

Solar in Australia



Introduction



20 years of change



1994

- 15MW cumulative installed
- 270 GC systems installed each year
- 2,140 OG systems installed each year
- 3kW GC system - \$36,000 each
- Solar Panel power – 75W
- Solar Panel cost per Watt - \$11

X 213
X 1030
X -0.6
X -12
X 3.7
X -11

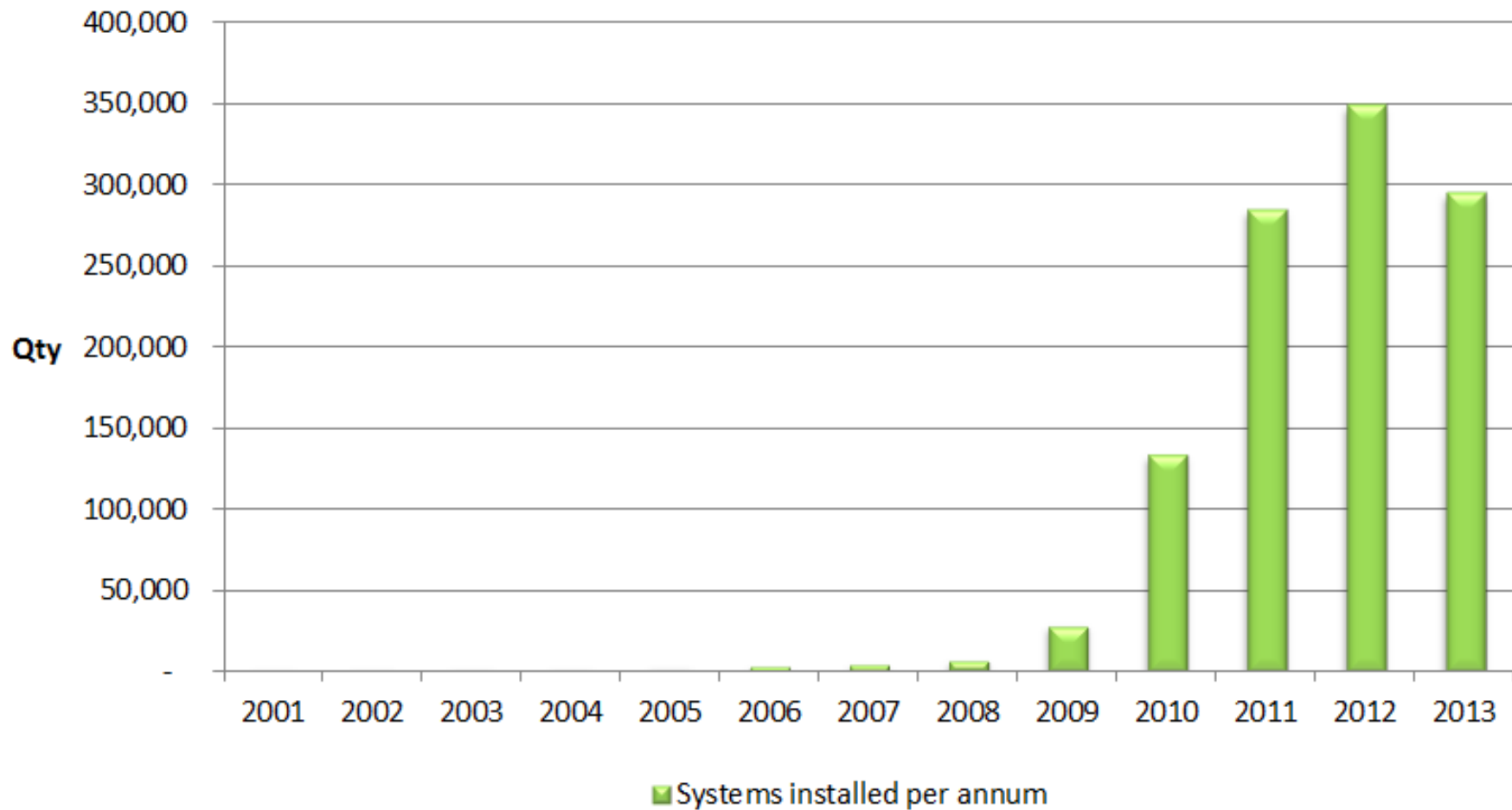


2014

- 3,200MW cumulative installed
- 278,000 GC systems installed each year
- 1,524 OG systems installed each year
- 3kW GC system - \$5,000 each
- Solar Panel power – 280W
- Solar Panel cost per Watt - \$1

Where are we at?

Australian's embracing solar



Where are we at?

INCENTIVISED

ELEC. PRICE	POS
CARBON	
LRET	
SRES	
ARENA	
CEFC	
FLAGSHIPS	
ELEC. FIXED	
CTIP	
SOLARSCHOOLS	
SOLARTOWNS	
FIT	
QUALITY	
FX RATE	
DEMAND	
SENTIMENT	NEG

2012

FLAGSHIPS	POS
ELEC. PRICE	
CARBON	
LRET	
SRES	
DIRECT ACT.	
SOLARSCHOOLS	
SOLARTOWNS	
ARENA	
CEFC	

ELEC. FIXED	RISK
CTIP	
SENTIMENT	
FIT	NEG
QUALITY	
FX RATE	
DEMAND	

2013

2014

FLAGSHIPS	POS
DIRECT ACT.	RISK
SRES	
CEFC	
LRET	
ARENA	
SENTIMENT	
ELEC. PRICE	
ELEC. FIXED	
CARBON	
CTIP	
FIT	NEG
QUALITY	
FX RATE	
DEMAND	
SOLARSCHOOLS	
SOLARTOWNS	

DE-INCENTIVISED



So what's the problem?

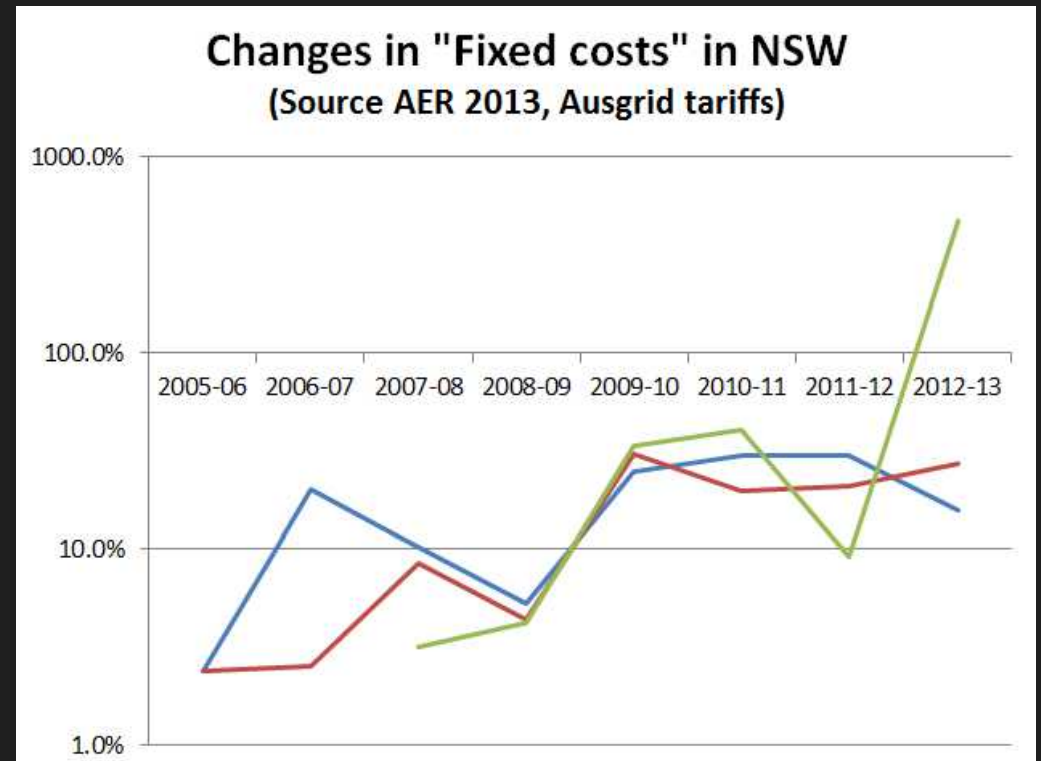
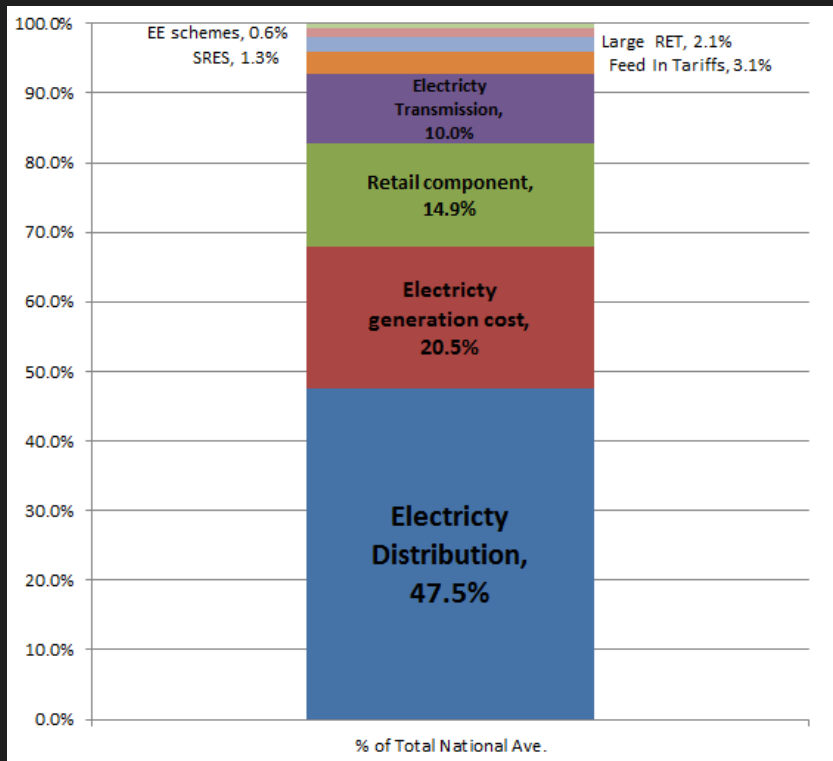


"You can embrace this or get run over by it."

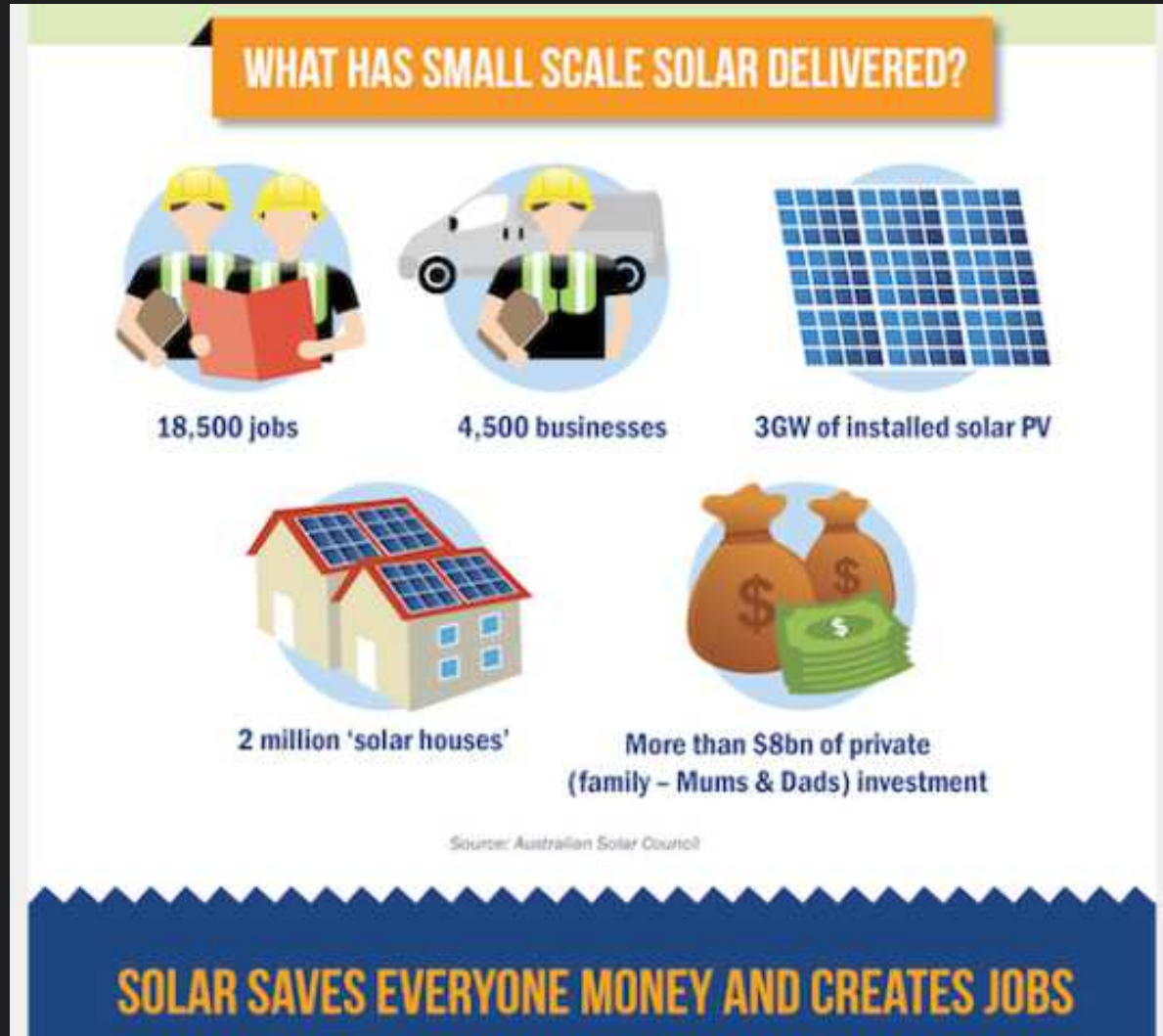
"We may not have flying cars yet but the Jetson's are here."



Tariffs and fixed charges



What's at risk if RET is cut?



12,600 jobs

2,000 business

150,000 installs p/a

\$1.5B of investment p/a

What's next?



What to do?

"Stop trying to be perfect and do everything. You can't.

Simply leave here and find one small change in your own life that you can manage. Make that change and when it becomes normal, a part of everyday life, make another change and make it normal. Keep doing that.

*If every human made one change today,
the world would be very different tomorrow"*



Thank you

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