



## Discounts

### Member Discount

Current members of Thoughtful Foods receive a 10% discount on most groceries items except for the following:

- There are no further discounts on veggie boxes or bread.
- There is no further discount on items such as reusable calico bags or glass jars which are on a lower mark up or NFD (no further discount) items which have been temporarily marked down as they are close to a use by date or need to be moved quickly.

Members are not able to place bulk orders, order veggie boxes or bread on behalf of other people.

Current members of other food co-ops are entitled to receive the 10% members discount and are required to show proof of membership.

Members must pay the annual membership fee to keep their membership active/current and to be able to receive the 10% membership discount, order veggies and bread.

Membership needs to be renewed from 1<sup>st</sup> of February each year and inactive members are not entitled to receive the membership discount, order veggies or bread once the grace period has expired. The grace period ends at the end of February.

Thoughtful Foods does not provide extra discounts to non members or other organisations unless specifically approved by directors as part of a one-off outreach event or promotional activity for example.

### Volunteer Discount

A two hour volunteer shift entitles members to a 30% discount (total) on most groceries items for the week the volunteering was completed in. Members need to complete two hours of volunteering in order to receive the volunteer discount. Only current Thoughtful Foods members are able to volunteer. All volunteering must be logged in order to count towards the volunteer discount.

### Bulk Orders

Bulk orders are only available to current members of Thoughtful Foods. Bulk orders have a lower mark up rate (equivalent to a 21% discount off the regular price) for members. There is no further bulk discount for volunteering members

(ie bulk order mark up rate for members who are volunteering is the same as the 30% volunteering discount).

### Veggie Box and Bread Orders

Only current members of Thoughtful Foods are able to pre-order and prepay veggie boxes and bread or place bulk orders. This is not available to members of other food co-ops. Customers are able to order one trial box in store before becoming a member. Trial boxes and memberships are not available online.

### Markups and Tabs

Markups and discounts are reviewed regularly by directors, for instance when developing the annual budget and finance plan and as part of longer term strategic planning to ensure the co-ops financial sustainability and stability. Temporary mark down are at the discretion of the Groceries Coordinator, in line with current markdown guidelines. Permanently putting items on a lower mark up (with no further discount) requires approval by directors.

Tags are restricted to coordinators, directors and volunteers with keys only (i.e. project vollies/regular open/close vollies) and all tags need to be paid for within a week. Tags need to be recorded on a phone or spreadsheet at the time of taking the goods.

Reviewed and confirmed December 2018  
Pigweed Food Co-operative Limited trading as Thoughtful Foods