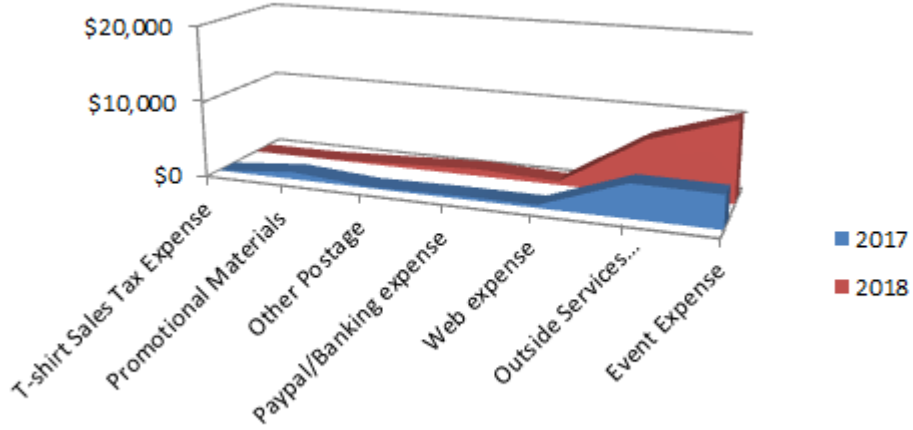
FINANCIAL SUMMARY

- During this phase of the Co-op we are in an equity driven model as we drive membership and shares. When a membership is purchased, that cash is defined as equity and not income.
- In 2018 our equity grew 120% over the previous year.
- Because we are not an operational, income-producing retail space we are experiencing net losses to income. This is due to events, promotional materials and consulting services needed to proceed.
- In 2017 our total expenses were \$10,614 consisting mainly of events and promotional materials as well as consulting to begin our pro-forma work.
- In 2018 our total expenses were \$19,771 consisting mainly of events, administrative and development.
- Our member growth in 2018 was in large part due to the events. In 2018 we gained 239 members.

INCOME



EXPENSES



EQUITY

