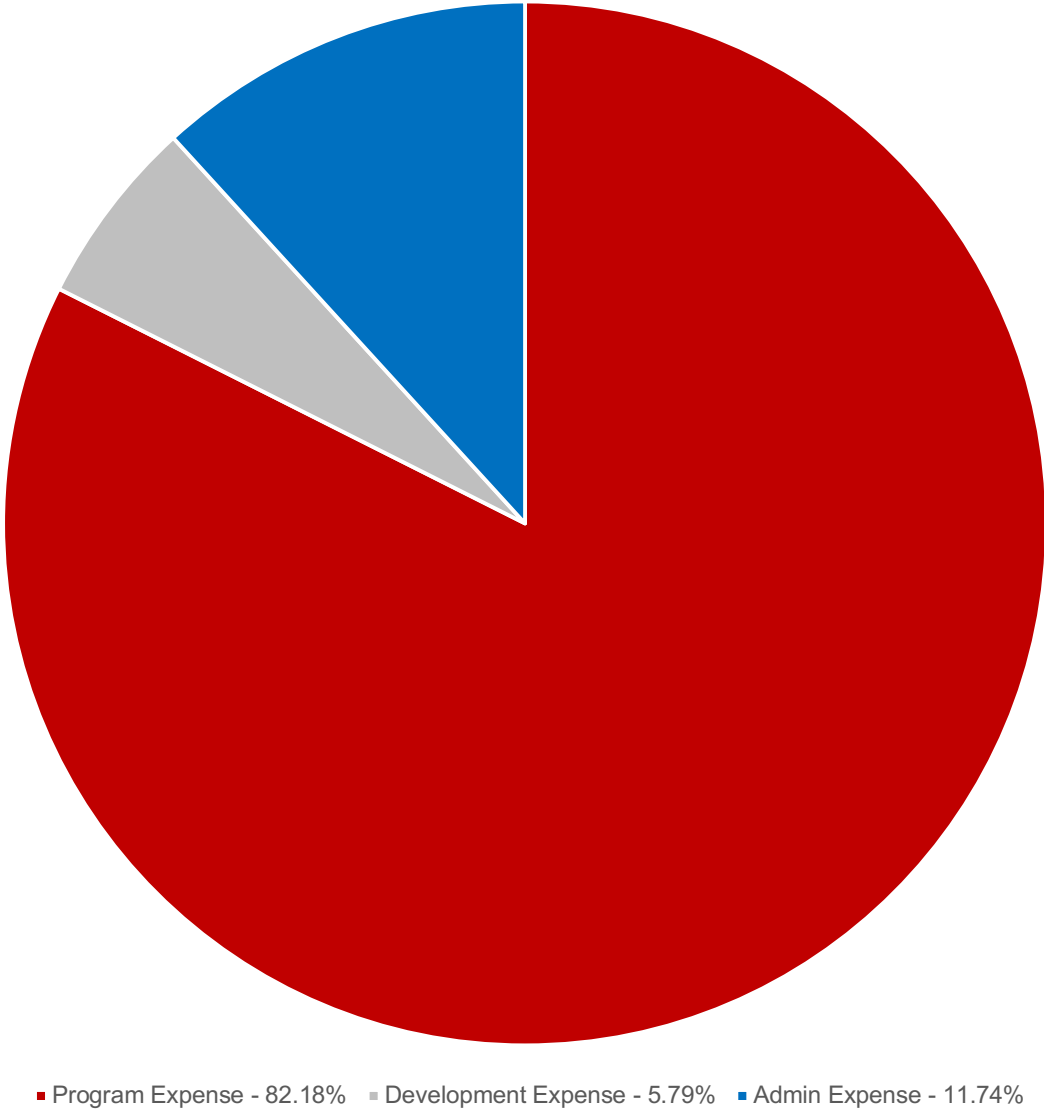


Pawsitivity Service Dogs Financials

Pawsitivity Expenses, 2019



Pawsitivity's program expenses were an outstanding 82.18%, which is considered an "A" rating (the highest rating available) by CharityWatch.

Financial Statements

Statement of Financial Position (SOP) aka Balance Sheet

Pawsitivity Service Dogs Statement of Financial Position as of 12/31/2019	Current Year				New	End of Prior Year	Note
	Total To Date	Unrestricted					
		Operations	Board Designated	Restricted			
ASSETS							
Current Assets	50,728	50,728	-	-		50,357	-
Fixed Assets	-	-	-	-		-	-
Long Term Assets	-	-	-	-			
TOTAL ASSETS	50,728	50,728	-	-		50,357	-
LIABILITIES							
Current Liabilities	-	-	-	-		-	-
Long Term Liabilities	-	-	-	-		-	-
TOTAL LIABILITIES	-	-	-	-		-	-
NET ASSETS							
Unrestricted							
Undesignated	50,728	50,728	-	-		50,357	-
Board Designated	-	-	-	-		-	-
Property, Plant & Equip.	-	-	-	-		-	-
Temporarily Restricted	-	-	-	-		-	-
Permanently Restricted	-	-	-	-		-	-
TOTAL NET ASSETS	-	-	-	-		-	-
TOTAL LIABILITIES & NET ASSETS	50,728	50,728	-	-		50,357	-

Statement of Activities (income and expenses) (SOA) aka budget report, or profit & loss, or income and expense

Pawsitivity Service Dogs Statement of Activities 12/31/19	Prior Year Actual	Current Year to Date	Current Year Budget	% Budget to Date	Year End Forecast	Budget to YE Variance	Notes
Earned Revenue	0	0	0	0%	0	0	-
Contributed Revenue	126,601	134,829	151,611	89%	151,611	-16,782	1
Released from Restriction	126,601	134,829	151,611	89%	151,611	-16,782	-
Total Unrestricted Revenue	126,601	134,829	151,611	89%	134,829	-16,782	-
Program Expense	98,823	110,495	111,384	99%	110,495		
Development Expense	4,441	7,957	4,251	187%	7,957		
Admin Expense	18,553	16,006	15,785	101%	16,006		
Total Operating Expense	121,817	134,458	131,420	102%	134,458	3,038	-
NET UNRESTRICTED INCOME	4,784	371	20,191	2%	371	-19,820	-
Restricted Contributions	-	-	-	-	-	-	-
Released to Unrestricted	-	-	-	-	-	-	-
NET RESTRICTED INCOME	-	-	-	-	-	-	-
NET ALL ACTIVITY	4,784	371	20,191	2%	371	-19,820	-

Note - Because of Daniel Maltz's generous 2018 donation which was given to "support the training of service dogs or to provide financial assistance for individuals who lack the funds to acquire a service dog," Pawsitivity chose to train a service dog free of charge for a disabled veteran, which was given to the veteran in December 2019.

Statement of Functional Expenses

Pawsitivity Service Dogs, Statement of Functional Expenses, 12/31/19	Second half of training Dogs #1 & #2	Dog #3	First half of training Dogs #4 and #5	Admin	Fundraising	Set aside for assets	Total	Notes
Salaries and benefits	10,467	10,467	10,467	-	-	-	31,400	-
Benefits - health insurance	505	505	505	-	-	-	1,516	-
Payroll taxes	2,261	2,261	2,261	-	-	-	6,783	-
Fees for services - Management	-	-	-	2,364	-	-	2,364	-
Fees for services - Other	2,616	2,616	2,616	-	-	-	7,848	A
Advertising and promotion	-	-	-	2,781	6,490	-	9,271	-
Office Expenses	-	-	-	-	1,467	-	1,467	-
IT	-	-	-	9,113	-	-	9,113	B
Travel	3,806	3,806	3,806	-	-	-	11,419	C
Conferences (continuing education programs)	1,329	1,329	1,329	-	-	-	3,988	-
Interest	-	-	-	0	-	-	0	-
Insurance	-	-	-	606	-	-	606	-
Nonprofit partners who provide services	80	80	80	-	-	-	240	C
Commissions and fees	-	-	-	352	-	-	352	-
Repairs and maintenance	-	-	-	790	-	-	790	-
Service Dog Expenses	15,767	15,767	15,767	-	-	-	47,301	-
Total	36,832	36,832	36,832	16,006	7,957	-	134,458	-

A - Includes hiring trainers to do board-and-train instruction of dogs.

B - Includes creation of a Explainer Video for the website, and a free app for animal shelter workers to help them find dogs that are appropriate for service dog training. The app is available on iPhone, called "Assess a Dog" and on Android it's named "Good Dog Test."

C - Includes week-long continuing education training for staff at the Karen Pryor Training Ranch in Graham, WA

2020 Budget

Revenue	2020 Budget
Earned Revenue	0
Contributed Revenue	134,829
Released from Restriction	134,829
Total Unrestricted Revenue	134,829
Expenses	2020 Budget
Salaries and benefits	31,400
Benefits - health insurance	1,516
Payroll taxes	6,783
Fees for services - Management	2,364
Fees for services - Other	7,848
Advertising and promotion	9,271
Office Expenses	1,467
IT	9,113
Travel	11,419
Conferences (continuing education programs)	3,988
Interest	0
Insurance	606
Nonprofit partners who provide services	240
Commissions and fees	352
Repairs and maintenance	790
Service Dog Expenses	47,301
Total Expenses	134,458
Revenue over Expenses	371