

**March 24, 2020**

Dear WEDI client,

We understand that you and your business have been affected by the recent coronavirus pandemic. As an immediate response, WEDI will be deferring all loan payments for the next three (3) months. This means you will **not** need to make a loan payment on April 1, May 1, and June 1. These payments will instead be moved to the end of the term on your loan. Since we are changing the maturity or term end date of your loan with WEDI, we will need you to sign and return an amendment to the original promissory note which you signed during your loan closing meeting. You will receive (or may have already received) this document in your email. **Please electronically sign and return this document to us as soon as possible.**

WEDI is also in the process of establishing an emergency loan fund for businesses with an existing relationship with WEDI. In order to determine where our clients may be financially struggling, we have created a survey which will help us identify what types of emergency funds are needed. **Please complete the survey here:** [www.wedibuffalo.org/covid19survey](http://www.wedibuffalo.org/covid19survey)

We also want to ensure that you have access to **financial assistance resources** for you and your business. We have compiled some resources for business and personal financial assistance which have been shared with us. As we learn more we will update this page: [www.wedibuffalo.org/coronavirus](http://www.wedibuffalo.org/coronavirus)

During the next three (3) months it is very important that you and your business reduce as much money leaving as possible. Contact your lenders and creditors - they will offer deferred payments and other special programs to help. We also recommend that you do the same with your commercial and residential landlord too. WEDI's staff are still working with all clients individually and are able to assist you with navigating resources that could help you at this time. Call them or email them to set up a time to meet over a phone conference call or video chat:

**Juan Acevedo**, (716) 524-5538, [jacevedo@wedibuffalo.org](mailto:jacevedo@wedibuffalo.org)

**Catherine Dolan**, (716) 780-4319, [cdolan@wedibuffalo.org](mailto:cdolan@wedibuffalo.org)

**Charles Palmer**, (716) 253-0460, [cpalmer@wedibuffalo.org](mailto:cpalmer@wedibuffalo.org)

**Esperance (Hope) Rwigamba**, (716) 390-0195, [hrwigamba@wedibuffalo.org](mailto:hrwigamba@wedibuffalo.org)

Please do not hesitate to contact us if you and your business is in need of support. We hope that you are well, and we hope to hear from you soon.

Yanush Sanmugaraja  
Economic Development Director