Mission Statement of
The Prairie Enthusiasts
Adopted September 13, 2001

We seek to ensure the perpetuation and recovery of prairie, oak savanna, and other associated ecosystems of the Upper Midwest through protection, management, restoration, and education. In doing so, we strive to work openly and cooperatively with private landowners and other private and public conservation groups.
Executive Director’s Message

2013 was an amazing year for The Prairie Enthusiasts (TPE). One of the biggest events was to be recognized by Gathering Waters Conservancy as the 2013 Land Trust of the Year at their Land Conservation Leadership Awards. TPE was recognized for our amazing grassroots approach to land conservation, and included a special recognition for Rich Henderson for his long term commitment to preserving native grasslands in the upper Midwest.

The year saw us protect some very important remnants, including the transfer of Muralt Bluff from Green County, WI to TPE. This site was monumental for us, as some of the earliest TPE founding members worked to have this site protected in the 1970’s before TPE existed. Having the property transferred to us was amazing to see the efforts of our founders come full circle.

The year saw several other important land protection projects come to fruition. There were two projects with the Southwest Chapter, including an expansion to the Borah Creek property in Grant County, WI of 43.29 acres which bring the property’s total acreage up to 181.29 acres. Also acquired was the Feist Prairie, a 3 acre site also in Grant County that the chapter has been managing for over 20 years. At year end we purchased the 29 acre Parrish Oak Savanna located near Blue Mounds, WI. This site is contiguous with the Pleasure Valley Conservancy, which is owned and managed by Ken Wade & Pat Trochlell.

We began a new Educational & Outreach event with the first annual Prairie Days. Almost all the chapters participated and hosted an event during late summer. These events reached out and engaged the general public and provided a diversity of was for people to experience prairies and oak savannas. These included prairie tours, workshops, dedications, chapter anniversaries, live music, and wagon tours. Plans are underway to make a second year of events hosted by local chapters for the coming year.

It was exciting to expand our staff by hiring Joe Rising as a part time Communications Coordinator. One of the most important responsibilities of the position is to oversee our membership program. Victoria Oberle had diligently overseen our membership program as a dedicated volunteer for years, and we can’t thank her enough for her years of dedication to the membership program. Joe’s staffing position will enable us to expand our membership program and carry on from the great job Victoria has done for TPE.

2013 saw a new giving program started with our Compass Club, which recognizes our members who support TPE with unrestricted gifts of $1,000+. Our charter year of the program saw a total of 33 members contributing over $66,000, along with 100% of Board giving. This highlights our growing leadership and the support of our chapters towards implementing our mission to ensure the perpetuation of prairies and oak savannas. This ensures our ability to grow and expand as an organization. Without the help of all of you -- volunteers and contributors -- this would not be possible. You are doing a great job.

Chris Kirkpatrick, TPE Executive Director
THE PRAIRIE ENTHUSIASTS

The Prairie Enthusiasts, Inc. is a non-profit, tax-exempt 501(c)(3) organization. Thus, contributions to The Prairie Enthusiasts are tax deductible. We are governed by a Board of Directors that meets bimonthly, and we hold an annual general membership meeting.

We are a grassroots, volunteer-based organization of citizens concerned with the maintenance and recovery of the prairie, oak savanna, and associated fire-dependent ecosystems of Wisconsin, northern Illinois, and southern Minnesota. We are the only conservation group in our region dedicated solely to the perpetuation of the last remnants of the region’s once vast prairies and savannas. Of the original millions of acres, less than 1% survive today.

We pursue our mission for the enjoyment, education, and biological welfare of people today and for generations to come, as well as for the sake of the prairies and savannas themselves. The sites we seek to protect and manage are the last remaining warehouses of genetic material and historical blueprints of nearly vanished ecosystems.

We operate with a sense of urgency, for these last remnants are rapidly disappearing. The causes of their continued decline range from direct destruction to benign neglect. Our surveys indicated that probably no more than 20% of what little is left of these ecosystems are secure in a protected and managed status. There is much we can do to salvage these fire-dependent ecosystems. As devastated as our prairie and savanna natural heritage is, there is still great potential for its recovery and long-term survival, if we act now.

The Prairie Enthusiasts’ goals and activities do not duplicate that of any other group. Instead, we are complementary; picking up where other broader based conservation groups such as state agencies, The Nature Conservancy, and other local land trusts leave off. We work closely with these and other groups to make sure our efforts are as efficient as possible.

Originally formed in 1987 as the Southwest Wisconsin Prairie Enthusiasts, we officially became The Prairie Enthusiasts, Inc. in 1993. Our membership as of December 31, 2012 totaled 1,357. Each year we continue to increase not only our membership, but also the levels of membership. Our Bump-Up Campaign – an initiative to ask members to renew at a higher membership level – was started in 2006. Each year between 60 and 90 members “bumped up” to a higher level membership for a total of 223 in three years. We offer nine membership levels, ensuring that one fits your commitment to TPE, your personality and your budget. Membership dues help spread the word about prairies and oak savannas – their dire predicament, but also about our victories.
$\textbf{CHAPTERS}$

Chippewa Savannas Chapter (Dunn, Eau Claire, Pepin Counties in Wisconsin)
Coulee Region Chapter (Buffalo, Jackson, La Crosse, Monroe, Trempealeau, Vernon Counties in Wisconsin)
Empire-Sauk Chapter (Columbia, Dane, Sauk Counties in Wisconsin)
Glacial Prairie Chapter (Jefferson, Kenosha, Milwaukee, Racine, Walworth, Waukesha Counties in Wisconsin)
Many Rivers Chapter (Blue Earth, Nicollet, Brown, Faribault, Freeborn, Martin, Waseca, Watonwan Counties in Minnesota)
Northwest Illinois Chapter (Carroll, Jo Daviess, Stephenson Counties in Illinois)
Prairie Bluff Chapter (Green, LaFayette, Rock Counties in Wisconsin)
Prairie Sands Chapter (Adams, Green Lake, Juneau, Marquette, Portage, Waupaca, Waushara Counties in Wisconsin)
Prairie Smoke Chapter (Dodge, Fillmore, Houston, Mower, Olmstead, Steele, Wabasha, Winona Counties in Minnesota)
St. Croix Valley Chapter (Pierce, Polk, St. Croix Counties in Wisconsin and Washington County in Minnesota)
Southwest Chapter (Crawford, Grant, Iowa, Richland Counties in Wisconsin)
LAND PROTECTION AND INVENTORY

Feist Prairie
The Southwest Chapter dedicated the Feist Prairie on September 8, 2013. This three acre roadside remnant is located southeast of Fennimore, Wisconsin. The chapter had been managing the site under an informal arrangement with Gerald and Patricia Feist for over twenty years. The event was saddened by the death of Gerald Feist a month before. The family was represented at the dedication by Patricia Feist, all four children and other family members. The property is a fitting memorial to Gerald. The site was becoming overgrown when the chapter began caring for it. With burning, seeding from local sources and clearing brush it has come back to its original state. With heavy populations of species such as compass plant, leadplant and yellow coneflower it is a colorful sight in late summer. Feist Prairie is an acquisition of which TPE can be proud.

Parrish Oak Savanna
This new preserve and State Natural Area, is located in the rugged Driftless topography of western Dane County, WI, just north of Blue Mounds. On December 19, 2013 The Prairie Enthusiasts acquired title from the grandchildren of the site’s namesakes, Roland and Avis Parrish, who had purchased the parcel in 1965. The preserve is 29 acres in size and has a rich complement of prairie, savanna and oak woodland flora. Approximately 225 vascular plant species have been identified on the property by numerous ecologists. The site’s thin soils, southerly aspect and lack of intensive historic land use have allowed perpetuation of native prairie and savanna species.

Borah Creek Prairie
2013 saw an expansion of 43.29 acres to Borah Creek Prairie bringing the total acreage of the site up to 181.29 acres. Located in southwest Wisconsin about five miles southwest of Fennimore, the site includes remnant dry, dry-mesic and mesic prairie, grasslands, rugged rocky outcrops, several springs and a cold-water creek. These native communities are home to many state-listed species, including the federally threatened/state endangered prairie bush clover, wooly milkweed, prairie Indian plantain, prairie turnip and marbleseed. The prairie bush-clover is considered a Midwest endemic species - a plant that is only found in the tallgrass prairie region of Wisconsin, Iowa, Minnesota, and Illinois. This prairie contains the largest amount of suitable habitat for this plant in the state. A spring-fed creek drains into Borah Creek, an important component of the Upper Grant River Watershed. Numerous grassland birds nest in the area include Upland Sandpiper, Bobolinks, Dickcissel, Eastern Meadowlark, Grasshopper Sparrow and Bell's Vireo. Protection of Borah Creek Prairie includes many significant environmental and public benefits.

With these additions, The Prairie Enthusiasts owns 24 natural area preserves totaling approximately 1,400.85 acres. We hold conservation easements on another 1,051 acres at ten sites, bringing a total of 2,451.85 acres protected. The appraised value of this land is $9.83 million. In addition TPE has transferred 290.3 acres of property and has informal management agreement on an additional 1,500 acres that chapters are actively managing.
TPE PROTECTED LANDS

Year: 1988 to 2013

- 1988: 13.60
- 2013: 2742.15

Graph showing the increase in protected lands over time.
LAND MANAGEMENT AND RESTORATION

The highlight of 2013 for Prairie Bluff Chapter was the transfer of Muralt Bluff Prairies!

The Prairie Enthusiasts, thanks to efforts of the Prairie Bluff Chapter, became the owner of Muralt Bluff and nearby Muralt South. The Muralt Bluff Prairies are two parcels totaling 75 acres of rich, remnant prairie in Green County, Wisconsin. These dry prairie remnants were the first pieces of prairie ever “discovered” by Gary Eldred and John Ochsner, independently in 1975, which led ultimately to the founding of the Southwest Prairie Enthusiasts and the Wisconsin Prairie Enthusiasts, two of the groups that merged to form The Prairie Enthusiasts in 1993.

In the late 1970’s founding TPE members were able to have the site purchased by Green County, and managed by the Wisconsin Department of Natural Resources (WI DNR). In 2000 the Prairie Bluff Chapter purchased Iltis Savanna, which is contiguous to Muralt Bluff. Since then the chapter has been actively managing Iltis. This lead to Green County approaching TPE in early 2013 to transfer the property and have the chapter take over management. In cooperation with the WI DNR Bureau of Natural Heritage Conservation, the transfer was approved, including a management protocol for the Regal Fritillary.

The chapter immediately began active management of the property, including clearing of brush and access to the property. In total the chapter had work parties on 172 days during 2013, logging 1,689 volunteer hours performing management tasks. The major projects included the basswood harvest at the adjacent Iltis Savanna, sumac control at Muralt Bluff and access improvement to Muralt South Prairie. These hours also included sumac work on Buteenhoff Prairie, garlic mustard control at Abraham’s Woods, seed collecting for the Stauffacher Prairie SNA and brush control at Vale Prairie. The chapter conducted 15 TPE-sanctioned prescribed fires in 2013 on 123 acres, 10 in the spring and five in the fall.

Muralt Bluff will remain a dedicated State Natural Area and will continue to be open for public recreation and hunting. The Prairie Bluff Chapter is very excited about taking on the management of Muralt Bluff, and working cooperatively with the WI DNR and Green County. This will ensure the remnant that our founding members discovered in the 1970’s will be a place for native prairies to thrive for generations to come.
EDUCATION AND OUTREACH

TPE Chapters Host Successful Prairie Days Events!

In September of 2013, The Prairie Enthusiasts hosted the first-ever Prairie Days. The overall goal was to educate the public about prairies and oak savannas, to increase awareness of TPE, and to give us a chance to “show off” the work that we do on our many sites to our local communities. With Prairie Days we want to show the community the magic of the prairie. We hope that by experiencing a prairie, people will fall in love with it and be moved to help preserve and protect these special places. Each chapter came up with its own ideas for activities. The creativity and diversity in the various offerings was amazing, as was the energy and enthusiasm shown by the volunteers who put on the events.

The TPE Chapters offered a variety of sessions for Prairie Days. These included many prairie tours, live exhibits on prescribed burns, cooking with native foods, prairie history, invasive plant control, seed collection/processing, bicycle rides, posters on scientific research, an art exhibit, music, poetry, readings of prairie memoir, workshops on monarch tagging, nature photography, and to top it all off a nature guide for children and adults put together by Scott Fulton based on the wonderful drawings of Gary Eldred (TPE Founder). Many hundreds of visitors enjoyed these fine events! Other organizations and partners were on board to help, sponsor and participate in these events as well. By all accounts, Prairie Days was an enormous success and is something we will continue in the future. Thanks to all of the dozens and dozens of Prairie Enthusiasts who helped out!

In 2013 there were many other exemplary education and outreach activities that were carried out by our local chapters including over 40 field trips, the 8th season of hosting interns, the giving of numerous awards to celebrate deserving recipients, helping to sponsor a documentary film entitled Mysteries of the Driftless produced for PBS, and an appearance by Rich Henderson on WPR’s the Larry Mueller Show.
PARTNERSHIPS

2013 TPE Annual Conference and Banquet

On Saturday, March 16, the Many Rivers Chapter and The Water Resource Center hosted the annual conference and all-chapter banquet. Both events were held at Minnesota State University in Mankato, MN. The Centennial Student Union Building provided an excellent venue for both the presentations and networking. The conference theme, “Pollinators: Future of our Food & Native Plant Communities,” brought together 230 people to celebrate our prairie heritage.

The conference consisted of three subject tracks: a water track, a prairie track and an animal track. Topics covered included wildlife, prairie restoration and maintenance, grassland birds, dragonflies, orchids, reptiles and amphibians and befriending bumble bees. At the end of the day, a special session was included for chapter leaders. The “TPE Chapter Leadership Roundtable” was an opportunity for chapters to share their experiences and expertise, and to discuss how to effectively carry out our mission to perpetuate the future of prairies, savannas, and associated ecosystems. A highlight of the evening banquet was the presentation of the TPE Prairie Enthusiast of the Year award to Jim Rogala.

2013 TPE Photo Contest
The winners of the annual photo contest were Jeff & Patty Straub with their photo Picking Silky Prairie Clover. Their photo was the popular winner, as determined by balloting during the day and was used on the cover of the TPE 2012 Annual Report. Finalists in the TPE photo contest each received $100. They included:
Gayle Edlin’s Two Butterflies on Pasture Thistle,
Scott Seigfreid’s Sunrise through the Indian Grass,
Marjie Bennett’s M-Prairie Sleeps,
Randy Schindle’s Showy Ladyslippers.
The Prairie Enthusiasts Honored as Land Trust of the Year!

The Prairie Enthusiasts was honored by receiving the 2013 Land Trust of the Year Award for outstanding conservation work. The Gathering Waters Conservancy, a Wisconsin statewide land conservation organization, presented the award as part of their Land Conservation Leadership Award program. The award also gave special recognition to Richard Henderson for his dedication towards the advancement of TPE throughout the decades. Rich has personally ensured the protection and management of hundreds of acres. As one of the founding members of The Prairie Enthusiasts, Rich has served almost every role on the Board of Directors and served as President for nearly a decade. Rich has been instrumental in TPE’s development and has touched the souls of conservation-minded people all around.

“The most amazing thing about our land protection program is that our members volunteer their time and expertise to oversee these projects and develop the WI Stewardship grant application. The amount of work involved in these projects, the level of detail involved in managing the applications, and working with our committees, staff, and board to complete these projects is absolutely amazing.” – Chris Kirkpatrick, Executive Director of The Prairie Enthusiasts.

The structure of TPE’s chapters allows for local decision-making and priority-setting, which perpetuates its member-strong initiative. Our cooperative action with groups such as the WI DNR, US Fish & Wildlife Service, Wild Turkey Federation, Wild Ones, The Nature Conservancy, as well as many others, helps us to stretch the mission to its limits and expand our reach of conservation efforts to help communities and protect places that may not have been possible otherwise.

Gathering Waters Conservancy has bestowed Land Conservation Leadership Awards since 2004. The organization is the statewide service center for non-profit land trusts, and annually honors organizations, policy makers and individuals for notable contributions to lasting land conservation in the state. Gathering Waters Conservancy’s mission is to help land trusts, landowners and communities protect the places that make Wisconsin special. Their goal is to increase the amount of protected land in the state through private voluntary action and to strengthen Wisconsin land trusts through direct technical assistance, government relations and outreach.
CAPACITY BUILDING

The Prairie Enthusiasts, Inc. depends solely on membership dues, grants and donations to support our organization financially.

Our 2013 Annual Appeal Campaign and year end giving was one of our largest ever which brought in $40,000. The Campaign was a total organization effort with all chapters involved in the process. From the volunteers who wrote personal notes, stuffed envelopes, mailed letters, and made phone calls, to everyone who responded so generously – our thanks for your efforts! TPE membership as of December 2013 is 1,357. This is an increase of 132 members from 2012. Membership dues help spread the word about prairies and oak savannas – their dire predicament, but also about our successes. In addition, they also support our local chapter -- 30% of membership dues going directly to a local chapter.

Our Board President issued a successful call to the Board of Directors for 100% participation in a 2012 Board Challenge Campaign. We know that we cannot ask our members and friends to donate to the organization over and above their dues without setting the example. New in 2013 was our charter Compass Club program, which recognizes our members who contribute $1,000+ in unrestricted income. Our charter year saw 33 members contributing over $66,000 to support our land management, land protection, education & outreach programs that are carried out by our 11 chapters in their local communities.

2013 Compass Club Members

Anonymous
Chuck Bauer & Chuck Beckwith
Kathie & Tom Brock
Stephen & Susan Carpenter
Dennis & Nancy Connor
Ronald & Sheila Endres
Nick & Linda Faessler
Patrick and Madeleine Fleming
Scott Fulton and Karen Agee
Gary & Pam Gates
Barbara & Brad Glass
Charles and Ann Heide
Rich & Kathy Henderson
Jeff & Erin Huebschman
William Hunt
Paul & Lynne Jacobsen
Kimberly Kreitinger and Eric Preston
Jack Kussmaul
Max & Shelley Lagally
Kenneth Lange
Gerd and Ursula Muehllehner
Richard Oberle
James & Rumi O'Brien
Jeff Ralston
Bill Ramsden and Doreen Lynch
Cary and Scott Reich
Paul & Linda Rode
Peter Thomford
Dennis & Joan Thomson
Peggy & Jon Traver
Gail & Willi Van Haren
Ken Wade and Pat Trochlell
Eugene Woehler
MEMBERSHIP

The following chart reflects membership growth since 2004:

- Bur Oak Benefactor ($5,000)
- Compass Club ($1,000)
- Compass Plant ($500)
- Blazing Star ($200)
- Shooting Star ($100)
- Pasque Flower ($65)
- Big Blue Stem ($40)
- Little Blue Stem ($25)
**TPE TRUST**

We are becoming more conscious of the fact that our volunteer base may not always be sufficient to maintain our ever-expanding land and easement holdings. It is essential to build endowments to ensure that these parcels will be taken care of properly for future generations. To that end, in 2007 the Board created four endowments and in 2010 added a fifth. Money donated to any of our endowments is invested, the principal to remain intact in perpetuity. This enables your donation to have an impact over a longer period of time than if it were spent all at once. The endowments truly provide our members with the opportunity to invest in the future.

**TPE Land Management Trust:** This formal trust has its own trustees, separate from TPE. However, TPE is the sole beneficiary of its earnings. The funds TPE receives from the Trust are to be used solely for land management activities, such as on the ground restoration and management work by staff, interns, or contractors; for purchase and maintenance of equipment and improvements; and for supplies. The goal for the Trust is $2,000,000.

**Easement Monitoring Endowment:** This endowment provides up to 4% of its value annually to cover the costs of monitoring easements granted to TPE. Annual monitoring ensures that the properties are in compliance with the provisions of their easements. The current goal for the endowment is $120,000, but this, of course, will increase as additional easements are taken on.

**Legal Defense Fund:** This pool of money is set aside in case the need ever arises to litigate or defend any TPE held easement. The current goal for the fund is $200,000, but this, of course, will increase as additional easements are granted.

**Operations Endowment:** This endowment will eventually provide up to 4% of its value annually to help cover the costs of administrative staff and overhead of TPE. The goal for the Endowment is $1,000,000.

**Olive and John Thomson Internship Endowment:** This endowment provides up to 4% of its value annually to help cover the costs of internships for students doing land management, inventory, and protection, or education outreach. The goal for the Endowment is $100,000 which was met thanks to the generous support of the Thomson family.

The endowments and funds are held in trust and are all invested for the long term and governed by the Investment Policy approved by TPE’s Board of Directors in January 2008. That policy (available on our website) defines the investment guidelines for all of the funds. We utilize a globally diverse portfolio including a variety of asset classes, for diversification, by investing in passively managed (indexed) low cost, mutual funds. The funds are composed of 60% stocks and 40% bonds and are re-balanced every January back to the 60%/40% ratio. Currently, the stock portion of the funds is invested in 8 different Vanguard stock mutual funds, and the bond portion is invested in 3 Vanguard bond funds. We have defined the asset allocation of 60% stocks and 40% bonds and will stick to that for the long term. This policy has served us well.
Investments as of December 31, 2013 of $470,427 are restricted for the following: $232,148 for the management of land owned by TPE; $66,578 for easement monitoring; $28,206 for a legal defense fund; $22,577 for the operations endowment; and $120,918 for student internships. The following chart shows how our investments have performed since early 2008.
2013 BOARD OF DIRECTORS

President                Jack Kussmaul
Vice President           Vacant
Treasurer                Nick Faessler
Secretary                Jeff Ralston
Past President           Evanne Hunt

Chippewa Savannas       Mark Leach
Coulee Region            Jim Rogala
Empire-Sauk              Richard Henderson
Glacial Prairie          Alice Mirk
Many Rivers              Henry Panowitsch
Northwest Illinois       Paul Rode
Prairie Bluff            Nick Faessler
Prairie Sands            Jean Clark
Prairie Smoke            Dawn Littleton
St. Croix Valley         Evanne Hunt
Southwest Wisconsin      Linda Lynch
At Large                 Jeff Ralston
At Large                 Eric Preston
At Large                 Richard Oberle
At Large                 Scott Fulton
Emeritus                 Gary Eldred

2013 COMMITTEES/CHAIRS

Board Development        Jack Kussmaul
Education and Outreach    Evanne Hunt
Finance                  Nick Faessler
Fundraising and Endowment Richard Oberle
Land Management          Richard Henderson
Land Protection          Mark Leach

2013 CHAPTER PRESIDENTS

Chippewa Savannas       Kathryn Stahl
Coulee Region            Jim Rogala
Empire-Sauk              Richard Henderson
Glacial Prairie          Alexandra Handlos
Many Rivers              Deanna Pomije
Northwest Illinois       John Day
Prairie Bluff            Chris Roberts
Prairie Sands            Mary (Ray) Goehring
Prairie Smoke            Barb Nigon
St. Croix Valley         Evanne Hunt
Southwest Wisconsin      Bridget Rathman
# 2013 CONSOLIDATED STATEMENT OF FINANCIAL POSITION

## Year Ended December 31, 2013

### ASSETS

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<tr>
<th>Current Assets:</th>
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<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$431,556</td>
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<tr>
<td>Accounts receivable</td>
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<td>Other assets</td>
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<td><strong>Total Current Assets</strong></td>
<td>490,164</td>
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<th>Property and Equipment:</th>
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<tr>
<td>Land and improvements</td>
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<tr>
<td>Equipment</td>
<td>239,411</td>
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<tr>
<td>Ruth Hine Collection</td>
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<tr>
<td><strong>Less: Accumulated depreciation</strong></td>
<td>(185,284)</td>
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<tr>
<td><strong>Net Property and Equipment</strong></td>
<td>6,416,724</td>
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<th>Other Assets:</th>
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<td>Restricted cash and investments</td>
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<tr>
<td><strong>Total Other Assets</strong></td>
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| **TOTAL ASSETS**          | $ 7,485,279 |

### LIABILITIES AND NET ASSETS

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<th>Current Liabilities:</th>
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<td>Accrued salaries and expenses</td>
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<td><strong>Total Current Liabilities</strong></td>
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<tr>
<th>Net Assets:</th>
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<tr>
<td>Unrestricted</td>
<td>521,223</td>
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<tr>
<td>Temporarily restricted</td>
<td>578,391</td>
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<tr>
<td>Permanently restricted</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td>7,460,711</td>
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| **TOTAL LIABILITIES AND NET ASSETS** | $ 7,485,279 |
### 2013 CONSOLIDATED STATEMENT OF ACTIVITIES
For the Year Ended December 31, 2013

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<tr>
<th>Revenues, Gains and Other Support</th>
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<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
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<td>Membership</td>
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<td>34,740</td>
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<td>Grants</td>
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<td>-</td>
<td>308,118</td>
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<td>Special events</td>
<td>21,460</td>
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<td>-</td>
<td>21,460</td>
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<td>Lease and crop income</td>
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<td>56,406</td>
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<tr>
<td>Sales income</td>
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<td>18,020</td>
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<td>Investment income</td>
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<td>54,894</td>
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<td>Other</td>
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<td>Net assets released from restrictions</td>
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<td><strong>Total Revenues, Gains and Other Support</strong></td>
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<td>Supporting activities:</td>
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<td>Operations and grant administration</td>
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<td>Fundraising</td>
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<tr>
<td><strong>Total Expenses</strong></td>
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<td>-</td>
<td>-</td>
<td>426,919</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Change in Net Assets</th>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>546,278</td>
<td>17,580</td>
<td>-</td>
<td>563,858</td>
</tr>
</tbody>
</table>

| Transfer to permanently restricted net assets          | (545,804)    | -                     | 545,804               | -         |
| **Total Change in Net Assets**                         | 474          | 17,580                | 545,804               | 563,858   |

| Net Assets - Beginning of Year                         | 520,749      | 560,811               | 5,815,293             | 6,896,853 |
| **Net Assets - End of Year**                           | $ 521,223    | $ 578,391             | $ 6,361,097           | $ 7,460,711 |
2013 TPE FINANCIAL POSITION

Income $964,464.53

- Grants for Land Management 12%
- Dues 4%
- Sales, Events & Interest 7%
- Restricted Contributions 55%
- Non-restricted Donations 22%

Expenses $948,415.35

- Education & Fundraising 6%
- Operations & Grant Administration 7%
- Land Management 29%
- Land Protection 58%
A Heartfelt THANK YOU to our 2013 Members, Volunteers and Donors!

The Prairie Enthusiasts is so grateful to our 1,357 members for all of the support you provided to continue our work in 2013. Through your membership dues, donations, contributions to the annual silent auction and raffle, and participation in the annual operations fund drives; no matter the dollar amount, you made countless successes in land conservation happen!

Our members also gave that priceless gift – their time. We thank each and every member who led a field trip, cleared brush and weeds at a work party, ate smoke at a prescribed burn, produced our quarterly newsletter, organized our all-chapter raffle and silent auction, and staffed a TPE table or booth at a public event—The Prairie Enthusiasts could not and would not be the dynamic organization it is without you!

<table>
<thead>
<tr>
<th>Donors to Endowment Funds and TPE Trust</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dennis &amp; Joan Thomson</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Donors to Projects/Campaigns/General</th>
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<tr>
<td><strong>$5,000 or more</strong></td>
</tr>
<tr>
<td>Scott Fulton and Karen Agee</td>
</tr>
<tr>
<td>Barbara &amp; Brad Glass</td>
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<td>William Hunt</td>
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<td>Paul Jacobsen</td>
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<tr>
<td>Jack Kussmaul</td>
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<tr>
<td>Linda Lynch</td>
</tr>
<tr>
<td>James &amp; Rumi O'Brien</td>
</tr>
<tr>
<td>Ken Wade and Pat Trochlell</td>
</tr>
<tr>
<td>The Estate of Kenneth W Wood</td>
</tr>
</tbody>
</table>

| **$1,000 - $4,999**                      |
| Anonymous                                |
| Anonymous                                |
| Chuck Bauer and Chuck Beckwith           |
| Kathie & Tom Brock                       |
| Stephen & Susan Carpenter                |
| Dennis & Nancy Connor                    |
| Ronald Endres                            |
| Nick & Linda Faessler                    |
| Patrick and Madeleine Fleming            |
| Gary & Pam Gates                         |
| Patrick Handrick                         |
| Charles and Ann Heide                    |
| Jeff & Erin Huebschman                   |
| Anonymous                                |
| Anonymous                                |
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| Max & Shelley Lagally                    |
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| Gerd and Ursula Muehlehner               |
| Richard Oberle                           |
| Jeff and Debbie Ralston                  |
| Bill Ramsden and Doreen Lynch            |
Cary and Scott Reich
Robert & Kathryn and Kathryn Richardson
Paul & Linda Rode
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Dennis & Joan Thomson
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Douglas C. Hancock
Evanne Hunt
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Natural Resources Foundation of Wisconsin, Inc.
Shooting Star Native Seeds
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Wisconsin Society for Ornithology, Inc.

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