



SCORE LA -New South Bay Sub-Chapter:

Free Mentoring, Resources, & **Low Cost** Training for Entrepreneurs

Presentation to the South Bay Association
Of Chambers of Commerce 2/13/17



Los Angeles

What is SCORE?



FOR THE LIFE OF YOUR BUSINESS

SCORE is a non-profit resource partner of the SBA



- SCORE formed in 1964 -Mission is to help aspiring and existing businesses succeed. We've helped over 11 million people in pursuit of their business goals.
- Currently 300+ Chapters across the USA
 - Greater Los Angeles Chapter

What SCORE provides:

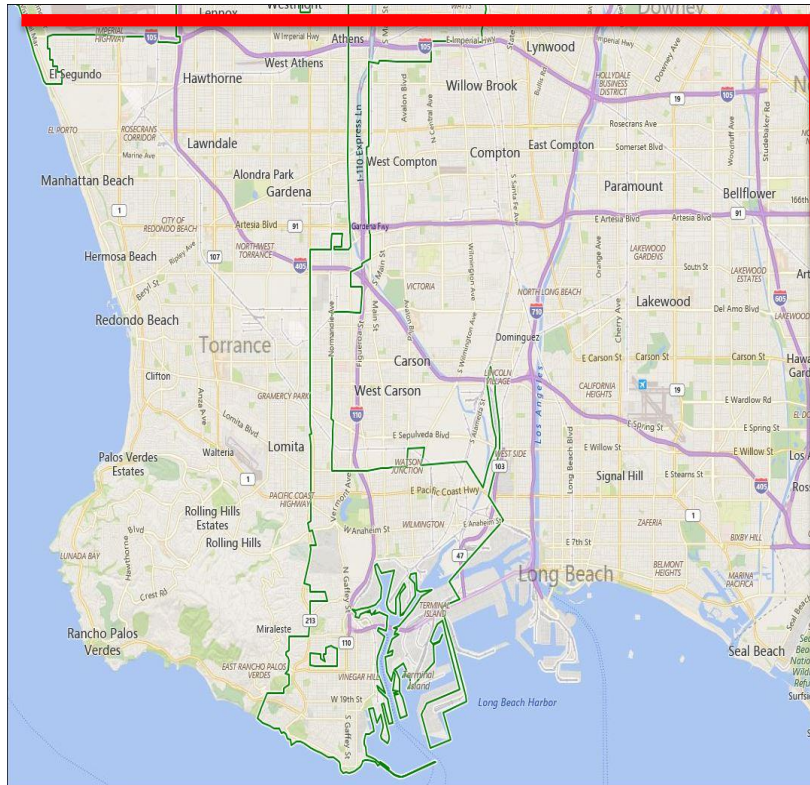
- **FREE** One-on-one mentoring in person & online.
- **FREE** Business tools & templates at www.score.org
- **LOW COST** Workshops, seminars & events.

What's New?

- Greater Los Angeles, South Bay Sub-Chapter forming in 2017

SCORE LA – South Bay Sub-Chapter

- New South Bay Sub-Chapter supports area South of the 105 Freeway and West of the 605 Freeway – Currently 14 Mentors serving cities in South Bay



South Bay Sub-Chapter

Current State

- Strong relationship with 2 South Bay Chambers
- Mentoring at convenient Starbucks location
- No Workshops in South Bay footprint

Future State

- Establish **STRONG** relationship with all Chambers in the South Bay Association of Chambers of Commerce
 - Potential membership increase for Chambers with Mentor referrals
 - Chambers able to offer SCORE mentors & services to current membership at no cost to the Chamber
- Explore co-sponsorship/Chamber hosting Workshops in the South Bay
 - Provides low-cost workshop for Chamber members
 - Potential for new Chamber membership from those attending workshop from SCORE promotion

Let's Get Started!

Paul Apodaca

Certified Mentor – SCORE Greater Los Angeles



| Los Angeles

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