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8 IN THE UNITED STATES DISTRICT COURT
 9 FOR THE EASTERN DISTRICT OF CALIFORNIA

<p>12 TRACY RIFLE AND PISTOL LLC et al., 13 Plaintiffs, 14 v. 15 XAVIER BECERRA, in his official capacity as Attorney General of California, et al., 16 Defendants. 17</p>	<p>2:14-cv-02626-TLN-DB DEFENDANTS’ OPPOSITION TO PLAINTIFFS’ MOTION FOR SUMMARY JUDGMENT Date: 02/23/2017 Time: 2:00 p.m. Judge: Hon. Troy L. Nunley Trial Date: 09/05/2017 Action Filed: 11/10/2014</p>
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26 ¹ Pursuant to Federal Rule of Civil Procedure 25(d), California Attorney General Xavier
 27 Becerra is automatically substituted as a defendant for his predecessor, Kamala D. Harris, and
 28 Martha Supernor, Acting Chief of the Bureau of Firearms, is automatically substituted as a
 defendant for her predecessor, Stephen J. Lindley.

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1 **INTRODUCTION**

2 Plaintiffs’ motion for summary judgment fails to undermine the State’s showing that it has
3 satisfied the third and fourth prongs of the *Central Hudson* test that remain at issue in this case.²
4 The State’s evidence shows that it was reasonable for the Legislature to conclude that restricting
5 point of sale handgun advertising — just one of myriad forms of handgun advertising available to
6 firearms dealers — it could, by inhibiting impulse purchases of handguns, reduce handgun suicide
7 and violence. Plaintiffs do not grapple with much of the State’s evidence, do not identify the
8 proper standard for evaluating that evidence, and misperceive the danger to public health that
9 Penal Code section 26820 addresses. Therefore, the State’s showing that section 26820 directly
10 advances its interest in decreasing handgun violence and suicide, and restricts no more
11 commercial speech than necessary to advance that interest, remains uncontroverted. This Court
12 should thus deny Tracy Rifle’s motion for summary judgment, and enter judgment in favor of the
13 State on its cross-motion.

14 **ARGUMENT**

15 **I. THE STATE HAS SATISFIED THE THIRD AND FORTH *CENTRAL HUDSON* PRONGS.**

16 **A. Tracy Rifle Relies on the Wrong Legal Standard to Argue the Third**
17 ***Central Hudson* Prong.**

18 Tracy Rifle incorrectly contends that intermediate scrutiny is somehow more exacting when
19 applied to commercial speech than in other First Amendment and Second Amendment contexts.
20 Tracy Rifle then asks the Court to apply that standard in a manner that discounts and ignores the
21 evidence, rather than addressing it.

22 **1. Tracy Rifle’s “Heavy Burden” Argument Is Incompatible with**
23 **Intermediate Scrutiny.**

24 Tracy Rifle argues that the State has a “heavy burden” to justify commercial speech
25 regulations. ECF No. 51-1 at 11. But the *Central Hudson* test is an intermediate scrutiny test.

26
27 ² *Central Hudson Gas v. Public Service Commission of New York*, 447 U.S. 557 (1980).
28 The parties agree that the first two *Central Hudson* prongs are satisfied. See ECF No. 51-1

1 *See, e.g., Milavetz, Gallop & Milavetz, P.A. v. United States*, 559 U.S. 229, 250 (2010)
2 (describing “the intermediate scrutiny of *Central Hudson*”); *Dex Media W., Inc. v. Seattle*, 696
3 F.3d 952, 962 (9th Cir. 2012) (same). While more demanding than rational-basis review,
4 intermediate scrutiny remains deferential to the policy judgments of lawmakers, particularly with
5 respect to restrictions on commercial speech, which occupies a “subordinate position in the scale
6 of First Amendment values, and is subject to modes of regulation that might be impermissible in
7 the realm of noncommercial expression.” *See Bd. of Tr. of State Univ. of N.Y. v. Fox*, 492 U.S.
8 469, 477 (1989). The Supreme Court has explained that, even in the First Amendment context,
9 “deference must be accorded to [lawmakers’] findings as to the harm to be avoided and to the
10 remedial measures adopted for that end, lest [the courts] infringe on traditional legislative
11 authority to make predictive judgments when enacting nationwide regulatory policy.” *See Turner*
12 *Broad. Sys., Inc. v. FCC*, 520 U.S. 180, 195-96 (1997) (*Turner II*); *see also Turner Broad. Sys.,*
13 *Inc. v. FCC*, 512 U.S. 622, 666, (1994) (*Turner I*) (plurality) (“[T]he obligation to exercise
14 independent judgment when First Amendment rights are implicated is not a license to reweigh the
15 evidence *de novo*, or to replace Congress’ factual predictions with our own.”). Lawmakers must
16 be afforded “a reasonable opportunity to experiment with solutions to admittedly serious
17 problems.” *City of Renton v. Playtime Theatres, Inc.*, 475 U.S. 41, 52 (1986). They may adopt
18 policies based on common sense; empirical data is not required to sustain their judgments. *See*
19 *Fla. Bar v. Went For It, Inc.*, 515 U.S. 618, 628 (1995); *see also Ctr. for Fair Pub. Policy v.*
20 *Maricopa County*, 336 F.3d 1153, 1168 (9th Cir. 2003) (rejecting argument that local government
21 needed empirical data to support its ordinance restricting the hours of sexually oriented
22 businesses).

23 The “heavy burden” standard that Tracey Rifle invites this Court to adopt is incompatible
24 with intermediate scrutiny. For instance, faulting the State’s expert for not testifying as to the
25 “*magnitude*” of section 26820’s effect on decreasing impulsive handgun purchases, ECF No. 51-1
26 at 15 (emphasis in original), is an attempt to rob the Legislature of its authority to draw
27 inferences, make predictive judgments, and extrapolate from academic findings about how the
28 world works. *See, e.g., Renton*, 475 U.S. at 51 (holding that, under intermediate scrutiny,

1 lawmakers may rely on evidence “reasonably believed to be relevant to the problem” that the law
2 addresses). The Ninth Circuit did not require the State of Nevada to establish the magnitude by
3 which its law restricting advertising for legal brothels would limit the commodification of sex.
4 *See Coyote Publ’g Inc. v. Miller*, 598 F.3d 592, 608 (9th Cir. 2010). Nor did the Ninth Circuit
5 require a local government to show the magnitude by which an ordinance restricting the hours of
6 operation of sexually oriented businesses would ameliorate the noise, traffic, and crime believed
7 to be associated with those businesses.³ *See Center for Fair Public Policy*, 336 F.3d at 1166-67
8 (upholding restriction in the face of a “slim” record that was “hardly overwhelming”).

9 In the Second Amendment context, the Ninth Circuit recently confirmed that the
10 intermediate scrutiny test “is not a strict one.” *Silvester v. Harris*, 843 F.3d 816, 827 (9th Cir.
11 2016) (noting that, under intermediate scrutiny, firearms regulations only need to be
12 “substantially related to the important government interest of reducing firearm-related deaths and
13 injuries” (quotation marks omitted)). Echoing precedent allowing lawmakers to rely on evidence
14 reasonably believed to relevant to a problem, the court explained that laws subject to intermediate
15 scrutiny need only “promote[] a substantial government interest that would be achieved less
16 effectively absent the regulation.” *See id.* at 829 (quotation marks omitted).

17 The court’s discussion of the evidence in *Silvester* is instructive here. The court concluded
18 that studies “showing that a cooling-off period *may* prevent or reduce impulsive acts of gun
19 violence or self harm” confirmed the “common sense understanding” of how urges to commit
20 violence or self harm work. *Id.* at 828 (emphasis added). Similarly, here the State’s expert
21 reports and studies demonstrate that a reasonable person could fairly conclude that the goal of
22 reducing firearm violence and suicide would be achieved less effectively in the absence of section
23 26820. That is all that intermediate scrutiny requires.

24
25
26 ³ Tracy Rifle relies on *Edenfield v. Fane* to support its “heavy burden” argument. ECF
27 No. 51-1 at 11-12 (citing 507 U.S. 761, 770 (1993)). But, as the Supreme Court recognized in
28 *Florida Bar*, the state in *Edenfield* offered “no evidence or anecdotes in support of its
[commercial speech] restriction” *Fla. Bar*, 515 U.S. at 628.

1 **2. The “Peculiar Hypothetical” Tracy Rifle Posits is a Straw Man That**
2 **Does Not Accurately Reflect the State’s Position or Account for the**
3 **Evidence in This Case.**

4 Tracy Rifle bases its argument for invalidation on a misperception of the purpose and effect
5 of section 26820, as if the evidence showed only that the law deters someone in the “grip of some
6 ‘emotion’” from buying a handgun and instantly committing a crime or attempting suicide. *See*
7 ECF No. 51-1 at 12. It then argues that other laws, specifically the 10-day waiting period and the
8 firearms safety test, make it section 26820 unnecessary because by the time the frenzied
9 purchaser receives the firearm, the emotion that drove the purchase will have subsided, and with
10 it, the risk of violence or self harm. *See* ECF No. 51-1 at 12-13.

11 This mistakes the State’s evidence and arguments. *See* ECF No. 52 at 11-16. Section
12 26820 addresses a broader problem by inhibiting handgun purchases not just by the temporarily
13 addled, but by people with impulsive personality traits, who, as a group, are at a higher risk for
14 suicide than the population in general. Thus, while the law inhibits purchases by anyone in the
15 throes of rage or despair, it also serves to inhibit impulsive people generally from purchasing a
16 handgun, and introducing that gun into a home where it may be used later in a suicide attempt by
17 the impulsive purchaser, or a parent or child.

18 Despite the 10-day waiting period and firearms safety tests, each year, on average, several
19 hundred people in California use handguns to commit suicide. ECF No. 52-1 Fact No. 8 (citing
20 ECF No. 52-16). A study from California, which accounts for the State’s 10-day waiting period,
21 found that suicide was the leading cause of death among handgun purchasers in the year after
22 they purchased a handgun. ECF No. 52-1 Fact No. 15 (citing ECF No. 52-20 at 1583, 1587).
23 That study found that the increase in risk started within a week of purchase and lasts up to six
24 years. *Id.* Several studies have also found that the purchase of a handgun is associated with an
25 increased risk in suicide for members of the purchaser’s household, ECF No. 52-1 Fact No. 14
26 (citing ECF Nos. 52-19 to 52-21), a fact that is likely explained by the observation of the State’s
27 suicide expert, Dr. Mann, that the impulsiveness associated with suicide is heritable, *see* ECF No.
28 43-2. It is therefore not surprising that the 10-day waiting period does not stop all firearm
suicides. While it may serve to stop immediately impulsive acts, it cannot address the persistence

1 of suicide by purchasers and their family members after 10 days. For similar reasons, the firearm
2 safety test cannot adequately address the dangers associated with impulsive people bringing
3 handguns into their homes.

4 Intermediate scrutiny does not demand complete effectiveness from section 26820; it
5 requires only that the goal of suicide reduction would be achieved less effectively without it. *See*
6 *Silvester*, 843 F.3d at 829. As the State’s suicide expert explained, the factors involved in firearm
7 suicide are complex, and no one strategy is sufficient to address the problem. ECF No. 43-2
8 ¶¶ 14, 30-32. In his view as a recognized expert on suicide, if the law prevents people with
9 impulsive personality traits from purchasing a handgun, it will result in a decrease in suicides.
10 ECF No. 43-2 ¶¶ 15, 33. This evidence is uncontroverted. Thus, although the 10-day waiting
11 period, the testing requirements, and section 26820 may partially overlap in the way that they
12 attempt to reduce firearm suicide, they are not redundant.⁴

13 3. Section 26820 Is Not Underinclusive.

14 Tracy Rifle also suggests that section 26820 is underinclusive and thus invalid because it
15 does not ban signs that say things like “Guns for Sale.” *See* ECF No. 51-1 at 13-14. But the
16 particular problem that section 26820 targets is handgun violence and suicide. So restricting only
17 handgun advertising that promotes impulsive purchases by people with impulsive personality
18 traits, who are at a higher risk for suicide and other violent activity, reflects appropriate tailoring,
19 not underinclusiveness.

20 In any event, “the First Amendment imposes no freestanding under-inclusiveness
21 limitation.” *Williams-Yulee v. Fla. Bar*, 135 S. Ct. 1656, 1668 (2015). Rather, inquiring into
22 underinclusiveness is a way to analyze whether a particular speaker or viewpoint is being
23 disfavored, which is not at issue here. *Id.* This relationship between underinclusiveness and
24 disfavoring particular speakers is demonstrated in a case on which Tracy Rifle relies, *Valle Del*
25 *Sol Inc. v. Whiting*, 709 F.3d 808 (9th Cir. 2013). *See* ECF No. 51-1 at 14. There, the court

26 ⁴ Tracy Rifle’s motion promises to “elaborate on the State’s expert testimony in much
27 greater detail” in its opposition to the State’s motion for summary judgment. ECF No. 51-1 at 15.
28 Accordingly, and to avoid repetition, the State will leave the discussion of its expert testimony for
its reply brief.

1 affirmed a preliminary injunction halting the enforcement of an Arizona traffic law “designed to
2 suppress the economic activity of undocumented immigrants.” *Id.* at 814, 827-28. Section 26820
3 is not designed to suppress the economic activity of firearms dealers — they may promote their
4 wares in countless other ways. Nor does section 26820 favor or target a subcategory of seller.

5 Tracy Rifle also attempts to analogize section 26820 to a Pennsylvania law prohibiting
6 alcohol advertisements in college-affiliated media that the Third Circuit struck down in *Pitt News*
7 *v. Pappert*, 379 F.3d 96 (3d Cir. 2004). ECF No. 51-1 at 14. The analogy is flawed. In *Pitt*
8 *News*, the court held that the law did not directly advance the state’s interests in decreasing
9 underage drinking and promoting temperance because non-college-affiliated papers that did
10 advertise alcohol sat on news racks right next to the college-affiliated paper. 379 F.3d at 101-02,
11 107. That is not the case here. Under California law, no store may advertise the sale of handguns
12 on its exterior.

13 **B. Tracy Rifle’s Arguments That Section 26820 Fails the Fourth *Central***
14 ***Hudson* Prong Do Not Address the Complexities of the Violence and**
15 **Suicide Associated with Handguns.**

16 Relying on *Valle Del Sol*, Tracy Rifle argues that section 26820 fails the fourth *Central*
17 *Hudson* prong because there are non-speech ways to address the problem of handgun violence
18 and suicide, and the law therefore restricts more speech than necessary to advance the State’s
19 goal. ECF No. 51-1 at 18-19. But *Valle Del Sol* is distinguishable. The defect with Arizona’s
20 law preventing roadside solicitation of day labor was that it was “expressly intended to deter day
21 labor activity *by undocumented immigrants*,” and did not restrict other roadside communications.
22 *See Valle Del Sol*, 709 F.3d at 819 (emphasis added). In analyzing the fourth *Central Hudson*
23 prong, the court found the Arizona law overinclusive because there were non-speech-based traffic
24 laws that could address concerns about traffic *without targeting a certain type of speaker* and
25 “[n]othing in the record show[ed] that Arizona could not effectively pursue its interest in traffic
26 safety by enforcing or enacting similar kinds of speech-neutral traffic safety regulations.” *Id.* at
27 827.

28 Tracy Rifle suggests that the existing 10-day waiting period and testing requirements are
adequate methods for addressing the dangers associated with impulsive purchases of handguns,

1 and that the State could engage in an education campaign to counteract the effect of the speech.
2 ECF No. 51-1 at 19. But unlike the Arizona law at issue in *Valle del Sol*, section 26820 is not a
3 law “expressly intended” to targets a disfavored group.

4 More significantly, addressing the dangers to public safety associated with impulse
5 purchases of handguns is a more complex endeavor than addressing traffic safety issues caused
6 by roadside communications. Handgun suicide persists in California notwithstanding the laws
7 that Tracy Rifle cites, and its offers no evidence to support its suggestion that an educational
8 campaign could solve the problem of people with impulsive personality traits buying handguns
9 and bringing them into their home. Simply proposing an educational campaign does not satisfy
10 Tracy Rifle’s burden on summary judgment.

11 As set forth in the State’s motion for summary judgment, ECF No. 52 at 17-18, section
12 26820 satisfies the fourth *Central Hudson* prong because its scope is in proportion to the interest
13 served.

14 **II. *SORRELL* DOES NOT GOVERN THIS CASE.**

15 Tracy Rifle contends that the Supreme Court’s decision in *Sorrell v. IMS Health, Inc.*, 564
16 U.S. 552 (2011), has “cast doubt on whether *Central Hudson* should remain the controlling test
17 for commercial speech.” ECF No. 51-1 at 7. It argues that section 26820 is a content- and
18 speaker-based regulation that is presumptively invalid. ECF No. 51-1 at 6-7. It is not clear from
19 Tracy Rifle’s brief whether it is asking this Court to rule that *Sorrell* overruled or otherwise
20 modified the *Central Hudson* standard for commercial speech regulations, or whether it is making
21 an observation about where it believes the law is going. *See* ECF No. 51-1 at 8 (“[I]n any event,
22 Section 26820 fails even the scrutiny set forth in *Central Hudson*.”). To the extent that Tracy
23 Rifle seeks a ruling that *Sorrell* overruled or significantly modified *Central Hudson*, or that it
24 otherwise governs this case, this Court should decline the invitation for a number of reasons.⁵

25 _____
26 ⁵ As a preliminary matter, the question of the relationship between *Sorrell* and *Central*
27 *Hudson* is currently before an en banc panel of the Ninth Circuit. *See Retail Digital Network,*
28 *LLC v. Appelsmith*, 810 F.3d 638, *reh’g en banc granted sub nom. Retail Digital Network, LLC v.*
Gorsuch, 842 F.3d 1092 (9th Cir. 2016). The court heard oral argument on January 19, 2017.
Retail Digital Network, LLC v. Prieto, (9th Cir. Case No. 13-56069), ECF No. 117.

1 First, *Sorrell* did not adopt a new standard for content- and speaker-based commercial
2 speech regulations. Commercial speech restrictions are inherently content- or speaker- based, and
3 the fit requirement of intermediate scrutiny ensures such regulations are reasonably tailored to
4 “achieve [lawmakers’] desired objective.” *See Fox*, 492 U.S. at 480. Intermediate scrutiny thus
5 ensures that regulations of commercial speech are not used invidiously to attack disfavored ideas
6 or speakers.

7 Second, Tracy Rifle cites no cases supporting its reading of *Sorrell*, which several courts
8 have rejected. *See, e.g., Mo. Broad. Ass’n v. Lacy*, – F.3d –, 2017 WL 218024, at *3 n.5 (8th Cir.
9 Jan. 19, 2017) (“Though *Sorrell* does describe the required scrutiny as ‘heightened,’ the Supreme
10 Court still went on to apply the four-prong standard of *Central Hudson*. . . . Thus, because the
11 challenged provisions here are content- and speaker-based commercial speech restrictions, we
12 evaluate them using the *Central Hudson* factors.”); *Contest Promotions, LLC v. City & County of*
13 *San Francisco*, No. 16-cv-06539-SI, 2017 WL 76896, at *6 (N.D. Cal. Jan. 1, 2017) (“Since
14 *Central Hudson*, regulations suppressing or burdening commercial speech must withstand
15 intermediate judicial scrutiny. This rule presently remains undisturbed.” (citation omitted)); *see*
16 *also Lone Star Sec. & Video, Inc. v. City of Los Angeles*, 827 F.3d 1192, 1198 n.3 (9th Cir. 2016)
17 (dicta) (“[A]lthough laws that restrict only commercial speech are content based, such restrictions
18 need only withstand intermediate scrutiny.” (citation omitted).)

19 Finally, Tracy Rifle does not and cannot draw any comparisons between the statute at issue
20 in *Sorrell* and section 26820, which is distinguishable. *Sorrell* addressed a Vermont statute that
21 barred pharmacies from selling or disclosing records of individual doctors’ prescribing habits *to*
22 *those who would use the records to market prescription drugs*. *Sorrell*, 564 U.S. at 557. The
23 statute also barred pharmaceutical companies from using the records for such purposes. *Id.*
24 Vermont’s Legislature had enacted the law to correct what it viewed as a “one-sided”
25 marketplace for “ideas on medicine safety and effectiveness.” *Id.* at 561. Vermont aimed to
26 prevent pharmaceutical representatives from using information about individual doctors’
27 prescription practices to “shape their messages” when promoting expensive drugs to the doctors,
28 hoping as a result to lessen doctors’ “excessive reliance on brand-name drugs.” *Id.* The Supreme

1 Court held Vermont’s statute unconstitutional, ruling that Vermont’s privacy-based justifications
2 for prohibiting the sale or disclosure individual physician’s prescribing practices lacked
3 coherence because the state “made prescriber-identifying information available to an almost
4 limitless audience,” yet sought to exclude pharmaceutical companies from receiving that
5 information. *Id.* at 573.

6 Section 26820 does not suffer from any similar defect. Although it applies to a particular
7 group of advertisers — firearms dealers — it does not specifically target them as speakers
8 because it leaves open ample methods for them to advertise that they sell handguns, just not in
9 ways that will promote the point of sale impulse purchases that increase suicide rates. Nor does
10 section 26820 allow everyone but firearms dealers to advertise handguns for sale on the exterior
11 of stores. At bottom, it is not a viewpoint that section 26820 targets, but rather the effect of a
12 specific type of advertising. That makes it more akin to Nevada’s restriction on brothel
13 advertising at issue in *Coyote Publishing*, 598 F.3d 592, which attempted to diminish the
14 commodification of sex, than to Vermont’s law restricting pharmaceutical company’s use of
15 doctors prescribing information.

16 CONCLUSION

17 For the foregoing reasons, this Court should deny Tracy Rifle’s motion for summary
18 judgment and grant the State’s motion for summary judgment.

19
20 Dated: February 2, 2017

Respectfully Submitted,

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