

Pawsitivity Service Dogs
Financial Statements
December 2019 and 2018

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MHA Tax Group

Independent Accountant's Review Report

Board of Directors
Pawsitivity Service Dogs
197 Griggs St. N.
St. Paul, MN 55104

I have reviewed the accompanying financial statements of Pawsitivity Service Dogs, which comprise the Statement of Financial Position as of December 31, 2019 and the related Statements of Activity, Functional Expenses, and Cash Flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, I do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

My responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require me to perform procedures to obtain limited assurance as a basis for reporting whether I am aware of any material modifications that should be made to the financial statements for them to be in accordance with U.S. generally accepted accounting principles. I believe that the results of my procedures provide a reasonable basis for my conclusion.

Accountant's Conclusion

Based on my review, I am not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with U.S. generally accepted accounting principles.

Stewart R. Custis, CPA

Stewart R. Custis, CPA
Goochland, VA
February 26, 2019

**Pawsitivity Service Dogs
Statement of Financial Position
For the Years Ended December 2019 and 2018**

Pawsitivity Service Dogs Statement of Financial Position as of 12/31/2019	Current Year				New	End of Prior Year	Note
	Total To Date	Unrestricted		Restricted			
		Operations	Board Designated				
ASSETS							
Current Assets	50,728	50,728	-	-		50,357	-
Fixed Assets	-	-	-	-		-	-
Long Term Assets	-	-	-	-			
TOTAL ASSETS	50,728	50,728	-	-		50,357	-
LIABILITIES							
Current Liabilities	-	-	-	-		-	-
Long Term Liabilities	-	-	-	-		-	-
TOTAL LIABILITIES	-	-	-	-		-	-
NET ASSETS							
Unrestricted							
Undesignated	50,728	50,728	-	-		50,357	-
Board Designated	-	-	-	-		-	-
Property, Plant & Equip.	-	-	-	-		-	-
Temporarily Restricted	-	-	-	-		-	-
Permanently Restricted	-	-	-	-		-	-
TOTAL NET ASSETS	-	-	-	-		-	-
TOTAL LIABILITIES & NET ASSETS	50,728	50,728	-	-		50,357	-

**Pawsitivity Service Dogs
Statements of Activity
For the Years Ended December 2019 and 2018**

Pawsitivity Service Dogs Statement of Activities 12/31/19	Prior Year Actual	Current Year to Date	Current Year Budget	% Budget to Date	Year End Forecast	Budget to YE Variance	Notes
Earned Revenue	0	0	0	0%	0	0	-
Contributed Revenue	126,601	134,829	151,611	89%	151,611	-16,782	1
Released from Restriction	126,601	134,829	151,611	89%	151,611	-16,782	-
Total Unrestricted Revenue	126,601	134,829	151,611	89%	134,829	-16,782	-
Program Expense	98,823	110,495	111,384	99%	110,495		
Development Expense	4,441	7,957	4,251	187%	7,957		
Admin Expense	18,553	16,006	15,785	101%	16,006		
Total Operating Expense	121,817	134,458	131,420	102%	134,458	3,038	-
NET UNRESTRICTED INCOME	4,784	371	20,191	2%	371	-19,820	-
Restricted Contributions	-	-	-	-	-	-	-
Released to Unrestricted	-	-	-	-	-	-	-
NET RESTRICTED INCOME	-	-	-	-	-	-	-
NET ALL ACTIVITY	4,784	371	20,191	2%	371	-19,820	-

Note - Because of Daniel Maltz's generous 2018 donation which was given to "support the training of service dogs or to provide financial assistance for individuals who lack the funds to acquire a service dog," Pawsitivity chose to train a service dog free of charge for a disabled veteran, which was given to the veteran in December 2019.

Contributions received	\$ 134,829						
Program Expense - 82.18%	\$ 110,495	82.18%					
Development Expense - 5.79%	\$ 7,957	5.92%					
Admin Expense - 11.74%	\$ 16,006	11.90%					
Total Expenses	\$ 134,458						
Excess or Deficit	\$ 371						
Assets	\$ 50,728						

**Pawsitivity Service Dogs
Statement of Functional Expenses
For the Year Ended December 31, 2019**

Pawsitivity Service Dogs, Statement of Functional Expenses, 12/31/19	Second half of training Dogs #1 & #2	Dog #3	First half of training Dogs #4 and #5	Admin	Fundraising	Set aside for assets	Total	Notes
Salaries and benefits	10,467	10,467	10,467	-	-	-	31,400	-
Benefits - health insurance	505	505	505	-	-	-	1,516	-
Payroll taxes	2,261	2,261	2,261	-	-	-	6,783	-
Fees for services - Management	-	-	-	2,364	-	-	2,364	-
Fees for services - Other	2,616	2,616	2,616	-	-	-	7,848	A
Advertising and promotion	-	-	-	2,781	6,490	-	9,271	-
Office Expenses	-	-	-	-	1,467	-	1,467	-
IT	-	-	-	9,113	-	-	9,113	B
Travel	3,806	3,806	3,806	-	-	-	11,419	C
Conferences (continuing education programs)	1,329	1,329	1,329	-	-	-	3,988	-
Interest	-	-	-	0	-	-	0	-
Insurance	-	-	-	606	-	-	606	-
Nonprofit partners who provide services	80	80	80	-	-	-	240	C
Commissions and fees	-	-	-	352	-	-	352	-
Repairs and maintenance	-	-	-	790	-	-	790	-
Service Dog Expenses	15,767	15,767	15,767	-	-	-	47,301	-
Total	36,832	36,832	36,832	16,006	7,957	-	134,458	-
A - Includes hiring trainers to do board-and-train instruction of dogs.								
B - Includes creation of a Explainer Video for for the website, and a free app for animal shelter workers to help them find dogs that are appropriate for service dog training. The app is available on iPhone, called "Assess a Dog" and on Android it's named "Good Dog Test."								
C - Includes week-long continuing education training for staff at the Karen Pryor Training Ranch in Graham, WA								

**Pawsitivity Service Dogs
Statement of Functional Expenses
For the Year Ended December 31, 2018**

Pawsitivity Service Dogs, Statement of Functional Expenses, 12/31/18	Second half of training Dogs #1 & #2	Dog #3	First half of training Dogs #4 and #5	Admin	Fundraising	Total	Notes
Salaries and benefits	10,467	10,467	10,467	-	-	31,400	-
Benefits - health insurance	28	28	28		-	83	-
Payroll taxes	2,342	2,342	2,342		-	7,027	-
Fees for services - Management	-	-	-	4,256	-	4,256	A
Fees for services - Other	6,516	6,516	6,516		-	19,549	B
Advertising and promotion	-	-	-	-	5,358	5,358	-
Office Expenses	-	-	-	-	2,467	2,467	-
IT	-	-	-	7,380	-	7,380	-
Travel	1,690	1,690	1,690	-	-	5,071	-
Conferences (continuing education programs)	1,819	1,819	1,819			5,457	-
Interest	-	-	-	0	-	0	-
Insurance	-	-	-	471	-	471	-
Nonprofit partners who provide services	3,114	3,114	3,114	-	-	9,343	C
Commissions and fees	-	-	-	110	-	110	-
Repairs and maintenance	-	-	-	4,924	-	4,924	D
Service Dog Expenses	9,509	9,509	9,509	-	-	28,528	-
Total	35,486	35,486	35,486	17,141	7,825	131,424	
A - Includes supporting fosters to raise candidate dogs.							
B - Includes hiring trainers to do board-and-train instruction of trainee dogs.							
C - Includes rescuing dogs and transporting them to our organization.							
D - Includes repair and restain of dog fence, plus tree protection from trainee dogs.							

**Pawsitivity Service Dogs
Statement of Cash Flows
For the Year Ended December 2018 and 2019**

Pawsitivity Service Dogs, Statement of Cash Flows, 12/31/19 and 12/31/18	2019	2018
Cash flows from operating activities:		
Change in Net Assets	371	14,264
Adjustments to reconcile net income to net cash provided by operating activities	-	-
Depreciation	-	-
Total adjustments	-	-
Net cash provided (used) by operating activities	371	14,264
Cash flows from investing activities:		
Cash payments for the purchase of property	-	-
Net cash provided (used) by operating activities	-	-
Cash flows from financial activities:		
Net cash provided (used) by operating activities	-	-
	-	-
Net increase (decrease) in cash and equivalents	371	14,264
Cash and equivalents, beginning of year	50,338	36,074
Cash and equivalents, end of year	50,728	50,338