CENTRAL STATES FUNDS FINANCIAL AND ANALYTICAL INFORMATION SEPTEMBER 30, 2013

CENTRAL STATES FUNDS

FINANCIAL AND ANALYTICAL INFORMATION

SEPTEMBER 30, 2013

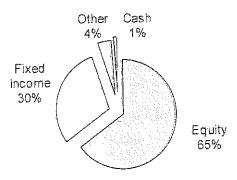
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FINANCIAL REPORT September 30, 2013 and the Nine Months Then Ended

<u>HIGHLIGHTS</u>

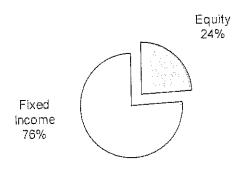
PENSION FUND:

- Net assets increased \$447.7 million during September resulting in a month end balance of \$18.2 billion.
- Investment asset allocation as of September 30, 2013;



HEALTH AND WELFARE FUND:

- Net assets increased \$30.7 million during September resulting in a month end balance of \$1.9 billion.
- Investment asset allocation as of September 30, 2013:



FINANCIAL REPORT

September 30, 2013 and the Nine Months Then Ended (Dollars in Thousands)

PENSION FUND:

 Net assets were \$18,188,109 at September 30, 2013, compared to \$17,765,259 at December 31, 2012, an increase of \$422,850 compared to an increase of \$373,171 for the same period last year.

The \$49,679 difference is due to \$68,962 more net investment income offset by \$19,283 more net operating loss.

2. A comparison of Full-Time Equivalent (FTE) memberships and retirees follows:

	Memberships	Retirees
As of: August 2013 December 2012	62,851 62,569	210,182 211,426
Eight-month average: August 2013 August 2012 % decrease	62,024 65,116 (4.75)%	210,760 212,709 (0.92)%

- 3. For the nine months ended September 2013, the Fund's net asset decrease from operations (before investment income) was \$1,616,635 compared to a decrease of \$1,597,352 for the same period in 2012, or a \$19,283 unfavorable change:
 - (\$18,532) less contributions, primarily withdrawal liability,
 - \$1,070 less benefits and
 - (\$1,821) more general and administrative expenses.
- During the nine months ended September 2013 and 2012, the Fund withdrew \$1,591,843 and \$1,589,273 respectively, from investment assets to fund the cash operating deficit.

HEALTH AND WELFARE FUND:

1. Net assets were \$1,927,243 at September 30, 2013, compared to \$1,798,516 at December 31, 2012, an increase of \$128,727 compared to an increase of \$135,518 for the same period last year.

The \$6,791 difference is due to \$11,357 less net investment income offset by \$4,566 more net operating income.

2. A comparison of Full-Time Equivalent (FTE) memberships and retirees follows:

	<u>Memberships</u>	Retirees
As of: August 2013 December 2012	83,120 82,485	8,445 9,064
Eight-month average: August 2013 August 2012 % decrease	82,5 44 83,431 (1.06)%	8,746 9,928 (11.91)%

- 3. For the nine months ended September 2013, the Fund's net asset increase before investment income was \$45,992 compared to an increase of \$41,426 for the same period in 2012, or a \$4,566 favorable change:
 - \$31,314 more contributions,
 - (\$23,440) more benefits,
 - (\$1,523) more TeamCare administrative fees and
 - (\$1,785) more general and administrative expenses.
- 4. During the nine months ended September 2013 and 2012, the Fund transferred \$63,580 and \$37,873, respectively, to investments (BNY Mellon) as the operations generated positive cash flows for those periods.

Central States, Southeast and Southwest Areas Pension Fund Executive Summary of Financial Position September 30, 2013 (Dollar amounts in thousands)

	September 30,	December 31,	Change in Net Assets	
	2013	2012	Dollars	Percentage
Investments Cash equivalents Fixed income Equity Other Total investments	\$ 490,657 4,925,183 12,356,874 391,586 18,164,300	866,454 4,584,906 11,970,744 336,430 17,758,534	(375,797) 340,277 386,130 55,156 405,756	(2.1) 1.9 2.2 0.3 2.3
Investment related assets	2,321,160	1,419,017	902,143	5.1
Employer contributions receivable, net	82,603	86,934	(4,331)	-
Other assets	5,233	3,704	1,529	
Total assets	20,573,296	19,268,189	1,305,107	7.4
Investment related liabilities	2,266,040	1,412,228	(853,812)	(4.8)
Other liabilities	119,147	90,702	(28,445)	(0.2)
Total liabilities	2,385,187	1,502,930	<u>(882,257)</u>	(5.0)
NET ASSETS	\$ 18,188,109	17,765,259	422,850	2.4

Central States, Southeast and Southwest Areas Pension Fund Executive Summary of Financial Operations September 30, 2013 (Tabular dollar amounts in thousands)

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	Year-to-Date				Change from Prior Year		
		2013	2012		Dollars	Percentage	
INCOME & EXPENSES Contributions (includes W/L)	\$	527,847	546,379		(18,532) (1)	(3.4)	
Benefits		2,117,189	2,118,259		1,070	0.1	
General and administrative expenses		27,293	25,472		(1,821)	(7.1)	
Change in net assets before net investment income(loss)		(1,616,635)	(1,597,352)		(19,283)	N/A	
Net investment income(loss)		2,039,485	1,970,523		68,962	N/A	
Change in net assets	\$	422,850	373,171		49,679	N/A	
OPERATING STATISTICS Benefits to contributions		401.1 %	387.7	%			
General and administrative expenses to: Contributions Benefits		5.2 % 1.3 %					
Eight-month average FTEs Contributions per average FTE Benafits per average FTE	\$ \$	62,024 8,510 34,135	65,116 8,391 32,531				
Pensioners and beneficiaries - current month		210,067	211,935				
Current month average benefit per pensioner and beneficiary	\$	1,115	1,107				

Note(s):
(1) Primarily a decrease in withdrawal liability income.

Central States, Southeast and Southwest Areas Pension Fund Executive Summary of Current and Projected Operations September 30, 2013 (Dollar amounts in thousands)

		Projection			
	Actual through eptember 2013	October 2013	Remainder of 2013	Year Ending December 2013	
Contributions (includes W/L)	\$ 527,847	71,800	109,353	709,000	
Benefits	2,117,189	235,300	470,411	2,822,900	
General and administrative expenses	 27,293	2,900	5,907	36,100	
Change in net assets before net investment income(loss)	\$ (1,616,635)	(166,400)	(366,965)	(2,150,000)	

<u>Assumptions Used in 2013 Projections</u>

Contributions - No change in plan mix and \$138.3 million in estimated withdrawal liability income.

Benefits - Level benefits.

General and administrative expenses - Actual expenses to date plus 2% increase over 2012 expenses for remaining months.

Central States, Southeast and Southwest Areas Pension Fund Statement of Net Assets (In thousands)

	September 30,	Decembe	r 31,
	2013	2012	2011
ASSETS			
investments:	100.057	866.454	668,725
Cash equivalents	\$ 490,657	4,584,906	4,582,325
Fixed income	4,925,183	11.970,744	11,867,084
Equity	12,356,874	336,430	384,239
Other, primarily real estate related	391,586	17,758,534	17,502,373
Total investments	18,164,300	17,700,004	,
Receivables:			
Employer contributions, less allowance for	82,603	86.934	87,896
uncollectible contributions (1)	·	44,677	50.092
interest and dividends	57,179 446,629	34,161	121,113
Other, primarily for securities sold	586.411	165,772	259,101
Total receivables	500,411	150,77	
	1,564	2,412	4,537
Cash	1,817,352	1,340,179	1,031,783
Assets held in securities lending program	3,669	1,292	1,147
Other, primarily furniture and equipment - net	20,573,296	19,268,189	18,798,941
Total assets	20,51 3,255		
LIABILITIES			
Liability to return collateral held under	1.817,352	1,343,398	1,038,893
securities lending agreements	436,729	57,041	42,057
Payable for securities purchased	59,470	56,354	51,123
Accounts payable and accrued expenses (2)	71.636	46,137	16,983
Deferred withdrawal liability receipts Total liabilities	2,385,187	1,502,930	1,149,066
, , , , , , , , , , , , , , , , , , , 	\$ 18,188,109	17,765,259	17,649,875
NET ASSETS	4 10,100,700		
Note(s):	\$ 73,750	74,785	77,128
(1) Allowance for uncollectible contributions:	\$ 65,473	65,473	64,919
Reserve for YRC included in above allowance:	\$ 41,876	37,078	32,105
(2) Includes a liability for 401(h) plan assets:	* ***		

Central States, Southeast and Southwest Areas Pension Fund Statement of Changes in Net Assets (in thousands)

	September		Nine Months Ended September	
	2013	2012	2013	2012
Revenue: Contributions	\$ 45,500 13,966	55,262 3,219	424,795 103,052	431,506 114,873
Withdrawal liability Total revenue	59,456	58,481	527,847	546,379
Benefits and expenses: Benefits to participants	235,504 3,117	235,088 2,810	2,117,189 27,293	2,118,259 25,472
General and administrative expenses Total benefits and expenses	238,621	237,898	2,144,482	2,143,731
Change in net assets before net investment income(loss)	(179,155)	(179,417)	(1,616,635)	(1,597,352)
investment income(loss): Interest, dividends and other	31,747	34,976	265,301	278,677
Realized and unrealized gain(loss) on investments, net	599,340	338,456 (3,898)	1,808,461 (34,277)	1,725,189 (33,343)
Investment expenses Net investment income(loss)	(4,274) 626,813	369,534	2,039,485	1,970,523
Change in net assets	447,658	190,117	422,850	373,171
NET ASSETS: Beginning of period	17,740,451	17,832,929	17,765,259	17,649,875
End of period	\$ 18,188,109	18,023,046	18,188,109	18,023,046

Central States, Southeast and Southwest Areas Pension Fund Statement of Changes in Net Assets (In thousands)

	Years Ended				
	2012	2011	2010	2009	
Revenue: Contributions Withdrawal liability Total revenue	\$ 568,878 188,828 757,706	545,533 173,227 718,760	502,886 119,415 622,301	588,569 (1) 86,584 675,153	
Benefits and expenses: Benefits to participants General and administrative expenses Total benefits and expenses	2,823,581 34,498 2,858.079	2,826,596 35,038 2,861,634	2,806,934 35,627 2,842,561	2,740,960 <u>36,725</u> 2,777,685	
Change in net assets before net investment income(loss)	(2,100,373)	(2,142,874)	(2,220,260)	(2,102,532)	
Investment income(loss); Interest, dividends and other	379,051	388,829	430,198	466,721	
Realized and unrealized gain(loss) on investments, net Investment expenses Net investment income(loss)	1,881,196 (44,490) 2,215,757	(393,546) (46,493) (51,210)	2,151,686 (59,707) 2,522,177	3,876,272 (57,071) 4,285,922	
Change in net assets	115,384	(2,194,084)	301,917	2,183,390	
NET ASSETS: Beginning of period	17,649,875	19,843,959	19,542,042	17,358,652	
End of period	\$ <u>17,765,259</u>	17,649,875	19,843,959	19,542,042	

Note(s):
(1) Includes reserves of \$46 million for YRC, Inc.

Central States, Southeast and Southwest Areas Pension Fund Statement of Cash Receipts and Disbursements (In thousands)

	September		Nine Months Ended September	
	2013	2012	2013	2012
Operations: Contributions Benefits paid, net (1)(2)	\$ 52,666 (39,439) 13,227	44,057 (41,192) 2,875	426,899 (2,116,557) (1,689,658)	424,755 (2,117,947) (1,693,192)
Payroll Employee benefits Fees and services Rent Office Withdrawal liability receipts Other Net from operations	(1,201) (745) (188) (167) (252) 15,747 (783) 12,411	(1,074) (556) (274) (138) (240) 3,860 (802) 776 3,651	(11,530) (5,625) (1,921) (1,294) (8,066) 126,854 (2,545) 95,873 (1,593,785)	(10,988) (5,300) (1,725) (1,244) (6,630) 127,725 (566) 101,272 (1,591,920)
investments: Net sales(purchases) Interest and dividends Management fees Investments, net Change in cash	(50,968) 31,489 (6,656) (26,135)	(36,513) 35,471 (2,387) (3,429)	1,375,747 251,279 (34,089) 1,592,937 (848)	1,347,889 275,171 (34,067) 1,588,993 (2,927)
Cash: Beginning of period End of period	2,061 \$ 1,564	1,388	2,412 1,564	4,537 1,610
Note(s): (1) Includes change in overdraft: (2) Includes timing for EFT funding:	\$ 166 \$ 195,900	38 193,858	633 0	312 0

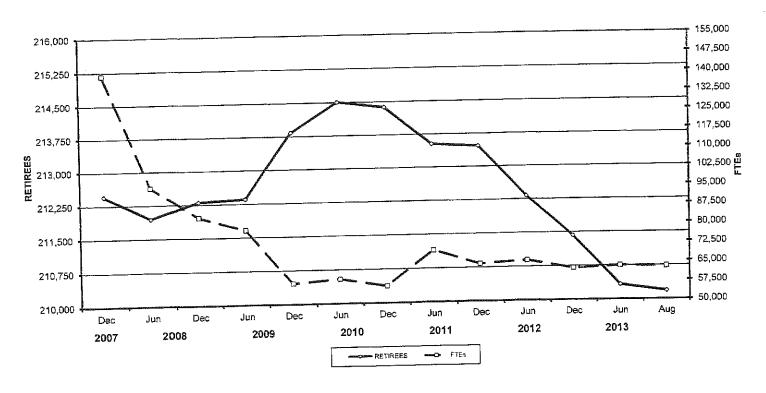
Central States, Southeast and Southwest Areas Pension Fund Statement of Cash Receipts and Disbursements (in thousands)

		Years Ended				
	2012	2	2011	2010	2009	
Operations: Contributions Benefits paid, net (1)	\$ 568 (2,823 (2,254		548,181 (2,826,482) (2,278,301)	525,899 (2,806,913) (2,281,014)	545,684 (2,741,338) (2,195,652)	
Payroll Employee benefits Fees and services Rent Office Withdrawal liability receipts Other Net from operations	() () () () (21)	5,364) 7,113) 2,341) 1,658) 7,659) 7,745 1,394 5,004	(15,693) (7,358) (2,285) (1,437) (2) (7,917) 171,303 (1,409) 135,204 (2,143,097)	(15,728) (7,417) (3,285) (1,481) (3) (7,306) 85,307 (697) 49,393 (2,231,621)	(16,513) (7,406) (2,538) (1,605) (7,348) 86,928 (3,377) 47,141 (2,148,511)	
investments: Net sales(purchases) Interest and dividends Management fees Investments, net	38 (4	1,937 0,470 4,704) 7,703	1,814,358 382,884 (49,908) 2,147,334	1,873,869 412,939 (63,844) 2,222,964	1,723,869 476,774 (52,167) 2,148,476	
Change in cash	,	(2,125)	4,237	(8,657)	(35)	
Cash: Beginning of period		4,537	300	8,957	8,992	
End of period	\$	2,412	4,537	300	8,957	
Note(s): (1) Includes change in overdraft:	\$	(84)	113	22	(376)	

⁽¹⁾ Includes change in overtrials.
(2) Includes rent abatement of \$248.
(3) Includes unused building improvement allowance of \$229.
(4) Includes rent abatement of \$495.

Central States Pension Fund

Full Time Equivalents vs. Retirees December 2007 Through August 2013



Central States, Southeast and Southwest Areas Health and Welfare Fund Executive Summary of Financial Position September 30, 2013 (Dollar amounts in thousands)

			December 31,	Change in Net Assets	
	5	eptember 30, 2013	2012	Dollars	Percentage
Total investments, net	 \$	2,031,715	1,884,473	147,242	8.2
Employer contributions receivable, net		101,559	116,419	(14,860) (1)	(0.8)
Assets held in securities lending program		253,515	251,903	1,612	0.1
Other assets		11,898	20,360	(8,462)	(0.5)
Total assets	<u></u>	2,398,687	2,273,155	125,532	7.0
Estimated benefits		197,703	208,809	11,106	0.6
Liability to return collateral held under securities lending agreements		254,271	252,747	(1,524)	(0.1)
Other liabilities		19,470	13,083	(6,387)	(0.3)
Total liabilities		471,444	474,639	3,195	0.2
NET ASSETS	\$_	1,927,243	1,798,516	128,727	7.2

Note(s):
(1) Primarily a four week billing period for September 2013 compared to a five week billing period for December 2012.

Central States, Southeast and Southwest Areas Health and Welfare Fund Executive Summary of Financial Operations September 30, 2013 (Tabular dollar amounts in thousands)

	Year-to-Date			Change from	Change from Prior Year	
		2013	2012	Dollars	Percentage	
INCOME & EXPENSES Contributions	\$	945,464	914,150	31,314	3.4	
Benefits		844,583	821,143	(23, 44 0)	(2.9)	
TeamCare administrative fees		24,827	23,304	(1,523)	(6.5)	
General and administrative expenses		30,062	28,277	(1,785)	(6.3)	
Change in net assets before net investment income(loss)		45,992	41,426	4,566	N/A	
Net investment income(loss)		82,735	94,092	(11,357)	N/A	
Change in net assets	\$	128,727	135,518	(6,791)	N/A	
OPERATING STATISTICS Benefits paid to contributions		90.5 %	91.6 %			
General and administrative expenses to: Contributions Benefits <u>paid</u>		3.2 % 3.5 %	3.1 % 3.4 %			
Eight-month average FTEs		82, 544	83,431			
Contributions per average FTE	\$	11,454	10,957			
Benefits paid per average FTE	\$	10,366	10,037			

Central States, Southeast and Southwest Areas Health and Welfere Fund Executive Summary of Current and Projected Operations September 30, 2013 (Dollar amounts in thousands)

			Projection		
		otual through otember 2013	October 2013	Remainder of 2013	Year Ending December 2013
Contributions	\$	945,464	101,300	223,736	1,270,500
Benefits		844,583	106,800	195,117	1,146,500
TeamCare administrative fees		24,827	2,600	5,273	32,700
General and administrative expenses		30,062	3,300	6,538	39,900
Change in net assets before net investment income(toss)		45,992	(11,400)	16,808	51,400
Net investment income(loss)		82,735	6,800	13,465	103,000
Change in net assets	\$	128,727	(4,600)	30,273	154,400

Assumptions Used in 2013 Projections
Contributions - Scheduled contract rate increases and trended FTEs.
Benefits - Overall cost increase of 7% per FTE.

General and administrative expenses - Actual expenses to date plus 2% increase over 2012 expenses for remaining months. Investment income - Actual return earned to date plus remaining months annualized return of 4%.

Central States, Southeast and Southwest Areas Health and Welfare Fund Statement of Net Assets (In thousands)

	September 30,	December 31,	
	2013	2012	2011
ASSETS Investments: United States government and government agency debt Common stock index fund Total investments	\$ 1,205,522 307,335 498,858 2,011,715	1,233,667 193,220 471,391 1,898,278	1,044,203 245,039 447,450 1,736,692
Receivables: Employer contributions, less allowance for uncollectible contributions (1) Other, primarily investment related Total receivables	101,559 26,156 127,715	116,419 132,149 248,568	110,947 118,342 229,289
Cash Assets held in securities lending program Other, primarily furniture and equipment - net Total assets	352 253,515 5,390 2,398,687	337 251,903 2,512 2,401,598	193 228,049 2,196 2,196,419
LIABILITIES	197,703	208,809	217,874
Estimated benefits (2) Liability to return collateral held under securities lending agreements Checks drawn against future deposits Payable for securities purchased Accounts payable and accrued expenses Total liabilities	254,271 4,051 0 15,419 471,444	252,747 4,378 128,443 8,705 603,082	228,969 4,390 91,759 B,745 551,737
NET ASSETS	\$ 1,927,243	1,798,516	1,644,682
Note(s): (1) Allowance for uncollectible contributions:	\$ 1.577 \$ D	1,199 (9,065)	979 14,402
(2) Includes estimated claims liability adjustments:	\$ D	<u> </u>	

Central States, Southeast and Southwest Areas Health and Welfare Fund Statement of Changes in Net Assets (In thousands)

	September			Nine Months Ended September	
		2013	2012	2013	2012
Contributions	\$	99,696	119,183	945, 4 64	914,150
Benefits and expenses: Benefits paid Changes to liabilities for benefits TeamCare administrative fees General and administrative expenses Total benefits and expenses		85,558 0 2,856 3,872 92,286	79,862 0 2,794 3,056 85,712	855,689 (11,106) 24,827 30,062 899,472	837,370 (16,227) 23,304 28,277 872,724
Change in net assets before net investment income(loss)		7, 41 0	33,471	45,992	41,426
Investment income(loss): Interest and dividends		2,838	3,104	25,934	30,389
Realized and unrealized gain(loss) on investments, net Investment expenses Net investment income(loss)		20,547 (71) 23,314	9,444 (66) 12,482	57,421 (620) 82,735	54,245 (542) 94,092
Change in net assets		30,724	45,953	128,727	135,518
NET ASSETS: Beginning of period	_	1,896,519	1,734,247	1,798,516	1,644,682
End of period	\$	1,927,243	1,780,200	1,927,243	1,780,200

Central States, Southeast and Southwest Areas Health and Welfare Fund Statement of Changes in Net Assets (In thousands)

	Years Ended			
	2012	2011	2010	2009
Contributions	\$ 1,228,392	1,201,584	1,134,495	1,137,257
Benefits and expenses: Benefits paid Changes to liabilities for benefits TeamCare administrative fees General and administrative expenses Total benefits and expenses	1,106,476 (9,065) 31,588 38,556 1,167,555	1,029,861 (1) 14,402 30,775 37,612 1,112,650	946,476 (2) 9,287 28,413 36,309 1,021,485	984,203 (515) 29,203 36,104 1,048,995
Change in net assets before net investment income(loss)	6D,837	88,934	113,010	88,262
Investment income(loss): Interest and dividends	41,026	42,384	37,046	39,171
Realized and unrealized gain(loss) on investments, net Investment expenses	52,709 (738) 92,997	18,651 (718) 60,317	57,400 (634) 93,812	59,680 (546) 98,305
Net investment income(loss) Change in net assets	153,834	149,251	206,822	186,567
NET ASSETS: Beginning of period	1,644,682	1,495,431	1,288,609	1,102,042
End of period	\$ 1,798,516	1,644,682	1,495,431	1,288,609

Note(s):

⁽¹⁾ includes \$5,717 received for 2011 ERRP.

⁽²⁾ Includes ERRP reimbursements of \$16,983 for 2010.

Central States, Southeast and Southwest Areas Health and Welfare Fund Statement of Cash Receipts and Disbursements (In thousands)

	September		Nine Months Ended September	
	 2013	2012	2013	2012
Operations: Contributions Benefits paid, net (1)	\$ 122,389 (97,184) 25,205	98,061 (86,103) 11,958	962,075 (845,911) 116,164	906,325 (817,980) 88,345
Payroll Employee benefits Fees and services (primarily TeamCare) Rent Office Other Net from operations	 (1,450) (935) (3,188) (196) (469) 1,113 (5,125) 20,080	(1,277) (701) (3,026) (162) (322) 163 (5,325) 6,633	(13,792) (7,224) (27,135) (1,517) (3,418) 513 (52,573) 63,591	(13,470) (6,713) (24,953) (1,456) (3,275) (555) (50,422) 37,923
Investments, net	 (19,875)	(6,577)	(63,576)	(37,870)
Change in cash	205	56	15	53
Cash: Beginning of period	 147	190	337	193
End of period	\$ 352	246	352	245
Note(s): (1) Includes change in overdraft of:	\$ (365)	(1,322)	(327)	(432)

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Central States, Southeast and Southwest Areas Health and Welfare Fund Statement of Cash Receipts and Disbursements (in thousands)

	Years Ended				
		2012	2011	2010	2009
Operations: Contributions Benefits paid, net (1)	(1	221,581 105,563) 116,018	1,179,951 (1,021,138) (2) 158,813	1,131,181 (955,479) 175,702	1,146,400 (984,650) 161,750
Payroll Employee benefits Fees and services (primarily TeamCare) Rent Office Other		(18,733) (9,024) (34,709) (1,941) (4,427) (1,650) (70,484) 45,534	(19,065) (8,935) (33,352) (1,556) (4) (4,200) (485) (67,593) 91,220	(18,218) (9,033) (31,680) (1,595) (5) (3,770) (1,115) (65,411) 110,291	(18,490) (8,666) (31,677) (1,708) (6) (3,844) (566) (64,951) 96,799
Net from operations Investments, net		(45,390)	(91,494)	(110,326)	(98,527)
Change in cash		144	(274)	(35)	272
Cash: Beginning of period		193	467	502	230
End of period	\$	337_	193	467	502
Note(s): (1) includes change in overdraft of:	\$	(12)	1,250	(793)	(971)

 ⁽¹⁾ Includes change in overdraft of:
 (2) Includes ERRP reimbursements of \$13,799.
 (3) Includes ERRP reimbursement of \$8,901.
 (4) Includes rent abatement of \$270.
 (5) Includes unused building improvement allowance of \$248.
 (6) Includes rent abatement of \$537.

Central States Health and Welfare Fund

Full Time Equivalents vs. Retirees December 2007 Through August 2013

