Welcome to the 2013 Annual NCCMP conference. As you may know, the NCCMP has been serving multiemployer plans and their participants since its inception in 1974. During that time we have engaged Congress and federal regulators on virtually every aspect of multiemployer pension, health and welfare, apprenticeship and training and other ERISA regulated trusts. Our track record is admirable and our efforts have saved our participants and contributing employers hundreds of millions of dollars in costs from ill-conceived or unnecessary regulations.

More importantly, our plans have provided tens of millions of working men and women and their families with economic security against crippling medical expenses and with modest but secure lifetime retirement income, both of which have been achieved only through decades of collective bargaining; and only with the support of both labor and management.

Over the past few years, developments beyond our collective control have threatened that spirit of cooperation. These developments have created incentives for our employers to leave the multiemployer defined benefit pension and health and welfare systems which have worked so well for more than 60 years. Some of these incentives include unpredictable liabilities which may never be assessed, yet may adversely affect an employer’s ability to access credit; while others provide often insurmountable subsidized competitive price advantages to those “low-road” companies who have never done the responsible thing by providing employee benefits coverage to their employees — to the detriment of those who have.

Over the next few days you will become well versed in these issues, the actions which have already been taken on your behalf to address them by labor and management working together and what you can do to preserve these programs for today’s and future generations of workers. We appreciate your attendance here and your active engagement over the coming months as we collectively attempt to motivate our elected officials and regulatory agencies to work with us to build the next steps to the future for our multiemployer plans; without which the system will not survive.

The theme of this year’s conference: “Now or Never” succinctly states the challenges before us and the importance of the stakes at hand. Failure to achieve our objectives is not an option, but the outcome is in your hands. That is why we ask each and every one of you to work side-by-side to accomplish those objectives.

Fraternally,

Sean McGarvey
Chairman
Board of Directors
NCCMP
Although I rarely cite the words of the contemporary philosopher Larry the Cable Guy as a source of inspiration, in thinking about the work we have cut out for us over the next year and a half, Larry’s trademark phrase “Git ‘er done” sums it up about as well as anyone can. We have two enormous jobs ahead of us and at the end of the day, there are no acceptable excuses, it’s up to us to get the job done.

If you think about it, the notion of health reform began as a good idea—to expand coverage for everyone, to build upon the employer sponsored system, and to level the playing field so that the employers who have carried the burden for the uncompensated care for years would get some relief by leveling the playing field so those who have failed to do so, would also be required to pay their fair share. Unfortunately, when the architects (Congress) got involved, the blueprints got so complicated by their ideas of how it should look that they lost sight of the need to make it functional. For those of us who know the importance of multiemployer plans to our members and their families this design flaw is as critical as leaving out the plumbing, mechanical and electrical systems from the project.

In the real world, something this major would elicit two responses: first, the architect would be fired, then we would roll up our sleeves and get to work fixing it. Unfortunately, in this case the architects (Congress) are unlikely to be fired and they are uninterested in fixing the problems, so the best we have been able to do is work with the punch-out crew on cosmetic changes while the fundamental problems remain unaddressed.

Our pension plans have also been under reconstruction following the appearance of the giant economic sinkhole known as the “great recession” which devoured the firm financial footing they enjoyed over most of the end of the 20th century. In considering how best to emerge, it was necessary to evaluate the system’s structural stability and the bedrock on which it was constructed. What we learned was that in the 40 years since ERISA’s enactment, the layering on of rules, restrictions and costly compliance requirements have taken their toll, weakening its foundation. As a result, the work of the Retirement Security Review Commission needed to expand to include more fundamental structural plan changes if we are to restore retirement income security for the next six decades in the same way they have for the last.

In both situations, the countless hours of planning and lobbying, and the significant resources expended until now will have been wasted unless we all renew our commitment to stay focused on the successful completion of the job, regardless of what we are told about how difficult it will be, or who tells us it can’t be done. The stakes are too high for failure to be an option. So as we discuss these issues over the next few days let’s not lose sight of our objective, follow Larry’s advice and Git ’er done!

Sincerely,

Randy
Randy G. DeFrehn | Executive Director
Confronting the ACA

**Panelists:**

<table>
<thead>
<tr>
<th>Name</th>
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<tr>
<td>Kathryn Bakich</td>
<td>Senior Vice President and National Health Care Compliance</td>
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<td>Practice Leader</td>
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<td>Segal Group</td>
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<td>David Brenner</td>
<td>Senior Vice President</td>
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<td>James S. Ray</td>
<td>Principal</td>
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<td>The Law Offices of James S. Ray</td>
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<tr>
<td>Carolyn Smith</td>
<td>Counsel</td>
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<td>Alston &amp; Bird, LLP</td>
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<td>Bonnie Summers</td>
<td>Executive Director</td>
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<td>BlueCross/Blue Shield Association</td>
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<td>National Labor Office</td>
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**Moderator:**

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<th>Name</th>
<th>Title and Affiliation</th>
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<tbody>
<tr>
<td>Randy G. DeFrehn</td>
<td>Executive Director</td>
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<td>NCCMP</td>
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Confronting the Affordable Care Act

Open enrollment for the health care exchanges or “marketplaces” begins on October 1. For millions of workers and their families covered by multiemployer plans, however, the next steps in implementation of the ACA bring greater uncertainty, rather than realization of the increased economic security promised through its enactment.
This session will explore the issues plans face, what plans and bargainers are doing and the range of considerations to be addressed through future guidance or legislative action.

Among the topics to be discussed are the:

- It worked in Massachusetts…
- Economics of Compliance
- What to expect from Exchanges
- Effects of Churning
- Bargaining Implications
- Health Reimbursement Arrangements and options for Supplemental Benefits
- Your Experience
- Possible future steps

The Pension Reform Imperative

PANELISTS:

**Eugene Caccamise**  
Executive Vice President, Northeast Region and Business Manager  
*Bricklayers and Allied Craftworkers Local Union 3, NY*

**Judith F. Mazo**  
Retired Sr. VP and Director of Research  
*Segal Group*

**John S. “Rocky” Miller, Jr.**  
Partner  
*Cox, Castle and Nicholson*

**Christopher Heinz**  
Principal  
*Grossman Heinz*

**The Honorable Earl R. Pomeroy, III**  
Senior Counsel  
*Alston & Bird, LLP*

MODERATOR:

**Josh Shapiro**  
Deputy Executive Director  
*NCCMP*

The recommendations of the Retirement Security Review Commission provide a comprehensive plan to address the long-term challenges facing the retirement income security of millions of workers covered by multiemployer plans.

As Congress prepares to consider legislation to amend and reauthorize the multiemployer funding provisions of the Pension Protection Act of 2006, we have an opportunity to go beyond technical corrections and enact...
fundamental reforms that will ensure regular monthly retirement income for workers and address the issues which encourage employers to withdraw from the system.

This session will:
· Review the elements of the Commission recommendations
· discuss the challenges facing the PBGC multiemployer guaranty fund
· clarify misconceptions
· identify efforts to intentionally misrepresent the proposals
· Describe lobbying efforts
· Provide practical guidance to stakeholders wishing to lend their assistance in achieving passage of this important legislation

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**Sunday, September 29, 2013**

**Annual NCCMP Charity Golf Outing**
Benefiting the NCCMP Research and Education Corporation, Inc.

**Diplomat Country Club**

<table>
<thead>
<tr>
<th>Time</th>
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<tr>
<td>7:00 am</td>
<td>Registration and Continental Breakfast</td>
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<tr>
<td></td>
<td>(Diplomat Country Club)</td>
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<tr>
<td>8:00 am</td>
<td>Shotgun Start</td>
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<td>Immediately Following Lunch and Awards</td>
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**Golf Sponsorships**

- AFL-CIO Housing Investment Trust
- International Association of Bridge, Structural, Ornamental and Reinforcing Iron Workers
- K&R Promotional Products
- MassMutual Financial Products
- NCCMP
- Weinberg Roger and Rosenfeld (2 Holes)
Sunday, September 29, 2013

Conference Registration
10:00 am – 2:00 pm
Grand Registration

Welcoming Reception
Surfin’ Safari
6:30 pm – 9:30 pm
Suggested Attire – Dressy Casual
South Palm Court
Alternate Location in Case of Inclement Weather
Grand Foyer East/West

NCCMP Membership

We are pleased to welcome each of you to the NCCMP Annual Conference for 2013! We hope that your experience at the Westin Diplomat Resort and Spa will be both professionally rewarding and personally enjoyable.

We want to take this opportunity to say thank you for attending and, a special thank you to our members, without whose support the NC-CMP would not exist.

Still not a member? That’s easily fixed! Just complete the application form you will find in your registration package and drop it off with me, or send it to the office at the address shown on the application. The dues categories and related fees are also contained in your bag. Remember, we all need to do our fair share to make sure the organization can continue to represent the interests of the multiemployer community.

Have a great conference!

Cordially,

Margaret

Margaret M. Tobin
Membership Services Coordinator
The construction and a host of other industries served by multiemployer plans are poised at a crossroads. Opportunities to participate in the coming recovery offer the promise of a secure future for millions of our members and their families. To do so, we must be prepared to look to the future and embrace bold and innovative approaches that remain true to our traditional commitment to provide reliable retirement income security, without needlessly jeopardizing the financial stability of our employer partners.

On the health care front, unintended consequences from the Affordable Care Act threaten the future of our health and welfare funds. Our response has been firm and respectful, but resolute in our insistence that a system...
born of the sacrifices of past generations and which has served as the hallmark of comprehensive health care coverage will not be sacrificed for political expedience.

We must be clear, however, that the window for intervention is limited. we must seize the opportunities to act now to protect both our pension and health plans. It truly is Now or Never.

8:30 am – 9:15 am

Keynote Address

KEYNOTE ADDRESS: “A Time of Unprecedented Change”

KEYNOTE SPEAKER: The Honorable Phyllis C. Borzi
Assistant Secretary
Employee Benefit Security Administration
U.S. Department of Labor

INTRODUCTION BY: Lorraine Lewis
Executive Director
UMWA Health and Retirement Funds

Multiemployer plans, like other employee benefit programs, stand on the threshold of an era of change. Much of what we have come to know and accept will change either as a result of changing economics or a new legal framework.

While change brings uncertainty and concern, it also brings with it the opportunity to address the shortcomings of our existing systems and to move beyond some of the constraints of the past so that our plans will be stronger and the benefits they provide to participants more secure.
9:15 am – 9:45 am

**A Global Perspective**

**PANELISTS:**

- **Francesco Briganti**  
  Director, Brussels Office  
  *European Association of Paritarian Institutions (AEIP)*

- **Lynn Dudley**  
  Senior Vice President, Policy  
  *American Benefits Council (ABC)*

- **Diane Oakley**  
  Executive Director  
  *National Institute for Retirement Security*

**MODERATOR:**

- **Thomas C. Nyhan**  
  Executive Director  
  *Central States Funds*

As the NCCMP’s formal global alliance moves into its sixth year, the scope of the alliance has expanded to reflect the commonalities of our objectives and a greater appreciation of the breadth of our shared challenges in ensuring worker retirement income security within the context of our labor-management relations.

Independent studies recently published by the National Institute for Retirement Security demonstrate that alternative approaches can be more effective in ensuring workers’ incomes in retirement. This session will discuss these findings and touch upon regulatory concerns with implications for others.

9:45 am – 10:00 am

**Break – Exhibit Hall**

- Grand Ballroom East
10:00 am – 10:45 am

“Solutions not Bailouts”

PANELISTS:

David Blitzstein  
Special Assistant for Multiemployer Funds  
UFCW International Union

John S. “Rocky” Miller, Jr.  
Partner  
Cox Castle and Nicholson

Randy G. DeFrehn  
Executive Director  
NCCMP

James S. Ray  
Principal  
The Law Offices of James S. Ray

10:45 am – 11:15 am

“Rethinking Retirement Security” or “This is Not Your Father’s PBGC”?

PANELIST:

Joshua Gotbaum  
Director  
Pension Benefit Guaranty Corporation

TOPIC INTRODUCED BY:

Marc LeBlanc  
Fund Administrator and General Counsel  
Sheet Metal Workers National Pension Fund

Even with the Retirement Security Commission recommendations, some plans will still need help and the PBGC will need funds to help them.

Josh Gotbaum will talk about his ideas for how we can fund PBGC so it can do its job to preserve our plans without bankrupting them.
A Bold Plan for Worker Retirement Security

PANELISTS:

Christopher Brockmeyer
Director of Employee Benefit Funds
The Broadway League

Jeff Green
President
Harris Davis Rebar, LLC

William P. Hite
General President
United Association of Journeymen and Apprentices of the Plumbing and Pipe Fitting Industry of the United States and Canada

John McNerney
General Counsel
Mechanical Contractors Association of America

Joseph Nigro
General President
Sheet Metal, Air, Rail and Transportation International Association

Terry O’Sullivan
General President
Laborers International Union of North America

Vince Sandusky
Chief Executive Officer
Sheet Metal and Air Conditioning Contractors National Association

Walter Wise
President
International Association of Bridge, Structural, Ornamental and Reinforcing Iron Workers

MODERATOR:

Randy G. DeFrehn
Executive Director
NCCMP

As suggested by the conference theme, the time to address the problems facing multiemployer pension and health plans is now. The progress made by the Retirement Security Review Commission provides the framework, but enactment of the comprehensive reform measures will require the ongoing commitment of all stakeholders within the multiemployer community.

In this session we will hear from both labor and industry leaders about their views of the process, their support of the Commission’s recommendations and the importance of working together to preserve these critically important benefit programs, without jeopardizing the financial viability of contributing employers.
12:15 pm – 2:00 pm Lunch

2:00 pm – 3:15 pm Optional Concurrent Workshops

Room 312

Environmental and Social Governance (ESG) Investing

PRESENTER:
Bruce Kahn
Portfolio Manager
Sustainable Insight Capital Management

MODERATOR:
Steve Sleigh
Fund Director
International Association of Machinists National Pension Fund and Benefit Trust Fund

All too often plan trustees have been told that they have to forego Environmental and Social Governance Issues when designing their investment policies at the expense of returns.

Nevertheless, objective analyses do not support such a conclusion. This session will examine the subject of ESG investing and how plans can achieve competitive rates of return without sacrificing their principles.

After DOMA: Same Sex Marriage and Plan Coverage

PRESENTER:
Joyce A. Mader
Partner
O’Donoghue and O’Donoghue

MODERATOR:
William Moriarity
Trustee
American Federation of Musicians & Employers’ Pension Fund

Employee Benefit Plans after Windsor: What is Required and When for Participants with Same Sex Spouses?

This session will review the administrative, legal and plan design issues resulting from the Supreme Court’s Windsor decision. Recent IRS and DOL guidance will be discussed and issues not yet resolved by guidance identified. The session will address the timetable and requirements for implementation of the decision.
Stretching Available Resources: Innovative Approaches to Health Promotion and Delivery

PANELISTS:

**Hugh J. Byers**  
President  
Millian Byers Associates

**Knut Ringen, Dr. P.H., M.H.A., M.P.H.**  
Principal and CEO  
Stoneturn Consultants

**Regina C. Reardon**  
President  
Healthcare Strategies, Inc.

MODERATOR:

**Josh Shapiro**  
Deputy Executive Director for Research and Education  
NCCMP

Several years ago the NCCMP, in partnership with the Center for Construction Research and Training (CPWR) and the Diabetes Research Institute Foundation (DRI), and funded through a grant from Pfizer, Inc., created the **United Against Diabetes and Cardiovascular Disease program** to identify best practices for multiemployer health and welfare funds to improve the prevention, early identification and management of diabetes and cardiovascular disease.

Since then, the program’s Funds Advisory Committee has evaluated the program mission and determined that it could be more effective by broadening its focus to include other proven and evolving prevention and cost containment measures. This session will discuss the latest results of the UAD/CVD research as well as explore other evolving practices and possible approaches to contain costs and improve the quality of life for plan participants.
### Lawyers and Administrators Advisory Group Meeting

**FACILITATOR:**

**Charles A. Storke**  
Director  
*Trucker Huss*

In addition to the ACA and pension reform, this is also a very fertile time in which plans are facing challenges from newly evolving legal theories based on recent court decisions (Sun Capital Partners v. New England Teamsters & Trucking Industry Pension Fund, Amara, McCutcheon and Patriot Coal). Other compliance issues are similarly vexing, but will make for an interesting discussion at this year’s Lawyers’ and Administrators’ Group.

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**Tuesday, October 1, 2013**

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<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
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<tbody>
<tr>
<td>7:00 am – 1:30 pm</td>
<td>Conference Registration</td>
<td>Grand Registration</td>
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<td>7:00 am – 12:00 pm</td>
<td>Exhibit Hall</td>
<td>Grand Ballroom East</td>
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<tr>
<td>7:00 am – 8:00 am</td>
<td>Continental Breakfast</td>
<td>Grand Ballroom East</td>
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<tr>
<td>8:00 am – 12:00 noon</td>
<td>General Session</td>
<td>Grand Ballroom West</td>
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<tr>
<td>8:00 am – 8:10 am</td>
<td>Opening Remarks</td>
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**Randy G. DeFrehn**  
Executive Director  
*NCCMP*
After anticipating the implementation of the state based Exchanges, or “market places” as they have come to be known, today, October 1, marks the first day of open enrollment for the exchanges.

This session will open with a live “virtual tour” of Exchange websites to experience what one sees when accessing the exchange sites in selected states. We will then move to a discussion of what the exchanges are and how they are expected to work, what some of the representative rates look like, the information and misinformation our participants and their families are likely to encounter and other critical questions that your plans and participants will face over the coming months.

It will also examine how some of the commercial carriers are approaching the exchanges.
As 2014 rapidly approaches, the fundamental issue for multiemployer health and welfare plans is one of survival. Notwithstanding the positive aspects of the ACA as a vehicle for social change, significant obstacles remain that will influence plan costs, operations, the ability of contributing employers to remain competitive and for some, the very survival of their Funds.

This session will identify a number of these obstacles and describe the current status of regulations and other, less formal guidance that will affect a plans’ ability to address them.

Among the topics to be addressed are:

- The impact of subsidies
- Cost drivers that can influence competitiveness
- Employer and Individual responsibility penalties
- How to demonstrate your plan is still a good value
- What are the new rules governing the use of Health Reimbursement Accounts
- What the newly issued guidance regarding the 90 day waiting period may mean to your plans
- How plans with waivers are addressing the costs of eliminating annual limits
- Concerns over the transfer of plan assets to commercial insurers resulting from the imposition of the transitional reinsurance fee
- The deferral of employer penalties and notices
The legislative process that led to the passage of the ACA resulted in an incomplete and flawed statute. Despite exhaustive discussions with those charged with its implementation, many, if not most, of the most egregious provisions have proven to be beyond the reach of regulators.

This session will examine the current political landscape, discuss the technical corrections that would be necessary to address legislatively the Act’s shortcomings and evaluate the likelihood and scenarios under which corrective legislation could be enacted.
10:45 am – 11:45 am

Bargaining Implications of the ACA

PANELISTS:

Mark McManus  
General Secretary  
Treasurer  
United Association of Journeymen and Apprentices of the Plumbing and Pipe Fitting Industry of the United States and Canada

Joseph Sellers, Jr.  
General Secretary-Treasurer  
Sheet Metal, Air, Rail and Transportation International Association

John McNerney  
General Counsel  
Mechanical Contractors Association of America

MODERATOR:

Randy G. DeFrehn  
Executive Director  
NCCMP

The additional costs of Implementing the ACA have bargaining parties looking for new ways to comply without placing additional competitive pressures in the way of job generation.

This session will examine the efforts of two construction industry groups to offer suggestions for addressing these cost pressures.
A Rallying Cry

PRESENTER:

Joseph Nigro
General President
Sheet Metal, Air, Rail and Transportation International Association

The importance of defending sound benefit programs cannot be overstated. President Nigro will offer his observations on what is at stake and the importance of working together if we are to prevail.

AWARD PRESENTATION BY:

Randy G. DeFrehn
Executive Director
NCCMP

Presentation of the
13th Annual John L. Lewis Award
to

Patrick D. Finley
General President
Operative Plasterers and Cement Masons International Association
Tuesday, October 1, 2013

1:30 pm – 3:00 pm  Workshop  Grand Ballroom West

**Ask the Regulators**

**PANELISTS:**

**Louis Campagna**  
Chief, Division of Fiduciary Interpretations  
Office of Regulations and Interpretations  
Employee Benefits Security Administration  
U.S. Department of Labor

**Bruce Perlin**  
Acting Assistant Chief Counsel  
Office of Chief Counsel  
Pension Benefit Guaranty Corporation

**Moderator:**

**Joyce A. Mader**  
Partner  
O’Donoghue and O’Donoghue

A perennial favorite, this workshop provides an opportunity for you to participate in an open dialogue with representatives of the various regulatory agencies with jurisdiction over our plans regarding the most important issues you are facing.

You bring the issues. They bring the answers.

Wednesday, October 2, 2013

7:00 am – 12:00 pm  Exhibit Hall  Grand Ballroom East

7:30 am – 8:30 am  Continental Breakfast  Grand Ballroom West

8:30 am – 12:00 noon  General Session  Grand Ballroom West

**Opening Remarks**

**Randy G. DeFrehn**  
Executive Director  
NCCMP
Welcoming the Newest Member of
the Global Pension Alliance

REMARKS:
— Invited —

Pauline Vamos
Chief Executive Officer
The Association of Superannuation Funds of Australia (ASFA)

The value of coordinating efforts of advocates of secure retirement benefits continues to expand across the world with the addition of the Association of Superannuation Funds of Australia.

We are pleased to welcome Pauline Vamos, CEO.

INTRODUCTION BY:

Thomas C. Nyhan
Executive Director
Central States Funds

AGENCY UPDATES

MODERATOR:

Joseph LoCicero
President and CEO
Segal Group

The PBGC

SPEAKER:

Bruce Perlin
Acting Assistant Chief Counsel
Office of Chief Counsel
Pension Benefit Guaranty Corporation

Recent PBGC analyses have made the challenges facing the multiemployer insurance program very clear. Despite these challenges, the PBGC remains wholly committed to its mission of protecting multiemployer plan participants from benefit losses due to plan insolvencies. We look forward to hearing an update on recent activities and initiatives as the PBGC continues to provide vital benefit security to millions of participants.
Over the past several years the DOL has undertaken several large projects dealing with fiduciary standards and the disclosure of fees paid by qualified benefit plans. More recently, the department has been involved in projects related to conflict of interest regulations and the implementation of the Affordable Care Act. This session will review these and other topics where recent and upcoming DOL guidance affects multiemployer benefit plans.

10:15 am – 10:30 am
Break
Exhibit Hall

10:45 am – 12:00 noon

NCCMP Open Forum

Randy G. DeFrehn
Executive Director
NCCMP

This session will offer an opportunity to raise any other issues not addressed during the conference.

Closing Announcements
and Adjournment
13th Annual John L. Lewis Award

to

Patrick D. Finley

In recognition of his tireless efforts to preserve and strengthen pension and health care benefits for American workers and their families

On Behalf of a Grateful Multiemployer Community
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Scott & Scott Attorneys At Law
Humana congratulates the NCCMP for its service and leadership to multiemployer plans.
We are proud to serve many of its member plans and their participants as our customers.

We present the options.
The choice is yours.
Times change but the need remains the same.

We applaud the NCCMP’s Leadership in promoting the interest of multiemployer plans and their participants.

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At Ullico we’re proud to support the honest, hard-working people who construct the buildings, schools, highways and bridges that are the fabric of every community.

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Since 1977, The Union Labor Life Insurance Company’s Separate Account J (J for Jobs) has invested more than $12 billion in over 425 real estate projects nationwide. J for Jobs has delivered attractive and competitive fixed-income performance to institutional investors over its long-term history while creating thousands of jobs for union members and signatory contractors. In addition, Union Labor Life’s medical stop loss insurance helps union health care plans adjust to Affordable Care Act requirements while ensuring the funds’ long-term financial stability.

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