



**Board of Directors Meeting
Tuesday, November 1, 2016, 8:00 a.m. – 9:45 a.m.
Torrance Area Chamber of Commerce
2300 Crenshaw Blvd. Building B
Torrance, CA 90501
Dan Hoffman, Chairman**

1. Welcome Dan Hoffman, Chair
 - a. Flag Salute
2. Self-Introductions and Sign-In All Participants
3. Approval of Minutes Jill Brunkhardt, Secretary
4. Special Presentation
 - a. Edric Guise- Citizens' Climate Lobby
 - b. James W. Fatheree- Executive Director, Asia, International Affairs Division, U.S. Chamber of Commerce
5. Government Affairs Report PEAR Strategies
6. Office Holders, Administrative Agencies and Community Partners- *Please limit your reports to no more than 3 minutes.*
 - a. U.S. Chamber of Commerce- Jennings Imel
 - b. League of Cities- Jeff Kiernan
 - c. Los Angeles Air Force Base- Carla L. Rosepryor
 - d. Base Retention Advisory Council- Michael Jackson
 - e. South Bay WIB- Chris Cagle
 - f. South Bay Council of Governments- Hon. Britt Huff
 - g. Office of Congresswoman Waters- Blanca Jimenez
 - h. Office of Congresswoman Hahn
 - i. Office of Congressman Lieu- Melissa Ramoso
 - j. Office of Senator Allen- Sam Liu

- k. Office of Senator Hall- Heather Hutt
 - l. Office of Senator Lara- Tonya Martin
 - m. Office of Assemblymember Burke- Robert Pullen-Miles
 - n. Office of Assemblymember Gipson- Chris Wilson
 - o. Office of Assemblymember Hadley- Tom Brewer
 - p. Office of Assemblymember O'Donnell- Allison Gallaher
 - q. Office of Supervisor Don Knabe- Steve Napolitano
7. [Officeholder representatives, non-chamber members, and guests are respectfully asked to leave the meeting at this point]
8. Chair's Report Dan Hoffman
9. Financial Report George Kivett, Treasurer
10. Committee Reports
- a. Nominating Committee- 2017 Board of Officers
11. Announcements All
- a. Special thanks to the Torrance Area Chamber of Commerce for hosting
 - b. Special thanks to the Carson Chamber of Commerce for providing breakfast.



James W. Fatheree

Executive Director, Asia, International Affairs Division,
U.S. Chamber of Commerce

James W. Fatheree is Executive Director, Asia, for the International Affairs Division at the U.S. Chamber of Commerce. He oversees strategy and activities related to the Trans-Pacific Partnership (TPP) agreement and Asia-Pacific Economic Cooperation (APEC) for the Asia Department. He also coordinates the U.S. Coalition for TPP, a broad group of U.S. associations and companies committed to securing the approval of the TPP.

Additionally, Fatheree helps set Chamber priorities and policy positions for Asia as part of the Asia department's overall agenda and programs.

Previously, he was president of the U.S.-Japan Business Council (USJBC) and executive director for Japan and Korea at the Chamber. Prior to the USJBC's integration into the Chamber in June 2012, Fatheree was president of the USJBC from 2002 to 2012.

Earlier in his career, he worked in the International Trade Administration, on Capitol Hill, and in several private firms on trade issues.

A native Texan, he received a B.A. in government from the University of Texas at Austin, an M.A. in international economic policy from American University, and a certificate in international business from Georgetown University.

Fatheree resides in Washington, D.C., with his wife, Richelle, and three sons.



U.S. CHAMBER OF COMMERCE

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The U.S. Chamber of Commerce is the world's largest business federation representing the interests of more than 3 million businesses of all sizes, sectors, and regions, as well as state and local chambers and industry associations.



The Trans-Pacific Partnership

The Trans-Pacific Partnership (TPP) is critical because economic growth and job creation at home depend on our ability sell American goods and services to the 95% of the world's customers living outside the United States — particularly in the booming Asia-Pacific region.

Pacific Promise

In today's worldwide economy, trade is our best tool to spur growth and create new jobs here at home. Already, more than 40 million American jobs depend on trade, and about one-third of the U.S. jobs created in 2009-2014 were in industries that depend on trade.

One of the top priorities of America's job creators is to reach new customers, and in this regard the Asia-Pacific region stands out. Over the last two decades, the region's middle class grew by 2 billion people, and their spending power is greater than ever. That number is expected to rise by another 1.2 billion by 2020. According to the IMF, the world economy will grow by \$21.6 trillion over the next five years, and nearly half of that growth will be in Asia.

Falling Behind

U.S. workers, farmers, and companies need access to those lucrative markets if they're going to share in this dramatic growth. But the United States is falling behind. While U.S. exports have grown substantially in recent years, the U.S. share of world merchandise exports has fallen from 16.4% in 1999 to 8.5% in 2014, according to the WTO. The lost market share is particularly pronounced in the Asia-Pacific: Excluding China, East Asia in 2014 purchased a smaller share of U.S. exports in 2014 than it did five years earlier, despite a 54% increase in total U.S. merchandise exports in that period.

One reason U.S. companies have lost market share in the Asia-Pacific region is that many countries maintain steep barriers against U.S. exports. A typical Southeast Asian country imposes tariffs that are five times higher than the U.S. average while its duties on agricultural products soar into the triple digits. In addition, a thicket of nontariff and regulatory barriers block market access in many countries.

Trade Diplomacy

Trade agreements are crafted to overcome these barriers. But what happens if other countries make trade deals among themselves and leave the United States on the outside, looking in? The number of trade accords between Asian countries surged from

three in 2000 to more than 50 today. Some 80 more are in the pipeline. Meanwhile, the United States has just three trade agreements in Asia.

This challenge is growing: 16 countries are launching expedited negotiations for a trade deal called the Regional Comprehensive Economic Partnership (RCEP). It includes Australia, China, India, Japan, Korea, and New Zealand as well as the 10 ASEAN countries—but not the United States.

The Trans-Pacific Partnership (TPP) is America's best chance to ensure the United States isn't stuck on the outside—looking in—as Asia-Pacific nations pursue new trade accords among themselves. It is a high-standard and comprehensive trade and investment agreement with 11 other Asia-Pacific nations, including Australia, Brunei, Japan, Malaysia, New Zealand, Singapore, and Vietnam. It also includes Canada, Mexico, Peru, and Chile, thus offering a chance to integrate existing U.S. trade agreements in the Americas.

Opening Markets

The TPP will level the playing field for trade for American workers, farmers, and companies in the 11 other countries taking part. The TPP includes more than 18,000 tax cuts levied by foreign governments against American exports. It will eliminate all of these tariffs on U.S. exports of manufactured goods, open new markets for American agricultural exports, and enhance trade in services.

The TPP is also America's chance to write the rules for trade in the 21st century before others do so without us. With new rules to ensure accountability and enforcement, the TPP will protect Americans' intellectual property, foster the digital economy, and end the favoritism afforded to state enterprises by some governments.

Broad Benefits

Completing the TPP would pay huge dividends for the United States. A study by the respected Peterson Institute for International Economics estimates the trade agreement will increase annual real incomes in the United States by \$131 billion and boost annual exports by \$357 billion by 2030, when the agreement is nearly fully implemented. A separate Peterson Institute study estimates the benefits of the TPP "are more than 100 times the costs" and will be widely shared.

The TPP will boost economic growth and job creation in the United States and in the other TPP nations. It also has the potential to strengthen our nation's commercial, strategic, and geopolitical ties across one of the fastest growing and most influential parts of the world. And it would send a message to the region and to the world that the United States is not going to sit on the sidelines. We're going to be in on the action.

SOUTH BAY ASSOCIATION OF CHAMBERS OF COMMERCE

Nominating Committee

October 25, 2016

Minutes

- I. Call to Order: Meeting was called to order by Charles Gale at 10:00 am
- II. Attendance: Dan Hoffman – Wilmington Chamber of Commerce, Charles Gale – Metropolitan Water District of Southern California, Michael Jackson – The Dardanell Group, George Kivett – Kivett Realty, Sherry Kramer – Continental Development, Kimberly MacMullan – Hermosa Beach Chamber of Commerce.
- III. Discussion and selection on 2017 Board Officers:
 -) Chair of the Board – It was moved by Charles Gale and seconded by George Kivett to nominate Dan Hoffman with the Wilmington Chamber of Commerce as the Chair of the Board for 2017. Motion passed.
 -) Vice Chair – It was moved by Dan Hoffman and seconded by Sherry Kramer to nominate Charles Gale with the Metropolitan Water District of Southern California as the Vice Chair. Motion passed.
 -) Treasurer – It was moved by Dan Hoffman and seconded by Kimberly MacMullan to nominate George Kivett with Kivett Realty as Treasurer. Motion passed.
 -) Secretary – It was moved by George Kevitt and seconded by Dan Hoffman to nominate Janice Webb with the Hermosa Beach Chamber of Commerce as the Secretary to the Board for 2017. Motion passed.
 -) Immediate Past Chairs – It was moved by Sherry Kramer and seconded by George Kevitt to nominate Michael Jackson with the Dardanell Group as Immediate Past Chair to the Board for 2017. Motion passed.
 -) Immediate Past Chairs – It was moved by Sherry Kramer and seconded by George Kevitt to nominate Donna Duperron, Torrance Area Chamber of Commerce and Mark Waronek, Lomita Chamber of Commerce as Past Chair Advisor to the Board for 2017 moved by George and Second Sherry. Motion passed.
 -) At Large Appointments – It was moved by George Kevitt and seconded by Dan Hoffman to nominate Erick Holly with the Inglewood Chamber of Commerce, moved by Sherry Kramer and Second by Kim McMullan to nominate John Heffernan with ATT and moved by George with a second by Sherry to nominate Eileen Hupp with the Palos Verdes Peninsula Chamber of Commerce as At Large Appointments to the Board for 2017. Motion passed.
- IV. Open Discussion
- V. Adjournment: Meeting was adjourned at 10:48 AM by Charles Gale