Manufacturing with Incentives: How to Transition to a Financially Sustainable and Global Marketplace.

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WA State Solar Incentives for Manufactures

Direct Incentives:
• Manufacturing or Wholesaling of Solar, BO Tax rate.

Indirect Incentives:
• 30% Federal Income Tax Credit for customers.
• Sales tax exemption for solar systems.
• WA State Renewable Energy Cost Recovery Program.
Q2, 2015 Washington moved from 23rd to 18th state by install rate as ranked by GTM Research.
• Front loaded staff training.

• Develop strong market partners
U.S. Solar Industry Forecast

Installed Capacity (MWdc)

- Residential (PV)
- Non-residential (PV)
- Utility (PV)
- Forecast

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National Solar Market Trends:

• Solar is the fastest growing production capacity being installed.

• Public and private market investments are stronger in solar than any other renewable energy.

• Smaller projects are increasing market share.

• Large growth in residential solar.
US is expected to install 10-12 GWdc in 2016

US PV manufacturing capacity not expected to exceed 1.7 GWdc in 2016.