

Santa Barbara Bicycle Coalition

PROFIT AND LOSS

January - December 2019

	TOTAL
Income	
4000 Grants	
4001 Foundation Grants	197,380.00
4002 Gov't - Measure A	152,234.07
4003 Gov't - Other	98,348.00
4004 Other Grants	7,729.50
Total 4000 Grants	455,691.57
4100 Donations	
4101 Corporate Donations	6,800.67
4102 Individual Donations	33,639.73
Total 4100 Donations	40,440.40
4200 Memberships	
4201 Individual Membership	14,699.05
4202 Corporate Memberships	100.00
Total 4200 Memberships	14,799.05
4300 Fundraising	
4302 Event - Other	3,640.73
4302a Burke Fundraiser	33,515.00
4303a Trek 100 West	22,562.77
Total 4302 Event - Other	59,718.50
4303 Bike Events	500.00
Total 4300 Fundraising	60,218.50
4400 Program Revenue	
4401 Shop	223,120.07
4401b Stand Time	8,233.75
Total 4401 Shop	231,353.82
4402 Classes	7,109.00
4405 Valet	15,017.00
4406 Merchandise	0.00
4408 Services	0.00
Total 4400 Program Revenue	253,479.82
4501 Release from Restriction	0.00
Total Income	\$824,629.34
Cost of Goods Sold	
4600 Cost of Goods Sold	49,370.91
Total Cost of Goods Sold	\$49,370.91
GROSS PROFIT	\$775,258.43

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Expenses	
5000 Employee Payroll	
5001 Executive Director	83,500.00
5002 Associate	49,605.88
5003 Staff	240,596.85
Total 5000 Employee Payroll	373,702.73
5100 Employee Benefits	
5101 Payroll Taxes	32,837.59
5102 Workers Compensation	4,525.73
5104 401K Matching	6,610.66
Total 5100 Employee Benefits	43,973.98
5200 Professional Fees	
5201 Accounting	31,550.00
5202 Grant Writing	5,277.50
5204 Consulting	12,760.00
Total 5200 Professional Fees	49,587.50
5300 Shop Expenses	
5301 Consumables - Shop	3,794.90
5302 Equipment - Shop	4,589.82
5303 Food - Shop	6,167.81
Total 5300 Shop Expenses	14,552.53
5400 Fundraising Events	
5401 Advertising	321.61
5402 Event Food	11,343.38
5403 Rentals	2,175.83
5404 Supplies - Events	9,569.23
Total 5400 Fundraising Events	23,410.05
5500 Operating Expenses	
5501 Bank Fees	186.27
5502 Computer/Software	10,640.62
5503 General Supplies	12,824.39
5504 Improvements	809.96
5505 Insurance	17,805.25
5506 Licenses & Dues	3,249.88
5507 Maintenance	6,075.23
5508 Office Supplies	1,683.82
5509 Postage	254.31
5510 Printing	11,489.54
5511 Rental Costs	22,359.42
5512 Training	212.00
5513 Travel	2,736.17

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5513a Professional Development	1,665.37
5514 Utilities	-425.10
5514a Telephone/Internet	5,770.82
5514b Electricity	4,153.31
5514c Gas, Water & Waste	5,763.20
Total 5514 Utilities	15,262.23
5515 Payment Processing	6,188.16
5516 Payroll Processing	5,454.31
5519 Vehicle	1,878.21
Total 5500 Operating Expenses	120,775.14
5518 Taxes	2,082.50
5518a Property	14,645.26
Total 5518 Taxes	16,727.76
5600 Contract Labor	79,091.33
5999 Admin Spread	0.00
Total Expenses	\$721,821.02
NET OPERATING INCOME	\$53,437.41
Other Income	
7000 Rental Income	27,760.00
7001 Interest Earned	241.56
Total Other Income	\$28,001.56
Other Expenses	
8000 Interest Expense	
8000a Interest - First Mortgage	28,204.08
8000b Interest - Second Mortgage	2,089.02
Total 8000 Interest Expense	30,293.10
8001 Depreciation	11,298.01
8002 Suspense	0.00
8003 Mortgage Fees	1,281.38
8999 Other Expense Spread	0.00
Reconciliation Discrepancies	0.00
Total Other Expenses	\$42,872.49
NET OTHER INCOME	\$ -14,870.93
NET INCOME	\$38,566.48