

# Pawsitivity Service Dogs Annual Report and Budget Amended 7/31/17

# **FISCAL YEAR 2016**

"Rescuing dogs to rescue people"

### **Pawsitivity Service Dogs**

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Amended 7/31/2017: "Roster of the officers and members of the board of directors is Dr. Kris Butler (Chair), Dr. Michelle Parkinson (Vice-chair), Dave Mackmiller (Treasurer), Dr. Todd Savage (Secretary), and Julie Coleman (Managing Director of Pawsitivity)."

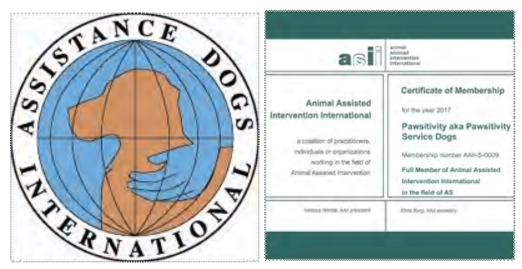
Rescuing Dogs to Rescue People

#### **Letter from the Executive Director**

Dear Supporters of Pawsitivity,

2016 has been really exciting--thank you for all your support! Great things happened in the last year--here are some of the highlights.

#### **Strategic Highlights**



- Earned Candidate status with **Assistance Dogs International**.
- Earned Membership with Animal Assisted Intervention International.





 Selected as "Charity of the Month" by the Minnesota Wild hockey team for April.





• Julie and Tom Coleman trained shelter dogs and received advanced training from trainers at **CATCH Dog Training Acacemy** in New Jersey.



 Julie Coleman earned her CPDT-KA (Certified Professional Dog Trainer-Knowledged Assessed), a title that fewer than 2,000 trainers have worldwide.

#### **Financial Highlights**



Hero **Carissa Anvary** (Sydney's boy's mom) successfully lobbied Minnesota's Power of 100, and this wonderful organization selected Pawsitivity to award!





 Just for Kids store selected Pawsitivity for their Dog Days of Summer fundraiser, and Our Savior Lutheran Church in Bradley, Illinois, took up a collection for Pawsitivity!

In 2016, Pawsitivity graduated two dogs in early spring, one in late summer, and we started training two in early winter (to graduate in 2017).

The budget for 2017 dedicates a salary of \$31,400 for staff member Julie Coleman.

#### **Looking Ahead**

In 2017, Pawsitivity plans to graduate two dogs in the spring (Rhino and Danny Boy), and then rescue two more dogs (as yet unselected and un-named) to train for a graduation date of late 2017.

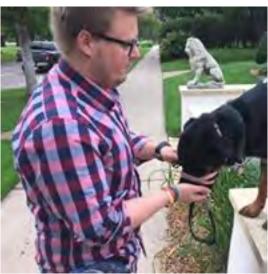
Thank you for your continued support!

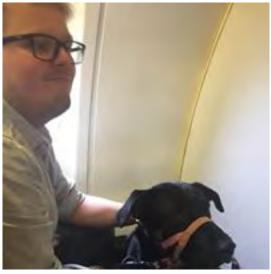
Tom Coleman
Executive Director
March 15, 2017

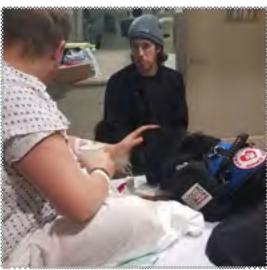
Pg. 05 **2016 Events** 

## 2016 Events









Tom and Julie Coleman attended the CURE (Citizens United for Research in Epilepsy) fundraiser with Xander's man's family in Chicago. In the fall of 2016, Xander graduated with his man who has epilepsy, and both are doing great! After just a couple months together, Xander's man had a seizure on a subway platform, and the ER said that Xander broke his fall.

Pg. 06 **2016 Events** 



**Xander** had a special sponsor, Daniel (middle name Alexander), who received a service dog (Homer, pictured here) from Pawsitivity in 2015 and wants to "pay it forward" to help rescue dogs to rescue people.

Pg. 07 **2016 Events** 





After being rescued from a shelter in Virginia, Bear was trained for a man with Post-Traumatic Stress Disorder. Bear's man is now able to leave the house, get to physical therapy, and even travel to visit relatives!

Pg. 08 **2016 Events** 



Daniel is also sponsoring **Rhino** (named after Daniel's favorite animal), who is being trained for a boy who autism, and **Danny Boy**, whose training is going well!



Pawsitivity collaborated with University of Wisconsin-River Falls professor Dr. Beth Rausch, DVM, in a case study measuring cortisol levels in rescue dogs transported with single-instrument music playing. (The control was transporting the dog without music.) In this case study, transporting with music helped!

Pg. 09 **2016 Events** 

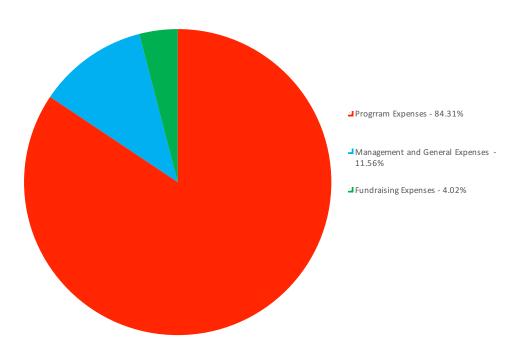




After being rescued from a shelter in North Carolina, Rhino is now being trained for a boy with autism. They're going to make a great team! Rhino is scheduled to graduate in April 2017.

## **Financial Summary**

Pawsitivity Expenses, Fiscal Year 2016



Pawsitivity's program expenses were an outstanding 84.31%, which is considered an "A" rating, the highest rating available, by CharityWatch.

## **Financial Statements**

#### Statement of Financial Position (SOP) aka Balance Sheet

Danieldinian Camina Dana		C	ent Year				
Pawsitivity Service Dogs		*					
Statement of		Unres	tricted			Prior	
Financial Position	Total		Board				
as of 12/31/2016	To Date	Operations	Designated	Restricted	New	Year	Note
ASSETS		Į					
Current Assets	30,166	30,166	-	-		30,055	-
Fixed Assets	-	-	-	-		-	-
Long Term Assets	-	-	-	-			
TOTAL ASSETS	30,166	30,166	-	-		30,055	-
LIABILITIES							
Current Liabilities	-	-	-	-		-	-
Long Term Liabilities	-	-	-	-		-	-
TOTAL LIABILITIES	-	-	-	-		-	-
NET ASSETS							
Unrestricted							
Undesignated	30,166	30,166	-	-		30,055	-
Board Designated	-	-	-	-		-	-
Property, Plant & Equip.	-	-	-	-		-	-
Temporarily Restricted	-	-	-	-		-	-
Permanently Restricted	-	-	-	-		-	-
TOTAL NET ASSETS	-	-	-	-		-	-
TOTAL LIABILITIES & NET ASSETS	30,166	30,166	_	_		30,055	_

# Statement of Activities (income and expenses) (SOA) aka budget report, or profit & loss, or income and expense

Pawsitivity Service Dogs	Prior	Current	Current	%	Year	Budget	
Statement of Activities	Year	Year to	Year	Budget	End	to YE	
12/31/16	Actual	Date	Budget	to Date	Forecast	Variance	Notes
Earned Revenue	0	0	0	0%	0	0	-
Contributed Revenue	96,523	101,349	100,000	101%	101,349	1,349	-
Released from Restriction	96,523	101,349	100,000	101%	101,349	1,349	-
Total Unrestricted Revenu	e 96,523	101,349	100,000	101%	101,349	1,349	-
Program Expense	61,800	85,449	80,000	107%	85,449	5,449	-
Development Expense	4,538	4,074	5,000	81%	4,074	-926	-
Admin Expense	4,759	11,716	15,000	78%	11,716	-3,284	-
Total Operating Expense 71,097		101,239	100,000	101%	101,239	1,239	-
NET UNRESTRICTED INCOME	25,426	111	0		111	111	-
Restricted Contributions	-	-	-	-	-	-	-
Released to Unrestricted	-	-	-	-	-	-	-
NET RESTRICTED INCOME	-	-	-	-	-	-	-
NET ALL ACTIVITY	25,426	111	0		111	111	-

#### **Statement of Functional Expenses**

Pawsitivity Service Dogs, Statement of Fuctional Expenses, 12/31/16	Second half of training Dogs #1 & #2	Dog #3	First half of training Dogs #3 and #4	Admin	Fundraising	Set aside for assets	Total	Notes
Salaries and benefits	10,467	10,467	10,467	-	-	-	31,400	-
Benefits - health insurance	400	400	400		-	-	1,200	-
Payroll taxes	3,736	3,736	3,736		-	-	11,209	-
Fees for services - Management	-	-	-	1,552	-	-	1,552	-
Fees for services - Other	1,236	1,236	1,236		-	-	3,709	A
Advertising and promotion	-	-	-	3,433	-	-	3,433	-
Office Expenses	-	-	-	-	4,074	-	4,074	-
IT	-	-	-	3,709	-	-	3,709	-
Travel	2,181	2,181	2,181	-	-	-	6,543	В
Conferences (continuing education programs)	553	553	553				1,659	
Interest	-	-	-	159	-	-	159	-
Insurance	-	-	-	1,260	-	-	1,260	-
Nonprofit partners who provide services	1,241	1,241	1,241	-	-		3,723	C
Commissions and fees	-	-	-	1,303	-	-	1,303	-
Repairs and maintenance	-	-	-	300	-	-	300	-
Service Dog Expenses	8,669	8,669	8,669	-	-		26,006	-
Total	28,483	28,483	28,483	11,716	4,074	111	101,239	-

A - Includes boarding and training/boarding costs

B - Includes travel to a training workshop where Pawsitivity staff trained rescue dogs.

C - Includes rescuing dogs and transporting them to Minnesota.

## **Contact Information**

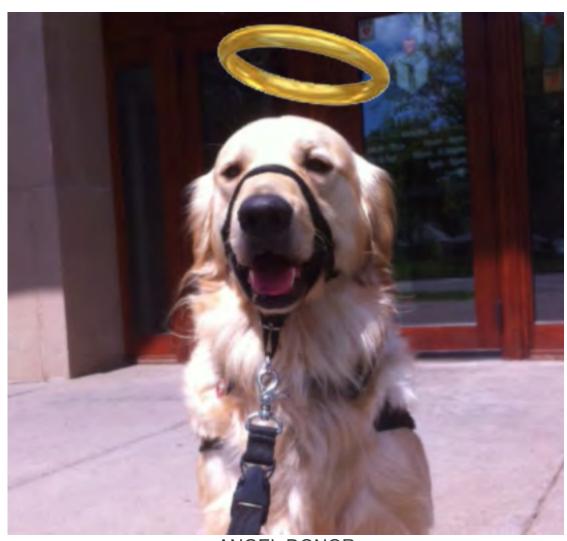


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Managing Director and Head Trainer
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## 2016 Donors – Thank you!



ANGEL DONOR

**Daniel Maltz** 



THE WISE GREAT DANES

Anonymous
Manny Casillas
Gale Family Foundation
Jane Gannaway
LaDonna Mankowski



THE GUARDIAN SHEPHERDS

Lisa Elso
Bonnie and Paul Humke
Brenda and David Knapp-Polzin
David Pfanschmidt
Adrienne Richter
Suzy and Jim Riesterer
Kim Schmid



THE PROTECTIVE TERRIERS

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Lisa Carlson-Douma
Shari Clifford
Stephanie Cox
Charles Crist
Jody DePenning
Peggy DeVaan
Brad Devore
Lea Duma
Cole Fernandez
Sharon Fletcher
Melanie Flom
Anna Frenette

Michael Hoffman Dean Keteri Cindy Kulzer Katie Lipe Carol and Steve Marty Kathryn A. Moen Mitchell Myers Northside Mothers of Multiples Amy Nylander **Courtney Pals** Diane and Steve Park Heidi and Chris Parton Karen Peterson Patricia Ruble Matthew Russett **David Schneider** Mark Sutton Marsha Vasaturo



THE ENTHUSIASTIC BEAGLES

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Randy Anderson
Gwen Apodaca
Marit Appeldoorn
Kristina Aqel
Jodi Archuleta
Christopher Arionus
Nancy Arneson
Sara Baker
Colette Bauer
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Josh Forsythe

Emily Fritz

Mark FunkMeyer

John Gall

Christina Garia

Ivy Harad

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Kathy Hauser

Maxwell Heidenson

Greg Helmken

Leonel Hernandez

Curtis Hoang

Brad Holmgren

Janna Holmgren

Michelle Humphrey

Corinne Ivanca

Jen Jagielski

Jelene Johnson

Tricia Johnson

Senthil Krishnamurthy

Julie La

Susan Lacey

Robin Lang

Sarah Lang

Cassie Lepsche

Tristan Lloyd

Julie Lokken

Sara Lueken

Caroline Lyngstad

Chapin McCabe

Anne Mezzenga

Cara Miller

Luane Miller

Paula Miller

Philip Miller

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