

From: Patricia Burke (DHL US)  
Sent: Thursday, July 26, 2007 8:55 AM  
To: Mel Nensel (DHL US); Carolyn Fisher (DHL US); Robert Langro (DHL US); James Pope (DHL US); Steve McClure (DHL US); David P Fernandez (DHL US); John Nuttall (DHL US); Robert Connolly (DHL US); Linda O'Connor (DHL US)  
Cc: Robyn Small (DHL US); Kenneth Mendell (DHL US); Tom Snowberger (DHL US); Patti McEwen (DHL US); Tony Treglia (DHL US); Carl Rodriguez (DHL US); Timothy McBride (DHL US)  
Subject: TDU Website: "Don't Let DHL Pull Out of NMFA"

The top story posted on the TDU's website today is titled "Don't Let DHL Pull Out of the NMFA. There is even a link to "Download the Draft Contract that would gut members' rights." The link is:  
<http://www.tdu.org/>

There is a 44-page pdf titled "Draft National Agreements Understandings 7-18-07"

Additionally, there has been a large amount of internet chatter about "secret negotiations" for two years.

If you are required to respond to any of this or need to help supervisors or managers respond to employee questions regarding this subject, I have prepared the following explanation which summarizes what has been going on in discussions between the Teamsters and DHL. Obviously, it can be paraphrased and used as is useful to you. Just stay close to the script. If you need more information than contained below or have questions, as always give me a call.

In January 2007, DHL advised the Teamsters of its intention to exercise its right under its main contract with the Teamsters to re-open that contract early. This effort followed continuing financial performance issues for DHL in the US and a recognition of the need for structural changes in DHL's labor contracts to more appropriately reflect the fact that DHL is a small package delivery company. General President James Hoffa agreed to the re-opener as he was contractually obligated to do and assigned responsibility for leading efforts on behalf of the Teamsters National Freight Industry Negotiating Committee to Brad Slawson, Sr. The parties began joint discussions to explore DHL's concerns. Those discussions have continued with various affected and interested local union leadership participating along with the newly appointed leaders of DHL's operational units. Prior to the commencement of formal negotiations, various ideas have been exchanged about possible changes to the re-opened contract as well as consideration of a national contract and what form that might take.. In anticipation of commencing formal negotiations of its own and to clarify its position as it relates to the upcoming early renegotiation of the National Master Freight Agreement, on July 22, 2007, DHL clarified that it never has, and would not now, participate in negotiations for the NMFA. DHL looks forward to continuing both a productive dialogue and entering formal negotiations

with the Teamsters.

Regards,

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