

Districts that changed to SEHBP *saved millions* in premiums and brokers' fees

Entrance into SEHBP	Employer name	County	Cost prior to SEHBP	Cost entering SEHBP	Savings entering SEHBP	% of savings by entering SEHBP	Estimated 4% brokerage fee lost by entering SEHBP	Broker prior to entering SEHBP
9/1/08	Stratford	Camden	\$949,530.88	\$797,321.08	\$152,209.80	16.03%	\$37,981.24	Brown and Brown
11/1/08	Waterford	Camden	\$1,786,078.34	\$1,217,033.78	\$569,044.56	31.86%	\$71,443.13	Conner Strong
4/1/09	Voorhees	Camden	\$5,818,588.73	\$4,775,315.77	\$1,043,272.96	17.93%	\$232,743.55	Conner Strong
4/1/09	Haddonfield	Camden	\$3,296,160.16	\$2,816,239.24	\$479,920.92	14.56%	\$131,846.41	Willis
7/1/09	Pleasantville	Atlantic	\$11,244,088.80	\$6,612,414.48	\$4,631,674.32	41.19%	\$449,763.55	Corporate Benefits
7/1/09	Gloucester Twp.	Camden	\$15,388,530.37	\$10,316,470.76	\$5,072,059.61	32.96%	\$615,541.21	Conner Strong
9/1/09	Buena	Atlantic	\$2,848,896.00	\$2,147,812.68	\$701,083.32	24.61%	\$113,955.84	Allen Associates
9/1/09	Laurel Springs	Camden	\$224,312.91	\$180,527.03	\$43,785.88	19.52%	\$8,972.52	Grinspec
11/1/09	North Warren	Warren	\$1,488,889.38	\$1,152,400.38	\$336,489.00	22.60%	\$59,555.58	Willis
5/1/10	Marlboro	Monmouth	\$11,970,111.54	\$8,857,882.54	\$3,112,229.00	26.00%	\$478,804.46	Brown and Brown
7/1/10	Evesham	Burlington	\$10,698,763.95	\$8,205,951.95	\$2,492,812.00	23.30%	\$427,950.56	Gallagher Consulting
7/1/10	Millstone	Monmouth	\$4,378,944.44	\$3,748,376.44	\$630,568.00	14.40%	\$175,157.78	Brown and Brown
9/1/10	Egg Harbor Twp.	Atlantic	\$6,859,508.22	\$5,614,500.78	\$1,245,007.44	18.15%	\$274,380.33	Brown and Brown
10/1/10	Stafford Twp	Ocean	\$4,151,952.25	\$3,369,309.25	\$782,643.00	18.85%	\$166,078.09	Conner Strong
11/1/10	Mercer County Special Services	Mercer	\$5,224,196.40	\$3,771,364.92	\$1,452,831.48	27.81%	\$208,967.86	Conner Strong
1/1/11	Pennsville	Salem	\$4,262,031.12	\$3,344,624.28	\$917,406.84	21.53%	\$170,481.24	Brown and Brown
4/1/11	Branchburg	Somerset	\$4,225,493.52	\$3,634,026.60	\$591,466.92	14.00%	\$169,019.74	Integrity consulting
6/1/11	Winslow	Camden	\$8,427,815.33	\$7,493,170.61	\$934,644.72	11.09%	\$337,112.61	Conner Strong