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Natural  
Resources  
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Service



Conservation Connections:

A Beginning Farmers Guide to Conservation Support, Funding & Resources

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# Agenda



- **Conservation Connections: Project overview**
- **Introductions: NRCS staff & Farmer Connectors**
- **NRCS overview**
- **Program & resource basics**
- **Farmers share NRCS experiences**
- **Upcoming Events**
- **Questions and Conversations with NRCS Staff**



# Conservation Connections



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# Historically Underserved Farmers

- **Beginning Farmer and Rancher**

- Not operated a farm/ranch for more than 10 years

- **Limited Resource Farmer**

- With direct or indirect gross farm sales not more than the current indexed value in each of the previous two years, and
- Who has a total household income at or below the national poverty level for a family of four, or less than 50 percent of county median household income in each of the previous two years.

- **Socially Disadvantaged**

- American Indians or Alaskan Natives
- Asians
- Blacks or African Americans
- Native Hawaiians or other Pacific Islanders
- Hispanics

- **Veteran**





# Introductions: NRCS Agency Staff & Farmer Connectors



Moses Momanyi



Brett Olson



Sarah Lindblom



Noreen Thomas



Kathy Zeman



Dan Zimmerli



John Beaton





# *What is the Natural Resources Conservation Service?*

**The Natural Resources Conservation Service (NRCS) is the primary federal agency authorized to work on private lands to help landowners protect their soil, water and other natural resources.**

- Technical agency of USDA
- Voluntary technical and financial assistance for farmers and landowners



# An Agency Established in 1933

In 1933, the Soil Erosion Service (SES) was established to fight soil and wind erosion, dust storms, and loss of cropland. In September 1935, the name was changed to the Soil Conservation Service (SCS), and later became the Natural Resources Conservation Service in 1994.

Dr. Hugh Hammond Bennett, “father of Soil Conservation” and first Chief of SCS is pictured below with Herbert A. Flueck, Minnesota’s first State Conservationist for NRCS.



M.M. Keliher

Dr. H.H. Bennett

H.A. Flueck

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# NRCS and USDA



**In 1935, the Soil Conservation Service became an agency of USDA to work with farmers on new ways to farm that would save the soil.**

Civilian Conservation Corps camp in  
Coon Valley, Wisconsin

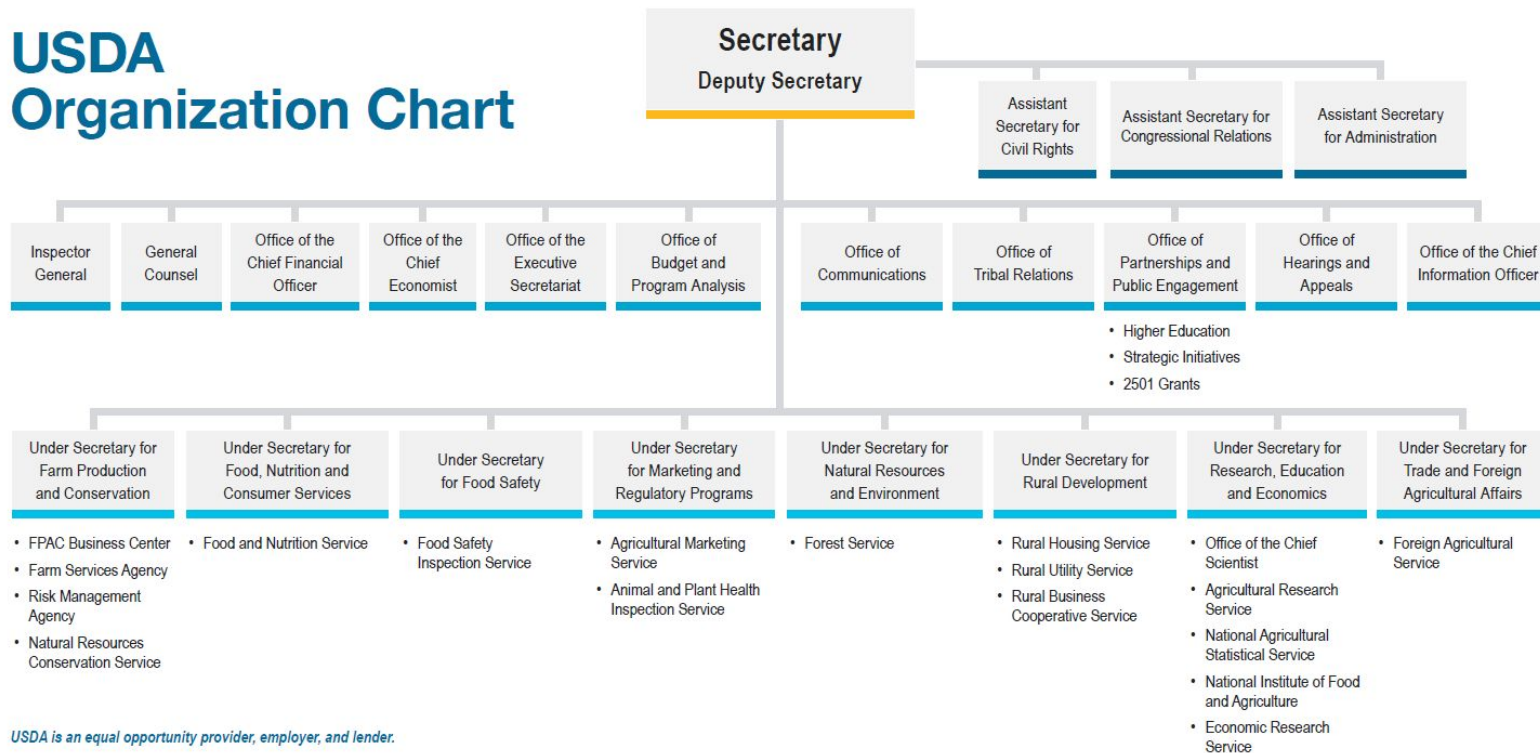


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# USDA Organization Chart



USDA is an equal opportunity provider, employer, and lender.

UPDATED 10/01/20 This organization chart displays the names of USDA offices, agencies, and mission areas. Each office, agency, and mission area is placed within a cell connected by lines to show the structure and hierarchy (Under Secretary, Deputy Secretary, or Secretary) for which they fall under. An HTML version that lists [USDA Agencies and Offices](#) and [USDA Mission Areas](#) is also available on [usda.gov](#). The [Secretary's Memorandum 1076-031](#) was signed August 12, 2019 effectuating a change to Rural Development.



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Natural Resources Conservation Service

**Chief (acting)**  
**Kevin Norton**



**Associate Chief  
(acting)**  
**Ron Alvarado**



**Regional  
Conservationist  
(Central)**  
**Salvador Salinas**



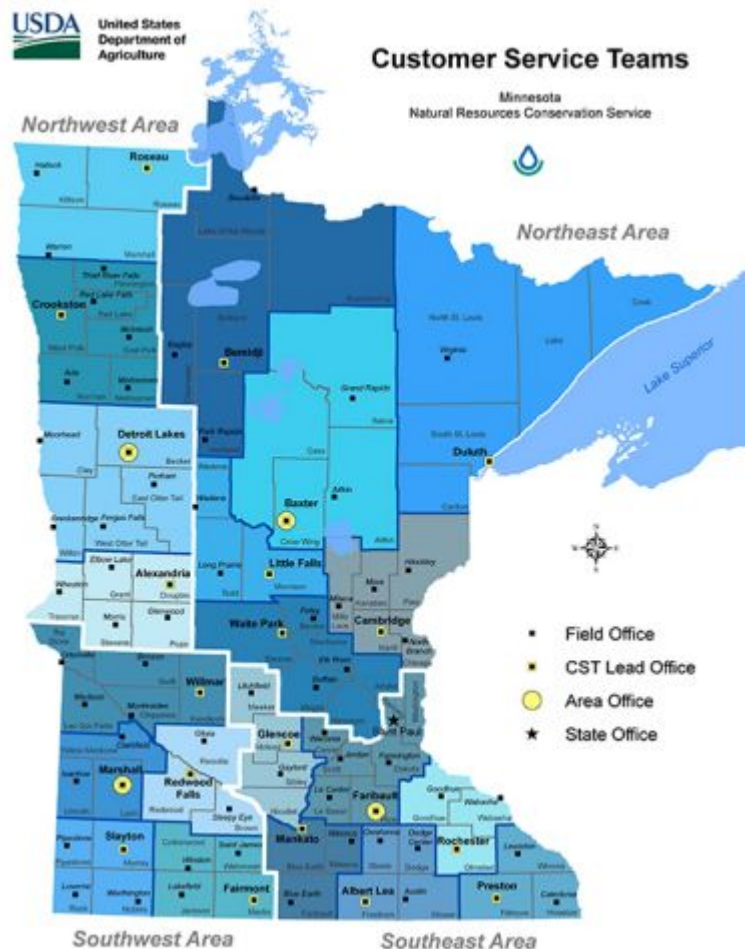
**State Conservationist  
Minnesota**  
**Troy Daniell**



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# NRCS MN



Glencoe Customer Service Team



Servicing  
McLeod,  
Meeker,  
Nicollet, &  
Sibley  
Counties



State Conservationist



Assistant State  
Conservationist-Field  
Operations



Customer Service  
Team Lead

Soil  
Conservationist



Soil  
Conservation  
Technician



TROY DANIELL



STEVEN COLE



JACOB STICH

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# Farm Bill Legislation

**Basis for most USDA and NRCS conservation programs and policies.**



**Current Farm Bill**  
Enacted on December 20, 2018



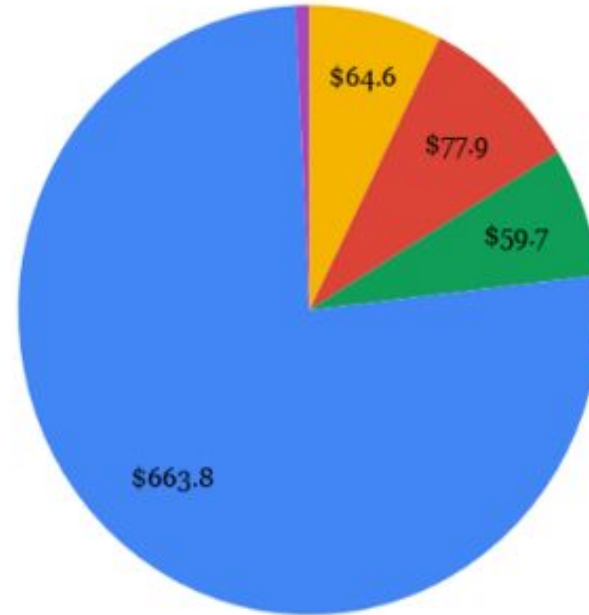
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### *Projected 10 Year Farm Bill Spending in Billions*

- Title I: Commodity Programs
- Title XI: Crop Insurance Subsidies
- Title II: Conservation Programs
- Title IV: Nutrition
- Everything Else: \$6.7B



# FY2020 Annual Report - MN



FY2020 ANNUAL REPORT



| PROGRAM          | CSP GCI     | ACEP WRE<br><i>Closed</i> | RCPP EQIP      | RCPP CSP       | CSP             | EQIP            |
|------------------|-------------|---------------------------|----------------|----------------|-----------------|-----------------|
| CONTRACTS SIGNED | 27          | 5                         | 62             | 44             | 223             | 611             |
| ACRES ENROLLED   | 1,076       | 486.9                     | 5,010.5        | 45,445.7       | 190,558.40      | 119,291.80      |
| \$ OBLIGATED     | \$96,905.00 | \$1,612,672.66            | \$1,548,756.77 | \$6,638,803.00 | \$22,605,385.10 | \$27,543,383.76 |

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# NRCS Mission & Vision Statement

**Our Mission:** We deliver conservation solutions so agricultural producers can protect natural resources and feed a growing world.



**Our Vision:** A world of clean and abundant water, healthy soils, resilient landscapes, and thriving agricultural communities through voluntary conservation.



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# Priorities

- Implement and deliver the 2018 Farm Bill to our nation's farmers, ranchers, and private forests landowners.
- Streamline our processes and program delivery to best serve our customers.
- Better understand our customer needs and improve overall customer service.
- Increase internal mentoring, training opportunities, and experiences that collectively involve staff, customers and partners.
- Expand focused outreach efforts to increase agency awareness among populations of Young, Beginning, Small, Veteran and Historically Underserved Farmers and Ranchers.
- Elevate the importance of soil health across our agency's outreach and communication efforts to further enhance and promote the delivery of soil health principles to staff, customers and partners.





## Soil health matters because:

1. Healthy soils are high-performing, productive soils.
2. Healthy soils can reduce production costs and improve profits.
3. Healthy soils protect natural resources on **and** off the farm.
4. Franklin Roosevelt's statement, "The nation that destroys its soil destroys itself," is as true today as it was 75 years ago.
5. Healthy soils can reduce nutrient loading and sediment runoff, increase efficiencies, and improve pollinator and wildlife habitat.





# The Five Principles Of Soil Health



1.

**SOIL COVER:** *Keep plant residues on the soil surface.* Look down, what percentage of your soil is protected by residue? Erosion needs to be minimized before you can start building soil health.



2.

**LIMITED DISTURBANCE:** *Minimize tillage as much as possible.* You will start building soil aggregates, pore spaces, soil biology, and organic matter.



3.

**LIVING ROOTS:** *Keep plants growing throughout the year to feed the soil.* Cover crops can add carbon to the soil, providing a great food source for micro-organisms. Start small to find the best fit for your operation.



4.

**DIVERSITY:** *Try to mimic nature.* Use cool and warm season grasses and broad leaf plants as much as possible, with three or more crops and cover crops in rotation. Grassland and cropland plant diversity increases soil and animal health.



5.

**INTEGRATING LIVESTOCK:** Fall/winter grazing of cover crops and crop residue increases livestock's plane of nutrition at a time when pasture forage quality can be low, increases the soil biological activity on cropland, and improves nutrient cycling. Proper grassland management improves soil health.



# First Step: Connect with your local NRCS office

A horizontal row of seven stylized water drop icons in shades of orange and yellow, positioned above the main title.

- Phone call or email to office
- Anyone can help you
- Site visit and walk your land





# Program and Resource Basics

- Financial and Technical Assistance
- Voluntary
- Competitive
- Method of implementing is through contracts
- Primarily on working lands
- Practices must have conservation benefit, not just increased production



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# Environmental Quality Incentives Program

- **Overview/Goals**

- Voluntary program that provides financial and technical assistance to agricultural producers to plan and implement conservation practices that improve soil, water, plant, animal, air and related natural resources on agricultural land and non-industrial private forestland.





## EQIP

- **Addresses resource concerns on private lands through implementation of conservation practices**
  - Technical assistance key
- **Program involving the most conservation partners**
- **During Farm Bill 2018, NRCS MN is averaging over 950 new contracts with an average of \$26.8M over the last 2 yrs.**



# EQIP: Common Activities related to:

- **Energy**

**Energy Efficient Lighting System, Farmstead Energy Improvement & MORE**

- **Pollinator & Wildlife Plantings**

**Upland Wildlife Habitat Management, Conservation Cover & MORE**

- **Livestock & Grazing**

**Watering Facilities, Prescribed Grazing, Fence, Forage Harvest Management, Forage and Biomass Planting & MORE**





## EQIP: Common Activities related to:

- **Conservation Activity Plans (CAP)**

**Energy, Nutrient, Pest, Pollinator, Organic Transition, Grazing, Prescribed Burning & MORE**

- **Soil Erosion**

**Reduced Tillage, Cover Crops, Contour Farming, Structural Erosion Control & MORE**

- **Water Quality**

**Field borders, Filter Strips, Tree Plantings, & MORE**

- **Soil Health & Plant Health**

**Cover Crops, Crop Rotations, Nutrient and Pest Management & MORE**



# Conservation Stewardship Program



- **Rewards existing conservation on and requires additional conservation activities be adopted**
  - Includes cropland, pasture, farmstead and forestland
- **5-year contracts with payments for benchmark conditions and practices and enhancements contracted**
- **223 contracts covering 190,558 acres enrolled during FY2020**



# Conservation Stewardship Program

- Program builds upon conservation practices available in EQIP
- Offers practices, enhancements and bundles of enhancements

## Example

- Practice: Cover Crop
  - Enhancement: Planting deep-rooted cover crop for soil health
  - Bundle: Multiple Enhancements that complement each other.
- Entire Operation Included



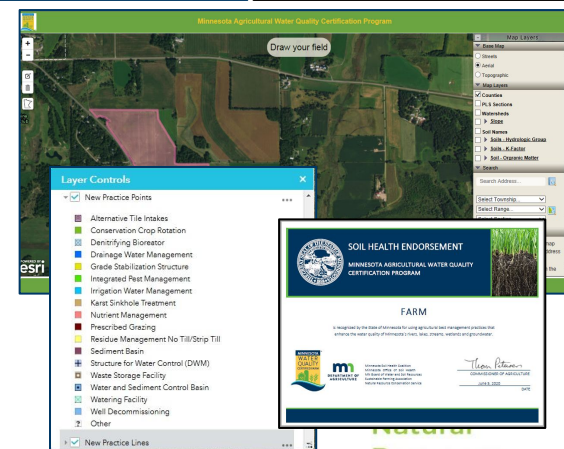
## • MAWQCP offers producers:

- Recognition
- Financial/Technical assistance
- Regulatory certainty for 10 years
- Branding/Marketing opportunity
- Check-up/Validation for growers



## • Originally Established with MOU between State of Minnesota, USDA and US-EPA

- Developed by stakeholder committee
- Authorizing statute
- Certification awarded with a 10-year contract



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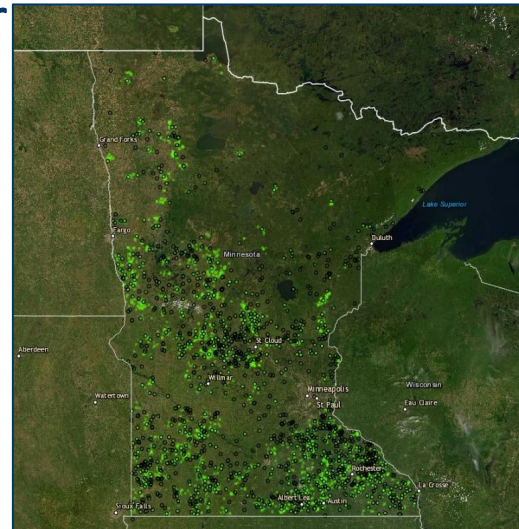
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- **978** certified producers
- **687,123** certified acres
  - 1,999 new practices
  - 108,114 tons of soil saved per year
  - 38,081 tons of sediment reduced per year
  - 47,878 pounds of P prevented per year
  - As much as 49% reduction in nitrogen loss



- Endorsements:
  - 23 Soil Health
  - 20 Integrated Pest Management





Access Control  
 Alternative Drain Tile Intakes (rock, pattern, Agri  
 Drain H2O Quality Intakes/no perforated risers)  
 Channel Bed Stabilization  
 Conservation Cover  
 Constructed Wetland  
 Contour Buffer Strips  
 Cover Crop  
 Critical Area Planting  
 Denitrifying Bioreactor  
 Diversion  
 Drainage Water Management  
 Feedlot/Wastewater Filter Strip  
 Fence  
 Field Border  
 Filter Strip  
 Forage and Biomass Planting  
 Grade Stabilization Structure  
 Grassed Waterway  
 Heavy Use Area Protection  
 Integrated Pest Management  
 Irrigation System, Sprinkler  
 Irrigation Water Management  
 Karst Sinkhole Treatment  
 Lined Waterway or Outlet  
 Mulching  
 Nutrient Management (plan development)  
 Obstruction Removal  
 Open Channel  
 Pipeline

Pond  
 Prescribed Grazing  
 Pumping Plant  
 Residue and Tillage Management - No-Till/ Strip Till/  
 Direct Seed  
 Residue and Tillage Management - Ridge Till  
 Riparian Forest Buffer  
 Roof Runoff Control (feedlot)  
 Sediment Basin  
 Spring Development  
 Stream Crossing  
 Streambank and Shoreline Protection  
 Strip cropping  
 Structure for Water Control  
 Subsurface Drain  
 Terrace  
 Trails and Walkways  
 Tree & Shrub Site Preparation  
 Underground Outlet  
 Vegetated Subsurface Drain Outlet (Saturated  
 Buffer)  
 Vegetative Barriers  
 Waste Storage Facility  
 Water & Sediment Control Basin  
 Water Well  
 Water Well Decommissioning  
 Watering Facility  
 Wetland Restoration



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# Farmer Share: John Beaton



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# Farmer Share: Kathy Zeman



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# Farmer Share: Noreen Thomas



## Minnesota Cover Crop Design Worksheet

Notes: Values are unrounded values. The area under the entire density curve is 1.0000.

|            |                                     |                   |            |
|------------|-------------------------------------|-------------------|------------|
| Name:      | Lee Thomas Farm Inc.                | Program:          | CDP        |
| Address:   | 12506 20th St N, Moorhead, mn 56508 | Contact E:        | 08030192YY |
| Field No.: | 3a                                  | Contract Fee No.: | 7          |
| Sections:  | 6                                   | Township:         | 141        |
|            | Range:                              | 48                | Acres:     |
|            |                                     |                   | 20         |

Indicate the decision-maker's objective(s) for applying cover crop, in priority order (1, 2, 3, etc.)

|   |                                      |                                                                        |
|---|--------------------------------------|------------------------------------------------------------------------|
| 3 | Reduce Erosion from Wind & Water     | Suppress excessive weed pressure & break pest cycles                   |
|   | Improve Soil Moisture use efficiency | 1                                                                      |
| 2 | Minimize Soil Compaction             | Maintain or increase soil health & organic matter content              |
|   |                                      | Reduce water quality degradation by utilizing excessive soil nutrients |

Feeding Method: ☐ Incorporated feed ☒ Non-Incorporated Seed

Scrolling Window: T15 to 3/15

Termination Method: Herbicide

Fertilizer Applied: **N50**

| Primary Crop Planted | Soybean |
|----------------------|---------|
| 1. Soybean           | 100%    |
| 2. Corn              | 100%    |
| 3. Wheat             | 100%    |
| 4. Rice              | 100%    |
| 5. Other             | 100%    |

|                                                                                                   |                                                                                                                                                                                                                        |
|---------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Management Considerations:                                                                        | Wetlands will be controlled with clipping or proper herbicides as needed following product label directions and current U of M Use recommendations. Species marked with an asterisk (*) require Rhizosium inoculation. |
| Terminate cover crops only after they have achieved 8 to 12 inches of growth for erosion control. |                                                                                                                                                                                                                        |

Terminate cover crops only after they have achieved 8 to 12 inches of growth for erosion control.

Single species cover plots will generally provide less information than cover plots containing multiple crop types.

#### Planned Cover Crop Mixtures

[illegible]

Estimated PLS seeding rate (lb/acrol)

|                                |       |
|--------------------------------|-------|
| Planned Sealing Depth (inches) | 1,000 |
|--------------------------------|-------|

**Notes:**

Use Foreign Radio's

Planned By: Sharon Kean

Date: 6/11/19

Approved By: Sharon Dean

Date: 4/1/19

3. A

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# Upcoming Events



## **February 8-13: SFA Annual Conference**

- **Economics of Silvopasture**
- **Agriculture in the Metro**
- **Farm to Rural Grocery**
- **Farm Side Hustles**
- **Many More**

## **March 9-11: Midwest Soil Health Summit**

- **Gabe Brown: Gab with Gabe**
- **Sara Keough: Soil Health and Human Health**
- **Jared Luhman, Sarah Lindblom, Doug Voss & Kent Solberg: Practical Applications for Soil Health**





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# Questions?



**Put your email in the chat box if you are would like to have a local connector reach out to you!**



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# NRCS - Helping People Help the Land

## Productive Lands, Healthy Environment



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