



GETTING THE COMPETITIVE EDGE TO FUND YOUR NON-PROFIT



This training event is designed to provide resources and funding information to assist non-profits in their search and preparation to access grants and other funding sources.



MISTRESS OF CEREMONY
ANGELES ECHOLS BROWN
 Founder/Executive Director,
 Educating Young Minds



MODERATOR
ANGELA RICHARDSON
 Senior Trainer,
 The Grantsmanship Center



KEYNOTE SPEAKER
WENDY GAREN
 President & CEO,
 The Ralph M. Parsons Foundation

10:00 AM SESSION ONE: "ARE YOU GRANT READY AND SET TO GO AFTER FUNDING?"

This is a funding readiness session - Successful fundraising strategies require Non-Profits to be well prepared, know the sources for seeking funds, and have the infrastructure to meet the grant-makers requirements. The panel will provide valuable information and tips on researching grant sources and laying the foundation to meet the expectations of funding sources. **THE PANELISTS ARE:**



DONNICUS COOK
 Director of Economic Dev.,
 West Angeles CDC



MARIANO DIAZ
 VP, Strategic Innovation,
 The Grantsmanship Center



BYRON REED
 Senior Vice President,
 Wells Fargo



RAVI SHAH
 Sr. Program & Operations Assoc.,
 Community Partners



BELINDA TEITEL
 VP of Education &
 Leadership Development,
 Center for Non-Profit Mgmt.

12:30 PM SESSION TWO: "MEET THE FUNDERS AND GRANT MAKERS"

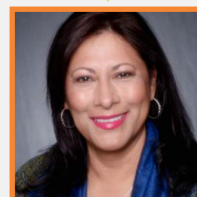
This is a Funding Source Connection session - Non-Profits are always in the market for funding to maintain their operations and to provide services to the communities they serve. The panel will provide insight and tips to help identify the right funding sources and strategies for developing relationships with grant-makers and funding sources. **THE PANELISTS ARE:**



LUVINA BECKLEY KNIGHT
 MHM & Associates



E. THOMAS BREWER
 Senior Program Officer,
 The Ralph M. Parsons Foundation



SYLVIA CASTILLO
 Vice President,
 MUFG Union Bank, N.A.



SARA MONTROSE
 Program Officer,
 Weingart Foundation

**THURSDAY,
 AUGUST 20, 2015**
 8:30 AM – 3:30 PM

EXPO CENTER
 (ROY ANDERSON RECREATION CENTER)
 3980 BILL ROBERTSON LANE
 LOS ANGELES, CALIFORNIA 90037

PLEASE REGISTER:

<http://np-competitiveedge4funding.eventbrite.com>

For more information, call: 323 846-2663

**The event is FREE
 to the public.**

TRANSLATION AVAILABLE
 FOR SPANISH SPEAKERS

SCHEDULE

8:30 am Registration
 9:00 am Welcome Remarks - Councilman Curren D. Price, Jr.
 9:15 am Keynote - Wendy Garen, President & CEO, The Ralph M. Parsons Foundation
 "Setting the Stage for Funding Your Non-Profit"
 10:00 am Session One: "Are you Grant Ready and Set to Go after Funding?"
 11:15a-12p Lunch Break (Food Trucks available outside to purchase meals)
 Exhibits will be open
 12:30 pm Session Two: "Meet the Funders and Grant Makers"
 2pm-3:30pm Exhibits and Networking: Business development professionals,
 grant-makers and other funding sources, and grant resources.