



We power what's next

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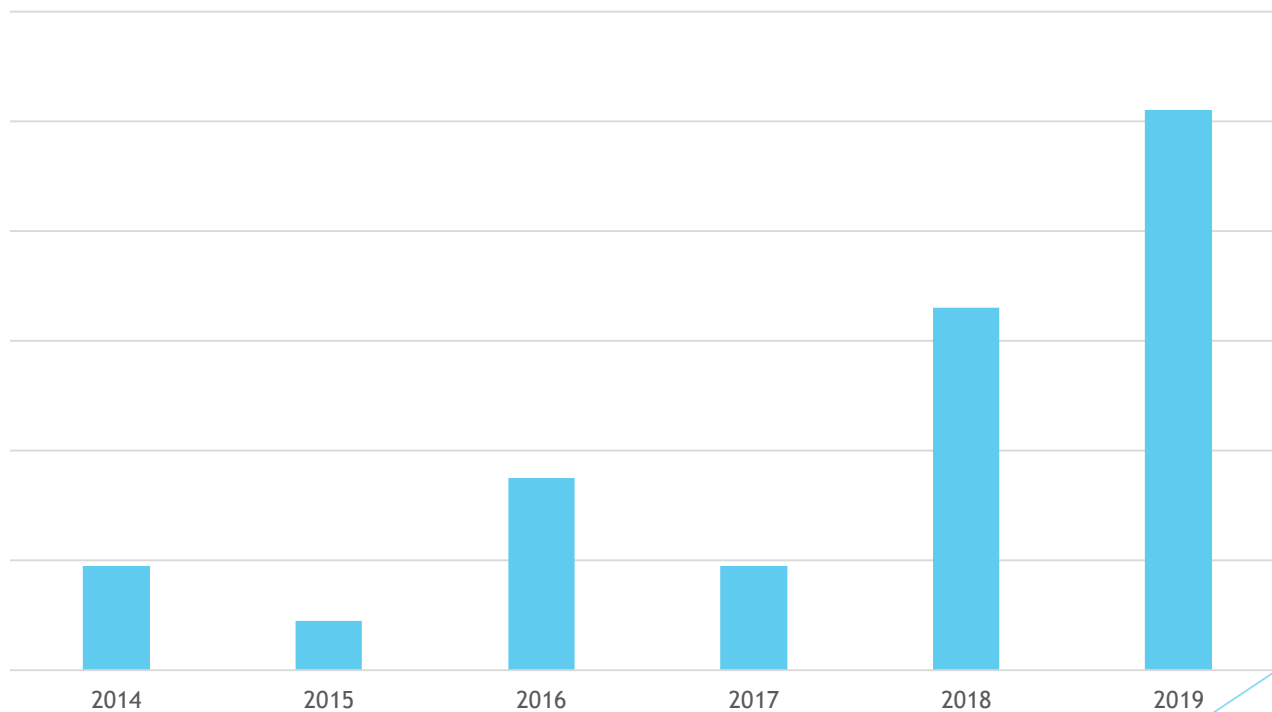


# Why energy storage in WA?

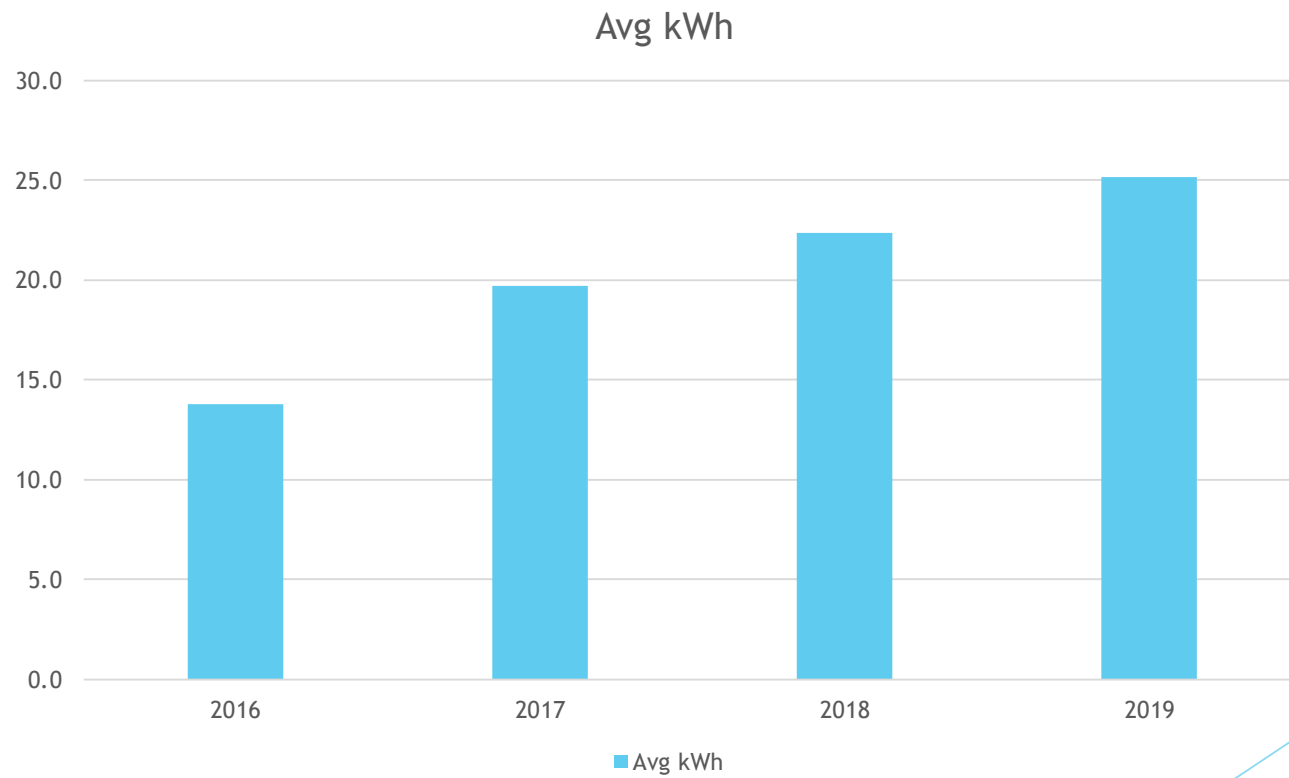
- ▶ Energy independence - delivering on the promise of solar
- ▶ Resiliency
- ▶ Future proofing - price signals

# Annual storage projects

Annual Adoption



# Avg kWh



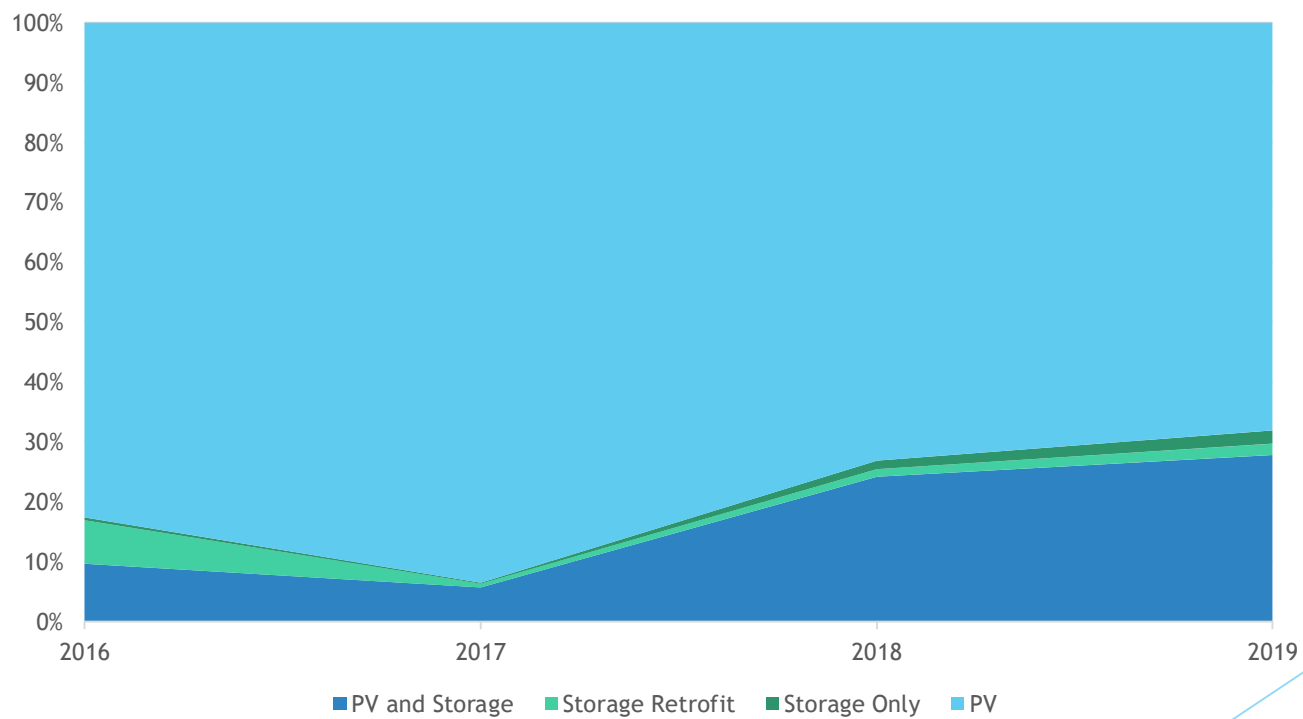


# Why now?

- ▶ Standardization
- ▶ Simplicity
- ▶ Maintenance
- ▶ Cost - 2019 \$/kWh is <50% of 2016

# Attachment Rate

Attachment Interest





# Why does this matter?

- ▶ Storage is important to DER success
- ▶ The supply chain and workforce exists
- ▶ Policy will drive adoption



