UNITED STATES OF AMERICA

VS.

INTERNATIONAL BROTHERHOOD OF TEAMSTERS

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In Re Sworn Testimony of
 CHARLES BERTUCIO
Tuesday, October 13, 2015

Reported by:
KIMBERLEE SCHROEDER, CSR, RPR, CCRR
License No. 11414

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Charles Bertucio

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1	BE IT REMEMBERED that on Tuesday,
2	October 13, 2015, commencing at the hour of 11:10 a.m.
3	at the Law Offices of Jones Day, 555 California Street,
4	26th Floor, San Francisco, California, before me,
5	KIMBERLEE SCHROEDER, a Certified Shorthand Reporter in
6	and for the State of California, duly authorized to
7	administer oaths pursuant to Section $30(c)$ of the
8	Federal Rules of Civil Procedure, personally appeared
9	CHARLES BERTUCIO,
10	called as a witness herein, who, having been duly sworn,
11	was thereupon examined as hereinafter set forth.
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- 1 PROCEEDINGS
- 2 ---000---
- 3 CHARLES BERTUCIO,
- 4 after being first duly sworn, was examined and testified
- 5 as follows:
- 6 EXAMINATION
- 7 BY MR. CARBERRY:
- Q. Would you spell your name and state it for the
- 9 record, please?
- 10 A. B, as in "boy," e-r-t-u-c-i-o, Bertucio.
- 11 Q. And your first name?
- 12 A. Charles.
- Q. Mr. Bertucio, you're here today as a member of
- 14 Local 853 at the request of the Independent Review
- 15 Board. I'm the chief investigator for the Board. I'll
- 16 be asking you some questions. If you don't understand
- 17 my questions, ask me to repeat them. Ask me to rephrase
- 18 them. I'll be happy to do that.
- 19 You are a member of Local 853; is that correct?
- 20 A. Correct.
- 21 Q. How long have you known Rome Aloise?
- 22 A. Oh, boy. Let's see, I'm 54. Probably
- 23 35 years.
- Q. And how did you meet him?
- 25 A. We both grew up in Northern California, and we

- 1 were both basically kind of labor brats. My dad worked
- 2 with steel workers and his with the Teamsters.
- 3 Q. Were you ever a union officer?
- 4 A. No, sir.
- Q. Were you ever a union employee?
- 6 A. No, sir.
- 7 Q. Prior to Teamsters, were you ever a member of a
- 8 union?
- 9 A. No, sir. Well, I had a -- let me think.
- In high school, I had a couple of summer
- 11 jobs --
- 12 Q. Apart from summer jobs in high school?
- 13 A. No, sir.
- 14 Q. Currently you are the president of GrandFund
- 15 Corp?
- 16 A. Yes.
- 17 Q. And on the website, it describes GrandFund
- 18 family of companies. What's the family of companies?
- 19 A. So a friend of mine did that. I don't know
- 20 that I've seen it. I think it's more of a term, but I
- 21 have a broker/dealer called GrandFund Investment Group.
- 22 And so that's what they're probably referring to.
- 23 Q. Do you have a separate insurance company or
- 24 broker?
- 25 A. No, sir.

- 1 Q. So it's no Grand Insurance or anything like
- 2 that?
- 3 A. That's my father's company.
- Q. That's your father's company?
- 5 A. Yeah.
- 6 Q. And is the Mental Health Advisory Group part of
- 7 that?
- 8 A. No, sir.
- 9 Q. Is that your company?
- 10 A. No, sir.
- 11 Q. Do you know whose company that is?
- 12 A. I believe it's -- well, it's Vickie Lanini's
- 13 company.
- Q. Now, are you friends with Mr. Aloise?
- 15 A. Yeah. I would say I'm friends with him. Sure.
- Q. Do your families socialize occasionally?
- 17 A. Occasionally. Not often.
- 18 Q. Other than yourself, who's employed at
- 19 GrandFund?
- 20 A. My sister Lisa Ramsay and Vickie Lanini.
- 21 Q. And since 2004 when you became a -- had a
- 22 collective bargaining agreement, have there been other
- 23 employees?
- 24 A. Yes, sir.
- Q. Who were they?

- 1 A. Ed Logue and Neil Wilkinson.
- Q. Did you ever work at Ullico?
- 3 A. Yes.
- 4 Q. What did you do there?
- 5 A. I worked with Ullico Casualty. It was their
- 6 fiduciary division. And I helped -- they were having
- 7 problems with their company, and I helped put it back
- 8 together.
- 9 Q. And how long were you there?
- 10 A. Boy, I would be guessing. Maybe three or four
- 11 years.
- 12 Q. Was that before GrandFund?
- 13 A. It was during.
- 14 Q. During GrandFund?
- 15 A. Yeah.
- Q. And so you were an employee of Ullico or just
- 17 an advisor?
- 18 A. I was an employee. I started out as an advisor
- 19 and then became an employee.
- Q. And My Union Rx, was that your company?
- 21 A. It was never really a company. It was a
- 22 branded name that we used when we started the
- 23 prescription drug business some time ago.
- Q. What was its function?
- 25 A. Just to identify with unions as we were going

- 1 to the market to -- a slogan more or less.
- Q. Was it the company that would provide the
- 3 service, or was it helping marketing --
- 4 A. It was helping marketing.
- 5 Q. -- other companies?
- 6 A. Yeah, I don't know if we trademarked it or
- 7 whatever we did, registered it or whatever you do with
- 8 that. It was just a name that we had for branding.
- 9 Q. So it had no employees?
- 10 A. No, no.
- 11 Q. Other than yourself?
- 12 A. Yeah.
- 13 Q. And what was its relation with Prescription
- 14 Solution?
- 15 A. I was the relation with Prescription Solutions.
- 16 So I came up with the name My Union Rx maybe in the
- 17 future that we could switch to a union branded name. So
- 18 we had that name, but we never did it.
- 19 Q. So whose company was Prescription Solutions?
- 20 A. They were owned by Pacific Care.
- 21 Q. They were a client -- how do you refer to the
- 22 people you partner with, the other insurance companies?
- 23 A. I refer to them as partners or clients.
- Q. We'll just use the word clients here.
- 25 A. Yeah, sure.

- 1 Q. So they were a client then, Prescription
- 2 Solution?
- 3 A. That's correct.
- 4 Q. Eventually, they became Optum?
- 5 A. Correct.
- 6 Q. Was Optum in existence before Prescription
- 7 Solution?
- 8 A. I think it's a new name by virtue of an
- 9 acquisition, so...
- 10 Q. UnitedHealthcare came up with it?
- 11 A. Yeah, to bring whatever those two companies are
- 12 together.
- 13 Q. Okay. Now, what Teamster funds has GrandFund
- 14 introduced insurance products to?
- 15 A. You know, I don't know off the top of my head.
- Q. Can you remember any?
- 17 A. Yeah, I can remember some, sure.
- 18 Q. Why don't you say the ones you can remember.
- 19 A. East Bay Drayage, Local 727, Teamster Benefit
- 20 Trust, Local 284. You know, there's a handful of them.
- 21 I don't know.
- 22 Q. Now, the Western Healthcare Coalition is not a
- 23 fund; it's like an umbrella group for a fund?
- A. Back in the day, coalitions were all the rage
- 25 to try and leverage purchasing. That was formed by

- 1 David MacKenzie to create better purchasing
- 2 opportunities in California.
- 3 Q. Now, have you introduced products to the
- 4 coalition?
- 5 A. Yes, I have.
- 6 Q. And what products?
- 7 A. RX Solutions.
- 8 Q. Now, in addition to GrandFund, there's
- 9 GrandFund Investment?
- 10 A. Yes.
- 11 Q. Which is a registered broker/dealer?
- 12 A. It is GrandFund Investment Group.
- Q. It's a registered broker/dealer?
- 14 A. Yes, sir.
- 15 Q. Has it performed any services for any Teamster
- 16 pension funds?
- 17 A. Well, the client is the money manager, so the
- 18 money manager would have performed the service.
- 19 O. Is it now what GrandFund does for the insurance
- 20 companies?
- 21 A. Yes.
- 22 Q. You introduce money managers to --
- 23 A. Yes, correct.
- Q. After you introduce the insurance company, does
- 25 GrandFund have a continuing role?

- A. More as a fire fighter if problems arise, more
- 2 of that nature. It's more advisory to the client.
- 3 Q. So if the client has a problem with the
- 4 company, they come to you to help address it?
- 5 A. No.
- 6 MR. KEANE: Excuse me. It's not clear who the
- 7 client is.
- 8 THE WITNESS: The client is RX Solutions or
- 9 Optum, right.
- 10 MR. CARBERRY: Very good point.
- 11 Q. If the trust has a problem with the partner --
- 12 A. M-hm.
- 13 Q. -- the insurance partner, they come to you?
- 14 A. If there's an issue that can't be resolved, you
- 15 know, they go through the process. Then yeah, they
- 16 could very well come to me.
- 17 Q. What e-mail addresses have you used for
- 18 business in the last five years?
- 19 A. There's a bunch of them.
- Q. The ones you remember.
- 21 A. CBMyUnionRx. I think it's @comcast.com or
- 22 .net. I lost that one in a move.
- 23 Because I buy Apple, so they give you -- which
- 24 are all the same, GrandFundLLC@me.com or
- 25 GrandFundLLC@mac.com, they're both the same.

- 1 Then I had for a short period a Caisson e-mail
- 2 address.
- Then I have a CABertucio@GrandFundLLC.com which
- 4 is a secure address for the broker/dealer.
- 5 Q. Caisson, was that a separate company?
- 6 A. It was -- it was set up to become a separate
- 7 company, but we -- it never came together.
- 8 Q. Was it your -- what was your relation to
- 9 Caisson?
- 10 A. Caisson, I was going to be one of the partners
- 11 in Caisson, but we could never come to an agreement on
- 12 it, so it just kind of went away.
- 13 O. And was that a different function?
- 14 A. It was conceived to do a lot. Basically the
- 15 same, same idea, but with different players sharing
- 16 equity.
- 17 Q. That was going to be more in the investment
- 18 side of insurance?
- 19 A. It had an emphasis on the investment side, yes.
- 20 MR. CARBERRY: This is an e-mail chain, three
- 21 pages. It's an e-mail dated March 2nd, 2013 as the last
- 22 e-mail. And it goes through pages, but I'm only
- 23 addressing your attention to the e-mail that begins on
- 24 the top, on the first page.
- THE WITNESS: M-hm. Yes, sir.

- 1 (Exhibit No. 7 was marked for
- 2 identification.)
- 3 MR. KEANE: Have you had a chance to read that?
- 4 THE WITNESS: Yeah, I'm familiar with it, yeah.
- 5 MR. CARBERRY: Q. What is OMERS?
- 6 A. OMERS is an acronym for Ontario Municipal
- 7 Employment Retirement System. It's a pension fund in
- 8 Ontario, Canada.
- 9 O. Was this in connection with Caisson?
- 10 A. Well, not really. It was in connection with
- 11 GrandFund Investment Group and -- GrandFund Investment
- 12 Group.
- Q. And this is later the investment with McMorgan?
- 14 A. That's correct. Yes.
- 15 Q. Why did you want Mr. Aloise to attend?
- 16 A. This was early on -- well, because I wanted him
- 17 to meet with the folks at OMERS, which they own a
- 18 company -- the pension fund owns a company called
- 19 Borealis. They're an infrastructure. It's a very
- 20 cutting-edge infrastructure team managed by a pension
- 21 fund.
- I believe he's head of the investment committee
- 23 on Western Conference of Teamsters. Alan Biller had
- 24 expressed some interest, not a lot. I thought if Rome
- 25 met with OMERS and could understand what they were

- 1 doing, how investing alongside a pension fund was better
- 2 than investing alongside of Goldman Sachs, something
- 3 like that, then we might be able to spark interest and
- 4 get the consultant to go ahead and do the work and vet
- 5 it out.
- 6 He never made this trip, by the way.
- 7 Q. No, that's fine. I understand. He forgot his
- 8 passport or something.
- 9 A. Do you want this back?
- 10 MR. KEANE: Just leave it here.
- MR. CARBERRY: Q. On the investment side, have
- 12 any of the GrandFund entities been involved with the
- 13 Western Conference Pension Fund?
- 14 A. Not directly.
- 15 Q. Have they been involved with companies that
- 16 have sold products to them or had the fund makes
- 17 investments in them?
- 18 A. My clients have been involved in investments.
- 19 Q. In that situation, what did you do for your
- 20 client?
- 21 A. I just represented them generally as it relates
- 22 to the Western Conference of Teamsters. I didn't get
- 23 involved.
- Q. I'm not sure what that means. What does that
- 25 mean?

- 1 A. They had already had somebody before me that
- 2 talked to them.
- 3 Q. That talked to the conference?
- 4 A. Yeah.
- 5 Q. So you just continued that relationship or --
- 6 A. I just had it. So I was involved with OMERS,
- 7 and I made that introduction there, but it didn't go
- 8 anywhere.
- 9 Q. And did you do it for the -- which fund --
- 10 Y-c-e-p-i-a-s [sic]?
- 11 A. Yeah, Yucaipa.
- 12 Q. Is that the fund you made the introduction for?
- 13 A. No. Somebody else had made that introduction.
- 14 O. That was another fund?
- 15 A. Yeah.
- Q. Did you have any involvement with them at all?
- 17 A. Very peripherally. Just being alive and they
- 18 know me and I know them.
- 19 Q. You never represented them or dealt with them?
- A. I never met with them, no.
- 21 O. Who is Neil Wilkinson?
- 22 A. Neil Wilkinson is a gentleman from Chicago, and
- 23 he's been in the investment business all his life.
- Q. Now, at some point, did he become associated
- 25 with GrandFund?

- 1 A. Yes, I hired him.
- Q. What did you hire him as?
- 3 A. I hired him basically as a consultant advisor
- 4 in the money management business to help me with the
- 5 McMorgan infrastructure fund.
- 6 Q. Where was he going to work from?
- 7 A. From his house in Chicago.
- 8 Q. He was going to stay in Chicago?
- 9 A. Yeah.
- 10 Q. Is he still an employee?
- 11 A. No, sir.
- 12 Q. Other than your current employees, Ms. Ramsay
- 13 and Ms. Lanini and Mr. Wilkinson, what other employees
- 14 have you had since 2004?
- 15 A. I think Ed Loque was still an employee.
- 16 Q. And what was Mr. Logue's job?
- 17 A. Mr. Logue was salesman for me.
- 18 Q. And as salesman, he worked on commission?
- 19 A. That's a long time ago.
- 20 Q. I understand.
- 21 A. You know, discretionary pay, base pay and
- 22 discretionary bonus.
- O. Is that how Ms. Lanini works?
- 24 A. Yes.
- Q. And Ms. Ramsay is an hourly employee?

- 1 A. M-hm.
- Q. I'm going to show you -- at some point, you
- 3 reached a collective bargaining agreement in Local 853?
- 4 A. M-hm.
- 5 Q. As part of that, you signed the subscription
- 6 agreement with the fund?
- 7 A. Yes, sir.
- 8 (Exhibit No. 8 was marked for
- 9 identification.)
- 10 MR. CARBERRY: Q. Showing you what's been
- 11 marked as Exhibit 8, it's a 3-page document entitled
- 12 "Teamsters Benefit Trust, Application and Subscription
- 13 Agreement."
- 14 A. M-hm.
- Q. And that's your signature at the bottom?
- 16 A. Yes, sir.
- Q. So this in the top half, top quarter, you see,
- 18 "Number of covered employees"?
- 19 A. M-hm.
- Q. "3, bargaining unit, 3"; is that right?
- 21 A. I mean, I have to take it on face value.
- 22 Q. You don't see the numbers?
- 23 A. No, no.
- Q. I'm not asking you if it's correct or not.
- 25 A. I believe it's correct. Ed, Vickie and Lisa.

- 1 O. You had Ms. Lanini?
- A. Ed and Lisa.
- Q. Below that, it says, Classification, basically
- 4 noncollective bargaining employees, yes, and then number
- 5 1.
- 6 A. Yes, sir.
- 7 Q. Was that to be you?
- 8 A. I believe so, yeah.
- 9 Q. Now, how did you come to reach a collective
- 10 bargaining agreement with Local 853?
- 11 A. Well, Ed Logue who worked for me expressed an
- 12 interest in joining the union, and so it kind of took on
- 13 a life from there. And then they presented me with
- 14 terms of an agreement.
- 15 Q. Who is "they"?
- 16 A. Rome, I think.
- Q. Did you deal with anybody besides Mr. Aloise?
- 18 A. It's a long time ago, but I don't think so.
- 19 Q. Again, going to your website, it says GrandFund
- 20 has three principals. What is a principal of GrandFund?
- 21 A. I have to tell you, a friend of mine did that.
- 22 I'm not sure what they're referring to in there. I
- 23 don't know. I believe I'm the sole owner of GrandFund,
- 24 from my accountant's perspective. If somebody owns
- 25 1 percent for estate planning, I don't know.

- 1 Q. One of the other principals listed is, I
- 2 believe, your son.
- 3 A. Was it?
- 4 Q. One is your son.
- 5 A. Hmm.
- Q. Now, in March of 2012, you joined Local 853; is
- 7 that correct?
- 8 A. I think so.
- 9 (Exhibit No. 9 was marked for
- identification.)
- 11 MR. CARBERRY: Q. So this is marked Exhibit 9.
- 12 It's a five-page document.
- 13 A. Yes, sir.
- 14 Q. The only page I'll ask you questions about is
- 15 the first page.
- 16 A. Sure.
- 17 Q. So why did you join the local then?
- 18 A. As best I can remember is that I got a call --
- 19 after they had audited our health and welfare. I guess
- 20 they do an annual audit of who's in health and welfare.
- 21 I got a call. I think it was the auditor. It could be
- 22 from the attorney's office, I'm not sure which one, who
- 23 said, "Look, if you want to maintain your benefits, you
- 24 have to join the union."
- I was told by the auditor or somebody

- 1 affiliated with the auditor because I was listed as an
- 2 employee -- what that coincided with was my company had
- 3 changed from an LLC to some kind of a corporation. When
- 4 you're an LLC, you're not listed with a salary. And
- 5 when you move to a corporation, then they list you as an
- 6 employee of the corporation.
- 7 So by virtue -- I think that's what happened.
- 8 So they saw I was listed as an employee. They said if
- 9 you were an employee, and I didn't question it.
- 10 Q. Did you read the collective bargaining
- 11 agreement at that time?
- 12 A. No. I didn't at that time, sir.
- 13 Q. On this application, it listed as president of
- 14 the company.
- 15 A. M-hm.
- 16 Q. It excludes executives from the company.
- 17 A. Yeah. It was a mistake.
- 18 Q. Did anyone at the union raise that with you
- 19 that you didn't belong?
- 20 A. No, sir.
- 21 Q. Were you aware in 2013 that the IBT put out a
- 22 request for proposal in connection with pharmacy benefit
- 23 management for two national funds?
- 24 A. Yes, sir.
- Q. How did you become aware of that?

- 1 A. I believe that every three years they have to
- 2 put it out to bid.
- 3 Q. Thank you.
- 4 So you knew your three years was up?
- 5 A. Somebody at Optum, I'm sure, made me aware of
- 6 that.
- 7 Q. So GrandFund worked with Optum on that bid?
- 8 A. Not actively. I mean, they just make me aware
- 9 of it, and there's a whole process they go through with
- 10 the fund and the consulting.
- 11 Q. What did GrandFund do in connection with that
- 12 bidding?
- 13 A. Mostly towards the end was to encourage them to
- 14 improve their pricing.
- 15 Q. So Optum puts in a bid. You function as an
- 16 advisor to Optum.
- 17 A. Correct.
- 18 Q. You encourage them to make their pricing more
- 19 competitive or whatever description. Lower basically.
- 20 A. Yeah. It's a funny business.
- 21 Q. Did you meet anybody at Teamsters in connection
- 22 with that bid?
- 23 A. You know, in connection with that bid, I don't
- 24 believe I did. But I don't recall specifically.
- Q. Okay. Do you remember meeting with John

- 1 Slatery in May of that year in Las Vegas?
- 2 A. That would have been -- I think May is when the
- 3 Hoffa Scholarship Fund is there, so everybody is there.
- 4 Q. It was a union conference --
- 5 A. They're right next to each other. They do them
- 6 at the same time.
- 7 Q. Right, right. And do you remember you met with
- 8 other of Slatery's people?
- 9 A. I vaguely remember. We may have had a group go
- 10 to dinner.
- MR. KEANE: So we're clear.
- Do you remember seeing Slatery on that trip in
- 13 May?
- 14 THE WITNESS: Vaguely. It wouldn't be unusual
- 15 that I saw him.
- MR. KEANE: I want to make sure.
- 17 MR. CARBERRY: That's okay.
- 18 I'll see if I can refresh your recollection.
- 19 (Exhibit No. 10 was marked for
- 20 identification.)
- 21 THE WITNESS: Thanks. (Reviewing document.)
- MR. CARBERRY: Q. This is a one-page e-mail,
- 23 which is from phone number to phone number. The top
- 24 phone number is 5102073164.
- Do you recognize that number?

- 1 A. Yes. That's my number.
- Q. To number 5109156430. Do you recognize that?
- 3 A. I believe that's Rome's.
- 4 Q. And the text says, "Hi Rome."
- 5 A. Yes.
- 6 Q. "Dinner tonight with Slatery and his gang."
- 7 Do you remember who was in his gang?
- 8 A. I don't. I don't.
- 9 Q. Did you discuss the bid during that dinner?
- 10 A. I don't remember if I did or not. I don't
- 11 believe I did.
- 12 Q. Did you know the bid was going to be the
- 13 following week?
- 14 A. I may have. I don't remember.
- 15 Q. Why were you inviting Mr. Aloise?
- 16 A. Just because he's a friend and we're in town
- 17 together.
- 18 Q. GrandFund is on the committee for the Hoffa
- 19 Memorial Scholarship?
- 20 A. That's correct.
- 21 Q. How long have you been on the committee?
- 22 A. Since the inception.
- 23 Q. Which was '90?
- 24 A. It was a long time ago.
- 25 Q. Since the inception?

- 1 A. Yeah.
- Q. All right. What do you do as a committee
- 3 member?
- A. My role was larger early on. I had a lot of
- 5 experience with golf tournaments and pro-ams with some
- 6 of the companies I work with. I was also a participant
- 7 in a couple.
- 8 So when they were conceiving the idea, I was a
- 9 part of the group that got together to talk about it and
- 10 kind of advise on whether their goals were attainable
- 11 and how would you recommend we attain those goals.
- 12 Q. You recently won a lottery there; is that
- 13 right?
- 14 A. My second one.
- 15 Q. It's your second one?
- 16 A. Yeah.
- 17 O. What was the first one?
- 18 A. Well, the very first Hoffa, they were giving
- 19 away a motorcycle. That's another story. They were
- 20 supposed to sell the raffle tickets, and they didn't
- 21 sell them.
- Q. This is a car you won in a raffle?
- A. That was a car, yeah.
- Q. Do you remember what the next time was you
- 25 talked to Mr. Slatery?

- 1 A. From this date, I don't.
- Q. Had you ever talked to Slatery about particular
- 3 fund issues at any time before this?
- 4 A. Yeah. I would occasionally. John and I have
- 5 an interesting history, so it's, you know, we didn't
- 6 start out on the best foot together, so kind of still
- 7 feeling each other out in relationship.
- Q. Was that in connection with Prescription
- 9 Solutions?
- 10 A. No. It was in connection with the PDP.
- 11 Q. What is that?
- 12 A. That's the TEAMStar Medicare Retiree plan.
- 13 Q. I'm sorry. I misphrased my question.
- 14 You and John did not start out on good terms
- 15 because of what issue?
- 16 A. Because I tried to replace the TEAMStar PDP six
- 17 or seven years with a fully insured option, and he
- 18 wanted to maintain it as a Teamster option.
- 19 Q. Do you recall who paid for the meal with
- 20 Slatery?
- 21 MR. KEANE: Which meal was that?
- MR. CARBERRY: The one in Las Vegas.
- THE WITNESS: I do not.
- 24 MR. CARBERRY: Q. And who at Optum was working
- 25 on this matter?

- 1 A. I'm sorry?
- Q. Who at Optum was working on this bid with the
- 3 Teamsters?
- A. I believe it was Chris Boatman and Vince
- 5 Condino were the lead on it.
- 6 Q. They would be the people you would have contact
- 7 with?
- 8 A. Yes. That's who I talked to most.
- 9 Q. Showing you what's been previously marked as
- 10 Exhibit 6, which is an e-mail from Mr. Aloise to
- 11 Ms. Lanini asking her to forward an e-mail from
- 12 Mr. Slatery to him to you.
- 13 A. M-hm.
- 14 Q. Do you recall if she forwarded it?
- 15 A. I mean, not specifically.
- 16 Q. You said you got involved later in the deal
- 17 with encouraging Optum to --
- 18 A. Yeah.
- 19 Q. -- think about pricing?
- 20 A. This would be something that would get me
- 21 involved.
- Q. That was the type of thing that would get you
- 23 involved?
- 24 A. Yes, sir.
- 25 Q. What would you do?

- A. I would call Optum and say, "Look, your pricing
- 2 apparently is not great. You need to improve it." That
- 3 would be the extent of it.
- Q. And how does Optum compensate GrandFund?
- 5 A. They pay me a monthly fee and then an annual
- 6 bonus.
- 7 Q. So they don't pay you by deal?
- 8 A. No. They pay me in aggregate.
- 9 Q. So you're on like a retainer agreement --
- 10 A. Yes.
- 11 Q. -- with Optum?
- 12 A. Yes.
- 13 Q. And is that for Teamster or other unions also?
- 14 A. No, for every union in the country.
- 15 Q. Then there's a bonus depending on results at
- 16 the end of the year?
- 17 A. Yeah.
- 18 Q. Given your involvement with the Hoffa
- 19 Scholarship Fund, you know General President Hoffa?
- 20 A. Yes.
- 21 Q. And you have known him since the fund started,
- 22 or did you know him before then?
- 23 A. Trying to think. "Hello," "How are you," I got
- 24 to know him when we got together to work on the
- 25 Scholarship Fund. That's probably when I would say I

- 1 got to know him better.
- 2 Q. Now, have you gone on golf trips with him?
- 3 A. Yes.
- 4 O. And how often?
- 5 A. We have an annual trip.
- 6 Q. When was the last one?
- 7 A. The last one was last year. I'm guessing June,
- 8 July. June, July, I'm not sure.
- 9 Q. Where did you go?
- 10 A. We went to Ireland.
- 11 Q. And who went on the trip besides you and
- 12 Mr. Hoffa?
- 13 A. Let's see, there was Rich Leebove, Greg
- 14 Tarpinian, Willy Smith, Steve Mack, Jim, Kevin Moore, Ed
- 15 Sullivan. Make sure I'm not missing anybody. And I
- 16 think Dave Laughton was on that trip.
- 17 Q. Dave?
- 18 A. Dave Laughton.
- 19 Q. Who do you know Mr. Tarpinian to work for?
- 20 A. Entrust.
- 21 Q. That is his current employer?
- 22 A. That is his employer, yes, sir.
- 23 Q. Do you know who he worked for before then?
- 24 A. I think he had his own company.
- Q. Do you know what he did?

- 1 A. I think he's a political consultant.
- 2 Q. Mr. Leebove, who does he work for?
- 3 A. That's a great question. He's married to a
- 4 very wealthy lady. I don't think he works for anybody.
- 5 I'm sorry. He's a political advisor to the Teamsters,
- 6 but he doesn't work.
- 7 Q. And Willy Smith is an assistant to the
- 8 president?
- 9 A. Yes, sir.
- 10 Q. And Kevin Moore?
- 11 A. Kevin Moore works for the Teamsters.
- 12 O. And Ed Sullivan?
- 13 A. Ed Sullivan has his own company.
- 14 Q. Do you know what company that is?
- 15 A. Labor Benefits, I think.
- Q. Do you know what the company does?
- 17 A. He's a property and casualty broker. Insurance
- 18 guy.
- 19 Q. Have you ever worked with him?
- 20 A. Yes.
- Q. Seen him on similar projects?
- 22 A. M-hm.
- Q. And what projects did you work with him on?
- 24 A. We worked together on selling the TEAMStar PDP
- 25 plan.

- 1 Q. Which is?
- 2 A. Which is the Teamster retiree plan.
- 3 Q. Which is what you talked about before?
- 4 A. Well, I came in to compete with John on that
- 5 and lost. What came out of that was selling that
- 6 product for them.
- 7 Q. Is it Mr. Laughton?
- 8 A. Dave Laughton, L-a-u-g-h-t-o-n. He works for
- 9 the Teamsters.
- 10 Q. Do you know what he does?
- 11 A. I think he's the secretary treasurer.
- 12 Q. He's an assistant to the secretary treasurer?
- 13 A. No, locally.
- 14 O. Some Local?
- 15 A. Yeah.
- 16 Q. Do you know what area of the country or
- 17 anything?
- 18 A. Boston, I think. Boston, New Hampshire.
- 19 Q. Where did you go the year before?
- 20 A. Scotland.
- 21 (Exhibit No. 11 was marked for
- 22 identification.)
- 23 MR. CARBERRY: Q. I'm going to show you a
- 24 two-page document, the first from Mr. Leebove to Mr. --
- 25 it doesn't say who it's to. It was Mr. Aloise. And

- 1 then on the back is a picture.
- 2 A. M-hm.
- Q. Starting on the left from the back, could you
- 4 just identify the people for me.
- 5 A. That's me, Charlie Bertucio.
- Q. And your hand is up over somebody's head.
- 7 A. Yeah. Rich Leebove.
- 8 Q. In front of Mr. Leebove?
- 9 A. Jim Hoffa.
- 10 Q. In front of Mr. Hoffa?
- 11 A. Willy Smith.
- 12 Q. Starting back against the wall on the right
- 13 side?
- 14 A. Ed Sullivan. Next guy is Doug Hostie
- 15 (phonetic), I think. Steve Mack and Greg Tarpinian.
- 16 Q. Mr. Hostie, who is he?
- 17 A. A personal friend of Jim's.
- 18 Q. He's not a Teamster official?
- 19 A. No.
- Q. How long have you known Steve Mack?
- 21 A. Long time. 30-plus years.
- 22 Q. And the year before, where did you go?
- 23 A. That was the year before.
- Q. My fault. The year before 2013, where did you
- 25 qo?

- 1 A. I think that might have been the first one, but
- 2 I'm not positive.
- 3 Q. Now, during these trips, do you pay for
- 4 anything for any of the attendees?
- 5 A. No. We split it all pro rata share equally.
- 6 It comes in a package.
- 7 Q. It's a package through a travel agent?
- 8 A. Yeah. A package through a travel agent. And
- 9 it's all inclusive.
- 10 Q. When you played in Scotland, did you go to
- 11 St. Andrews?
- 12 A. Yes, sir. It was great.
- 13 Q. I'm sure it was.
- Do you know what Form LM10 is?
- 15 A. Yes, sir.
- 16 Q. Have you ever filed one?
- 17 A. I believe I've filed two.
- 18 Q. And when was that approximately?
- 19 A. 2010, I think.
- 20 Q. Okay. Since the ones you filed, whatever they
- 21 may be, have you given anything of value to any Teamster
- 22 official?
- MR. KEANE: Of any value?
- MR. CARBERRY: Of any value.
- 25 THE WITNESS: You know, from 0 to --

- 1 MR. CARBERRY: Q. Let's say a hundred dollars
- 2 or more.
- 3 A. Potentially.
- 4 Q. Okay. Did you file any form in connection with
- 5 that?
- 6 A. No, sir.
- 7 Q. Did you provide anybody with transportation?
- 8 A. Boy, I mean --
- 9 Q. Well, did you have access to noncommercial
- 10 aircraft?
- 11 A. Yes, sir.
- 12 Q. How do you have that access?
- 13 A. You buy hours in it or a fraction.
- 14 Q. You buy through a charter?
- 15 A. Yes.
- 16 Q. Have you provided any Teamster official
- 17 with private --
- 18 A. I'm trying to think of what Steve Mack's status
- 19 is. But Steve will travel with me occasionally, and he
- 20 will in turn reimburse me for the flight of a plane
- 21 ticket.
- 22 Q. The LM10 you did file was for long ago. It was
- 23 for air travel with Steve Mack.
- 24 Since that time, has he traveled with you?
- A. Maybe. Maybe a couple of times, sure.

- 1 Q. And then he reimburses you?
- 2 A. He reimburses, yes.
- Q. And how do you determine the value of the value
- 4 of the trip?
- 5 A. I have him do it based on what he would pay to
- 6 otherwise go on his own.
- 7 Q. Other than Steve Mack, anybody else?
- 8 A. No, sir.
- 9 Q. Have you paid for golf rounds for any Teamsters
- 10 in the last five years?
- 11 A. Possibly.
- 12 Q. When you say "possibly," what are you thinking
- 13 of?
- 14 A. I go golfing with these guys once in awhile, so
- 15 have I paid? It's possible, sure.
- 16 Q. Let me ask you this: You know, a lot of
- 17 companies if you're going spend money related to
- 18 business, you track that money; right?
- 19 A. Yeah.
- 20 Q. Do you track what you spend in connection with
- 21 union officials?
- 22 A. What I do track is that if I feel I'm exceeding
- 23 the \$250 de minimus, then I'll pay attention to it.
- 24 I'll usually send a note or make a call and say, "I will
- 25 either file or you write a check for \$100."

- 1 Q. So that's how you do it?
- 2 A. Yes, sir.
- Q. Other than Steve Mack, has anybody from the
- 4 Teamsters or anyone in the union you recall getting
- 5 reimbursed from in the last five years for something
- 6 over \$250?
- 7 A. Yeah, no, I understand.
- You know, I don't know off the top of my head,
- 9 sir. Sorry.
- 10 Q. That's okay. Do you know Jeffrey Hoffa?
- 11 A. Yes, sir.
- 12 O. Who is Mr. Hoffa?
- 13 A. He's Jim's son.
- 14 Q. Do you know what he does?
- 15 A. Not really.
- 16 Q. Okay. Have you ever, either as a consultant or
- 17 an advisor, hire him --
- 18 A. Yeah.
- 19 Q. -- or any company he's associated with?
- 20 A. Yes, sir.
- Q. When was that?
- 22 A. I don't know the time. Three, four, five years
- 23 ago. It was some time ago.
- Q. Which company hired him?
- 25 A. GrandFund.

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- 1 Q. And what did you hire him to do?
- 2 A. To basically advise me on a couple of funds
- 3 that I was thinking about introducing myself to to help
- 4 me with introductions.
- 5 Q. Were they Teamster funds?
- 6 A. Yes, sir.
- 7 Q. Do you recall which Teamster funds?
- 8 A. Teamster Food was one of them from Southern
- 9 California.
- 10 Q. Any others you can recall?
- 11 A. No.
- 12 Q. How long did that relationship where you were
- 13 hiring him last?
- 14 A. Not long. I think maybe a year.
- 15 Q. Do you know David Hoffa?
- 16 A. Yes, sir.
- 17 Q. And who do you know David to be?
- 18 A. He's an attorney, I believe.
- 19 Q. Have you ever used his services?
- 20 A. No, sir.
- Q. As an attorney or as a consultant?
- 22 A. No, sir.
- Q. Have you ever -- you know the firm he's with?
- A. If you told me the name, it might ring a bell.
- 25 But I don't know off the top of my head.

38

- 1 Q. Did you ever use his firm?
- 2 A. No, sir.
- 3 MR. CARBERRY: If you give me five minutes,
- 4 I'll wrap it up pretty quickly.
- 5 (Recess taken: 12:29 p.m. 12:34 p.m.)
- 6 MR. CARBERRY: Q. Just a few more questions.
- 7 A. Sure.
- Q. What's the name of the private jet company that
- 9 you charter or rent from?
- 10 A. Avantair.
- 11 Q. Does either GrandFund or you have any ownership
- 12 in that?
- 13 A. No, sir.
- Q. Do you recall the name of the travel agency for
- 15 the Ireland and Scotland trips?
- 16 A. The Ireland, I think it was called Golf Swing
- 17 Ireland or something like that. I don't remember
- 18 specifically, no.
- 19 O. And do you recall the Scotland one at all?
- 20 A. Scotland was, I believe, Traveling Fairways.
- 21 I'm 90 percent.
- 22 Q. These are golf-specific?
- 23 A. Yeah, golf-specific groups, sure.
- Q. And did you go commercial or private to Europe
- 25 for those two trips?

39 1 Α. Commercial. 2 MR. CARBERRY: Thank you for your time. THE WITNESS: Thank you very much. 3 THE REPORTER: Did you need this transcript 4 5 also? MR. KEANE: Yes. All three I'll take. 6 7 (Whereupon, the deposition proceedings were 8 adjourned at 12:35 p.m.) 9 ---000---10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25

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1	CERTIFICATE OF WITNESS
2	
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5	
6	I, the undersigned, declare under penalty of
7	perjury that I have read the foregoing transcript, and I
8	have made any corrections, additions or deletions that I
9	was desirous of making; that the foregoing is a true and
10	correct transcript of my testimony contained therein.
11	
12	EXECUTED thisday of,
13	20at,
14	
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16	CHARLES BERTUCIO
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	41
1	REPORTER'S CERTIFICATE
2	
3	I, KIMBERLEE SCHROEDER, CSR 11414, duly
4	authorized to administer oaths pursuant to Section
5	2093(b) of the California Code of Civil Procedure and
6	28 (a) of the Federal Rules of Civil Procedure, hereby
7	certify that the witness in the foregoing deposition was
8	by me duly sworn to testify the truth, the whole truth
9	and nothing but the truth in the within-entitled cause;
10	that said deposition was taken at the time and place
11	therein stated; that the testimony of the said witness
12	was reported by me and thereafter transcribed by me and
13	that the witness was given an opportunity to read and
14	correct said deposition and to subscribe the same.
15	I further certify that I am not of counsel or
16	attorney for either or any of the parties to said cause
17	of action, nor in any way interested in the outcome of
18	the cause named in said cause of action.
19	I declare under penalty of perjury under the
20	laws of the State of California that the foregoing is
21	true and correct.
22	Dated this 26th day of October, 2015
23	
	KIMBERLEE SCHROEDER, CSR, RPR, CCRR
24	License No. 11414
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			42
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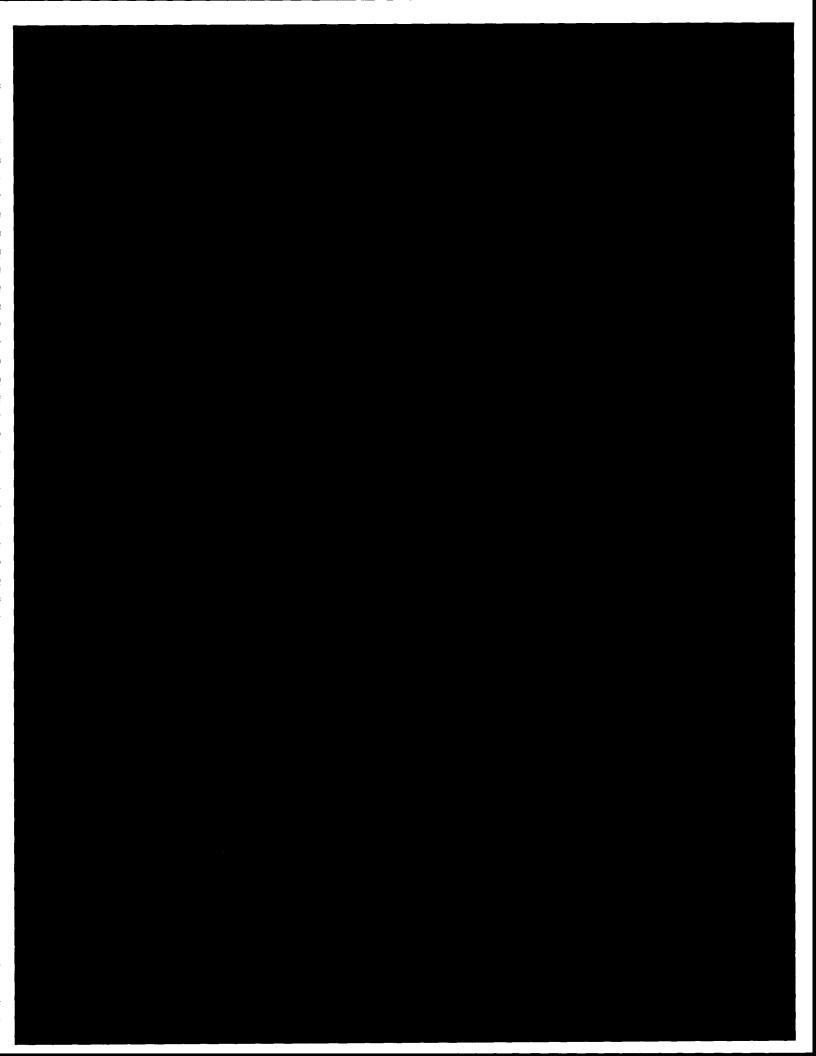
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Front

Charles Bertucio «grandfundilo@ma.com»

Sont

Seturday, March 02, 2013 9:59 AM

Ton

Rome Aloise

Subject

Fwd: united.com reservation for Toronto, ON Canada (YYZ)

See below, the departure is on Flight 364 at 1 PM and arriving at 8:51 (United). We are staying at the Intercontinental, across from OMERS, Royal York Fairmont is across the street from OMERS too. The presentations will be finished by 4 PM at the latest on Monday so you can catch the 6PM back to SFO. Don't pay much attention to my return as it looks like I'll be heading to DC on Monday eve or Tuesday AM, fyi. Thanks.

Begin forwarded message:

From: "United Airlines, Inc." <unitedairlines@united.com>

Subject: united.com reservation for Toronto, ON Canada (YYZ)

Date: February 11, 2013 8:35:29 PM PST

To: urandfundllc@me.com

Add unitedair lines are nited com to your address book. See instructions.

Mon., Feb. 11, 2013

united.com/Deals & Offers/Reservations/Earn MileseePlus® Miles/My Account

Thank you for choosing United Airlines.

Tallink you for Choosing Oness Arribes.

We are processing your reservation and will send you a confirmation email once this is completed. This process usually takes less than an hour, however, in rare cases it could take longer. Your reservation will fremain confirmed during the processing period, and it's not necessary to contact us unless you are traveling within 24 hours.

As a reminder, you can manage your reservation at united.com, including:

- · Purchasing additional products and services to improve your travel experience
- Viewing or changing seat assignments
- Changing your flight
- Checking-in (within 24 hours)
- Booking a car or hotel
- Printing additional receipts, and more

If you do not receive your receipt within three hours, please contact us.

- Flight SummaryConfirmation Number:FX1TXB
- Sun., Mar. 10, 2013|San Francisco, CA (SFO) to Toronto, ON Canada (YYZ)

C. BERTUCIO
Tues. 10/13/15
K Schrouder CSR RPR CCRR

Tue., Mar. 12, 2013 Toronto, ON Canada (Y)	YZ) to San Francisco, CA (SPO)
Manage my reservation > View full trip details, seet assignments and printable	receipts.
Traveler Details	
Mr. charles bertucio robert alvarado	
Seats: SFO - YYZ: 21F YYZ - SFO: — Seats: YYZ - SFO: —	
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STARTING AT <u>Book now</u>	
PER DAY	
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2 Adults (age 18 to 64)\$1,511.46	Book with our preferred car partners
Additional Taxes/Fees \$146.60	 Save up to 35% off Earn 75 reward miles/day Earn 150 bonus reward miles when booking
Total Fare \$1,658.06 Manage my reservation	Choose Hertz® or Avis®
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- Baggage Policies: View current baggage acceptance allowances.
- Passport and Visa Information: International Travel Documentation requirements.
- Foreign Currency: Purchase foreign currency from exForex.com.
- Toronto, Onnada Destination Quide: Download a complete travel guide.

Important Baggage Information

Carry-on baggage altowed

United accepts the following items, per customer to be carried on the aircraft at no charge:

• One carry-on bag no more than 45 linear inches or 114 linear centimeters (L + W + H) or 14 inches x 9 inches x 22 inches (23 x 35 x 56 cm)

One personal item (such as a shoulder or laptop bag).

Learn more about carry-on baggage policy

Checking begs for this itinerary

Checked baggage service charges are collected at any point in the itinerary where bags are checked. The bag service charges below reflect a maximum outside linear dimension of 62 linear inches (157 cm)

First and second baggage service charges per traveler as listed be	low: 1st be	g 2nd be	ig Weight per beg
Sun., Mar. 10, 2013	\$25 \$ /)+ \$ 24 € 0	* 70.0 lbs (32 kgs)
Sen Francisco, CA (SFO) to Toronto, ON Canada (YYZ)	427 P	, 433 40	1010 100 (34 MBs)
Tue., Mar. 12, 2013	\$2 5	\$35	50.0 lbs (23 kgs)
Toronto, ON Canada (YYZ) to San Francisco, CA (SFO)	343	£15	30.0 103 (23 Ng a)

MileagePlus® Premier® IK® membership must be valid at time of check-in to qualify for waiver of service charges for first, second and third checked begs within specified size and weight limits.

First and second beg service charges do not apply to active-duty members of the U.S. military and their accompanying dependents. For additional information regarding beggage charges, allowances, weight/size restrictions, exceptions or embargoes, or charges for overweight, oversized, excess, odd-sized beggage, special items or sporting equipment, visit united.com/bassage

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57709-6120 USA

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TRANSTERS BENEVII TRUST APPLICATION AND SUBSCRIPER'S AGREEMENT



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SUPPLEMENTAL RICOME TRIFST FUND Subsection Agreement for 491(6) Plan

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DATE OF APPLICATION

I, the undersigned horeby apply for admission to completely in the above Local Upion and voluntarily choose and designate is any representative for purposes of Collective designative threaty to voluntary designation. If admitted to membership is gree to abide by the Constitution of the international as well as the Local Union Bylans which are not in constict will international laws and thereupon accept and assume the following ceth of obligation: I pledge my honor to faithfully observe the Constitution and laws of the international Bretherhood of Teamstarn. I pledge that I will comply with all the refer and regulations for the government of the international Union and this Local Union. I will institutely perform all the duties assigned to me to the best of my ability and still. I will conduct myself at all times in a manner are to bring represent upon my Union. I shall take an affirmative part in the business and activities of the Union and accept and descript my responsibilities during any authorized stillus or lockout. I will never descriptions against a follow worke on account of creed, color or netionality. I will at all times bear true and faithful alteglance to the International Brotherhood of Teamsters and this Local Union.

CHECKOFF AUTHORIZATION AND ASSIGNMENT (where applicable)

I hereby authorize my Employer to deduct from my wages each and every month, an amount equal to the monthly dues, initiation tees, and uniform assessments of the Local, and direct such amounts so deducted to be lumed over each month to the Secretary-Treaturer of such Local, for and on my behalf.

This authorization is valuatery and is not conditional on my present or future membership in the Union.

This authorization and assignment shall be invocable for the term of the applicable contract between the Union and in Employer or for one year, whichever is lesser, and ghalf automatically remove litted for eucosealine yearly or applicable contract periods thereafter, whichever is fesser, unless i give written notice to the Company and the Union at lessel staty (60) days, but no remove than severely-five (75) days before any periodic renewal date of the authorization and easignment of my desire to revok some.

Notice

I unimited that the Colocilve Bergaining Agramment covering my jets includes a union security clouds, which requires union membership of condition of employment. Under the law, I understand that I may existly this requirement in any one of three ways. I) I can become a member yeard standing by people the Union's initiation has and improve and other charges pursuant to the Local Union Bytess; 2.) I can second a member uniform heligible has see and membry dues, and chace not be become a member; 3.) I can become a service the payer and pay a percentage of the initiation fee and membry dues, based on the amount the Union's callective begaining expanditures been to the Union's stati expanditures. If membership has not directly related to callective bergaining. A service payer is not a variety of the Union expanditures or colored the payer, or if I wish to pay that has and dues without joining the Union, I must as notify the Union within they (30) days from the date on the application. If the Union does not hear from me within they days, if will be treated as having decided in fever of full membership. In any event, I is be required to pay the appropriate initiation fee and monthly payments as a condition of the service (expanditure). I will be given information to pay the appropriate initiation fee and monthly payments as a condition of the service (expanditure). I will be given information to be the union accounted as a written explanation of the computation upon request at the Union's cities of I am a resember in good planding.

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I have fully read and under	stand all parts of this app	rain //	A fatur	<u>ン</u>	
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Seg. April

The Grand Fund The Grand Fund Dues - Various Shirt - Various Aane dues @ Laruni

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40 Transactions Total:

Remark: AUTO CC DUE DATE:05/28/2012-APPLIC. ON FILE

80.45

9/14/2015



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	•	se Print)				2 1
	to deduct month	ly, from my Visa or	MasterCard acc	ount **between th	<u>te 20'*</u>	~3 1 1 j
	and 23rd of each	month, my Union	Dues at the cun	rent rate of \$ 7/-	00	
	beginning with t	he month of 08	2012.			
	card is declined	UST be available b three (3) times wit emoved from this n	hin a one (1) ye	ar period you will :		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
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179 	This transact	ion is for my Un	ion Dues and	Expiration Date _	only.	
OM,	MI	man)		7/25/12 Date		Al Bertonia
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	Phone:	925-937-	1386			
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Chief Investigator's Office

From:

5102073164

Sent

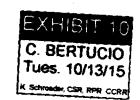
Monday, May 13, 2013 10:07 AM

To:

5109156430

Subject

Hi Rome. Dinner tonight w Slatery (n his gang), care to join us?



Chief Investigator's Office

From:

RICHARD LEEBOVE < RANGER1999@AOLCOM>

Sent

Monday, August 05, 2013 2:32 PM

Subject:

Dinner in Scotland

Attachments:

photoJPG; ATT00001.bt

